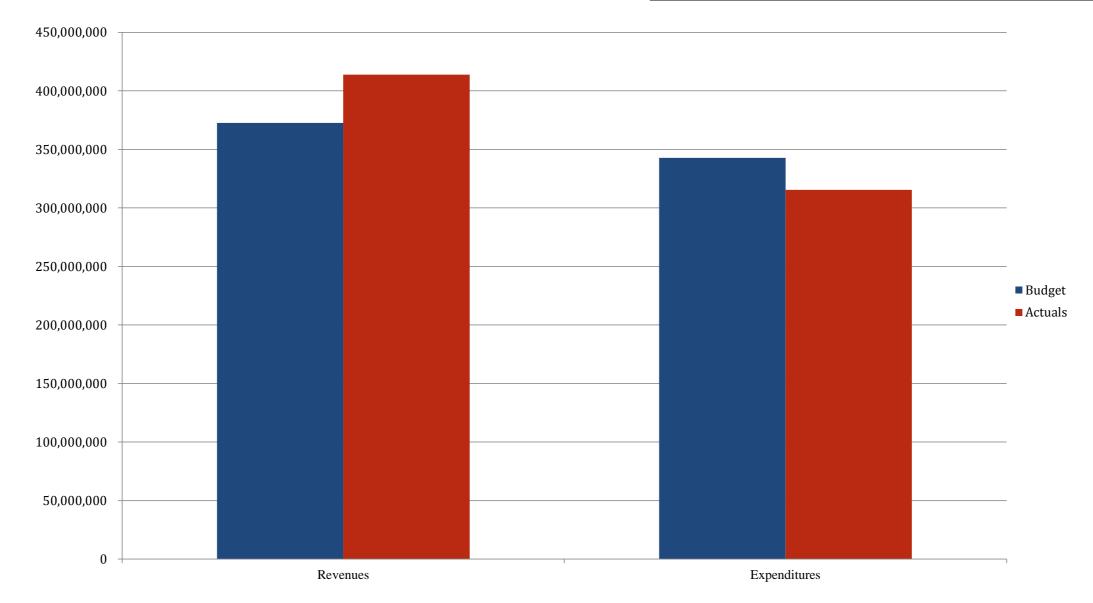
## CITY OF ATLANTA General Fund - Budget Variance Analysis Current Period: JAN-2015

|                                                 | Budget      | Actual      | Variance     | Variance |
|-------------------------------------------------|-------------|-------------|--------------|----------|
| Category                                        | Jan-15      | Jan-15      | \$           | %        |
| Revenues                                        | 372,719,203 | 413,786,224 | 41,067,021   | 11%      |
| Expenditures                                    | 342,864,300 | 315,520,341 | (27,343,959) | -8%      |
| Surplus (deficit) of revenues over expenditures | 29,854,903  | 98,265,883  | 68,410,980   | N/A      |



#### **Key Drivers - Revenues:**

Property taxes represent the primary variance; and this is attributable to the timing of tax receipts.

## **Key Drivers - Expenditures:**

 $\textbf{Public Safety} \ \text{is } \ \text{under budget by 3\%, which is due to vacant positions and timing of invoices.}$ 

**General government** departments are under budget by 6%, which is mainly due to vacant positions and timing of invoices.

**Non-departmental** is under budget by 24%, which is due to timing of invoices and debt payments.

# CITY OF ATLANTA SET OF BOOKS General Fund(1001) - Adopted Budget Variance Analysis Current Period: JAN-FY15

|                                        | Budget       | Actual     | Budget Variand | ce                                                                                                                                                                            | YTD Budget              | YTD Actual              | Budget Variand           |                                                                                                            |
|----------------------------------------|--------------|------------|----------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|-------------------------|--------------------------|------------------------------------------------------------------------------------------------------------|
| _                                      | JAN-FY15     | JAN-FY15   | Var (\$)       | Var (%)                                                                                                                                                                       | JAN-FY15                | JAN-FY15                | Var (\$)                 | Var (%)                                                                                                    |
| Revenues                               | 1 015 007    | 2.025.224  | 1 010 107      | 100                                                                                                                                                                           | 100 011 010             | 175 207 250             | F 77F 040                | 2   5   5   1   1   1   1   1   1   1   1                                                                  |
| Property Tax Revenue                   | 1,215,227    | 2,825,334  | 1,610,107      | 132 Low Risk - Favorable variance due to increase in 2014 digest.                                                                                                             | 169,611,616             | 175,387,256             | 5,775,640                | 3 Low Risk - Favorable variance due to increase in 2014 digest.                                            |
| Local Option Sales Tax Revenue         | 8,337,683    | 10,390,968 | 2,053,285      | 25 Low Risk - Favorable variance sales tax revenue exceeds anticipations. Seasonality factor.                                                                                 | 58,363,782              | 60,593,657              | 2,229,875                | 4 Low Risk - Favorable variance sales tax revenue exceeds anticipations. Seasonality factor.               |
| Hotel/Motel Tax Revenue                | 1,083,204    | 990,674    | (92,530)       | (9) Low Risk - Variance due to timing and journal entry for accrual reversal.                                                                                                 | 8,445,434               | 8,186,522               | (258,912)                | (3) Low Risk - Variance due to timing and journal entry for accrual reversal.                              |
| Public Utility Franchise Revenue       | 6,936,190    | 33,550,625 | 26,614,435     | 384 Low Risk - Timing variance; GA Power franchise payments.                                                                                                                  | 13,872,380              | 39,061,723              | 25,189,343               | 182 Low Risk - Timing variance; GA Power franchise payments                                                |
| Business License Revenue               | 467,018      | 2,246,887  | 1,779,869      | 381 Low Risk - Timing variance due to business license renewal period.                                                                                                        | 5,407,957               | 5,636,761               | 228,804                  | 4 Low Risk - Timing variance due to business license renewal period.                                       |
| Insurance Premium Revenue              | 0            | 0          | 0              | No Risk - Annual insurance premium tax revenue collected for the year.                                                                                                        | 21,945,924              | 22,667,653              | 721,729                  | 3 No Risk - Favorable variance insurance premium tax revenue exceeds anticipations.                        |
| Other License/Permits Revenue          | 1,076,424    | 1,991,904  | 915,480        | 85 Low Risk - Favorable timing variance due to alcohol license renewal period.                                                                                                | 10,319,314              | 11,986,994              | 1,667,680                | 16 Low Risk - Favorable variance other license & permit revenue exceeds anticipations.                     |
| Alcohol Revenue                        | 879,842      | 1,252,398  | 372,556        | 42 Low Risk - Favorable variance alcohol tax revenue exceeds anticipations. Seasonality factor.                                                                               | 8,656,362               | 9,572,479               | 916,117                  | 11 Low Risk - Favorable variance alcohol tax revenue exceeds anticipations. Seasonality factor.            |
| Fines/Forfeitures Revenue              | 1,381,475    | 2,142,902  | 761,427        | 55 Low Risk -Timing variance Traffic and Failure to appear fine activity for the month greater than anticipated.                                                              | 18,470,991              | 15,118,082              | (3,352,909)              | (18) Medium Risk -Timing variance Failure to Appear fine revenue activity less than anticipated.           |
| Real Estate Transfer Revenue           | 44,637       | 52,564     | 7,927          | 18 Low Risk - No material variance.                                                                                                                                           | 1,145,802               | 1,137,884               | (7,918)                  | (1) Low Risk - No material variance.                                                                       |
| Intangible Recording Revenue           | 183,452      | 103,330    | (80,122)       | (44) Low Risk -Timing variance Intangible Recording tax activity for the month less than anticipated.                                                                         | 2,753,038               | 2,325,097               | (427,941)                | (16) Low Risk -Timing variance Intangible Recording tax revenue activity less than anticipated.            |
| Land and Building Rentals Revenue      | 557,716      | 339,543    | (218,173)      | (39) Low Risk -Timing variance in Land & building rentals revenue activity for the month.                                                                                     | 3,083,657               | 5,853,162               | 2,769,505                | 90 Low Risk -Favorable variance due to increase in revenue from building rentals & U.S. Marshall contract. |
| Other Revenue                          | 4,183,305    | 6,815,364  | 2,632,059      | 63 Low Risk -Favorable timing variance due to Public Utility Property Tax collections.                                                                                        | 32,089,949              | 37,041,848              | 4,951,899                | 15 Low Risk -Favorable timing variance due to Public Utility Property Tax collections.                     |
| Indirect Costs                         | 2,650,428    | 2,745,301  | 94,873         | 4 Low Risk - Favorable variance; based from accounting entries.                                                                                                               | 18,552,997              | 19,217,106              | 664,109                  | Low Risk - Favorable variance; based from accounting entries.                                              |
| Total Revenues                         | 28,996,601   | 65,447,794 | 36,451,193     | 126                                                                                                                                                                           | 372,719,203             | 413,786,224             | 41,067,021               | 11                                                                                                         |
| Expenditures                           |              |            |                |                                                                                                                                                                               |                         |                         |                          |                                                                                                            |
| Public Safety                          |              |            |                |                                                                                                                                                                               |                         |                         |                          |                                                                                                            |
| Police                                 | 15,309,201   | 15,665,512 | 356,311        | Over budget mainly due to holiday overtime expenses.                                                                                                                          | 105,575,866             | 102,906,889             | (2,668,977)              | (3) Under budget due to the timing of invoices for Purchase/Contract Services.                             |
| Fire                                   | 6,876,383    | 6,971,861  | 95,478         | 1 Over budget due to overtime higher than anticipated.                                                                                                                        | 47,781,542              | 46,537,983              | (1,243,559)              | (3) Under budget due to vacancies as well as timing of professional services expenses.                     |
| Corrections                            | 2,519,154    | 2,620,052  | 100,898        | 4 Over budget mainly due to overtime and holiday expenses.                                                                                                                    | 18,951,902              | 19,210,605              | 258,703                  | 1 Over budget due to inmate foodservice contract/ kitchen repairs/water charges higher than budgeted.      |
| Courts                                 | 1,041,276    | 964,104    | (77,172)       | (7) Under budget due to vacant positions.                                                                                                                                     | 7,423,895               | 6,279,085               | (1,144,810)              | (15) Under budget due to vacant positions.                                                                 |
| Solicitor                              | 387,490      | 376,187    | (11,303)       | (3) Under budget due to vacant positions.                                                                                                                                     | 2,935,459               | 2,586,895               | (348,564)                | (12) Under budget due to vacant positions.                                                                 |
| Public Defender                        | 221,057      | 216,425    | (4,632)        | (2) Under budget due to vacant positions.                                                                                                                                     | 1,622,645               | 1,259,781               | (362,864)                | (22) Under budget due to vacant positions. Savings will be used to fund office move in early 2015.         |
| Total Public Safety                    | 26,354,561   | 26,814,141 | 459,580        | 2                                                                                                                                                                             | 184,291,309             | 178,781,238             | (5,510,071)              | (3)                                                                                                        |
| General Government                     |              |            |                |                                                                                                                                                                               |                         |                         |                          |                                                                                                            |
| Citizens Review Board                  | 55,263       | 42,577     | (12,686)       | (23) Under budget mainly due to timing of filling vacant positions.                                                                                                           | 353,160                 | 314,294                 | (38,866)                 | (11) Under hudget mainly due to timing of filling vacant positions                                         |
| Audit                                  | 91,777       | 65,621     | (26,156)       | (28) Under budget thanny due to timing of liming vacant positions.  (28) Under budget due to vacant positions, timing of financial audit billings/delay in contracted audits. | 785,160                 | 582,150                 | (203,010)                | (11) Under budget mainly due to timing of filling vacant positions.                                        |
|                                        | 736,238      | 555,053    | (181,185)      |                                                                                                                                                                               |                         |                         |                          | (26) Under budget due to vacant positions, timing of financial audit billings/ delay in contracted audits. |
| City Council<br>Information Technology | 1,597,187    | 2,268,474  | 671,287        | (25) Variances are due primarily to the timing of filling vacancies and other timing related spending.                                                                        | 5,081,893<br>17,888,432 | 4,224,056<br>14,988,322 | (857,837)<br>(2,900,110) | (17) Variances are due primarily to the timing of filling vacancies and other timing related spending.     |
| •                                      | 451,436      | 396,561    |                | 42 Over budget due to payments for critical repair/maintenance as well as personnel higher than anticipated.                                                                  | 2,995,218               | 2,806,769               |                          | (16) Under budget due to timing of invoices.                                                               |
| Human Resources<br>Ethics              | 50,034       | 46,146     | (54,875)       | (12) Under budget due to mandated funding reduction requirement.                                                                                                              | 309,368                 | 2,800,769               | (188,449)                | (6) Under budget due to mandated funding reduction requirement.                                            |
|                                        |              |            | (3,888)        | (8) Under budget due to timing of invoices.                                                                                                                                   |                         |                         | (30,193)                 | (10) Under budget due to timing of invoices.                                                               |
| Executive Offices                      | 2,503,429    | 2,354,848  | (148,581)      | (6) Under budget due to vacant positions.                                                                                                                                     | 17,355,506              | 15,354,812              | (2,000,694)              | (12) Under budget due to vacant positions.                                                                 |
| Finance                                | 1,181,652    | 953,314    | (228,338)      | (19) Under budget mainly due to vacant positions and timing of invoices.                                                                                                      | 7,559,309               | 6,645,964               | (913,345)                | (12) Under budget due to vacant positions and timing of invoices.                                          |
| Law                                    | 517,520      | 430,066    | (87,454)       | (17) Under budget due to the timing of filling vacant positions and timing of invoices.                                                                                       | 3,679,507               | 3,335,128               | (344,379)                | (9) Under budget due to the timing of filling vacant positions and timing of invoices.                     |
| Parks & Recreation                     | 1,986,159    | 2,195,641  | 209,482        | 11 Over budget attributed to summer program cost, recreation center renovations and motor and fuel cost.                                                                      | 16,386,348              | 17,820,309              | 1,433,961                | 9 Over budget attributed to summer program cost, recreation center renovations and motor and fuel cost.    |
| Planning and Community Development     | 197,727      | 228,028    | 30,301         | 15 Over budget due to workers' compensation, extra help and Board Members expenses.                                                                                           | 1,640,701               | 1,174,303               | (466,398)                | (28) Under budget mainly due to timing of filling vacant positions.                                        |
| Procurement                            | 71,223       | 80,128     | 8,905          | 13 Over budget due to salary adjustments.                                                                                                                                     | 520,329                 | 557,221                 | 36,892                   | 7 Spending budget as needed.                                                                               |
| Public Works                           | 2,069,455    | 2,610,582  | 541,127        | 26 Over budget due to personnel adjustments, contractual services and supplies.                                                                                               | 15,044,516              | 15,904,985              | 860,469                  | 6 Over budget is primarily due to the personnel overtime cost.                                             |
| Total General Government               | 11,509,100   | 12,227,039 | 717,939        | 6                                                                                                                                                                             | 89,599,447              | 83,987,488              | (5,611,959)              | (6)                                                                                                        |
| Non-Departmental                       | 8,878,229    | 3,434,717  | (5,443,512)    | (61) Under budget due to timing of invoices/debt payments.                                                                                                                    | 68,973,544              | 52,751,615              | (16,221,929)             | (24) Under budget due to timing of invoices/debt payments.                                                 |
| Total Expenses                         | 46,741,890   | 42,475,897 | (4,265,993)    | (9)                                                                                                                                                                           | 342,864,300             | 315,520,341             | (27,343,959)             | (8)                                                                                                        |
| Occupillados B                         | (47.745.000) | 00.074.007 | 40.747.400     | (000)                                                                                                                                                                         | 00.054.000              | 00 005 000              | 00.440.000               | 000                                                                                                        |
| Over/Under Revenues and Expenditure    | (17,745,289) | 22,971,897 | 40,717,186     | (229)                                                                                                                                                                         | 29,854,903              | 98,265,883              | 68,410,980               | 229                                                                                                        |