

City of  
Atlanta



FY 18 THIRD QUARTER REPORT

DEPARTMENT OF  
FINANCE

# FINANCIAL STATUS REPORT





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## **EXECUTIVE SUMMARY**

The Financial Status Report for the quarter ending March 31, 2018 represents the Department of Finance's continuing efforts to provide enhanced financial reporting to the City's executives and policymakers. The report is presented as follows:

- **Executive Summary**  
This section provides an economic briefing and summary of the quarter's results for General Fund and its Departments, the Enterprise Funds, Other Funds and the current Fund Balance Projection.
- **General Fund Summaries**  
This section begins with an overview of the General Fund as of March 31, 2018. The section ends with a report for the Office of The Public Defender. If there are challenges to a department operating within the adopted budget, it will be reported in this section.
- **Enterprise Funds**  
The Enterprise Funds are reported in a format that focuses on each fund's respective revenue and expenditure position with explanations provided for variances.
- **Other Funds**  
Similarly, the Other Funds section reports on funds that may require subsidies from the General Fund.
- **Cash Pool/Flow Reports**  
The Cash Pool and Cash Flow reports provide the cash position of the City of Atlanta as of March 31, 2018.
- **Debt and Investment Report**  
The Debt and Investment Report details the investment and debt portfolio activity of the City of Atlanta as of March 31, 2018.
- **Catastrophic (General) Fund Balance Projection**  
This section will be updated quarterly as each Department reports on its projected expenditures.
- **Appendices**  
The appendices have been added to provide a Glossary of Terms as well as contact information for the Budget Analysts/Managers.

DEPARTMENT OF FINANCE—OFFICE OF REVENUE  
EXECUTIVE SUMMARY—THIRD QUARTER ECONOMIC BRIEF  
AS OF MARCH 31, 2018

The Department of Finance Office of Revenue prepares quarterly financial reports for the City Council and Executive Staff to review the status of the revenue actuals versus prior year and projections for the fiscal year to date. This report contains information on revenue resources as of the 3rd Quarter of the fiscal year, which is the period of July 1, 2017 through March 31, 2018.

The 3rd Quarter of fiscal year 2018, welcomed new Atlanta Mayor Keisha Lance Bottoms' first 100 days. In her first 100 days Mayor Bottoms has moved swiftly to implement a progressive agenda to address pressing social and economic issues within the city of Atlanta. This agenda will focus on five issue areas:

- 1) Criminal Justice Reform;
- 2) Affordable Housing;
- 3) Homelessness;
- 4) Economic Development/Workforce Development; and
- 5) Transparency Act of 2018,

A review of current economic trends continues to validate Atlanta as a vibrant city with a sustainable economy. This report shows that during the 3rd Quarter, the majority of the City's major general fund categories are performing at or near projected levels for the year.

## Economic Update

The Georgia State University Economic Forecasting Center's most recent quarterly report is projecting moderate growth for the second half of 2018 due to rising financing costs for construction developments. However, planned development has increased for the 3<sup>rd</sup> Quarter.

Further evidence of increased actual and planned construction can be found in a recent article in the Atlanta Bis Now written on January 9, 2018 by Jarred Schenke. In the article he states, "there are more than 20 office projects proposed throughout the Metro Atlanta area encompassing more than 10 million square feet, including:

### Downtown

- 9 million square feet planned for The Gulch;

### Central Perimeter

- Insight Global inks a deal to anchor Twelve24;
- 1001 Perimeter scores big with 178 thousand square feet lease;
- 570 thousand square feet Abernathy 400 by Ackerman & Co;

### Buckhead

- The sale of Armour Yards for \$364/square feet sets a new benchmark for creative office space;
- 560 thousand square feet office-centric mixed-use project by Regent Partners;

### Midtown

- NCR delivers Phase I;
- 250 thousand square feet 14th & Spring project by Greenstone Properties; and
- 500 thousand square feet Metropolitan Center project by MetLife."

## Employment Update

- *Premium jobs are positions paying more than \$60,000 annually.*

### Calendar Year Job Projections\*

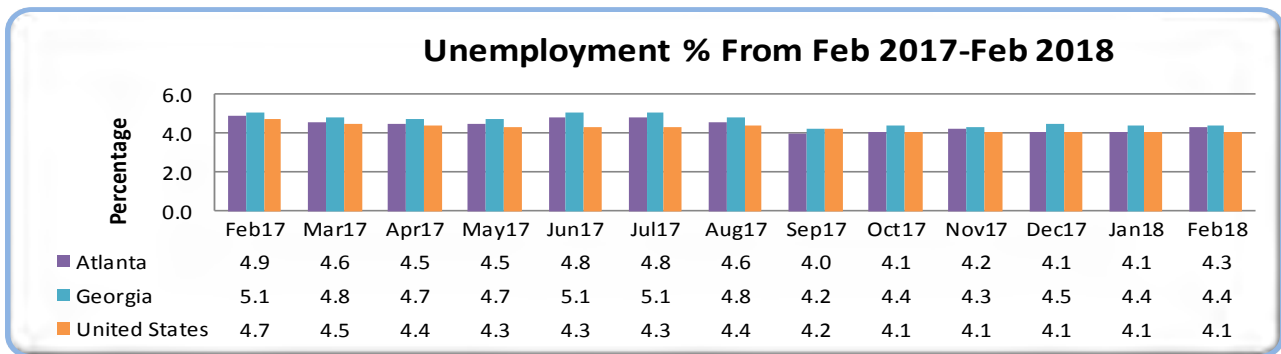
	Georgia			Atlanta		
	Employment	Premium	% of Total	Employment	Premium	% of Total
<b>2018</b>	76,200	17,600	23.1%	58,100	13,100	22.6%
<b>2019</b>	64,200	15,100	23.6%	48,900	11,700	24.0%
<b>2020</b>	58,900	13,600	23.1%	43,600	10,100	23.2%

\* GSU Economic Forecasting Center February 2018 Report

Atlanta’s employment grew by 98,200 jobs in 2014, but just 71,000 new positions in 2015, before rebounding to 92,600 new jobs in 2016. However, in 2017 job creation moderated sharply to only 60,000 jobs. The expectation is that there will be 58,100 employment gains in 2018 as indicated by the chart above.

Atlanta unemployment was 4.5% in 2017. It will drop to 4.4% in 2018 and stay at 4.4% in 2019 before inching down to 4.3% in 2020.

- *Below are monthly statistics for Atlanta, Georgia, and the United States from February 2017 to February 2018. March 2018 unemployment data not available.*

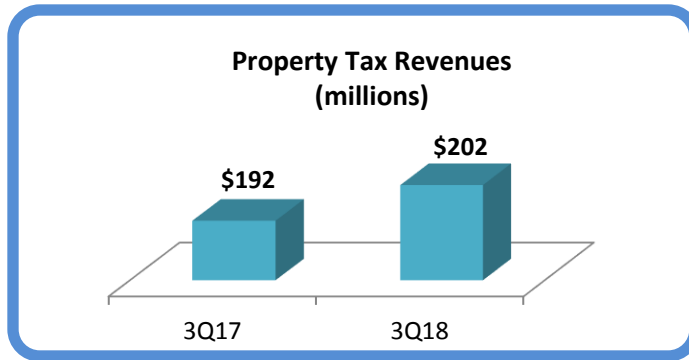


## Property Tax Revenues

Property tax revenue is the major source of revenue for the City of Atlanta, representing 30.1% of all the General Fund revenues. When compared to the prior year the City has received \$201.8 million.

In FY2018, there were challenges to the Fulton County Assessor’s property tax assessment methodology. As a result, the Fulton Board of Commissioners approved a residential roll back of the 2018 gross tax digest (which correlates to FY2018) to certified 2016 assessment levels. This strategy offset huge increases in valuations originally proposed by the Board of Assessors. The State of Georgia did not certify the proposed 2017 Fulton tax digest citing that the Fulton Board of Commissioners did not have the authority to roll back the digest. As a result, Fulton County sought and received a temporary collection order (TCO) through the courts which gave Fulton County the authority to bill based on the proposed digest. Because of these occurrences, there was a delay in the billing cycle for 2017 tax bills which were due in December which was the latter part of 2nd Quarter FY2018. This report demonstrates that the majority of property taxes have now been collected and are slightly more than the prior year collections.

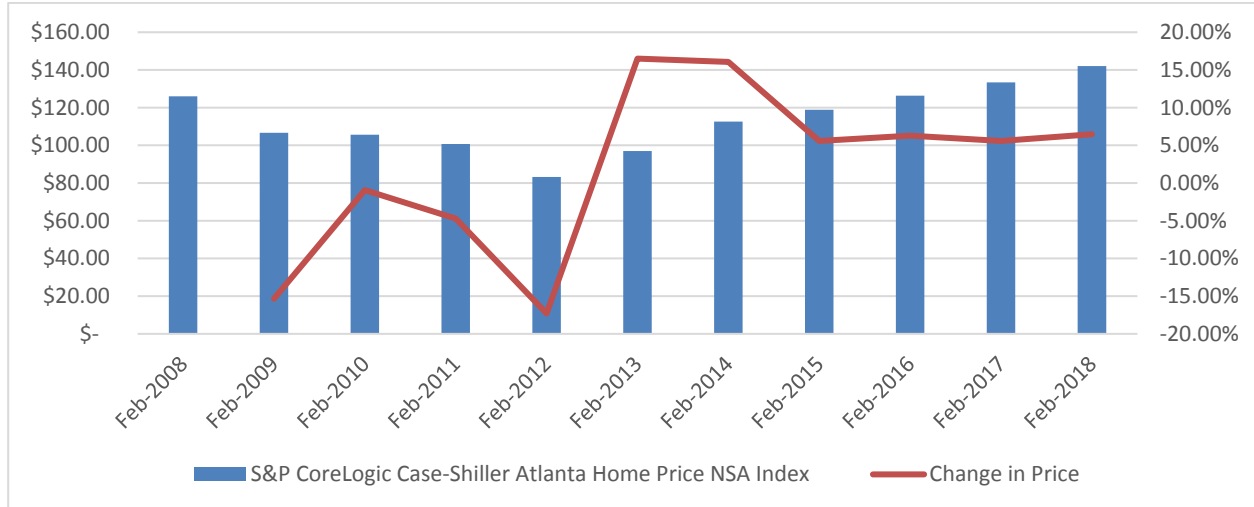
Though there were modifications to the 2017 Atlanta gross tax digest, it still marked the fifth consecutive year of growth. The 2017 Atlanta net tax digest increased by 4.6% when compared to the 2016 Atlanta net tax digest. To ease the tax burden on our citizens, the Administration approved a mill reduction from 8.88 mills to 8.84 mills for fiscal year 2018.



## Home Price Index

The S&P/Case-Shiller Atlanta Home Price Index measures the average change in value of residential real estate in Atlanta given a constant level of quality. It is included in the S&P/Case-Shiller Home Price Index Series, which seeks to measure changes in the total value of all existing single-family housing stock. The Atlanta Home Price Index has risen by 70.6% from \$83.3 in February 2012 to \$142.0 in February 2018.

- The chart below shows the steady growth in price index from a low point in February 2012 to February 2018 with year to year percent change.

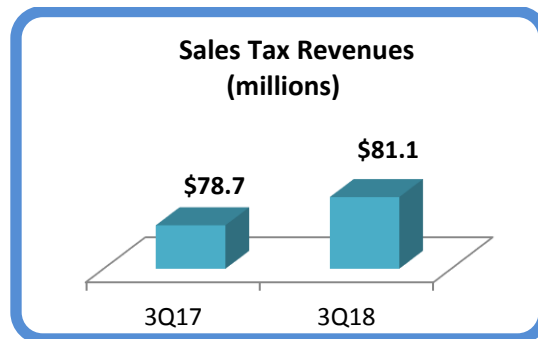


## Key Economic Indicator Revenues

The General Fund's **Sales Tax** and **Hotel/Motel Tax Revenues** are monitored closely because they provide insights into consumer and business spending activities and are generally consistent with the general direction of the economy. They are elastic, meaning changes in income influence the overall consumption of the products these taxes are drawn from.

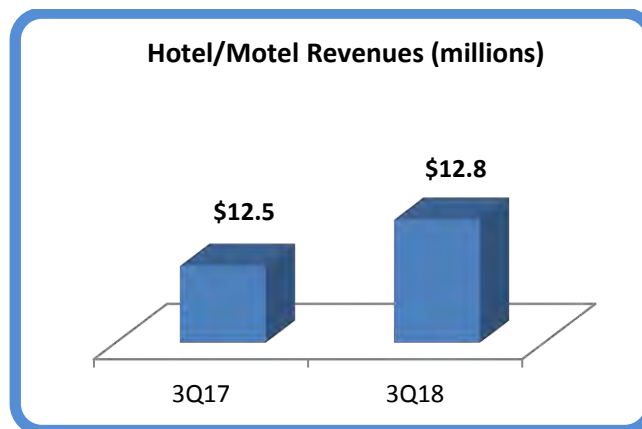
## Sales Tax Revenues

Sales tax revenues as of 3rd Quarter FY2018 March YTD are \$81.1 million compared to \$78.7 million as of 3rd Quarter FY 2017 March of the prior year. The FY2018 sales tax anticipation is \$106.9 million and receipts represent 76% of the anticipation.



## Hotel/Motel Tax Revenues

Hotel/Motel Tax Revenue as of 3rd Quarter FY2018 March YTD are \$12.8 million compared to \$12.46 million in the prior year; this amount represents the City's 24.99% tax share. The FY18 hotel/motel tax anticipation is \$17.6 million and receipts are on pace to meet the anticipation.



## Hotel Market

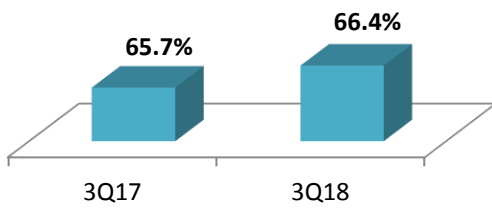
RevPar, or revenue per available room, is a performance metric in the hotel industry. This is calculated by multiplying a hotel's average daily room rate (ADR) by its occupancy rate. This index is one of the primary metrics for evaluating the strength of the hotel and tourist industry. The outlook from hotel market analysts through the 3rd Quarter of FY2018 remains optimistic.

In 2017, Atlanta hotels finished the year with a RevPAR gain of 3.8%. This was the result of a minor increase in occupancy of 0.4% and a 3.4% gain in average daily room rates (ADR). The 3.8% advance in Atlanta RevPAR was better than the national average of 3.0%.

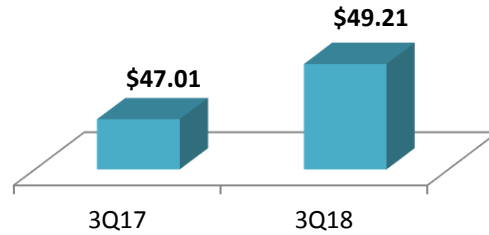
Looking towards 2018, Atlanta RevPAR is expected to grow 3.1%. Occupancy is forecast to rise 0.4%, while average room rates are projected to increase 2.7%. Revenue is expected to continue to climb in 2019.



### Metro Atlanta Occupancy Rates



### Metro Atlanta RevPar



The yearly forecast as of 3rd Quarter FY2018 for the Atlanta Metro Area is as follows:

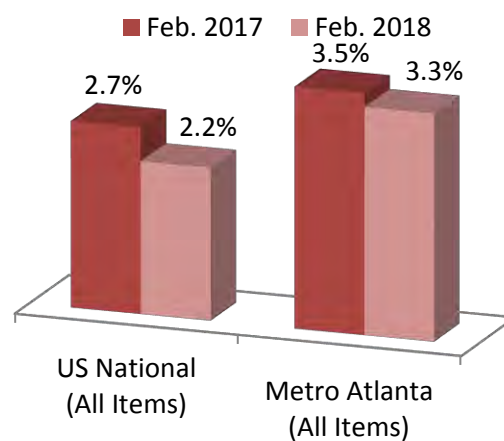
- Q3 Atlanta RevPAR is expected to grow by only 4.7% (grew 5.2% in 2017) while occupancy is expected to grow by 1.1% (zero growth in 2017). Average room rates are projected to grow 3.5% (compared to 5.1% growth in 2017).
- Q3 Supply is expected to grow 1.4% in 2018 (versus 1.8% in 2017), but demand is expected to grow at a rate of 2.5% (versus 1.9% in 2017).
- Q3 Percent of Occupancy is expected at 66.4% in 2018 (was slightly lower at 65.7% in 2017).

Information was provided by Source: CBRE Hotels' Americas Research, STR Inc., Q4 2017

## Consumer Price Index

The Consumer Price Index (CPI) is a measure of the average change over time in the prices paid by urban consumers for a market basket of consumer goods and services. The CPI affects nearly all Americans because of the various means it is used as an economic indicator, a deflator of other economic series, and as a means of adjusting dollar values. The Bureau of Labor and Statistics (BLS) reports indicates that the overall change in CPI from February 2017 to February 2018 decreased for the Atlanta Metro and decreased for the United States. This is a positive indicator and demonstrates deflation or decrease in the prices of goods and services.

### Consumer Price Index Change Y/Y



## Conclusion

As we move out of the 3<sup>rd</sup> Quarter of FY2018 and into the 4<sup>th</sup> Quarter, the outlook for Atlanta remains favorable. Potential fiscal and legislative policy changes resulting from new municipal and state laws from both the new Atlanta administration and the State Legislator will be closely monitored by City Finance Officers. This is necessary to identify and manage potential financial impacts to revenue streams from changing economic conditions and political priorities.

The City Finance team strives to develop and implement initiatives to address potential challenges to our local economy. This will ensure that the Atlanta City government remains fiscally strong into the future while managing our resources efficiently for the residents of Atlanta.

**Sources:** United States Department of Labor – Bureau of Labor Statistics, Georgia Department of Labor, University of Georgia, Georgia State University, Atlanta Regional Commission, CBRE Hotels, S&P Case-Shiller Index, Cushman and Wakefield, Federal Reserve Bank of St. Louis, Federal Reserve Bank of Atlanta

**CITY OF ATLANTA, GEORGIA**  
**SUMMARY OF GENERAL FUND MAJOR REVENUES**

Total fiscal year 2018 third quarter revenue collections are 84.53% of the total funding budget compared to 88.84% for fiscal year 2017. The percentage decrease when compared to the prior year is due to permitting revenues that were transferred to the General Fund in fiscal year 2017. The FY18 funding budget includes \$16.3M in designated Building Permits funds to be used by the Department of City Planning. The FY18 Projections include proceeds from the sale of the Civic Center that were not apart of the adopted FY18 anticipations. The pace of revenue collections for fiscal year 2018 will continue to be monitored on a monthly basis for potential updates as we approach the end of the fiscal year.

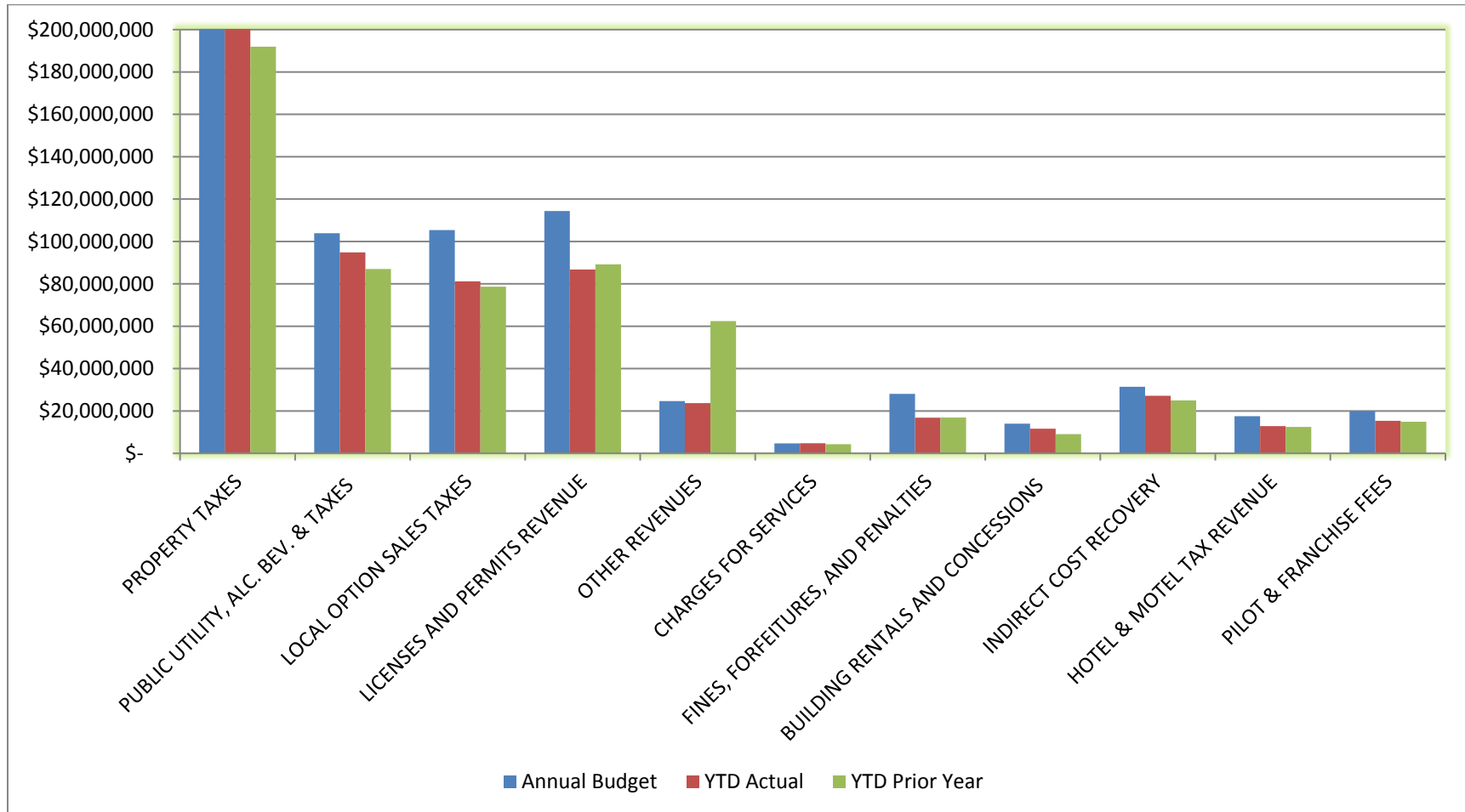
Category	FY2018 Anticipations	FY18 Funding Budget	FY2018 Projections	Y-T-D Actual Mar-FY18	YTD Anticipation %	FY2018 Projections	FY2017 Anticipations	FY17 Funding Budget	Y-T-D Actual Mar-FY17	YTD Anticipation %
PROPERTY TAXES	\$ 201,920,376	\$ 201,920,376	\$ 204,450,643	\$ 201,833,390	99.96%	\$ 204,450,643	\$ 194,684,484	\$ 194,684,484	\$ 191,932,583	98.59%
PUBLIC UTILITY, ALC. BEV. & TAXES	\$ 103,908,966	\$ 103,908,966	\$ 103,330,982	\$ 94,821,918	91.25%	\$ 103,330,982	\$ 109,379,640	\$ 109,379,640	\$ 87,004,256	79.54%
LOCAL OPTION SALES TAXES	\$ 105,392,343	\$ 105,392,343	\$ 106,866,733	\$ 81,149,816	77.00%	\$ 106,866,733	\$ 104,321,416	\$ 104,321,416	\$ 78,678,786	75.42%
LICENSES AND PERMITS REVENUE	\$ 114,375,544	\$ 114,375,544	\$ 111,743,329	\$ 86,765,304	75.86%	\$ 111,743,329	\$ 77,656,822	\$ 100,334,188	\$ 89,175,151	88.88%
OTHER REVENUES	\$ 7,332,494	\$ 41,010,043	\$ 41,543,917	\$ 23,689,177	57.76%	\$ 25,280,698	\$ 10,818,410	\$ 43,688,472	\$ 62,405,343	142.84%
CHARGES FOR SERVICES	\$ 4,662,826	\$ 4,662,826	\$ 5,174,661	\$ 4,752,916	101.93%	\$ 5,174,661	\$ 4,751,934	\$ 5,039,635	\$ 4,327,405	85.87%
FINES, FORFEITURES, AND PENALTIES	\$ 28,108,818	\$ 28,108,818	\$ 23,470,309	\$ 16,812,763	59.81%	\$ 23,470,309	\$ 28,024,152	\$ 28,024,152	\$ 16,917,462	60.37%
BUILDING RENTALS AND CONCESSIONS	\$ 13,990,662	\$ 13,990,662	\$ 15,092,735	\$ 11,605,108	82.95%	\$ 15,092,735	\$ 8,281,278	\$ 11,281,277	\$ 9,076,062	80.45%
INDIRECT COST RECOVERY	\$ 31,431,000	\$ 31,431,000	\$ 36,209,061	\$ 27,156,795	86.40%	\$ 36,209,061	\$ 32,772,876	\$ 32,772,876	\$ 25,004,596	76.30%
HOTEL & MOTEL TAX REVENUE	\$ 17,541,183	\$ 17,541,183	\$ 17,564,271	\$ 12,832,574	73.16%	\$ 17,564,271	\$ 16,810,329	\$ 16,810,329	\$ 12,468,842	74.17%
PILOT & FRANCHISE FEES	\$ 19,983,046	\$ 19,983,046	\$ 20,483,276	\$ 15,362,457	76.88%	\$ 20,483,276	\$ 19,887,243	\$ 19,887,243	\$ 14,915,432	75.00%
<b>Grand Total Revenues</b>	<b>\$ 648,647,258</b>	<b>\$ 682,324,807</b>	<b>\$ 685,929,917</b>	<b>\$ 576,782,218</b>	<b>84.53%</b>	<b>\$ 669,666,698</b>	<b>\$ 607,388,585</b>	<b>\$ 666,223,712</b>	<b>\$ 591,905,919</b>	<b>88.84%</b>

**Notes:**

The FY 2018 & 2017 Anticipations are the original budgets as approved by the City Council.

## General Fund

The third quarter report demonstrates that most revenues are on pace through the third quarter of fiscal year 2018 when compared to collections in the prior year. The City has received \$576,782,218 in fiscal year 2018 compared to \$591,905,919 for the same period in fiscal year 2017. The decline in revenue in fiscal year 2018 is due primarily to a one-time FY 2017 transfer of \$52 million to Other Revenues category from the Building Permit Fund.



## SUMMARY OF OPERATING BUDGET BY FUND AND DEPARTMENT

Fund/Department	FY18 Funded Budget	Actuals Y-T-D(Mar)	Projected Expenses	Total Projected Expenses	Variance (\$)	Variance (%)
<b>General Fund</b>						
City Council	\$11,507,191	\$6,791,490	\$2,298,447	\$9,089,937	\$2,417,254	21.01%
Executive Offices	\$44,482,466	\$31,184,830	\$14,775,059	\$45,959,889	(\$1,477,423)	(3.32%)
Department Of Atlanta Information Management	\$27,565,229	\$23,432,261	\$7,247,614	\$30,679,876	(\$3,114,647)	(11.30%)
Department Of Law	\$6,917,522	\$5,309,848	\$1,526,212	\$6,836,059	\$81,463	1.18%
Department Of Corrections	\$33,546,457	\$25,721,454	\$9,519,473	\$35,240,927	(\$1,694,470)	(5.05%)
Department Of Finance	\$18,306,367	\$13,329,421	\$3,865,310	\$17,194,731	\$1,111,636	6.07%
Department Of Procurement	\$2,405,024	\$1,642,429	\$509,650	\$2,152,079	\$252,945	10.52%
Department Of Public Works	\$46,113,784	\$34,997,271	\$18,314,131	\$53,311,402	(\$7,197,618)	(15.61%)
Dept Of Parks & Recreation	\$36,038,910	\$28,031,832	\$11,013,421	\$39,045,253	(\$3,006,343)	(8.34%)
Department Of Watershed Management	-	\$3,698	(\$2,076)	\$1,622	(\$1,622)	-
Judicial Agencies	\$13,619,238	\$9,698,836	\$3,324,145	\$13,022,981	\$596,257	4.38%
Non-Departmental	\$105,359,954	\$84,941,611	\$15,711,181	\$100,652,792	\$4,707,162	4.47%
Department Of Human Resources	\$6,015,266	\$6,067,166	\$1,330,034	\$7,397,200	(\$1,381,934)	(22.97%)
Department Of Fire Services	\$87,484,543	\$63,468,751	\$25,629,036	\$89,097,787	(\$1,613,244)	(1.84%)
Department Of Police Services	\$190,049,655	\$144,067,153	\$47,516,530	\$191,583,683	(\$1,534,028)	(0.81%)
Department of City Planning	\$39,627,767	\$31,636,947	\$6,801,359	\$38,438,306	\$1,189,461	3.00%
Department Of The Solicitor	\$6,597,625	\$5,470,580	\$1,789,390	\$7,259,970	(\$662,345)	(10.04%)
Department Of Ethics	\$617,778	\$365,516	\$158,105	\$523,621	\$94,157	15.24%
Atlanta Citizens Review Board	\$790,242	\$551,650	\$227,131	\$778,781	\$11,461	1.45%
Department Of Audit	\$1,817,233	\$1,234,613	\$503,613	\$1,738,227	\$79,006	4.35%
Department Of Public Defender	\$3,462,556	\$2,707,051	\$905,514	\$3,612,565	(\$150,009)	(4.33%)
<b>Total General Fund</b>	<b>\$682,324,807</b>	<b>\$520,654,407</b>	<b>\$172,963,280</b>	<b>\$693,617,687</b>	<b>(\$11,292,880)</b>	<b>(1.66%)</b>
<b>Enterprise Funds</b>						
<b>Airport Revenue Fund</b>						
Executive Offices	\$1,370,054	\$805,459	\$355,564	\$1,161,023	\$209,031	15.26%
Department Of Atlanta Information Management	\$490,915	\$363,180	\$167,874	\$531,054	(\$40,139)	(8.18%)
Department Of Law	\$6,993,033	\$4,752,553	\$1,663,708	\$6,416,261	\$576,772	8.25%
Department Of Finance	\$559,384	\$303,276	\$148,207	\$451,483	\$107,901	19.29%
Department Of Procurement	\$2,053,721	\$958,590	\$539,314	\$1,497,904	\$555,817	27.06%
Department Of Aviation	\$230,467,799	\$140,832,122	\$70,896,844	\$211,728,967	\$18,738,832	8.13%
Non-Departmental	\$216,644,477	\$125,061,480	\$31,047,159	\$156,108,638	\$60,535,839	27.94%
Department Of Human Resources	\$2,150,891	\$1,546,063	\$527,694	\$2,073,757	\$77,134	3.59%
Department Of Fire Services	\$28,000,856	\$18,364,001	\$8,557,830	\$26,921,832	\$1,079,024	3.85%
Department Of Police Services	\$20,673,375	\$12,316,302	\$5,285,796	\$17,602,098	\$3,071,277	14.86%
Department Of Ethics	\$119,590	\$89,453	\$34,152	\$123,605	(\$4,015)	(3.36%)
Department Of Audit	\$928,380	\$774,894	\$108,115	\$883,009	\$45,371	4.89%
<b>Total Airport Revenue Fund</b>	<b>\$510,452,475</b>	<b>\$306,167,373</b>	<b>\$119,332,258</b>	<b>\$425,499,631</b>	<b>\$84,952,844</b>	<b>16.64%</b>
<b>Parks Facilities Revenue Fund</b>						
Dept Of Parks & Recreation	-	(\$687)	\$687	\$0	\$0	-
Non-Departmental	-	\$11,255	(\$11,255)	\$0	\$0	-
<b>Total Parks Facilities Revenue Fund</b>	<b>-</b>	<b>\$10,568</b>	<b>(\$10,568)</b>	<b>\$0</b>	<b>\$0</b>	<b>-</b>
<b>Civic Center Revenue Fund</b>						
Dept Of Parks & Recreation	\$20,339,319	\$20,234,591	\$412,788	\$20,647,379	(\$308,060)	(1.51%)
Non-Departmental	-	\$33,149	\$2,000	\$35,149	(\$35,149)	-
<b>Total Civic Center Revenue Fund</b>	<b>\$20,339,319</b>	<b>\$20,267,740</b>	<b>\$414,788</b>	<b>\$20,682,528</b>	<b>(\$343,209)</b>	<b>(1.69%)</b>

## SUMMARY OF OPERATING BUDGET BY FUND AND DEPARTMENT

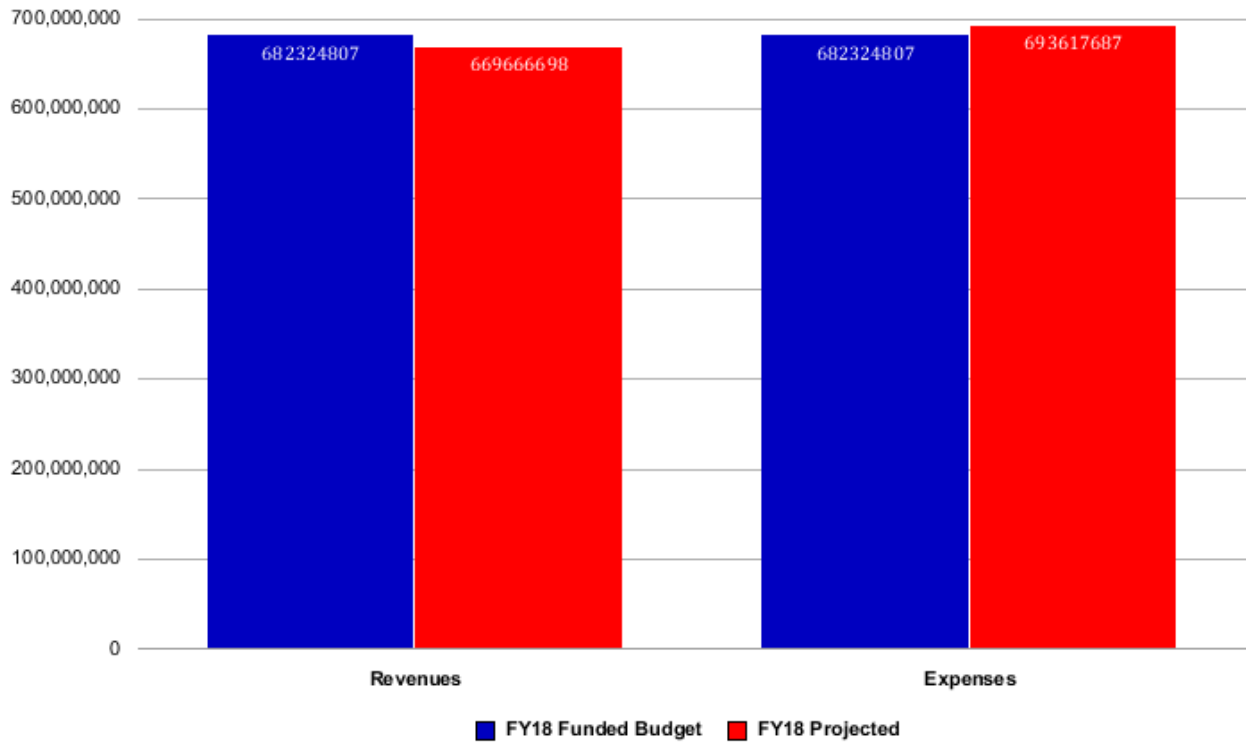
Fund/Department	FY18 Funded Budget	Actuals Y-T-D(Mar)	Projected Expenses	Total Projected Expenses	Variance (\$)	Variance (%)
<b>Solid Waste Services Revenue Fund</b>						
Executive Offices	\$1,524,373	\$959,587	\$339,465	\$1,299,051	\$225,322	14.78%
Department Of Atlanta Information Management	\$291,666	\$256,609	\$116,408	\$373,017	(\$81,351)	(27.89%)
Department Of Finance	\$566,307	\$335,384	\$185,521	\$520,905	\$45,402	8.02%
Department Of Procurement	\$83,248	\$34,942	\$21,007	\$55,949	\$27,299	32.79%
Department Of Public Works	\$42,261,723	\$33,058,578	\$13,045,077	\$46,103,655	(\$3,841,932)	(9.09%)
Non-Departmental	\$5,910,719	\$7,572,449	\$1,969,636	\$9,542,085	(\$3,631,366)	(61.44%)
Department Of Human Resources	\$488,861	\$400,777	\$120,656	\$521,433	(\$32,572)	(6.66%)
Department Of Police Services	-	(\$8,000)	\$8,000	\$0	\$0	0.00%
Department Of Ethics	\$3,220	\$9,660	\$0	\$9,660	(\$6,440)	(200.00%)
<b>Total Solid Waste Services Revenue Fund</b>	<b>\$51,130,117</b>	<b>\$42,619,986</b>	<b>\$15,805,769</b>	<b>\$58,425,756</b>	<b>(\$7,295,639)</b>	<b>(14.27%)</b>
<b>Water &amp; Wastewater Revenue Fund</b>						
Executive Offices	\$8,977,615	\$6,192,954	\$1,897,559	\$8,090,513	\$887,102	9.88%
Department Of Atlanta Information Management	\$5,703,356	\$2,558,306	\$1,510,217	\$4,068,523	\$1,634,833	28.66%
Department Of Law	\$7,037,788	\$3,548,661	\$1,319,696	\$4,868,357	\$2,169,431	30.83%
Department Of Finance	\$1,196,708	\$531,562	\$228,658	\$760,220	\$436,488	36.47%
Department Of Procurement	\$2,296,866	\$1,416,199	\$582,589	\$1,998,788	\$298,078	12.98%
Department Of Public Works	\$882,097	\$457,185	\$253,025	\$710,209	\$171,888	19.49%
Department Of Watershed Management	\$199,401,006	\$119,195,653	\$52,942,115	\$172,137,768	\$27,263,238	13.67%
Non-Departmental	\$330,771,931	\$263,137,987	\$12,259,394	\$275,397,380	\$55,374,551	16.74%
Department Of Human Resources	\$2,510,285	\$1,881,394	\$618,673	\$2,500,066	\$10,219	0.41%
Department Of Police Services	\$135,799	\$44,864	\$33,950	\$78,813	\$56,986	41.96%
Department Of The Solicitor	\$86,776	\$53,232	\$21,086	\$74,318	\$12,458	14.36%
Department Of Ethics	\$131,810	\$134,790	\$31,991	\$166,782	(\$34,972)	(26.53%)
Department Of Audit	\$1,022,780	\$801,015	\$220,696	\$1,021,711	\$1,069	0.10%
<b>Total Water &amp; Wastewater Revenue Fund</b>	<b>\$560,154,817</b>	<b>\$399,953,800</b>	<b>\$71,919,649</b>	<b>\$471,873,449</b>	<b>\$88,281,368</b>	<b>15.76%</b>
<b>Other Funds</b>						
<b>Emergency Telephone System</b>						
Department Of Atlanta Information Management	\$497,768	\$411,783	\$124,442	\$536,225	(\$38,457)	(7.73%)
Non-Departmental	-	(\$6,000)	\$6,000	\$0	\$0	0.00%
Department Of Police Services	\$19,736,077	\$11,654,656	\$6,504,068	\$18,158,723	\$1,577,354	7.99%
<b>Total Emergency Telephone System</b>	<b>\$20,233,845</b>	<b>\$12,060,439</b>	<b>\$6,634,510</b>	<b>\$18,694,949</b>	<b>\$1,538,896</b>	<b>7.61%</b>
<b>Fleet Service Fund</b>						
Executive Offices	-	\$34,394	(\$34,394)	\$0	\$0	-
Department Of Atlanta Information Management	-	\$438	(\$438)	\$0	\$0	-
Department Of Procurement	\$170,302	\$90,117	\$42,253	\$132,370	\$37,932	22.27%
Department Of Public Works	\$30,085,564	\$20,666,174	\$9,372,415	\$30,038,589	\$46,975	0.16%
Non-Departmental	\$3,035,857	\$2,721,354	\$652,444	\$3,373,798	(\$337,941)	(11.13%)
Department Of Human Resources	\$108,865	\$54,955	\$20,298	\$75,254	\$33,611	30.87%
<b>Total Fleet Service Fund</b>	<b>\$33,400,588</b>	<b>\$23,567,432</b>	<b>\$10,052,578</b>	<b>\$33,620,010</b>	<b>(\$219,422)</b>	<b>(0.66%)</b>
<b>Group Insurance Fund</b>						
Non-Departmental	\$154,570,522	\$112,128,527	\$35,387,148	\$147,515,676	\$7,054,846	4.56%
Department Of Human Resources	\$2,949,497	\$1,225,884	\$1,642,275	\$2,868,159	\$81,338	2.76%
<b>Total Group Insurance Fund</b>	<b>\$157,520,019</b>	<b>\$113,354,411</b>	<b>\$37,029,423</b>	<b>\$150,383,835</b>	<b>\$7,136,184</b>	<b>4.53%</b>



## SUMMARY OF OPERATING BUDGET BY FUND AND DEPARTMENT

Fund/Department	FY18 Funded Budget	Actuals Y-T-D(Mar)	Projected Expenses	Total Projected Expenses	Variance (\$)	Variance (%)
<b><i>Hotel/Motel Tax Fund</i></b>						
Non-Departmental	\$71,867,980	\$47,612,958	\$24,255,022	\$71,867,980	\$0	0.00%
<b>Total Hotel/Motel Tax Fund</b>	<b>\$71,867,980</b>	<b>\$47,612,958</b>	<b>\$24,255,022</b>	<b>\$71,867,980</b>	<b>\$0</b>	<b>0.00%</b>
<b><i>City Plaza Operating Fund</i></b>						
Non-Departmental	\$2,746,599	\$716,076	\$282,818	\$998,894	\$1,747,705	63.63%
<b>Total City Plaza Operating Fund</b>	<b>\$2,746,599</b>	<b>\$716,076</b>	<b>\$282,818</b>	<b>\$998,894</b>	<b>\$1,747,705</b>	<b>63.63%</b>
<b><i>Rental/Motor Vehicle Tax Fund</i></b>						
Department Of Finance	-	\$686	(\$686)	\$0	\$0	-
Non-Departmental	\$1,092,076	\$942,038	\$150,038	\$1,092,076	\$0	0.00%
<b>Total Rental/Motor Vehicle Tax Fund</b>	<b>\$1,092,076</b>	<b>\$942,724</b>	<b>\$149,352</b>	<b>\$1,092,076</b>	<b>\$0</b>	<b>0.00%</b>
<b>Total Operating Funds</b>	<b>\$2,111,262,642</b>	<b>\$1,487,927,913</b>	<b>\$458,828,881</b>	<b>\$1,946,756,794</b>	<b>\$164,505,848</b>	<b>7.79%</b>

## General Fund BUDGET VARIANCE ANALYSIS AND PROJECTION



Account	FY16 Actual Y-T-D(Mar)	FY17 Actual Y-T-D(Mar)	FY18 Funded Budget	FY18 Actual Y-T-D(Mar)	FY18 Projected	Variance (\$)	Variance (%)
Revenues	\$521,764,383	\$591,905,919	\$682,324,807	\$576,782,218	\$669,666,698	(\$12,658,109)	(\$1.86%)
Expenses	\$464,348,849	\$493,443,751	\$682,324,807	\$520,654,407	\$693,617,687	(\$11,292,880)	(\$1.66%)
<b>Surplus (Deficit)</b>	<b>\$57,415,534</b>	<b>\$98,462,168</b>	<b>\$0</b>	<b>\$56,127,811</b>	<b>(\$23,950,989)</b>	<b>(\$23,950,989)</b>	<b>N/A</b>

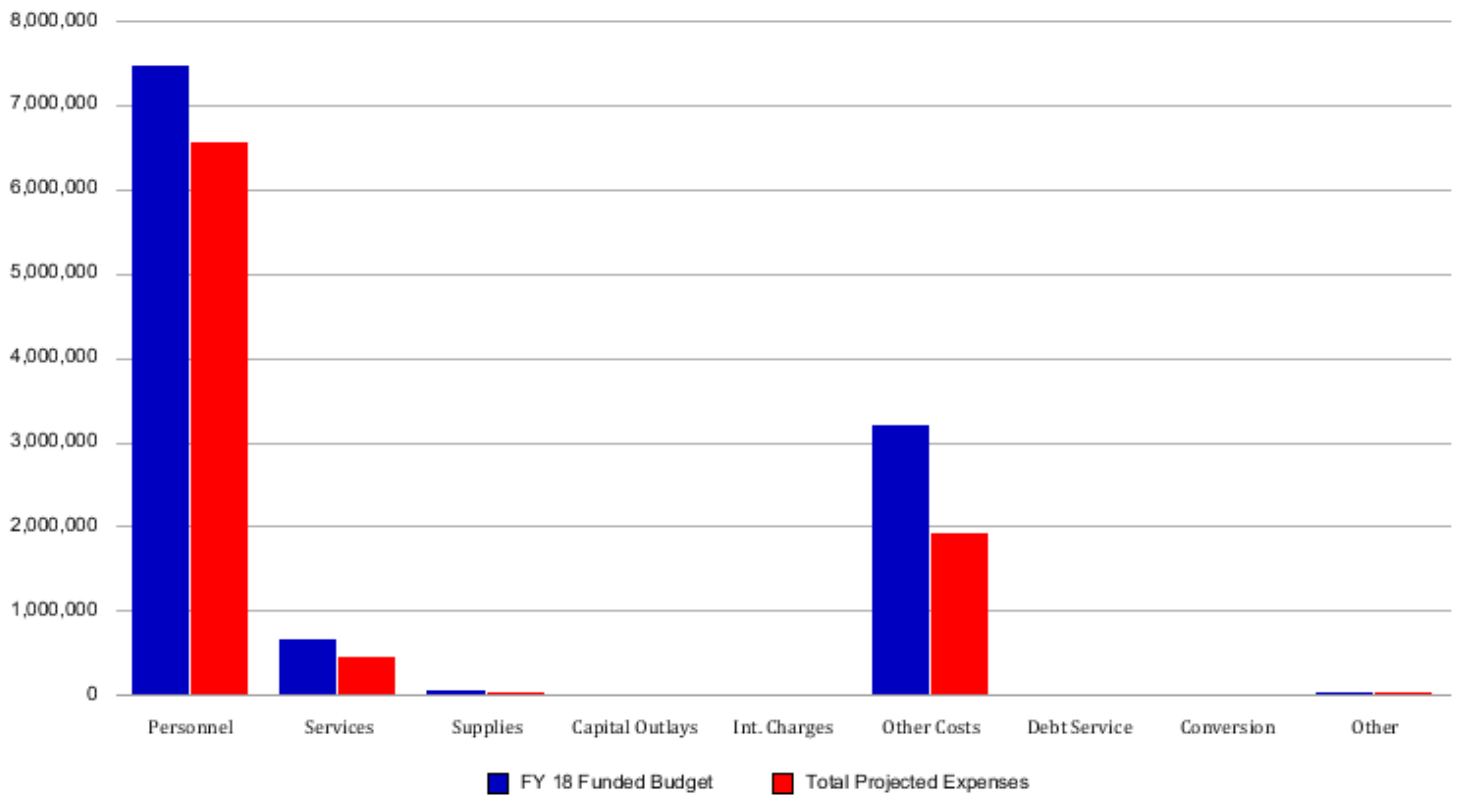
**Major Revenue Variances:**

As of March 31, 2018, General Fund revenues were \$577M. The FY18 Funded Budget versus Projected variance is due to designated fund balance revenue received in FY17 from the closure of the Building Permits Fund being utilized by City Planning.

**Major Expenditure Variances:**

Several Departments are projected to be over budget due to salary adjustments, overtime and increase in contract services. Non-Departmental is projected to be under budget due to Citywide Reserves, Economic Development and Family Leave.

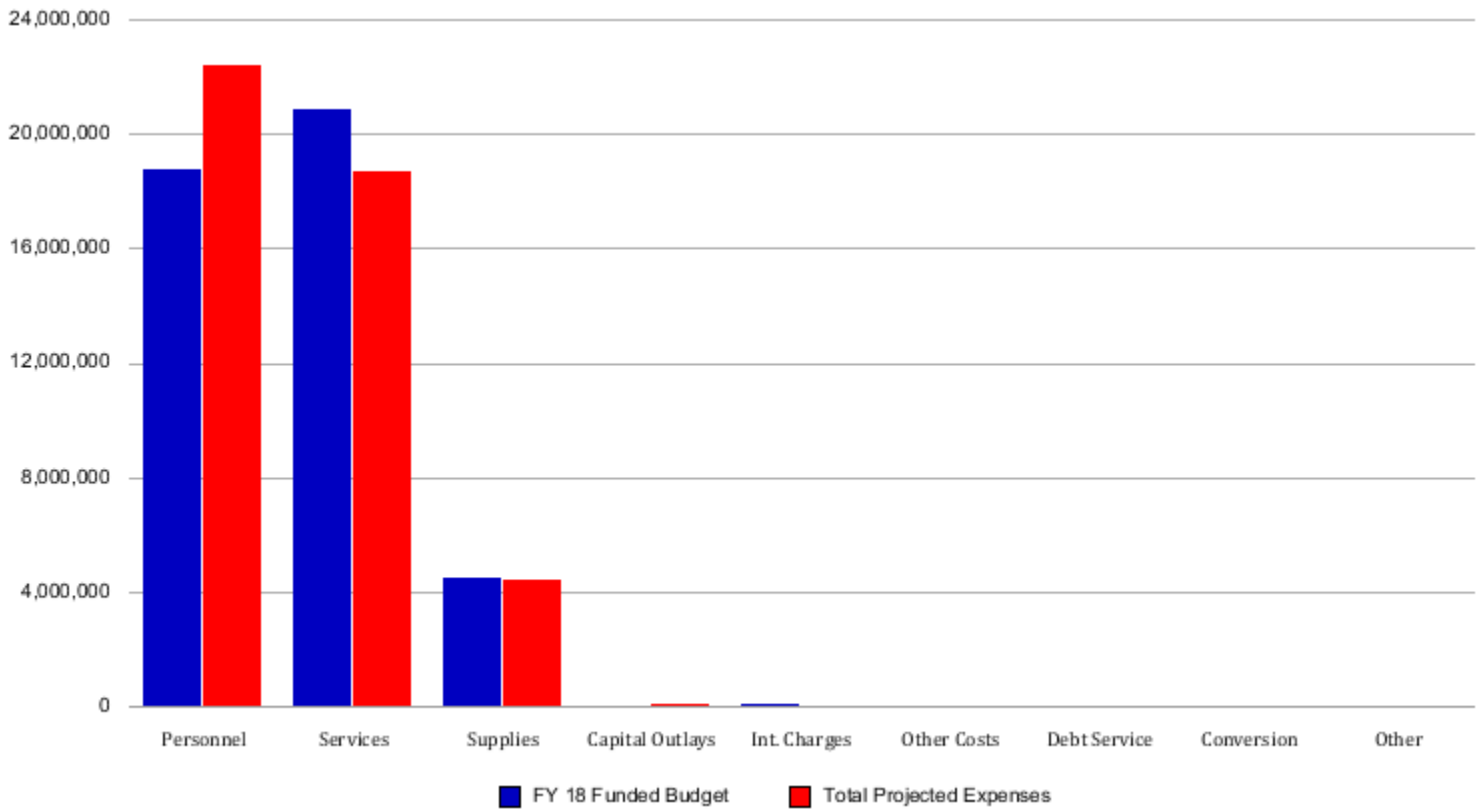
General Fund - City Council



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$7,479,487	\$4,960,273	\$1,602,450	\$6,562,723	\$916,764	12.26%
Purchased / Contracted Services	\$677,313	\$291,779	\$180,742	\$472,520	\$204,793	30.24%
Supplies	\$82,846	\$30,165	\$29,942	\$60,107	\$22,739	27.45%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$3,217,545	\$1,459,273	\$485,314	\$1,944,587	\$1,272,958	39.56%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$50,000	\$50,000	\$0	\$50,000	\$0	0.00%
<b>Expenses</b>	<b>\$11,507,191</b>	<b>\$6,791,490</b>	<b>\$2,298,447</b>	<b>\$9,089,937</b>	<b>\$2,417,254</b>	<b>21.01%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, City Council had 12 vacant positions.
Purchased / Contracted Services Explanation	Variance due to printing & binding, and training expenses less than anticipated.
Supplies Explanation	Variance due to supplies less than anticipated.
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	Variance attributed to Carry Forward which accumulates and carries forward unexpended funding for operating expenses annually.
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	Operating Transfer out to Fund 3503 for Wieuca Path Project Donation.

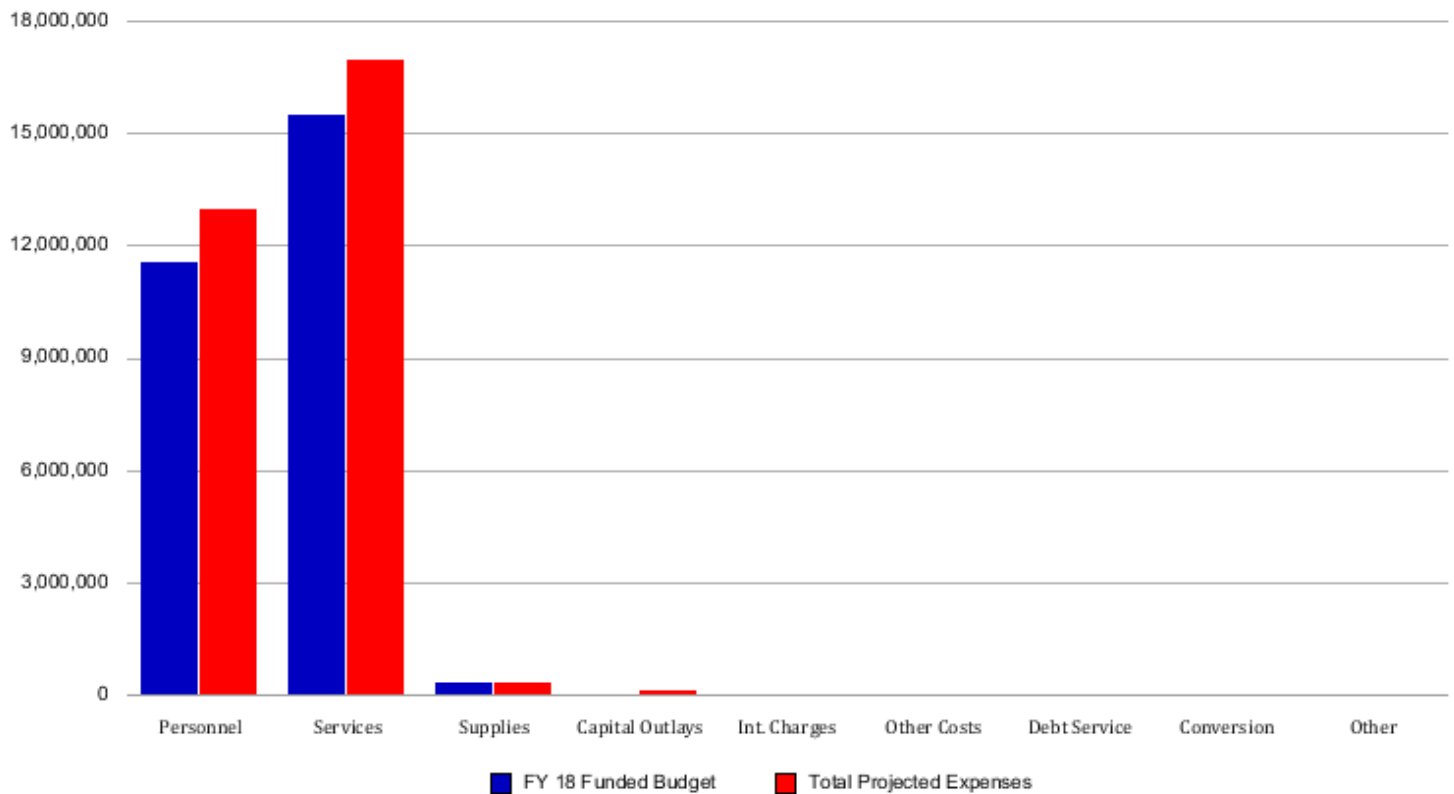
General Fund - Executive Offices



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$18,794,318	\$17,770,184	\$4,639,386	\$22,409,570	(\$3,615,252)	(19.24%)
Purchased / Contracted Services	\$20,864,584	\$10,016,646	\$8,688,052	\$18,704,698	\$2,159,886	10.35%
Supplies	\$4,548,370	\$3,163,533	\$1,348,257	\$4,511,791	\$36,579	0.80%
Capital Outlays	\$99,207	\$112,789	\$45,927	\$158,715	(\$59,508)	(59.98%)
Interfund / Interdepartmental Charges	\$133,655	\$75,263	\$45,990	\$121,253	\$12,402	9.28%
Other Costs	\$23,818	\$27,902	\$7,446	\$35,348	(\$11,530)	(48.41%)
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$18,514	\$18,514	\$0	\$18,514	\$0	0.00%
<b>Expenses</b>	<b>\$44,482,466</b>	<b>\$31,184,830</b>	<b>\$14,775,059</b>	<b>\$45,959,889</b>	<b>(\$1,477,423)</b>	<b>(3.32%)</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the Executive Offices had 51 partially funded vacant positions, of which four are split funded. Variance due to salary adjustments and extra help more than anticipated.
Purchased / Contracted Services Explanation	Variance due to maintenance and equipment contracts less than anticipated.
Supplies Explanation	Variance due to supplies less than anticipated.
Capital Outlays Explanation	Variance due to equipment expenses more than anticipated.
Interfund / Interdepartmental Charges Explanation	Variance due to motor equipment fuel and repairs less than anticipated.
Other Costs Explanation	Variance due to business meeting expenses more than anticipated.
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	Operating Transfer out to 7701 for Youth Job Scholarship Program.

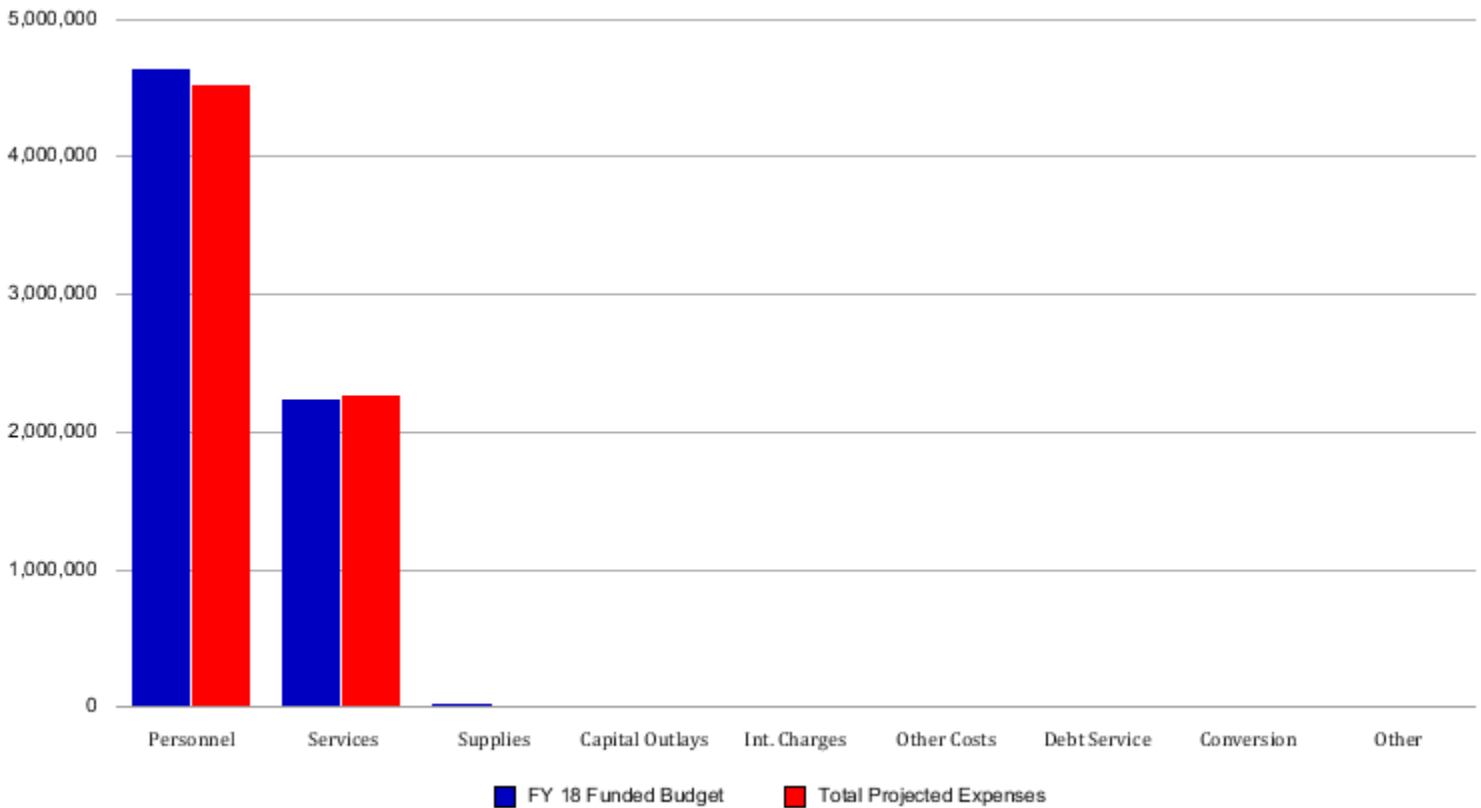
General Fund - Department Of Atlanta Information Management



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$11,607,703	\$9,868,754	\$3,145,846	\$13,014,601	(\$1,406,898)	(12.12%)
Purchased / Contracted Services	\$15,494,001	\$13,288,779	\$3,705,948	\$16,994,727	(\$1,500,726)	(9.69%)
Supplies	\$403,838	\$239,193	\$169,976	\$409,169	(\$5,331)	(1.32%)
Capital Outlays	\$0	\$0	\$202,000	\$202,000	(\$202,000)	0.00%
Interfund / Interdepartmental Charges	\$18,917	\$28,934	\$4,338	\$33,272	(\$14,355)	(75.88%)
Other Costs	\$40,770	\$6,600	\$19,506	\$26,106	\$14,664	35.97%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$27,565,229</b>	<b>\$23,432,261</b>	<b>\$7,247,614</b>	<b>\$30,679,876</b>	<b>(\$3,114,647)</b>	<b>(11.30%)</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, AIM had seven partially funded vacant positions. Variance due to an increase in extra help and personnel adjustments.
Purchased / Contracted Services Explanation	Variance due to Microsoft Enterprise Agreement and Oracle contracts more than anticipated.
Supplies Explanation	Variance due to supplies more than anticipated. This line includes IT software purchases and subscriptions.
Capital Outlays Explanation	Variance due to additional anticipated costs related to security breach. This line includes costs for network security license and software upgrades.
Interfund / Interdepartmental Charges Explanation	Variance due to motor/fuel and repair/maintenance costs more than anticipated.
Other Costs Explanation	Variance due to business meeting expenses less than anticipated.
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A

General Fund - Department Of Law

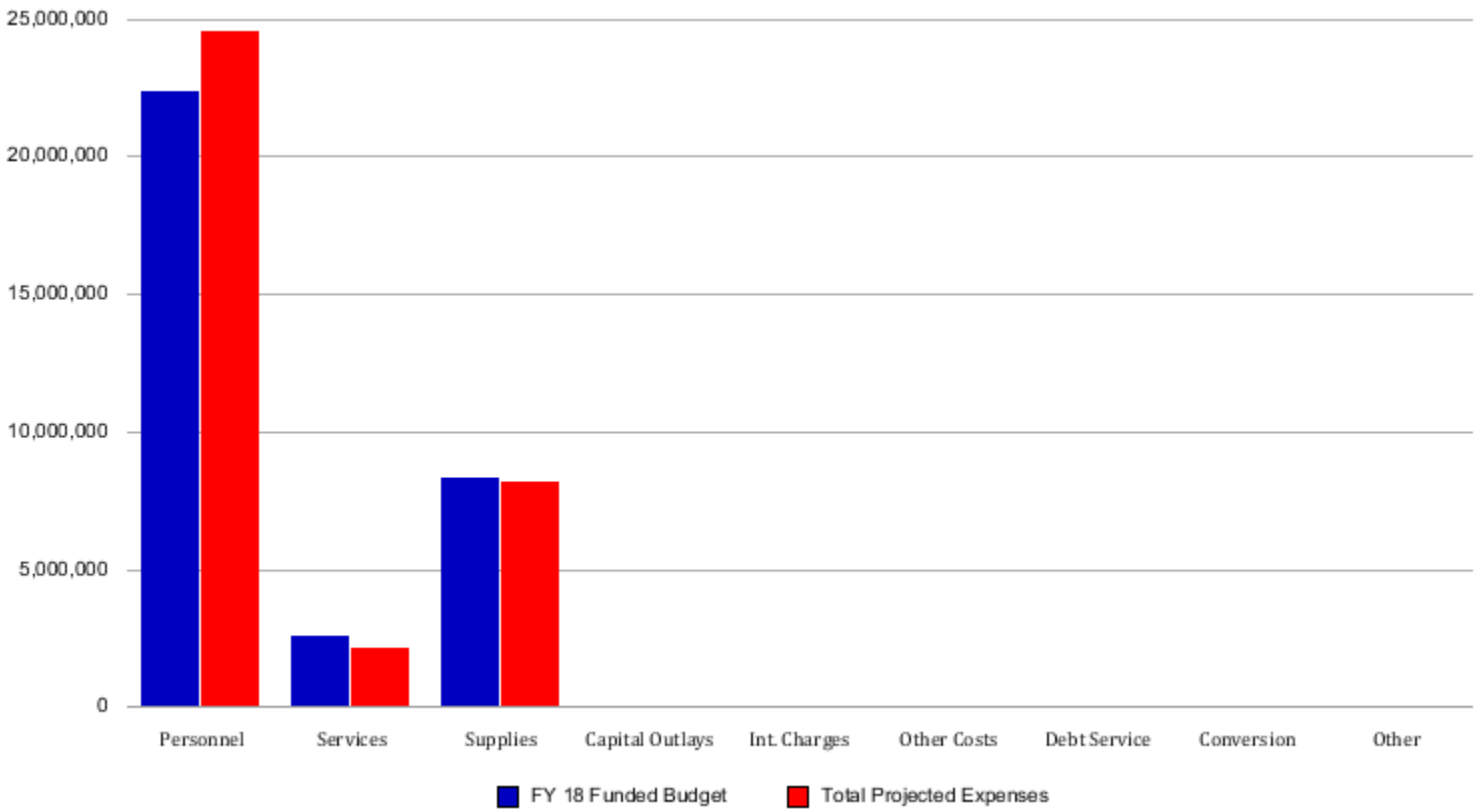


Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$4,638,165	\$3,446,209	\$1,082,406	\$4,528,615	\$109,550	2.36%
Purchased / Contracted Services	\$2,239,359	\$1,838,587	\$432,027	\$2,270,613	(\$31,254)	(1.40%)
Supplies	\$29,998	\$19,650	\$7,272	\$26,922	\$3,076	10.25%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$284	\$0	\$284	(\$284)	0.00%
Other Costs	\$10,000	\$5,118	\$4,507	\$9,625	\$375	3.75%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$6,917,522</b>	<b>\$5,309,848</b>	<b>\$1,526,212</b>	<b>\$6,836,059</b>	<b>\$81,463</b>	<b>1.18%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the Department of Law had 5.34 vacant positions. Variance due to timing of filling vacant positions, increase in extra help, and salary adjustments.
Purchased / Contracted Services Explanation	Variance due to outside counsel, document management system, and litigation expenses more than anticipated.
Supplies Explanation	Variance due to supplies less than anticipated.
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	Variance due to motor fuel and equipment repairs more than anticipated.
Other Costs Explanation	Projected to spend within budget. This line includes business meetings and Commissioner contingency expenses.
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A



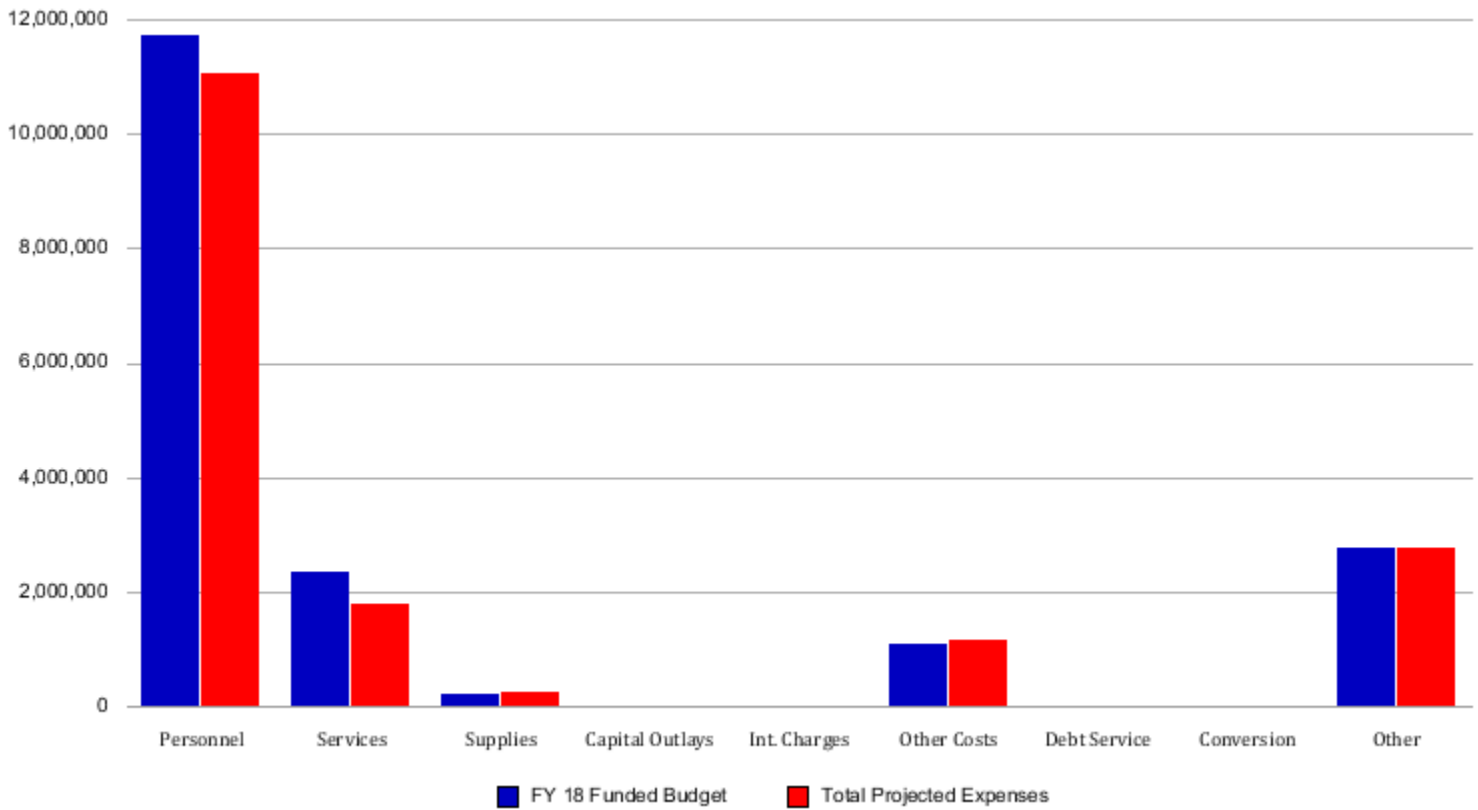
General Fund - Department Of Corrections



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$22,409,305	\$18,082,042	\$6,519,433	\$24,601,475	(\$2,192,170)	(9.78%)
Purchased / Contracted Services	\$2,625,600	\$1,407,739	\$827,073	\$2,234,812	\$390,788	14.88%
Supplies	\$8,363,857	\$6,106,744	\$2,152,177	\$8,258,921	\$104,936	1.25%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$99,703	\$76,591	\$20,790	\$97,381	\$2,322	2.33%
Other Costs	\$0	\$0	\$0	\$0	\$0	0.00%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$47,992	\$48,338	\$0	\$48,338	(\$346)	(0.72%)
<b>Expenses</b>	<b>\$33,546,457</b>	<b>\$25,721,454</b>	<b>\$9,519,473</b>	<b>\$35,240,927</b>	<b>(\$1,694,470)</b>	<b>(5.05%)</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the Department of Corrections had 24 unfunded Sworn positions and 4 Civilian vacancies. Variance due to overtime more than anticipated due to weather events and special operations.
Purchased / Contracted Services Explanation	Variance due to purchased/contracted services less than anticipated.
Supplies Explanation	Variance due to water/sewer and electricity expenses less than anticipated.
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	Variance due to motor/fuel and repair/maintenance costs less than anticipated.
Other Costs Explanation	N/A
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	Transfer amount to 3507 Fund for GMA lease payment more than anticipated.

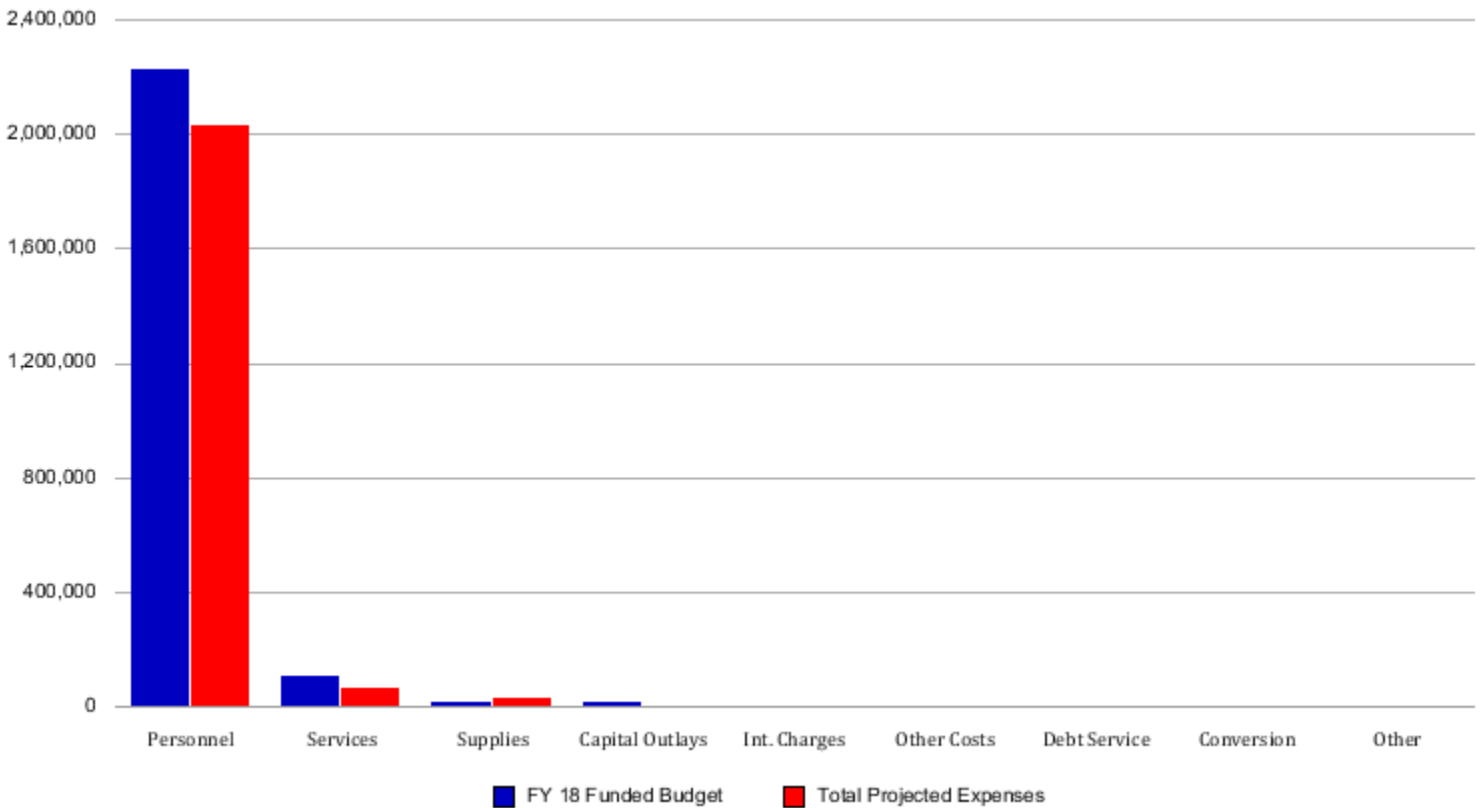
General Fund - Department Of Finance



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$11,737,456	\$8,092,885	\$2,974,231	\$11,067,116	\$670,340	5.71%
Purchased / Contracted Services	\$2,373,731	\$1,362,972	\$466,670	\$1,829,641	\$544,090	22.92%
Supplies	\$259,335	\$232,897	\$48,931	\$281,828	(\$22,493)	(8.67%)
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$5,578	\$16,658	\$1,615	\$18,272	(\$12,694)	(227.58%)
Other Costs	\$1,122,653	\$911,642	\$278,618	\$1,190,260	(\$67,607)	(6.02%)
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$2,807,614	\$2,712,368	\$95,246	\$2,807,614	\$0	0.00%
<b>Expenses</b>	<b>\$18,306,367</b>	<b>\$13,329,421</b>	<b>\$3,865,310</b>	<b>\$17,194,731</b>	<b>\$1,111,636</b>	<b>6.07%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the Department of Finance had 10 partially funded vacant positions.
Purchased / Contracted Services Explanation	Variance due to legal services and contracted consultant services less than anticipated. This allocation includes a reclassification of a 2015 tax payment to Non-Departmental.
Supplies Explanation	Variance due to furniture and fixtures costs more than anticipated.
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	Variance due to motor/fuel and repair/maintenance costs more than anticipated.
Other Costs Explanation	Variance due to bank charges more than anticipated.
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	Projected to spend within budget. This line includes operating transfer to Fund 3503 for Oracle ERP upgrade, BLIS implementation, and Fund 3507 for GMA lease payments.

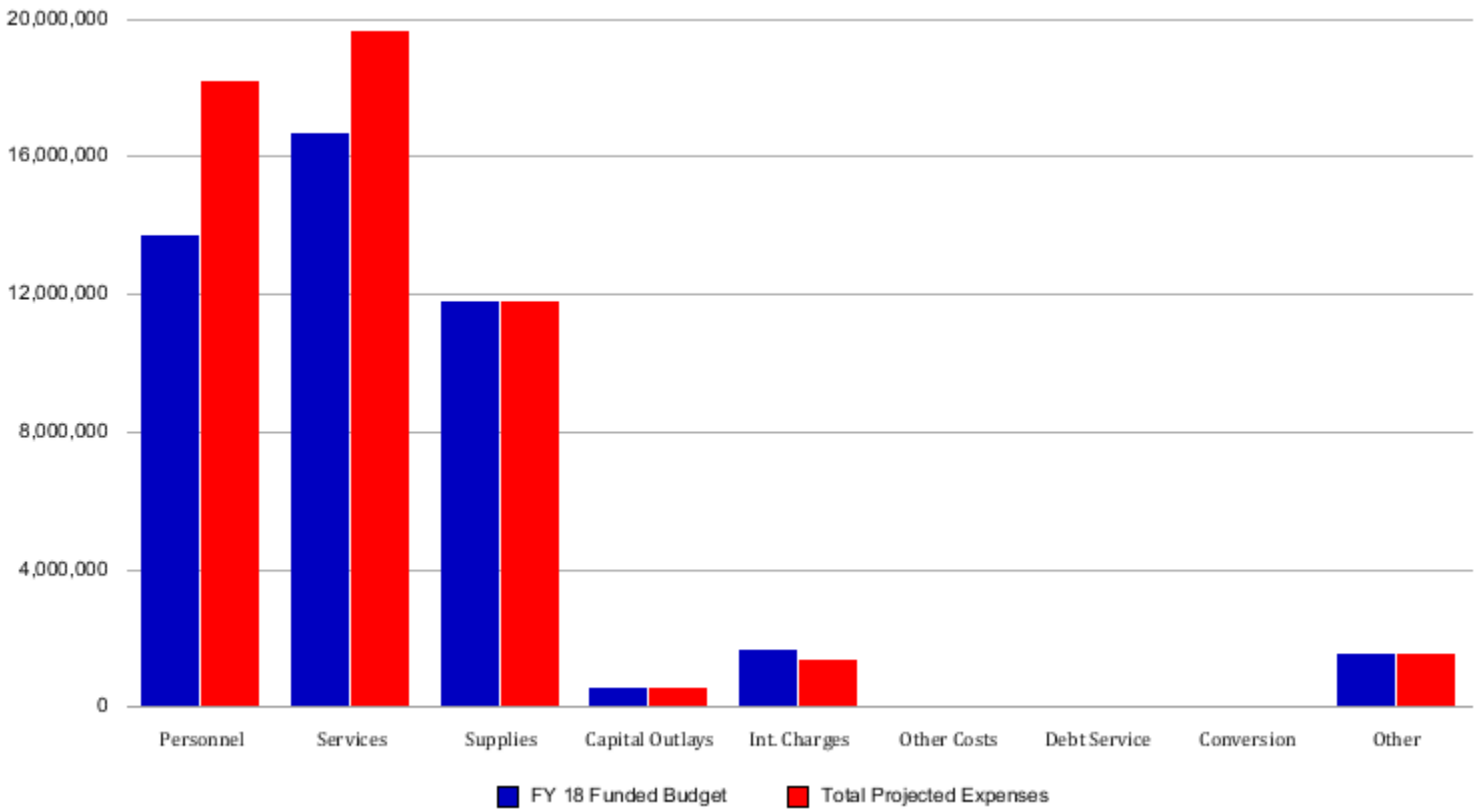
General Fund - Department Of Procurement



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$2,228,815	\$1,567,208	\$464,504	\$2,031,713	\$197,102	8.84%
Purchased / Contracted Services	\$114,581	\$38,884	\$34,442	\$73,325	\$41,256	36.01%
Supplies	\$26,628	\$32,957	\$7,015	\$39,972	(\$13,344)	(50.11%)
Capital Outlays	\$25,000	\$0	\$0	\$0	\$25,000	100.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$10,000	\$3,380	\$3,689	\$7,069	\$2,931	29.31%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$2,405,024</b>	<b>\$1,642,429</b>	<b>\$509,650</b>	<b>\$2,152,079</b>	<b>\$252,945</b>	<b>10.52%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the Department of Procurement had one fully funded and three partially funded vacant positions.
Purchased / Contracted Services Explanation	Variance due to copier lease/usage and training expenses less than anticipated.
Supplies Explanation	Variance due to supplies more than anticipated.
Capital Outlays Explanation	Variance due to computer and equipment (\$5,000+) less than anticipated.
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	Variance due to hearing appeals officer meetings and commissioner training expenses less than anticipated.
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A

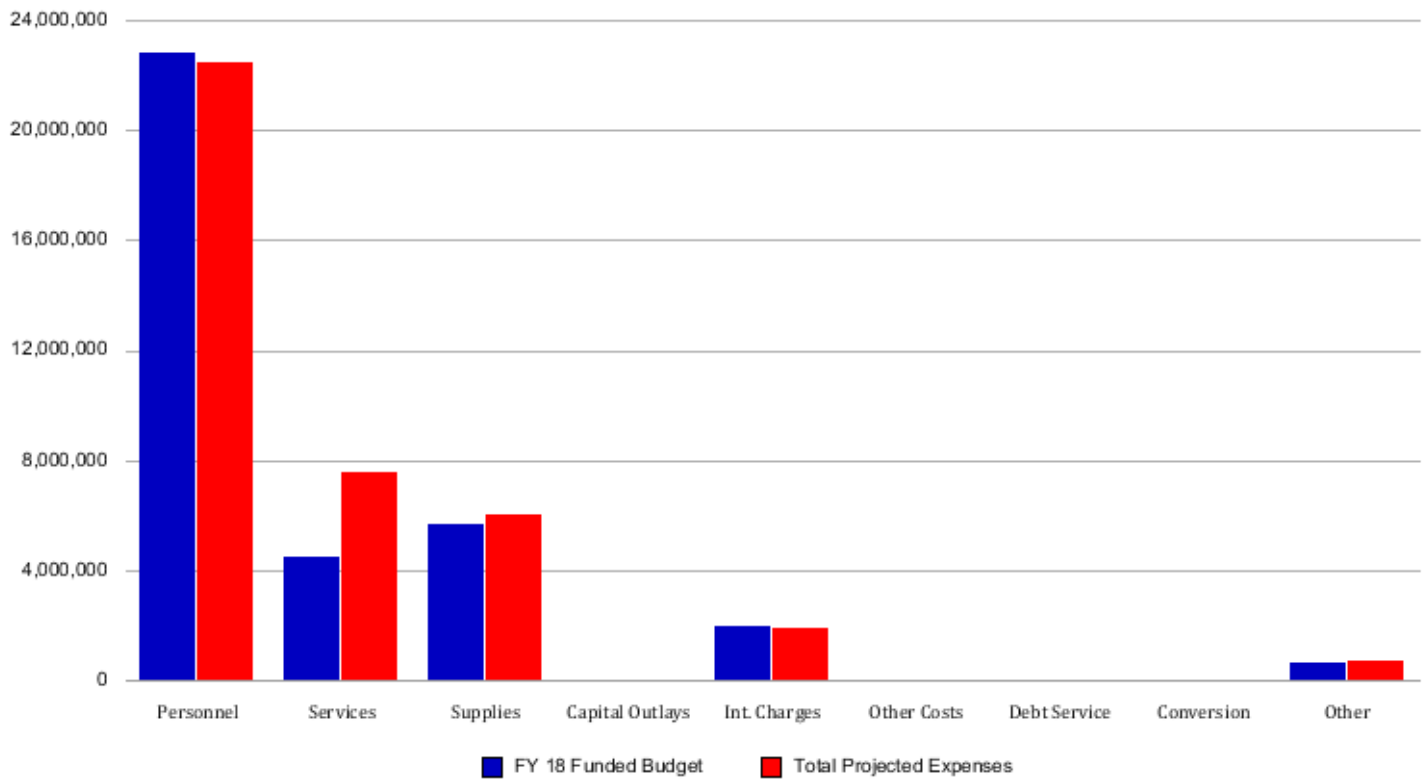
General Fund - Department Of Public Works



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$13,728,908	\$14,124,397	\$4,108,133	\$18,232,530	(\$4,503,622)	(32.80%)
Purchased / Contracted Services	\$16,705,149	\$8,942,953	\$10,705,526	\$19,648,479	(\$2,943,330)	(17.62%)
Supplies	\$11,809,718	\$9,012,621	\$2,810,833	\$11,823,454	(\$13,736)	(0.12%)
Capital Outlays	\$598,518	\$318,092	\$280,427	\$598,518	\$0	0.00%
Interfund / Interdepartmental Charges	\$1,688,176	\$1,115,163	\$302,058	\$1,417,221	\$270,955	16.05%
Other Costs	\$4,011	\$11,642	\$255	\$11,897	(\$7,886)	(196.61%)
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$1,579,304	\$1,472,403	\$106,901	\$1,579,303	\$0	0.00%
<b>Expenses</b>	<b>\$46,113,784</b>	<b>\$34,997,271</b>	<b>\$18,314,131</b>	<b>\$53,311,402</b>	<b>(\$7,197,618)</b>	<b>(15.61%)</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the Department of Public Works had 76 partially funded vacant positions. Variance due to overtime and extra help more than anticipated.
Purchased / Contracted Services Explanation	Variance due to cost associated with the completion of the Gateway projects, Northside Drive Pedestrian Bridge project, and damage/repair of Peyton Bridge and other projects more than anticipated.
Supplies Explanation	Variance due to utilities and supplies more than anticipated.
Capital Outlays Explanation	Projected to spend within budget. This line includes equipment and vehicles.
Interfund / Interdepartmental Charges Explanation	Variance due to motor fuel and maintenance repairs less than anticipated.
Other Costs Explanation	Variance due to business meeting expenses more than anticipated.
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	Transfer amount to 3507 Fund for GMA lease payments.

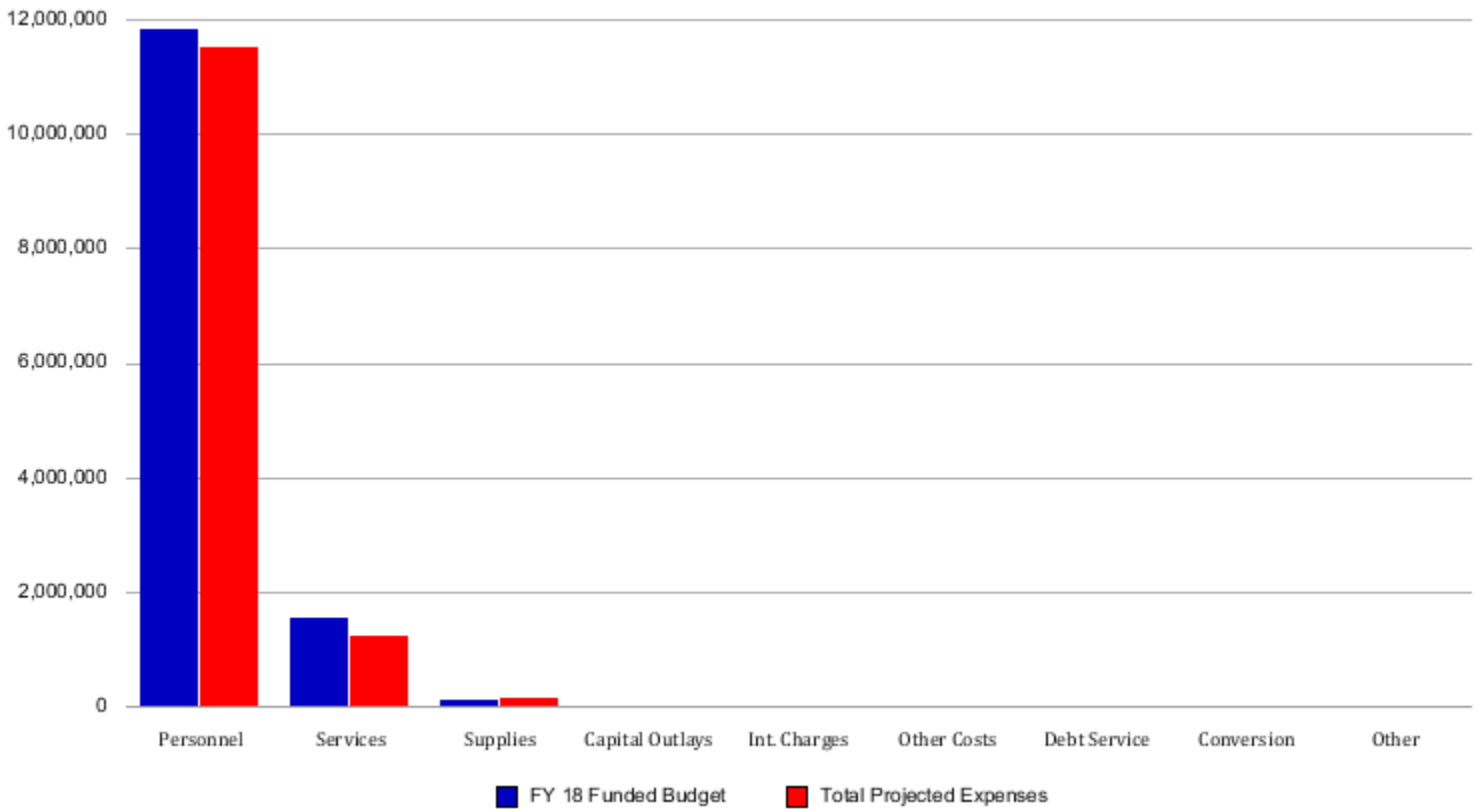
General Fund - Dept Of Parks & Recreation



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$22,869,539	\$16,777,330	\$5,732,778	\$22,510,108	\$359,431	1.57%
Purchased / Contracted Services	\$4,569,651	\$4,725,236	\$2,928,414	\$7,653,650	(\$3,083,999)	(67.49%)
Supplies	\$5,714,943	\$4,246,774	\$1,849,769	\$6,096,543	(\$381,600)	(6.68%)
Capital Outlays	\$85,000	\$6,604	\$11,972	\$18,576	\$66,424	78.15%
Interfund / Interdepartmental Charges	\$2,052,716	\$1,511,300	\$490,487	\$2,001,788	\$50,928	2.48%
Other Costs	\$0	\$0	\$0	\$0	\$0	0.00%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$747,061	\$764,588	\$0	\$764,588	(\$17,527)	(2.35%)
<b>Expenses</b>	<b>\$36,038,910</b>	<b>\$28,031,832</b>	<b>\$11,013,421</b>	<b>\$39,045,253</b>	<b>(\$3,006,343)</b>	<b>(8.34%)</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the Department of Parks and Recreation had 22 partially funded vacant positions. Variance due to vacancies offset by overtime and part time salaries more than anticipated.
Purchased / Contracted Services Explanation	Variance due to contractual services related to pool maintenance contract, Camp Best Friends, Hot Meals program, and repair and maintenance of equipment and facilities more than anticipated.
Supplies Explanation	Variance due to supplies more than anticipated.
Capital Outlays Explanation	Variance due to vehicle purchases, van transportation for recreation centers, and security cameras for Parks and Recreation Centers less than anticipated.
Interfund / Interdepartmental Charges Explanation	Variance due to repair and maintenance costs less than anticipated.
Other Costs Explanation	N/A
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	Transfer amount to 3507 Fund for GMA lease payments more than anticipated

General Fund - Judicial Agencies

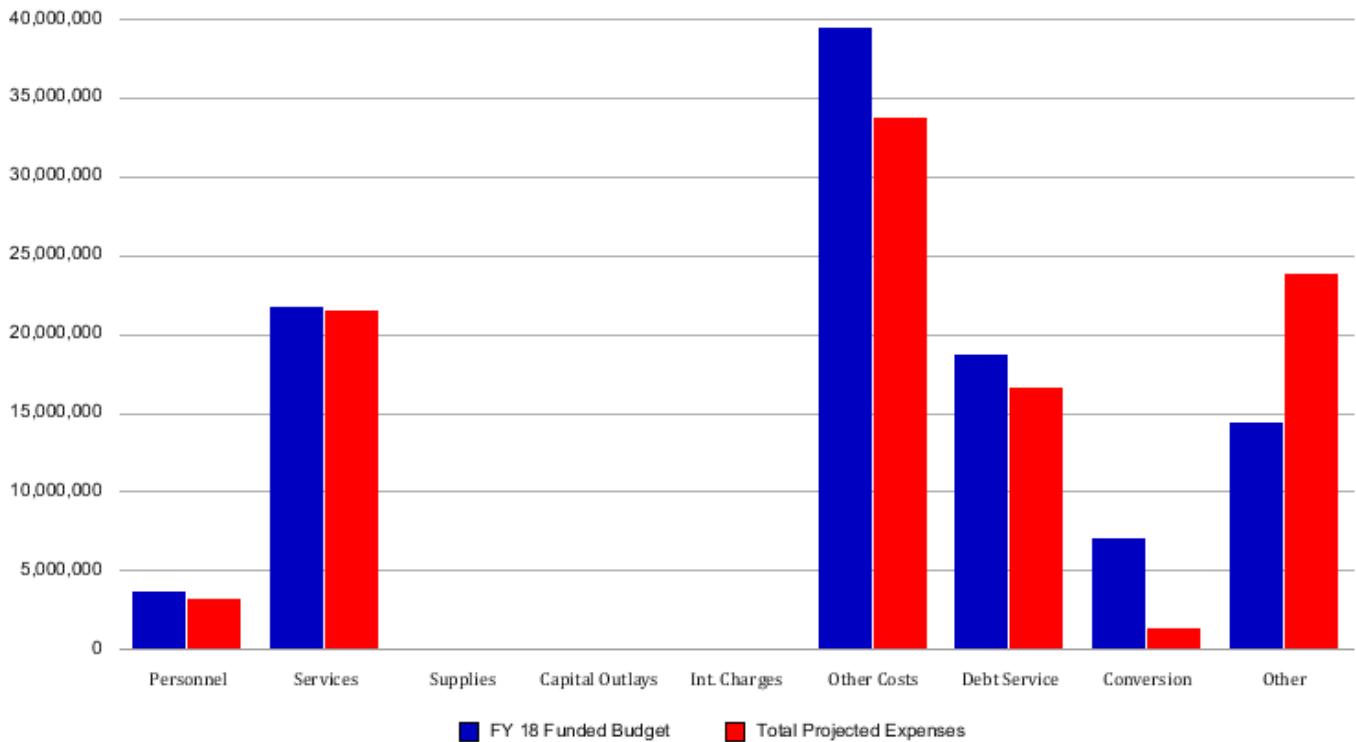


Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$11,855,008	\$8,861,819	\$2,674,110	\$11,535,929	\$319,079	2.69%
Purchased / Contracted Services	\$1,577,476	\$667,748	\$590,410	\$1,258,158	\$319,318	20.24%
Supplies	\$164,782	\$160,678	\$30,839	\$191,518	(\$26,736)	(16.22%)
Capital Outlays	\$0	(\$22,712)	\$22,712	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$6,137	\$24,735	\$1,058	\$25,793	(\$19,656)	(320.28%)
Other Costs	\$15,835	\$6,568	\$5,016	\$11,583	\$4,252	26.85%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$13,619,238</b>	<b>\$9,698,836</b>	<b>\$3,324,145</b>	<b>\$13,022,981</b>	<b>\$596,257</b>	<b>4.38%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, Judicial Agencies had 24 partially funded vacant positions. Variance due to retired police officer conversion from contracted services to Permanent Full-Time offset by vacant positions.
Purchased / Contracted Services Explanation	Variance due to purchased/contracted services less than anticipated.
Supplies Explanation	Variance due to supplies more than anticipated.
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	Variance due to motor/fuel and repair/maintenance costs more than anticipated.
Other Costs Explanation	Variance due to customer refunds less than anticipated.
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A



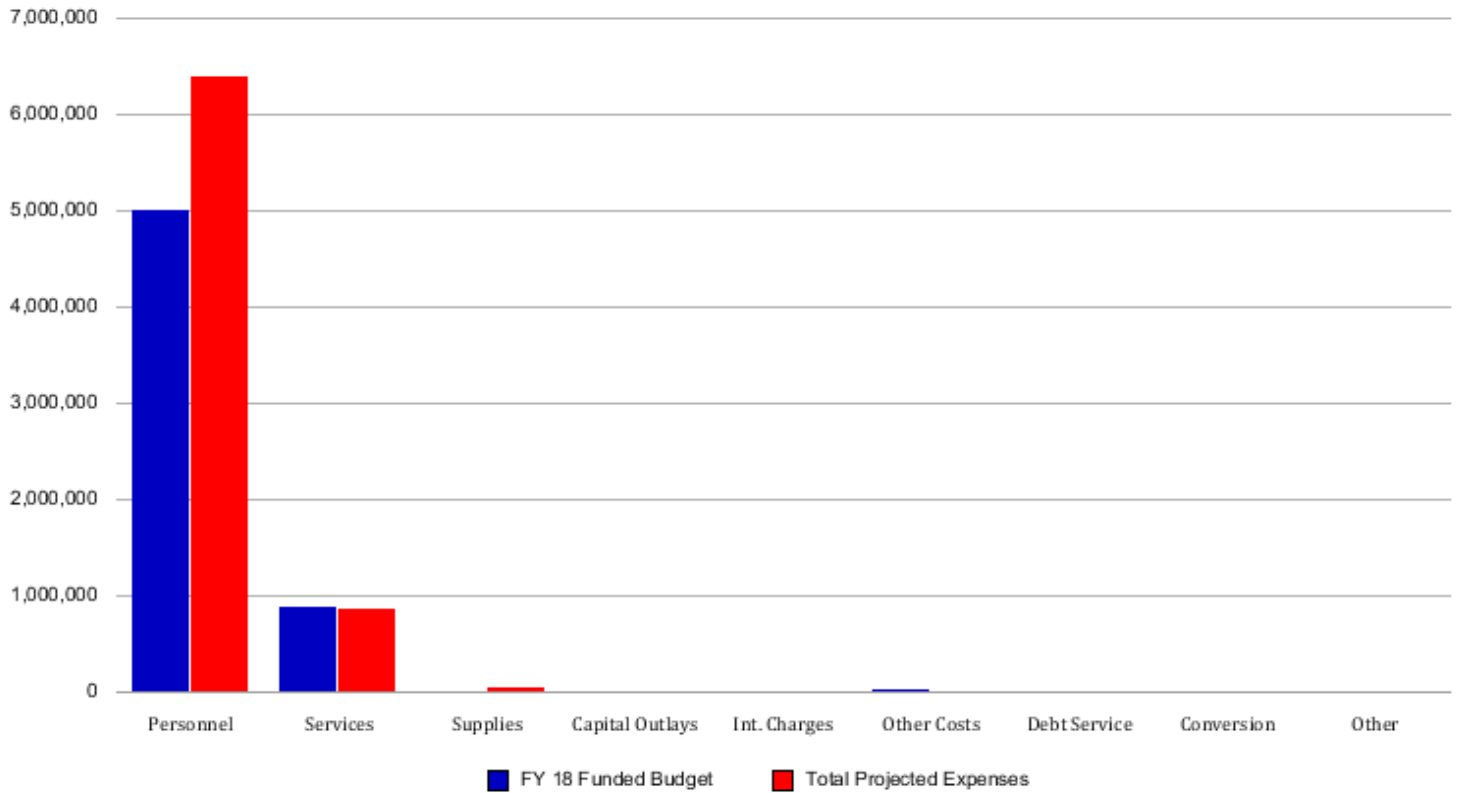
General Fund - Non-Departmental



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$3,780,150	\$2,525,785	\$805,861	\$3,331,646	\$448,504	11.86%
Purchased / Contracted Services	\$21,821,523	\$20,992,054	\$522,827	\$21,514,881	\$306,642	1.41%
Supplies	\$0	(\$22,765)	\$22,765	\$0	\$0	0.00%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$39,528,090	\$25,751,173	\$8,048,163	\$33,799,336	\$5,728,754	14.49%
Debt Service	\$18,726,764	\$13,736,479	\$2,950,495	\$16,686,974	\$2,039,790	10.89%
Conversion / Summary	\$7,085,567	\$0	\$1,429,703	\$1,429,703	\$5,655,864	79.82%
Other Financing Uses	\$14,417,860	\$21,958,885	\$1,931,367	\$23,890,252	(\$9,472,392)	(65.70%)
<b>Expenses</b>	<b>\$105,359,954</b>	<b>\$84,941,611</b>	<b>\$15,711,181</b>	<b>\$100,652,792</b>	<b>\$4,707,162</b>	<b>4.47%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	Variance relates to \$728K Family Leave and \$56K Unemployment Payments offset by (\$343K) Workers Comp Payments.
Purchased / Contracted Services Explanation	Variance due to \$246K Economic Development and \$60K Litigation expenses.
Supplies Explanation	This line includes accrual to be paid in 4th Quarter.
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	Variance due to Debt pymts for \$5M URFA and \$1.4M Zoo 2007A AFCRA posted to Other Financing Uses; offset by (\$1K) AURA, including (\$24K) DeKalb County Tax Fee and (\$727K) Business License Refunds more than anticipated.
Debt Service Explanation	Variance due to Debt pymts for \$3.1M COPS2016 posted to Other Financing Uses offset by (\$1M) PS Annex budgeted in Other Financing Uses.
Conversion / Summary Explanation	Variance relates to Restrictive Reserves projected to spend per Ordinances for \$662K Dept of Human Resources for contract exps., \$260K ADP surveillance cameras, \$258K ADP upgrades to Video Integration System and \$250K Aglanta Grows-A-Lot Program.
Other Financing Uses Explanation	Variance due to debt bond pymts budgeted in Other Costs for (\$5M) URFA, (\$1.4M) Zoo AFCRA, (\$1.1M) AURA and Debt Svs for (\$3.1M) COPS2016; offset by \$1M PS Annex (budgeted \$2M). This line also includes savings of \$126K GMA less than anticipated.

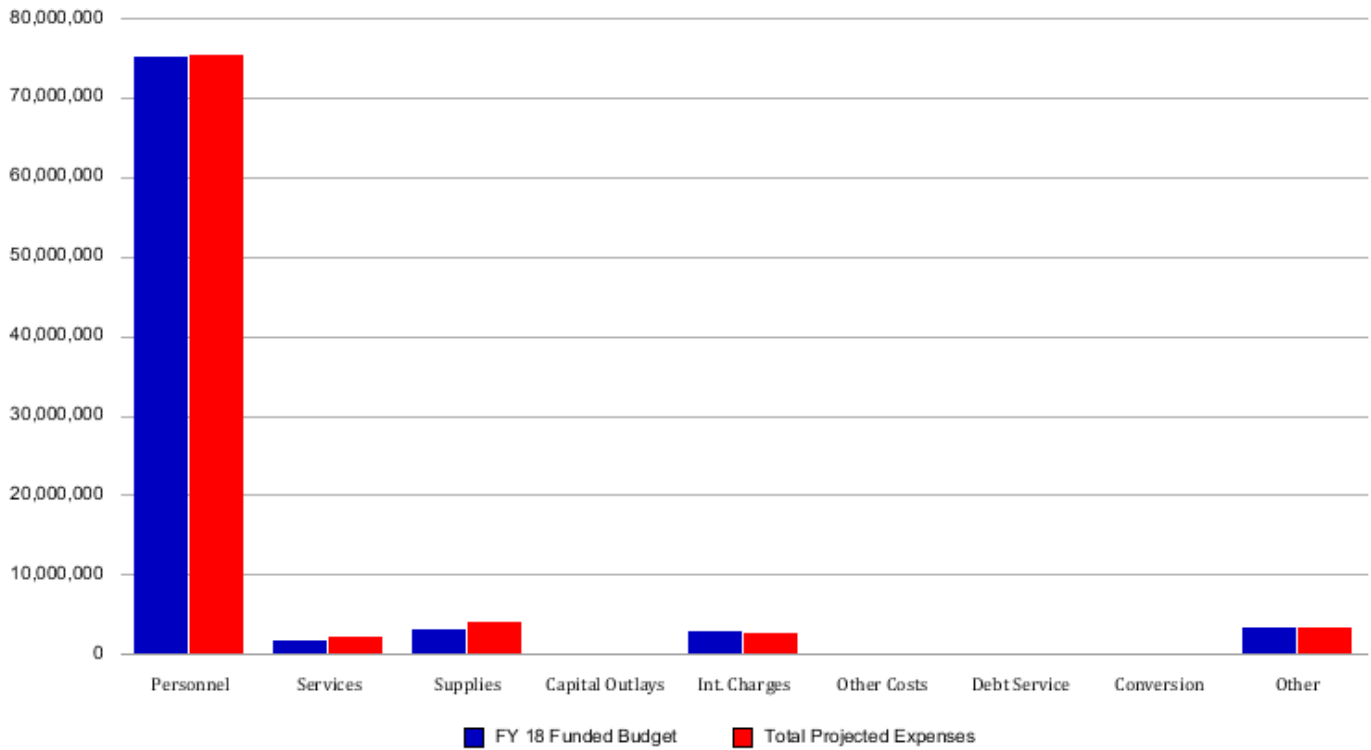
General Fund - Department Of Human Resources



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$5,012,838	\$5,164,401	\$1,231,595	\$6,395,996	(\$1,383,158)	(27.59%)
Purchased / Contracted Services	\$906,188	\$808,454	\$82,756	\$891,210	\$14,978	1.65%
Supplies	\$29,651	\$77,284	\$0	\$77,284	(\$47,633)	(160.65%)
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$10,777	\$13,442	\$341	\$13,783	(\$3,006)	(27.89%)
Other Costs	\$55,812	\$3,585	\$15,343	\$18,928	\$36,884	66.09%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$6,015,266</b>	<b>\$6,067,166</b>	<b>\$1,330,034</b>	<b>\$7,397,200</b>	<b>(\$1,381,934)</b>	<b>(22.97%)</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018 the Department of Human Resources had 11 partially funded vacant positions. Variance due to personnel adjustments and extra help more than anticipated.
Purchased / Contracted Services Explanation	Projected to spend within budget. This line includes contracted services for Background Checks, Court Reporting Services, Pre-Employment Physical, and Drug Screenings less than anticipated.
Supplies Explanation	Variance due to supplies more than anticipated.
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	Variance due to motor/fuel and repair/maintenance costs more than anticipated.
Other Costs Explanation	Variance due to cost associated with Civil Service Board Hearings less than anticipated.
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A

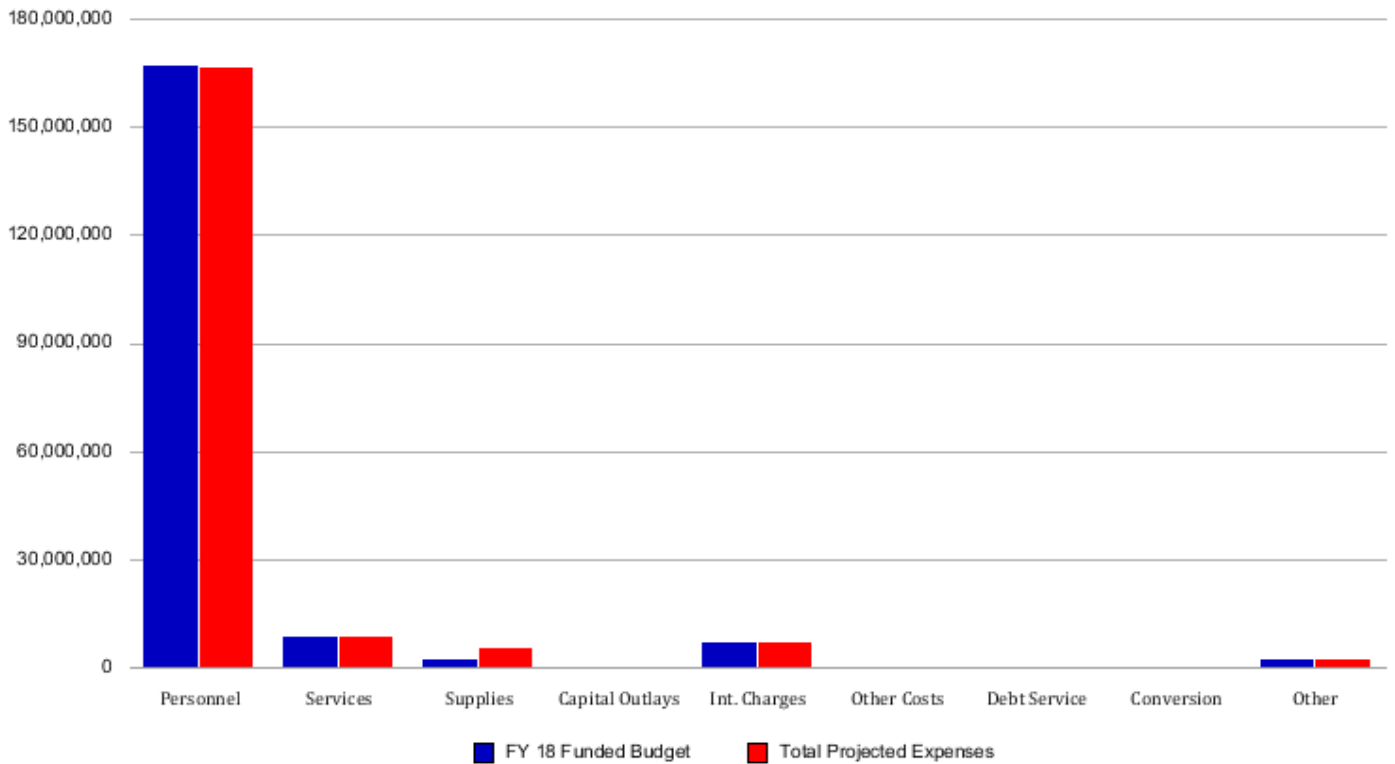
General Fund - Department Of Fire Services



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$75,150,117	\$55,688,424	\$19,838,071	\$75,526,495	(\$376,378)	(0.50%)
Purchased / Contracted Services	\$1,913,632	\$762,353	\$1,727,513	\$2,489,865	(\$576,233)	(30.11%)
Supplies	\$3,439,472	\$1,834,249	\$2,549,495	\$4,383,744	(\$944,272)	(27.45%)
Capital Outlays	\$159,148	(\$79,727)	\$238,875	\$159,148	\$0	0.00%
Interfund / Interdepartmental Charges	\$3,174,629	\$2,190,004	\$700,986	\$2,890,989	\$283,640	8.93%
Other Costs	\$2,070	\$0	\$2,070	\$2,070	\$0	0.00%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$3,645,475	\$3,073,449	\$572,026	\$3,645,475	\$0	0.00%
<b>Expenses</b>	<b>\$87,484,543</b>	<b>\$63,468,751</b>	<b>\$25,629,036</b>	<b>\$89,097,787</b>	<b>(\$1,613,244)</b>	<b>(1.84%)</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the Department of Fire Services had 148 Sworn and nine Civilian partially funded vacant positions. Variance due to Firefighters pay increase, lump sum payouts to retirees, and overtime (i.e. special and holiday events).
Purchased / Contracted Services Explanation	Variance due to unfunded Wellness program, promotional testing requirements for Sergeants and Battalion Chiefs (retirements/attrition), new technology agreements and incidental professional services associated with fire stations construction.
Supplies Explanation	Variance due to funding for Wellness Initiative, Promotional & Awards Ceremonies, Burn Building demolition, VIC camera purchase & installations and SAFER employee uniform expenses.
Capital Outlays Explanation	Projected to spend within budget. This line includes costs for vehicle and equipment purchases.
Interfund / Interdepartmental Charges Explanation	Variance due to motor/fuel and repair/maintenance costs less than anticipated.
Other Costs Explanation	Projected to spend within budget. This line includes Commissioner Contingency expenses.
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	Transfer amount to 3507 Fund for GMA lease payments.

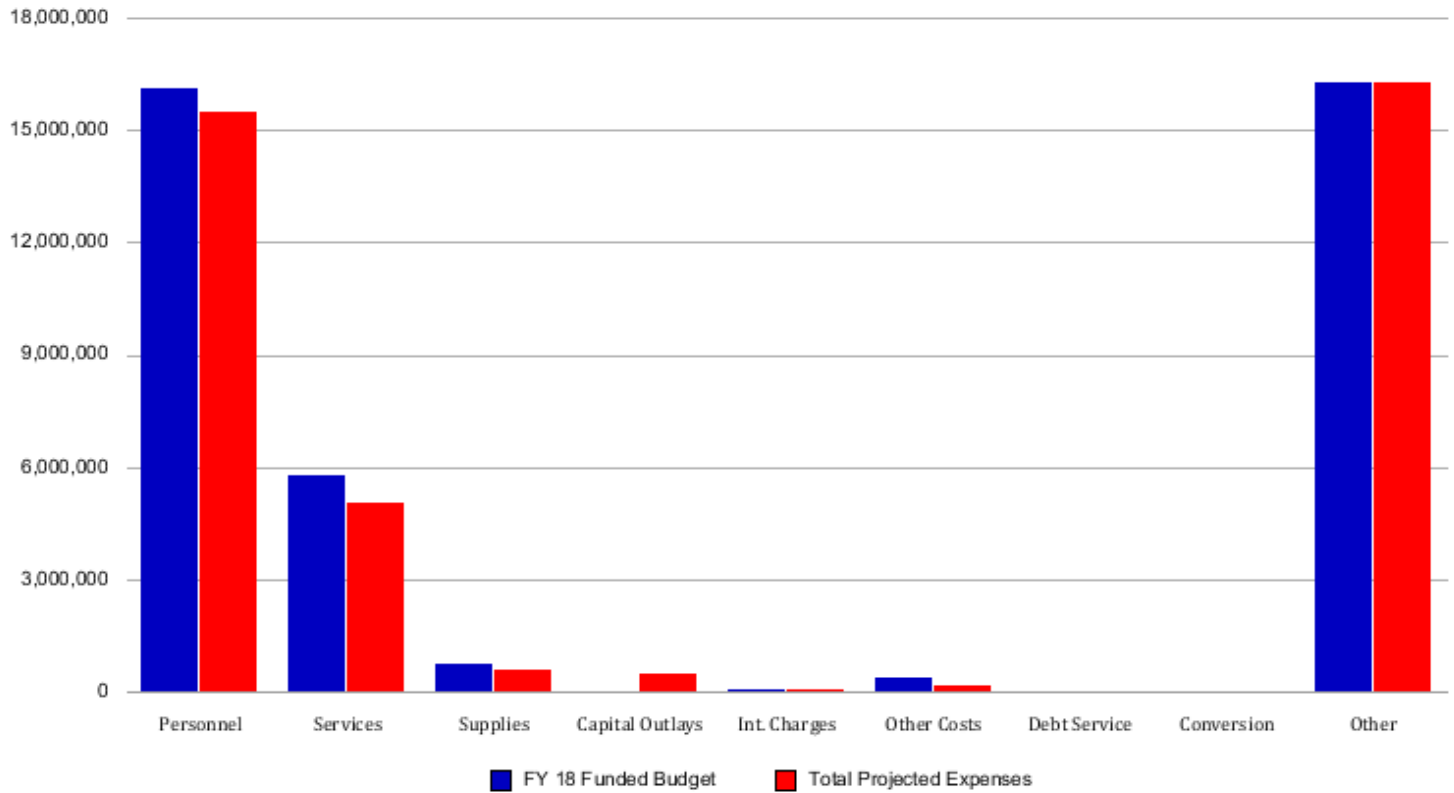
General Fund - Department Of Police Services



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$167,382,646	\$126,617,663	\$39,838,403	\$166,456,066	\$926,580	0.55%
Purchased / Contracted Services	\$8,861,944	\$5,987,407	\$3,080,643	\$9,068,050	(\$206,106)	(2.33%)
Supplies	\$2,640,431	\$4,301,559	\$1,451,284	\$5,752,843	(\$3,112,412)	(117.88%)
Capital Outlays	\$246,370	(\$141,471)	\$298,096	\$156,625	\$89,745	36.43%
Interfund / Interdepartmental Charges	\$7,732,356	\$5,588,693	\$1,715,988	\$7,304,681	\$427,675	5.53%
Other Costs	\$439,515	\$8,275	\$90,749	\$99,024	\$340,491	77.47%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$2,746,393	\$1,705,027	\$1,041,366	\$2,746,393	\$0	0.00%
<b>Expenses</b>	<b>\$190,049,655</b>	<b>\$144,067,153</b>	<b>\$47,516,530</b>	<b>\$191,583,683</b>	<b>(\$1,534,028)</b>	<b>(0.81%)</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the Atlanta Police Department had 291 sworn and 61 civilian partially funded vacant positions offset by overtime (i.e. special events, hurricane Irma, and holiday events) more than anticipated.
Purchased / Contracted Services Explanation	Variance due to repair/maintenance and operating leases more than anticipated. Expenses include Edge 360, E-Citation costs, Calhoun vs. Pennington, Demolition, and contracts such as Watchguard and MWI Electrical.
Supplies Explanation	Variance due to uniform contract with GALLS, furniture and software expenses more than anticipated.
Capital Outlays Explanation	Variance due to capital equipment less than anticipated. Expenses include police equipment such as Ballistic helmets and gas masks.
Interfund / Interdepartmental Charges Explanation	Variance due to motor/fuel and repair/maintenance costs less than anticipated.
Other Costs Explanation	Variance due to payments to other governments and business meeting expenses less than anticipated.
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	Transfer amount to 2501 Grant Fund and 3507 Fund for GMA lease payments.

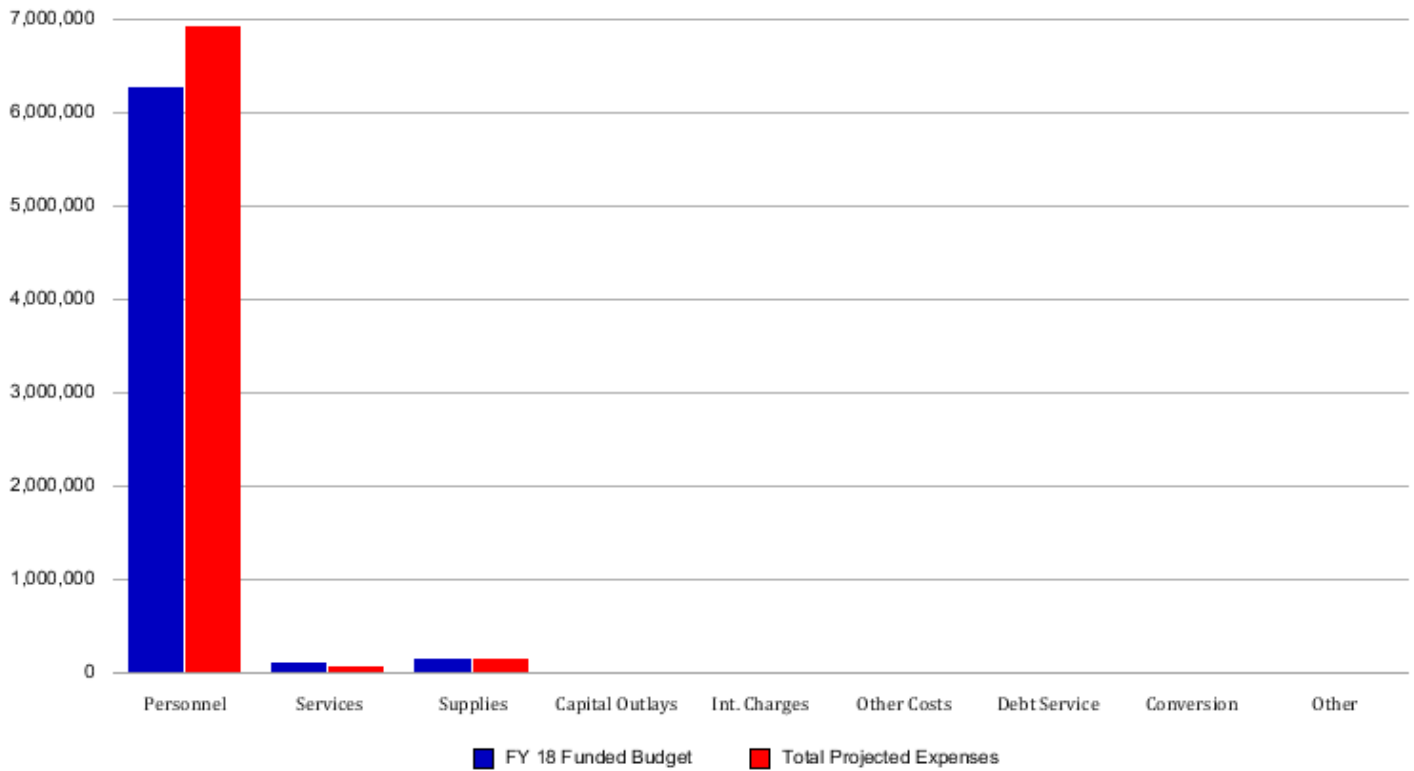
General Fund - Department of City Planning



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$16,143,608	\$11,450,903	\$4,035,050	\$15,485,953	\$657,655	4.07%
Purchased / Contracted Services	\$5,851,105	\$2,879,475	\$2,218,299	\$5,097,774	\$753,331	12.88%
Supplies	\$791,193	\$514,609	\$135,549	\$650,158	\$141,035	17.83%
Capital Outlays	\$10,309	\$265,773	\$286,027	\$551,800	(\$541,491)	(5,252.61%)
Interfund / Interdepartmental Charges	\$124,901	\$87,092	\$39,459	\$126,551	(\$1,650)	(1.32%)
Other Costs	\$423,432	\$175,876	\$66,975	\$242,851	\$180,581	42.65%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$16,283,219	\$16,263,219	\$20,000	\$16,283,219	\$0	0.00%
<b>Expenses</b>	<b>\$39,627,767</b>	<b>\$31,636,947</b>	<b>\$6,801,359</b>	<b>\$38,438,306</b>	<b>\$1,189,461</b>	<b>3.00%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the Department of City Planning had 21.5 partially funded vacant positions. Variance due to hiring partially funded vacancies at full salary.
Purchased / Contracted Services Explanation	Variance due to delays in starting zoning rewrite and to offset the overage to capital outlays related to the department restack project.
Supplies Explanation	Variance due to supplies less than anticipated.
Capital Outlays Explanation	Variance due to costs associated with the Department's restack and purchasing 33 vehicles for new inspectors. Overage covered by projected savings in Purchased/Contracted Services.
Interfund / Interdepartmental Charges Explanation	Variance due to motor/fuel and repair/maintenance costs more than anticipated.
Other Costs Explanation	Variance due to refunds and bank charges less than anticipated.
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	Transfer of local match to Fund 2501 and permitting projects to Fund 3503.

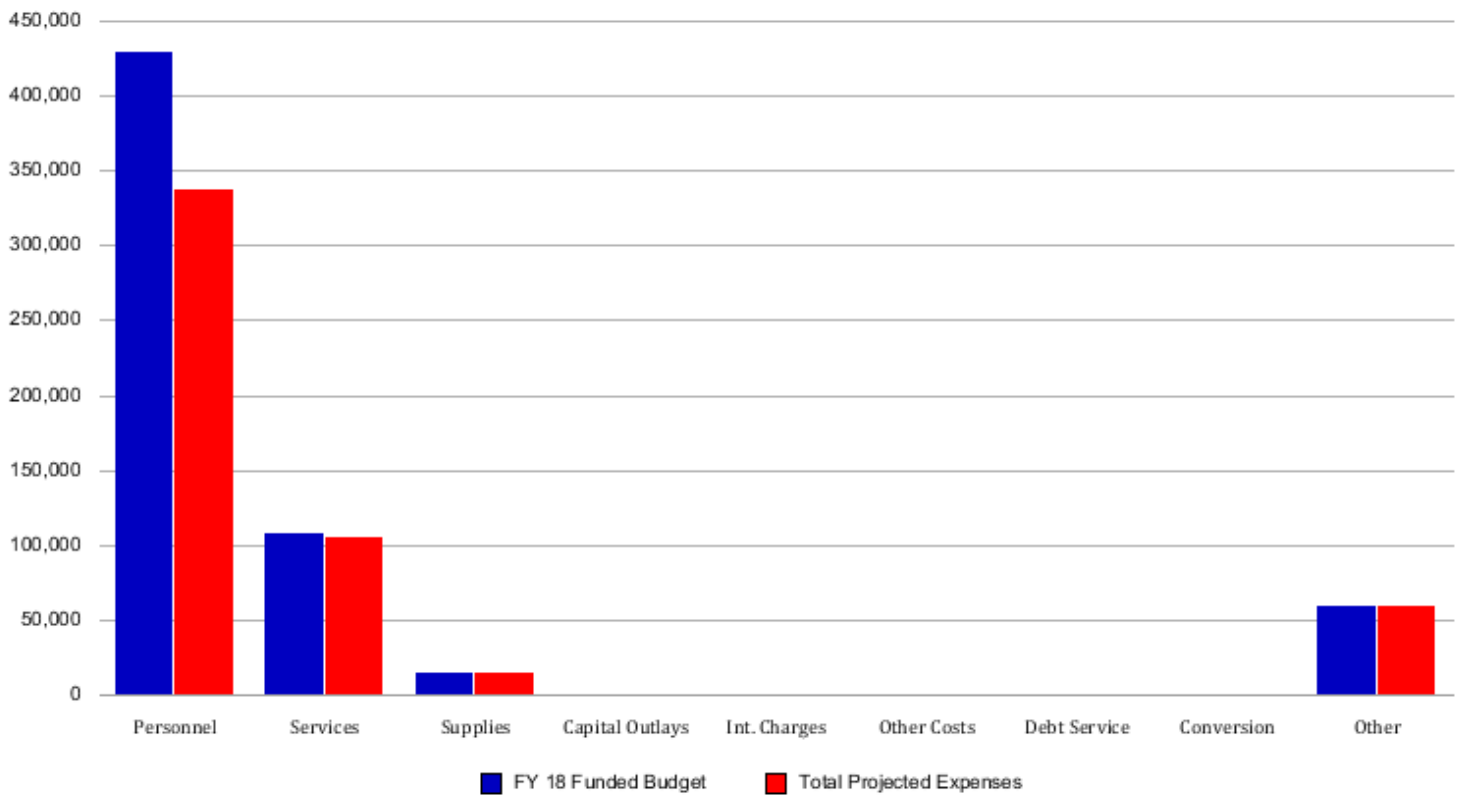
General Fund - Department Of The Solicitor



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$6,281,122	\$5,236,016	\$1,701,042	\$6,937,058	(\$655,936)	(10.44%)
Purchased / Contracted Services	\$138,218	\$52,269	\$44,133	\$96,402	\$41,816	30.25%
Supplies	\$169,779	\$132,232	\$41,713	\$173,945	(\$4,166)	(2.45%)
Capital Outlays	\$0	\$33,792	\$0	\$33,792	(\$33,792)	0.00%
Interfund / Interdepartmental Charges	\$8,506	\$16,271	\$2,502	\$18,773	(\$10,267)	(120.70%)
Other Costs	\$0	\$0	\$0	\$0	\$0	0.00%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$6,597,625</b>	<b>\$5,470,580</b>	<b>\$1,789,390</b>	<b>\$7,259,970</b>	<b>(\$662,345)</b>	<b>(10.04%)</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the Solicitor's Office had six partially funded vacant positions. Variance due to additional hires to support community prosecution, case screening, and diversion programs.
Purchased / Contracted Services Explanation	Variance due to outside counsel, printing/marketing, postage, membership fees and training needs for appeal cases and community prosecution expansion less than anticipated.
Supplies Explanation	Variance due to supplies and materials needed to support community prosecution expansion more than anticipated.
Capital Outlays Explanation	Variance due to two new vehicle purchases to support Code Enforcement and Community Prosecution.
Interfund / Interdepartmental Charges Explanation	Variance due to motor/fuel and repair/maintenance costs more than anticipated.
Other Costs Explanation	N/A
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A

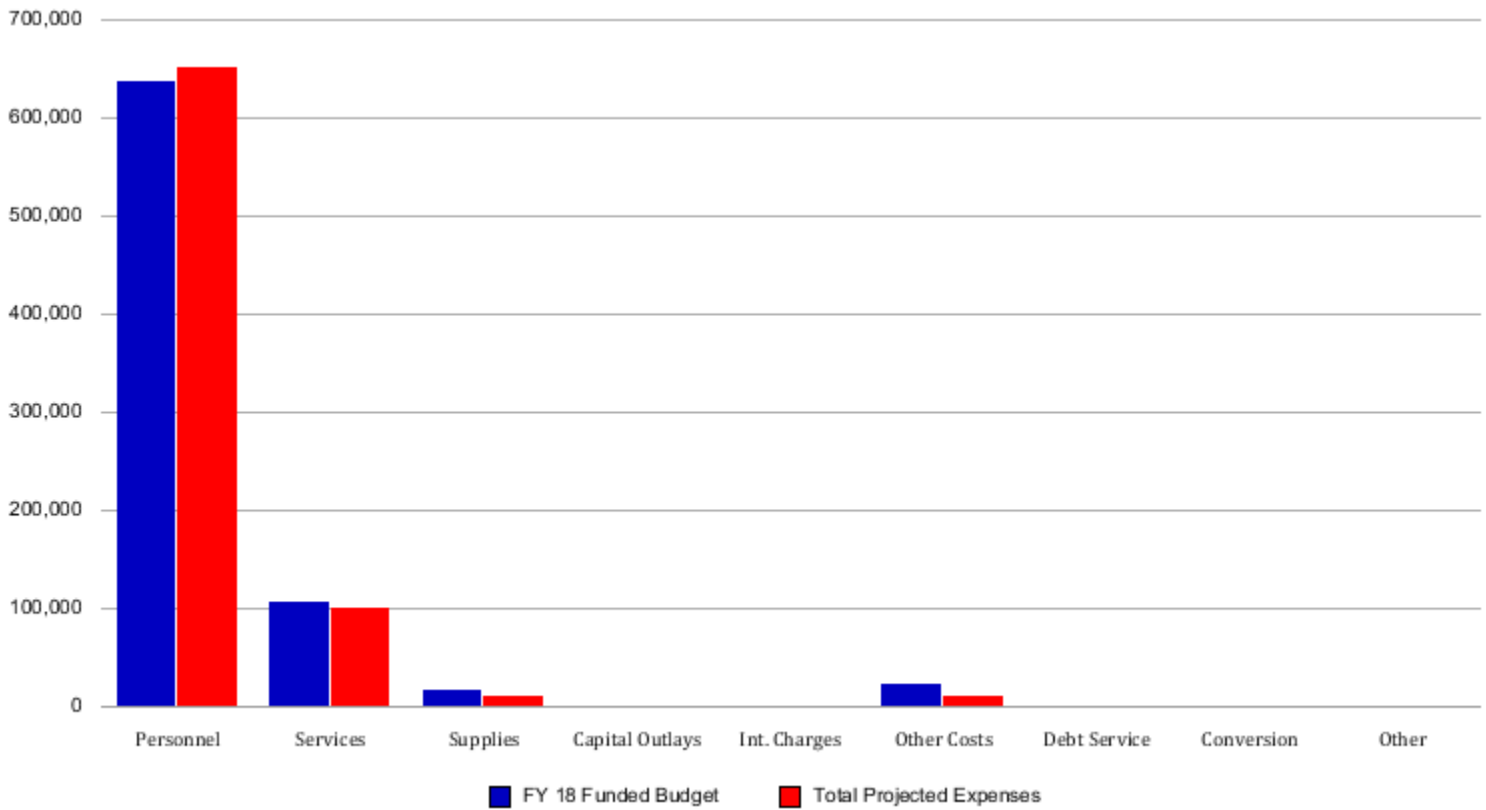
General Fund - Department Of Ethics



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$429,905	\$249,607	\$88,141	\$337,748	\$92,157	21.44%
Purchased / Contracted Services	\$108,893	\$46,941	\$59,952	\$106,893	\$2,000	1.84%
Supplies	\$16,570	\$7,496	\$9,075	\$16,570	\$0	0.00%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$1,400	\$462	\$938	\$1,400	\$0	0.01%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$61,010	\$61,010	\$0	\$61,010	\$0	0.00%
<b>Expenses</b>	<b>\$617,778</b>	<b>\$365,516</b>	<b>\$158,105</b>	<b>\$523,621</b>	<b>\$94,157</b>	<b>15.24%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the Ethics Office had one vacant position. This position is split funded.
Purchased / Contracted Services Explanation	Projected to spend within budget. This line includes contracts for Ethics Games (training tool) and the Network (Ethics Hotline).
Supplies Explanation	Projected to spend within budget. This line includes general office supplies.
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	Projected to spend within budget. This line includes the Commissioner contingency expense.
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	Projected to spend within budget. Funding utilized for the design and implementation of the Electronic Filing System (E-File 3.0).

General Fund - Atlanta Citizens Review Board

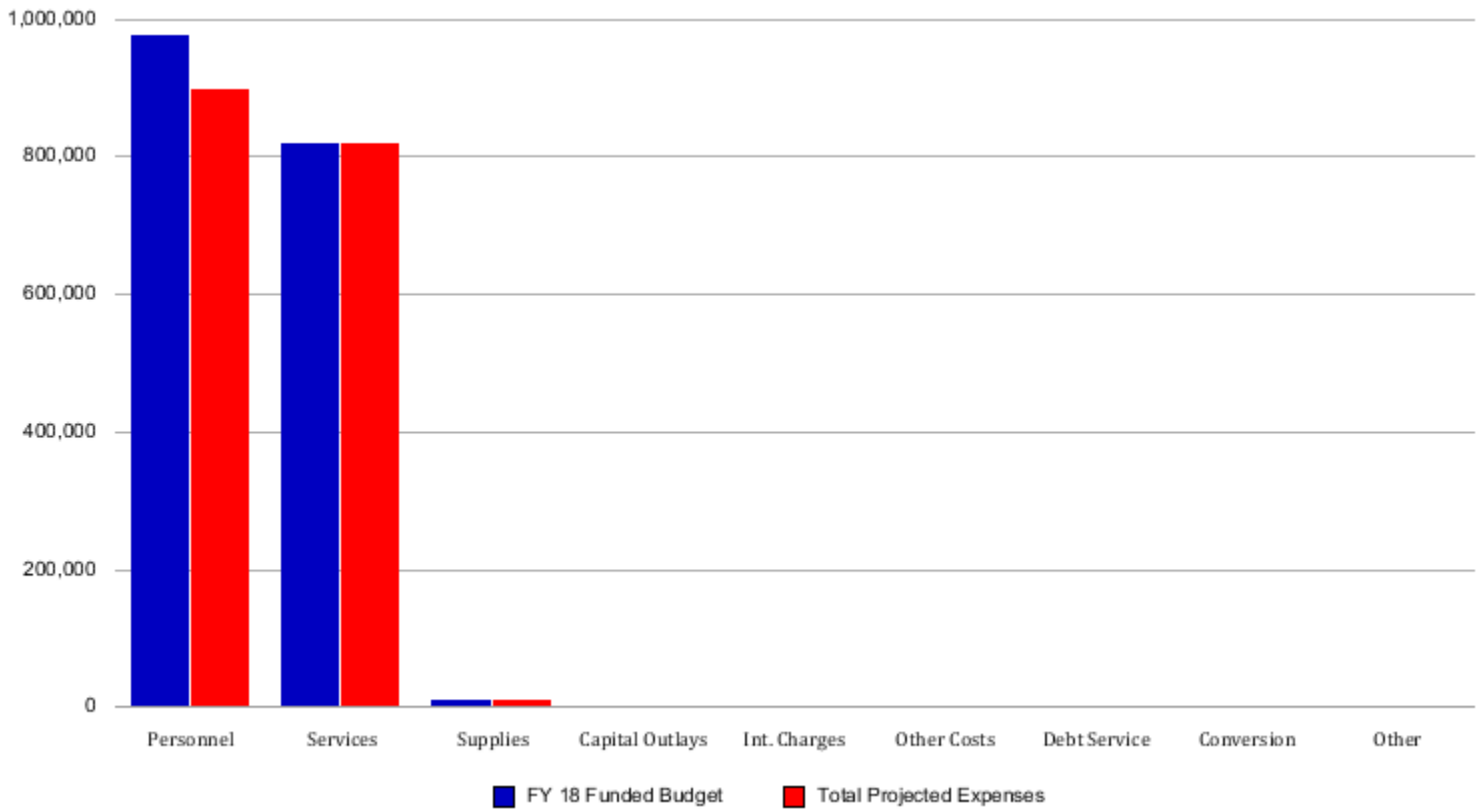


Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$636,955	\$484,929	\$166,817	\$651,746	(\$14,791)	(2.32%)
Purchased / Contracted Services	\$108,526	\$54,496	\$47,135	\$101,632	\$6,894	6.35%
Supplies	\$19,779	\$7,925	\$4,108	\$12,033	\$7,746	39.16%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$24,982	\$4,300	\$9,071	\$13,371	\$11,611	46.48%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$790,242</b>	<b>\$551,650</b>	<b>\$227,131</b>	<b>\$778,781</b>	<b>\$11,461</b>	<b>1.45%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the Atlanta Citizens Review Board had no vacant positions. Variance due to salary adjustments.
Purchased / Contracted Services Explanation	Variance due to summer outreach programs, printing, and staff training expenses less than anticipated.
Supplies Explanation	Variance due to project expenses less than anticipated.
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	Variance due to mediations, board activities, and training expenses less than anticipated.
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A



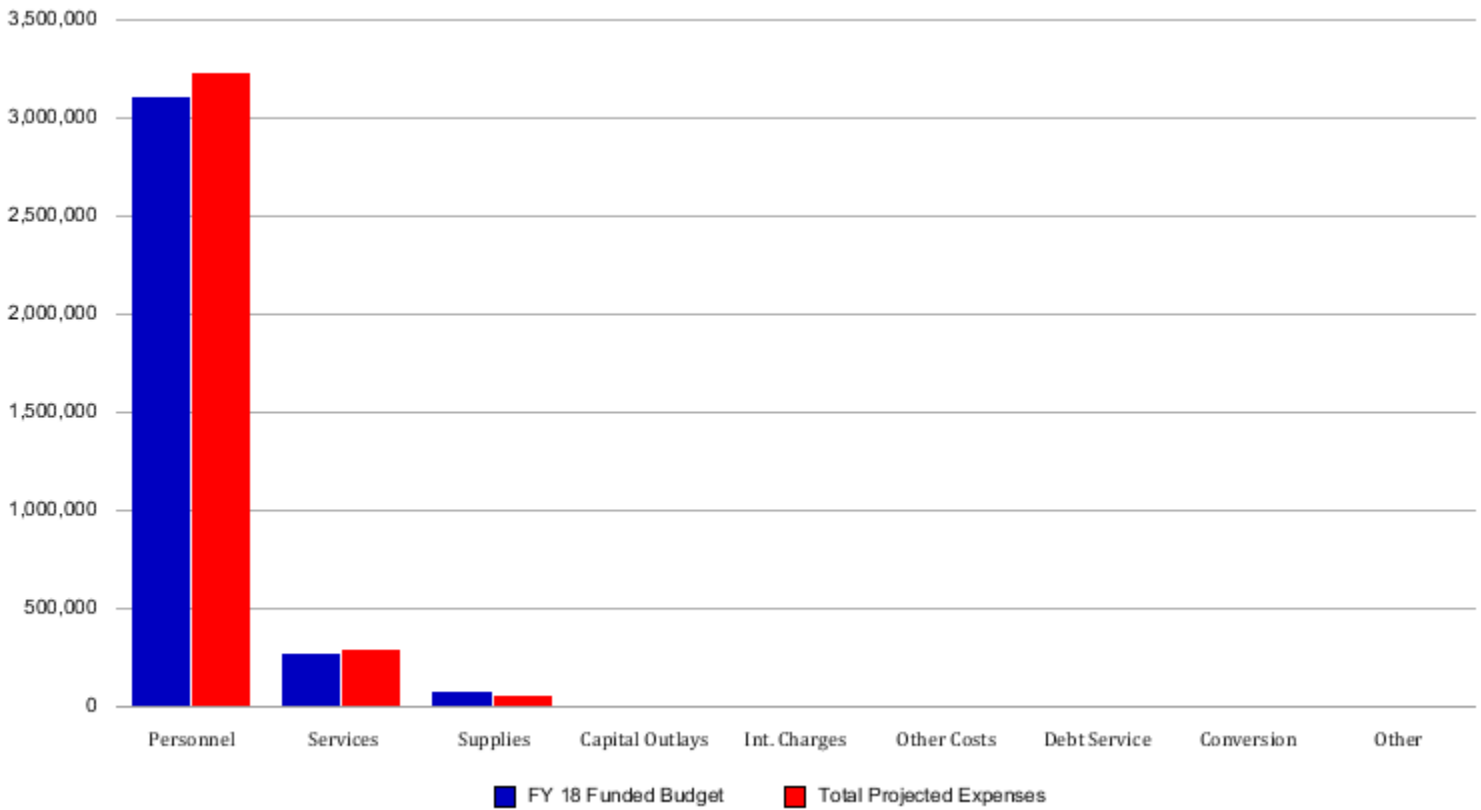
General Fund - Department Of Audit



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$979,368	\$655,520	\$244,842	\$900,362	\$79,006	8.07%
Purchased / Contracted Services	\$821,549	\$565,281	\$256,268	\$821,549	\$0	0.00%
Supplies	\$13,516	\$13,009	\$507	\$13,516	\$0	0.00%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$2,800	\$803	\$1,997	\$2,800	\$0	0.00%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$1,817,233</b>	<b>\$1,234,613</b>	<b>\$503,613</b>	<b>\$1,738,227</b>	<b>\$79,006</b>	<b>4.35%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the City Auditor's Office had no vacant positions. Variance due to timing of filling vacant position.
Purchased / Contracted Services Explanation	Projected to spend within budget. This line includes financial audits and contracted special audits.
Supplies Explanation	Projected to spend within budget. This line includes computers, office supplies, and furniture.
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	Projected to spend within budget. This line includes audit committee meeting expenses.
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A

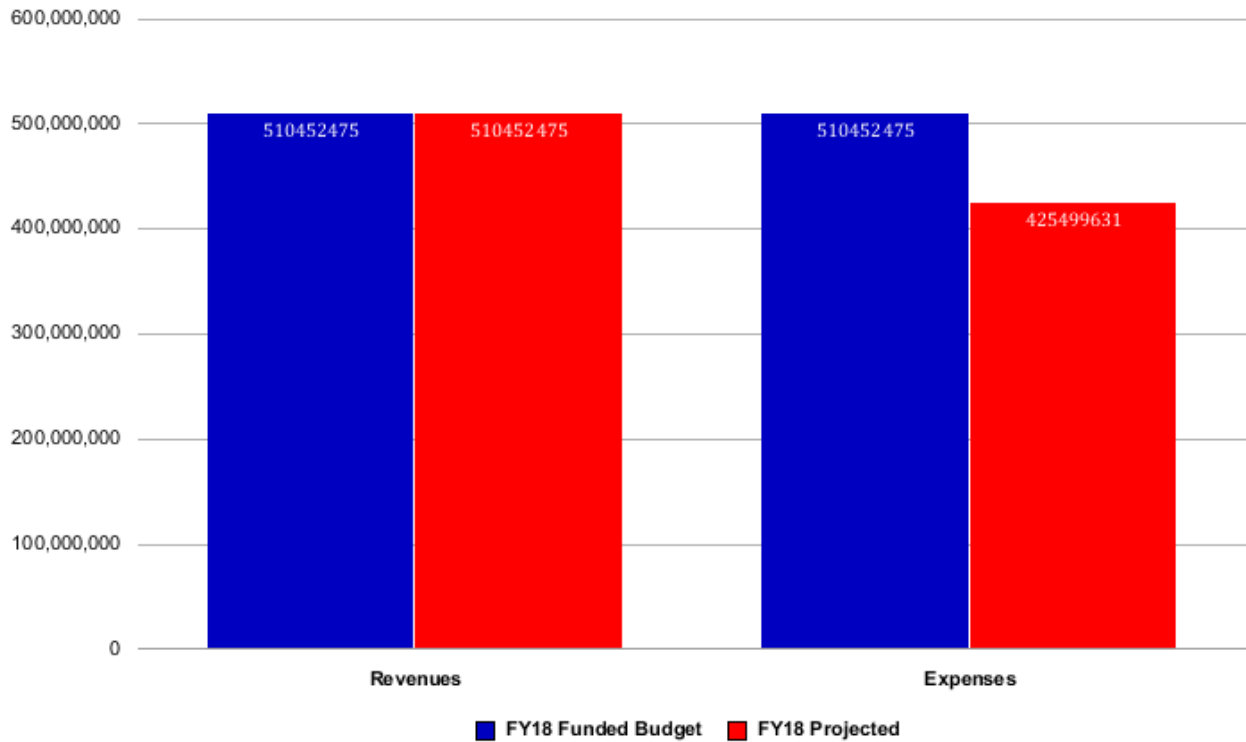
General Fund - Department Of Public Defender



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$3,102,665	\$2,459,928	\$772,209	\$3,232,137	(\$129,472)	(4.17%)
Purchased / Contracted Services	\$278,048	\$183,772	\$116,745	\$300,517	(\$22,469)	(8.08%)
Supplies	\$81,486	\$51,670	\$16,475	\$68,145	\$13,341	16.37%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$357	\$11,681	\$85	\$11,765	(\$11,408)	(3,195.59%)
Other Costs	\$0	\$0	\$0	\$0	\$0	0.00%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$3,462,556</b>	<b>\$2,707,051</b>	<b>\$905,514</b>	<b>\$3,612,565</b>	<b>(\$150,009)</b>	<b>(4.33%)</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the Office of the Public Defender had 15 unfunded vacant positions. Variance due to salary adjustments and Extra Help more than anticipated.
Purchased / Contracted Services Explanation	Variance due to Operating Lease/Rental-Building expenses, training and education more than anticipated.
Supplies Explanation	Variance due to supplies less than anticipated.
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	Variance due to motor/fuel and repair/maintenance costs more than anticipated.
Other Costs Explanation	N/A
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A

## Airport Revenue Fund BUDGET VARIANCE ANALYSIS AND PROJECTION



Account	FY16 Actual Y-T-D(Mar)	FY17 Actual Y-T-D(Mar)	FY18 Funded Budget	FY18 Actual Y-T-D(Mar)	FY18 Projected	Variance (\$)	Variance (%)
Revenues	\$365,317,514	\$369,550,782	\$510,452,475	\$395,705,167	\$510,452,475	\$0	\$0.00%
Expenses	\$304,031,079	\$303,915,321	\$510,452,475	\$306,167,373	\$425,499,631	\$84,952,844	\$16.64%
<b>Surplus (Deficit)</b>	<b>\$61,286,436</b>	<b>\$65,635,461</b>	<b>\$0</b>	<b>\$89,537,794</b>	<b>\$84,952,844</b>	<b>\$84,952,844</b>	<b>N/A</b>

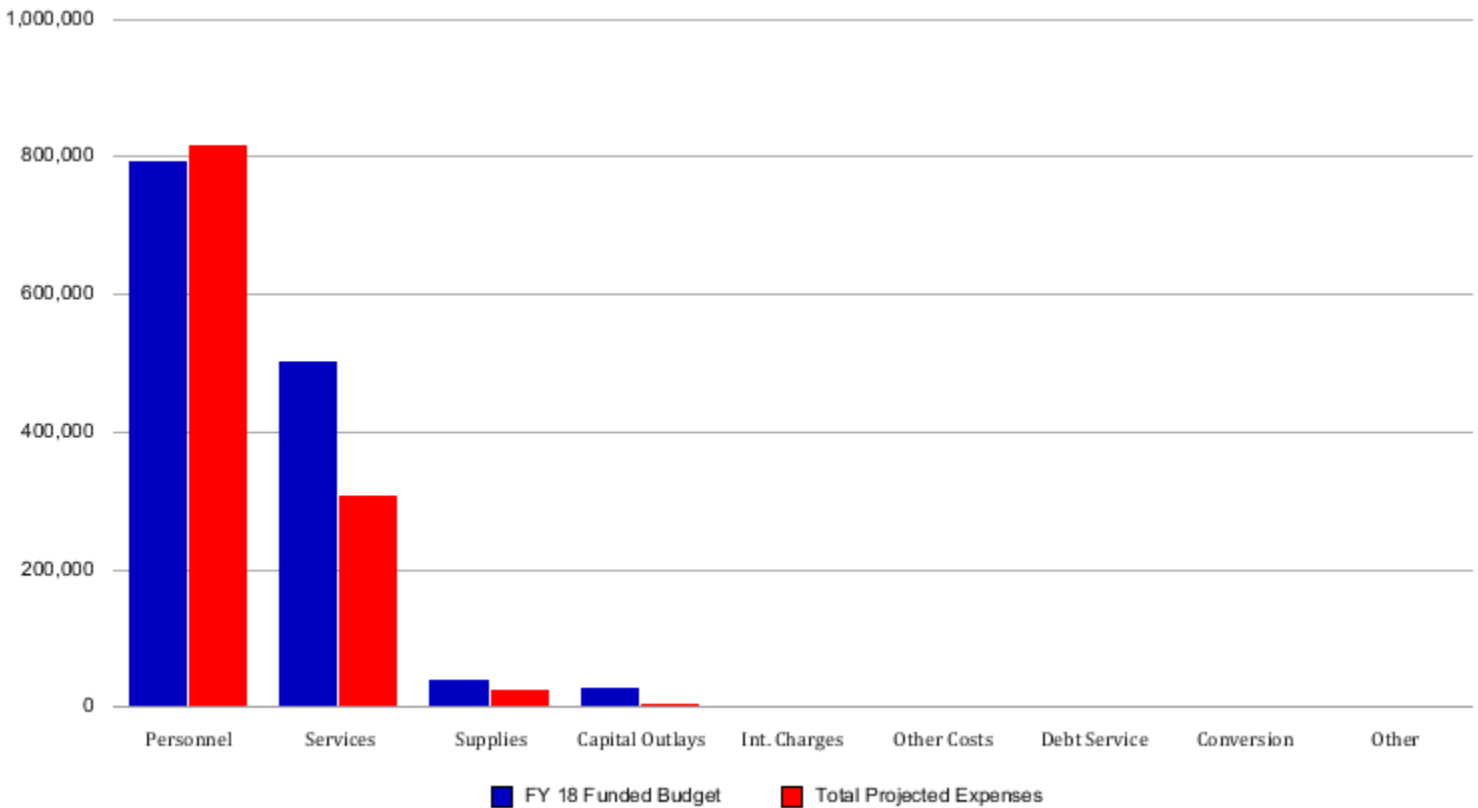
**Major Revenue Variances:**

As of March 31, 2018, the Department of Aviation anticipates to be on target.

**Major Expenditure Variances:**

Expenses are projected to be under budget at year end by \$85M. This is due mainly to the reserve balance of \$63M, service contracts of \$12M, supplies of \$2M and personnel savings of \$8M due to vacant positions.

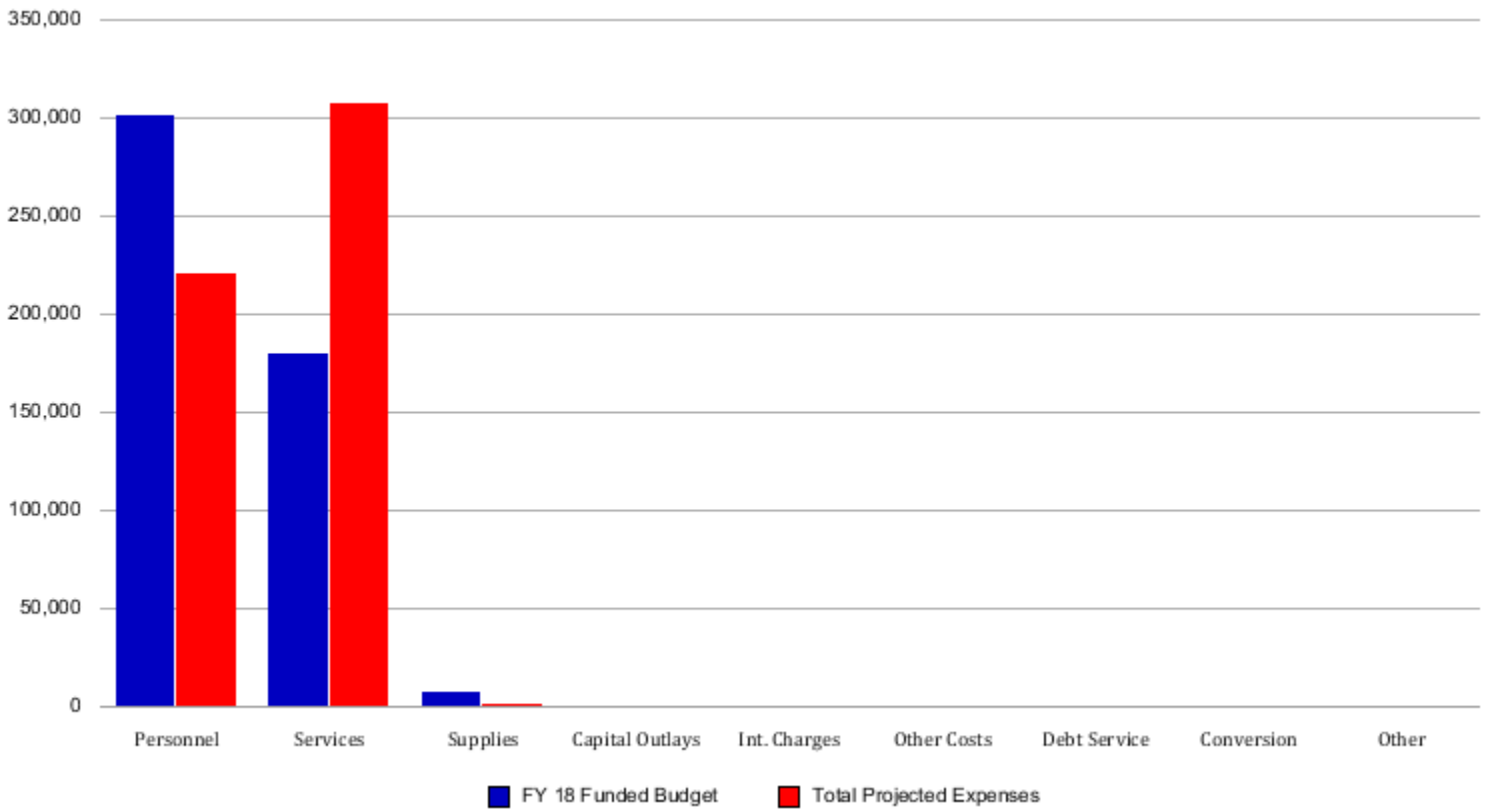
Airport Revenue Fund - Executive Offices



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$794,180	\$636,004	\$180,880	\$816,883	(\$22,703)	(2.86%)
Purchased / Contracted Services	\$504,059	\$152,018	\$158,699	\$310,717	\$193,342	38.36%
Supplies	\$43,034	\$17,437	\$8,486	\$25,922	\$17,112	39.76%
Capital Outlays	\$28,781	\$0	\$7,500	\$7,500	\$21,281	73.94%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$0	\$0	\$0	\$0	\$0	0.00%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$1,370,054</b>	<b>\$805,459</b>	<b>\$355,564</b>	<b>\$1,161,023</b>	<b>\$209,031</b>	<b>15.26%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the Executive Offices had five partially funded vacant positions, of which five are split funded. Variance due to extra help more than anticipated.
Purchased / Contracted Services Explanation	Variance due to OPUS software and maintenance services less than anticipated.
Supplies Explanation	Variance due to supplies less than anticipated.
Capital Outlays Explanation	Variance due to machinery and equipment expenses less than anticipated.
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	N/A
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A

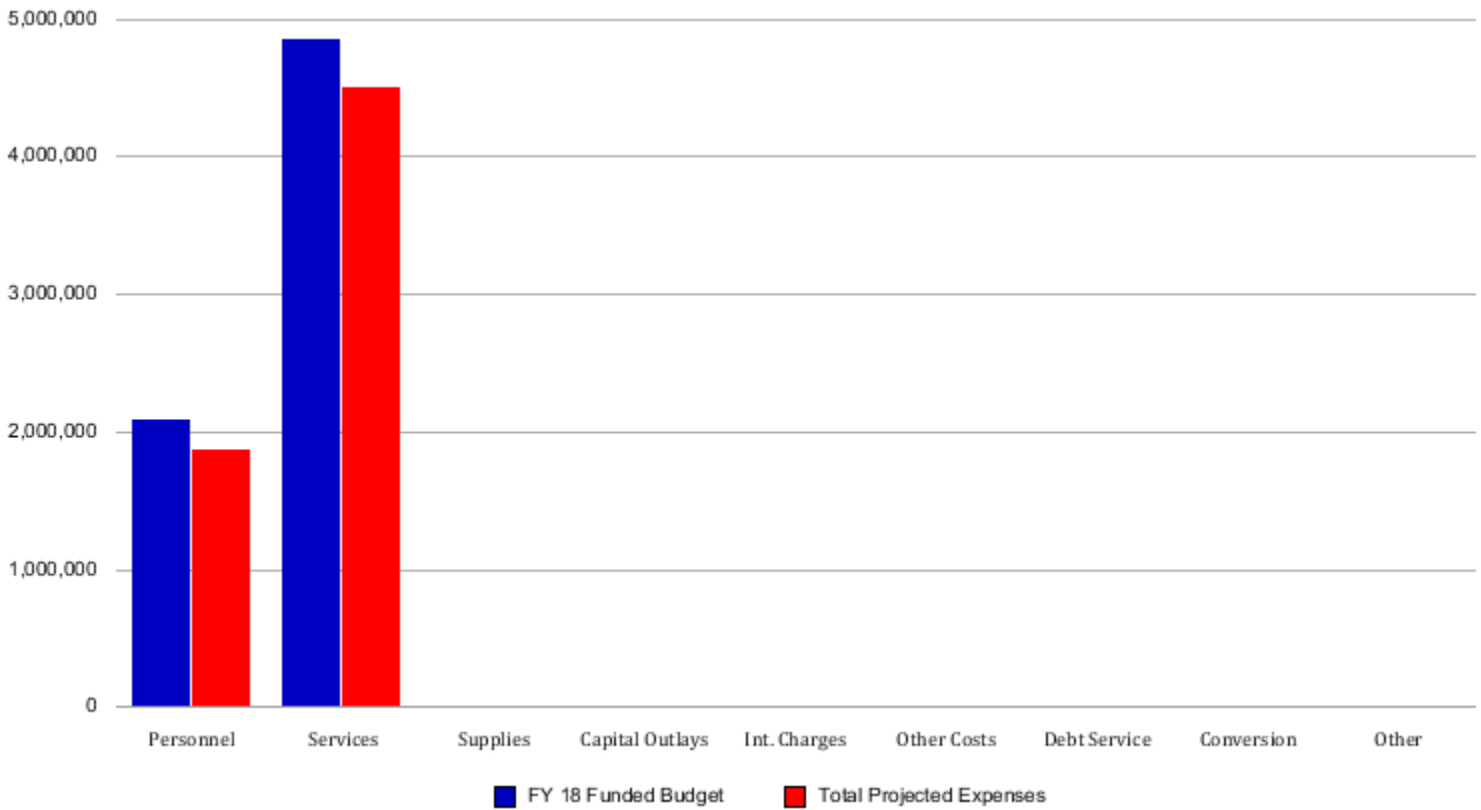
Airport Revenue Fund - Department Of Atlanta Information Management



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$301,586	\$145,918	\$75,396	\$221,314	\$80,272	26.62%
Purchased / Contracted Services	\$180,581	\$217,262	\$90,291	\$307,553	(\$126,972)	(70.31%)
Supplies	\$8,748	\$0	\$2,187	\$2,187	\$6,561	75.00%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$0	\$0	\$0	\$0	\$0	0.00%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$490,915</b>	<b>\$363,180</b>	<b>\$167,874</b>	<b>\$531,054</b>	<b>(\$40,139)</b>	<b>(8.18%)</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, AIM had no vacant positions. Variance due to savings in extra help.
Purchased / Contracted Services Explanation	Variance due to Microsoft Enterprise Agreement and Oracle contracts more than anticipated.
Supplies Explanation	Variance due to supplies less than anticipated. This line includes general supplies and materials.
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	N/A
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A

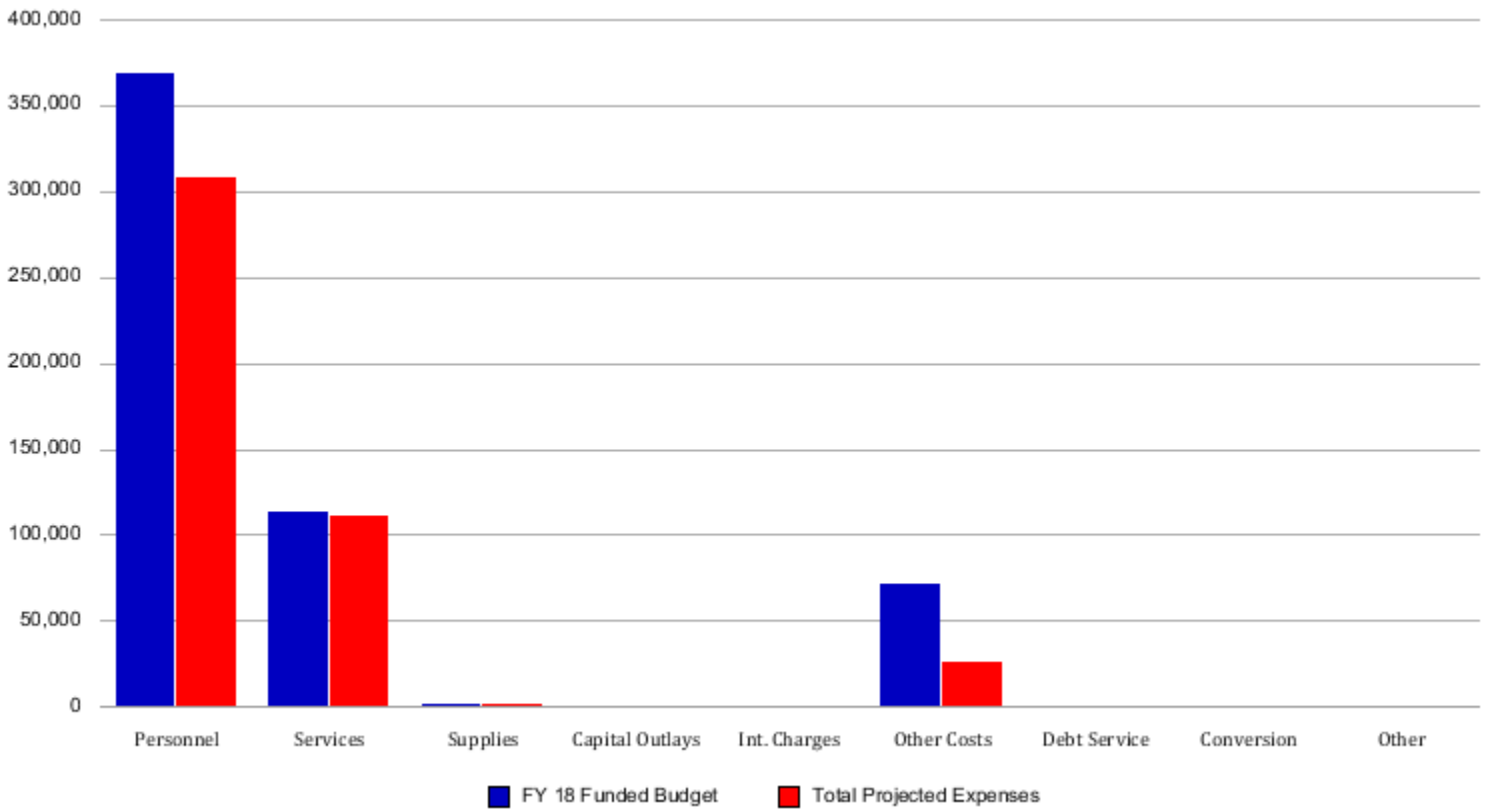
Airport Revenue Fund - Department Of Law



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$2,094,023	\$1,299,683	\$579,578	\$1,879,261	\$214,762	10.26%
Purchased / Contracted Services	\$4,865,509	\$3,435,571	\$1,071,937	\$4,507,508	\$358,001	7.36%
Supplies	\$25,001	\$12,794	\$8,681	\$21,475	\$3,526	14.10%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$8,500	\$4,504	\$3,513	\$8,017	\$483	5.68%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$6,993,033</b>	<b>\$4,752,553</b>	<b>\$1,663,708</b>	<b>\$6,416,261</b>	<b>\$576,772</b>	<b>8.25%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018 the Department of Law had 3.33 vacant positions. Variance due to timing of filling vacant positions.
Purchased / Contracted Services Explanation	Variance due to outside counsel and litigation expenses less than anticipated.
Supplies Explanation	Variance due to supplies less than anticipated.
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	Projected to spend within budget. This line includes business meetings and Commissioner contingency expenses.
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A

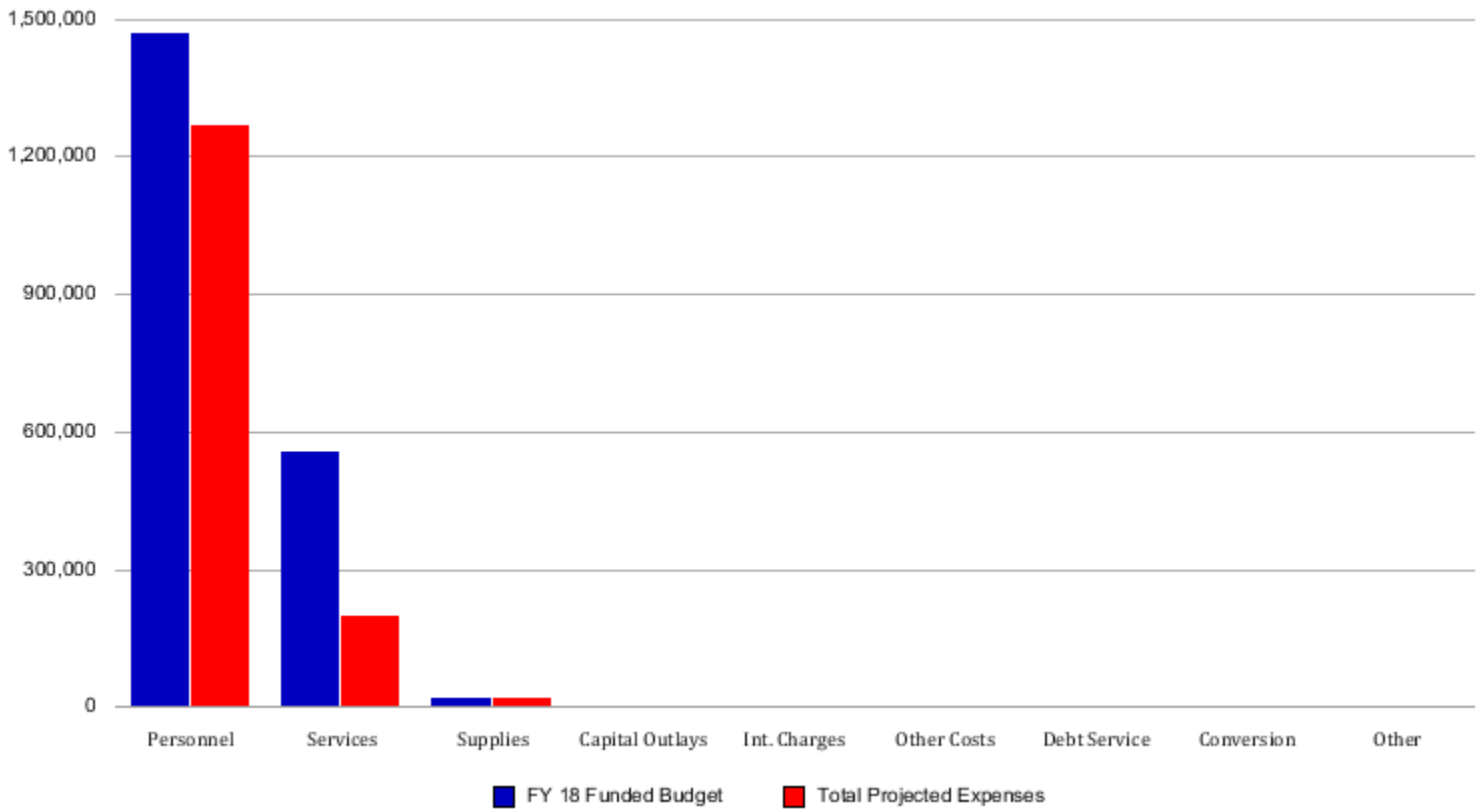
Airport Revenue Fund - Department Of Finance



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$369,394	\$218,938	\$90,198	\$309,136	\$60,258	16.31%
Purchased / Contracted Services	\$114,112	\$79,158	\$32,868	\$112,026	\$2,086	1.83%
Supplies	\$2,961	\$2,680	\$141	\$2,821	\$141	4.75%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$72,917	\$2,500	\$25,000	\$27,500	\$45,417	62.29%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$559,384</b>	<b>\$303,276</b>	<b>\$148,207</b>	<b>\$451,483</b>	<b>\$107,901</b>	<b>19.29%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the Department of Finance had no vacant positions. Variance due to extra help less than anticipated.
Purchased / Contracted Services Explanation	Variance due to investment and legal services less than anticipated.
Supplies Explanation	Variance due to supplies less than anticipated.
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	Variance due to bank charges less than anticipated.
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A

Airport Revenue Fund - Department Of Procurement

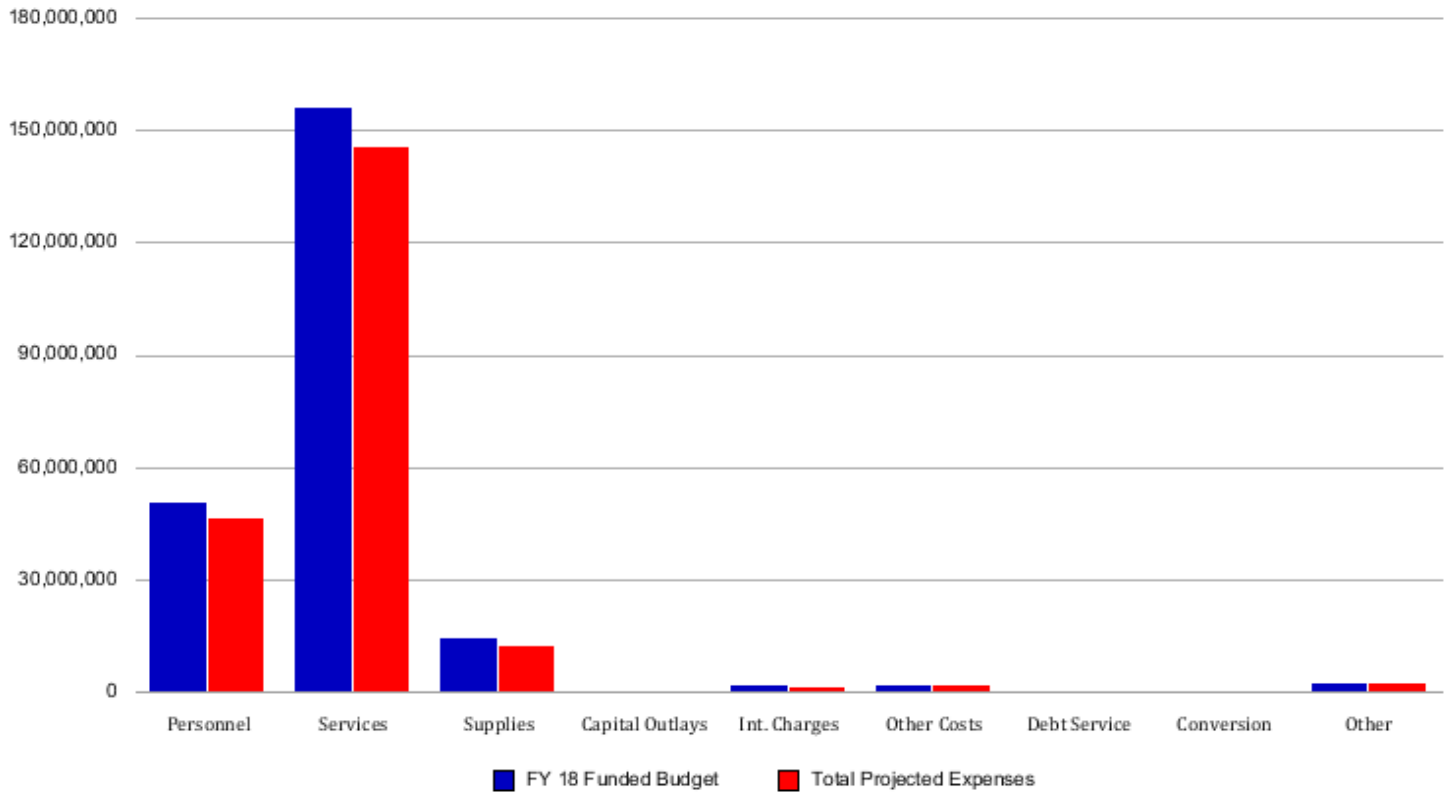


Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$1,470,463	\$902,435	\$368,726	\$1,271,161	\$199,302	13.55%
Purchased / Contracted Services	\$560,363	\$40,603	\$162,801	\$203,404	\$356,959	63.70%
Supplies	\$22,895	\$15,552	\$7,788	\$23,340	(\$445)	(1.94%)
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$0	\$0	\$0	\$0	\$0	0.00%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$2,053,721</b>	<b>\$958,590</b>	<b>\$539,314</b>	<b>\$1,497,904</b>	<b>\$555,817</b>	<b>27.06%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the Department of Procurement had two vacant positions. Variance due to timing of filling vacant positions.
Purchased / Contracted Services Explanation	Variance due to department renovations less than anticipated.
Supplies Explanation	Variance due to supplies more than anticipated.
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	N/A
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A



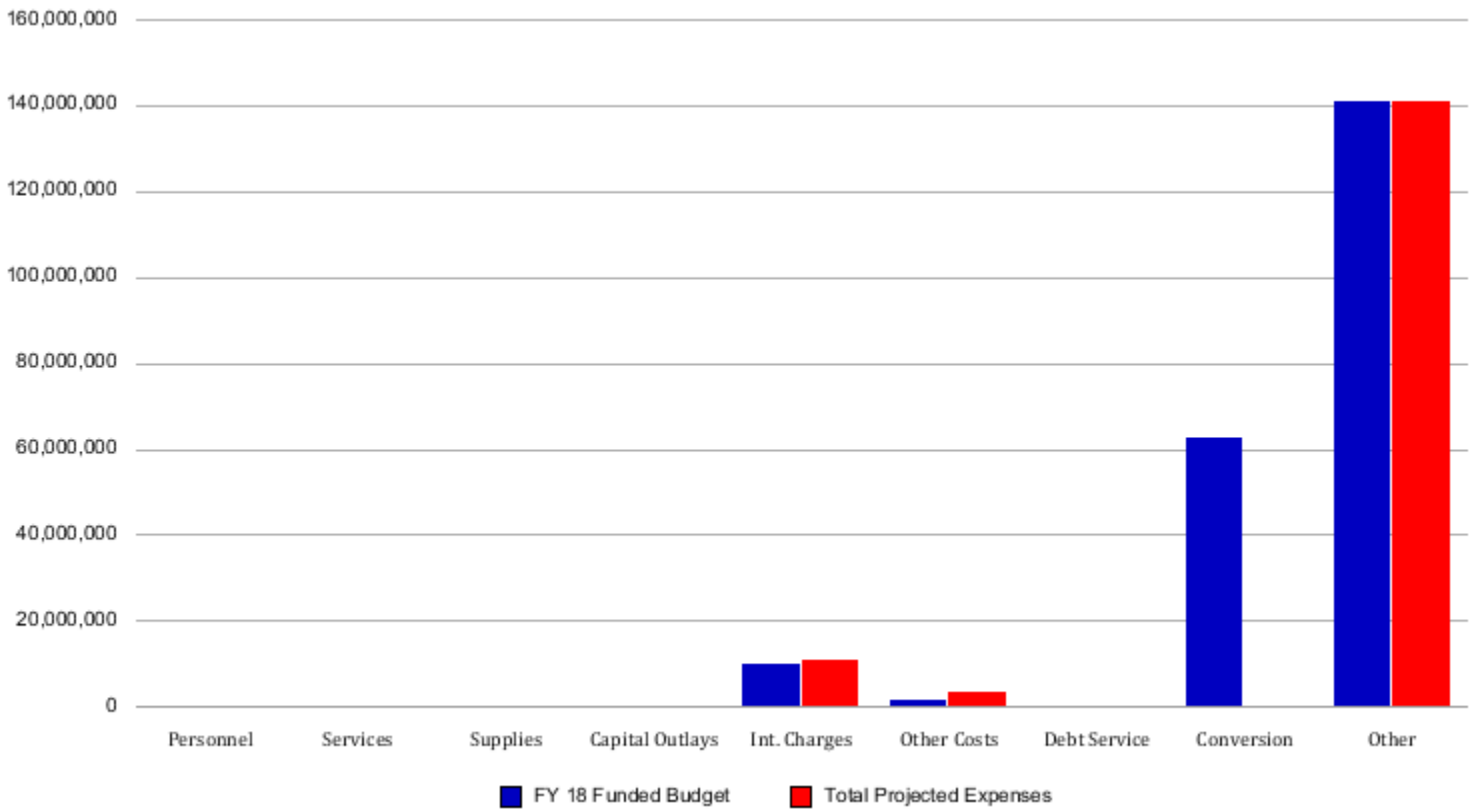
Airport Revenue Fund - Department Of Aviation



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$51,108,686	\$33,988,112	\$12,698,133	\$46,686,245	\$4,422,441	8.65%
Purchased / Contracted Services	\$156,258,449	\$91,643,138	\$53,893,075	\$145,536,212	\$10,722,237	6.86%
Supplies	\$14,893,554	\$9,260,083	\$3,331,760	\$12,591,843	\$2,301,711	15.45%
Capital Outlays	\$900,161	\$269,429	\$53,944	\$323,373	\$576,788	64.08%
Interfund / Interdepartmental Charges	\$2,364,722	\$1,164,992	\$665,373	\$1,830,365	\$534,357	22.60%
Other Costs	\$2,232,227	\$1,796,369	\$254,560	\$2,050,929	\$181,298	8.12%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$2,710,000	\$2,710,000	\$0	\$2,710,000	\$0	0.00%
<b>Expenses</b>	<b>\$230,467,799</b>	<b>\$140,832,122</b>	<b>\$70,896,844</b>	<b>\$211,728,967</b>	<b>\$18,738,832</b>	<b>8.13%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the Department of Aviation had 127 vacant positions.
Purchased / Contracted Services Explanation	Variance due to Skytrain, AGTS, Gate Guard, On-Call IT/ Engineering contracts, Security Maintenance, Fuel Farm & Customer Service Contracts slow to materialize due to open purchase orders, late starting dates and contract negotiations.
Supplies Explanation	Variance due to utilities less than anticipated.
Capital Outlays Explanation	Variance due to C4 Office Furniture project moved to FY2019 per legislation.
Interfund / Interdepartmental Charges Explanation	Variance due to motor/fuel and equipment charges less than anticipated.
Other Costs Explanation	Variance due to property tax payments and Georgia Forestry maintenance contract less than anticipated.
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	Projected to spend within budget. This line includes the Oracle Upgrade project.

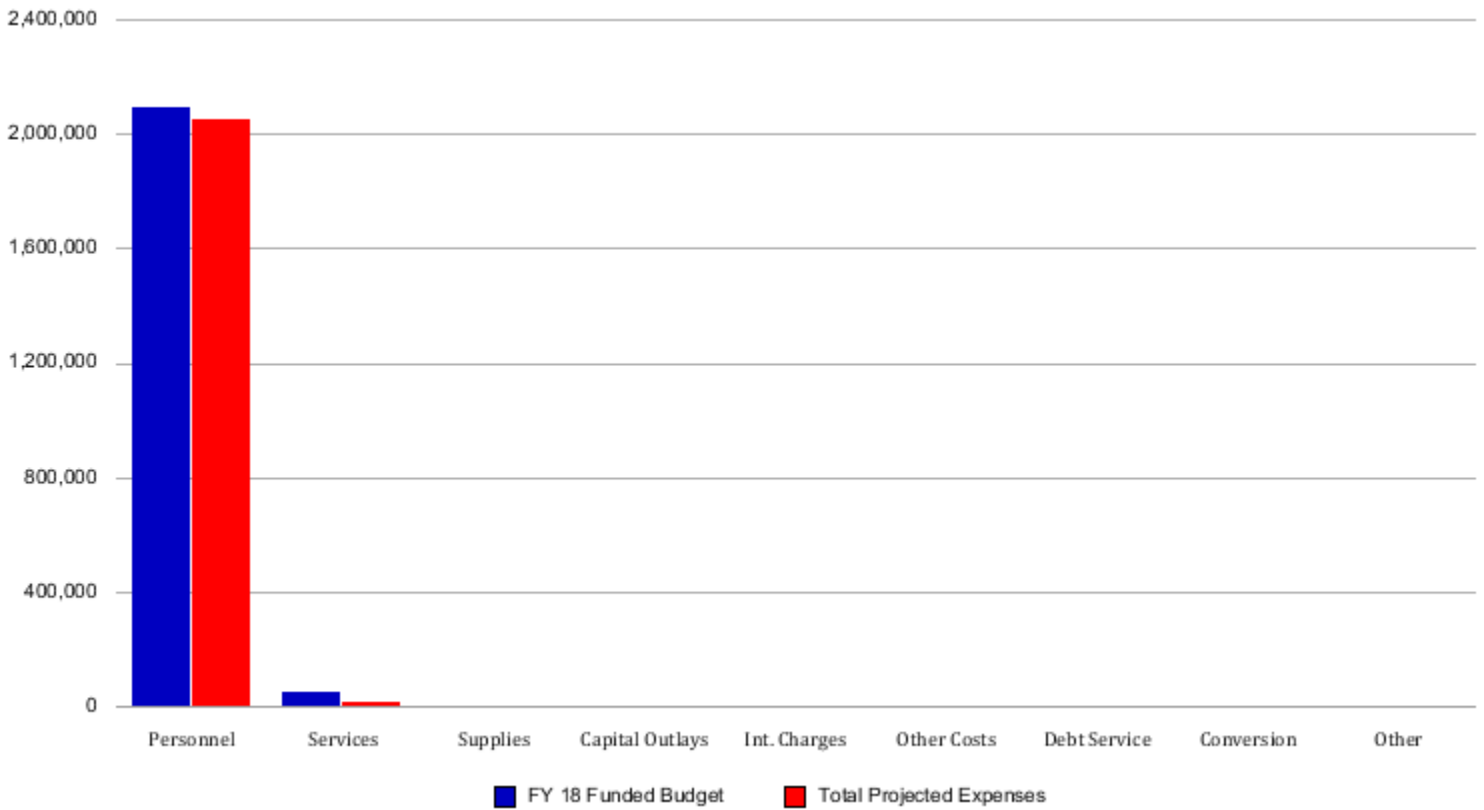
Airport Revenue Fund - Non-Departmental



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$0	\$0	\$0	\$0	\$0	0.00%
Purchased / Contracted Services	\$0	\$7,803,657	(\$7,803,657)	\$0	\$0	0.00%
Supplies	\$0	\$0	\$0	\$0	\$0	0.00%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$10,339,500	\$8,391,641	\$2,730,658	\$11,122,299	(\$782,799)	(7.57%)
Other Costs	\$2,197,254	\$3,298,736	\$592,598	\$3,891,333	(\$1,694,079)	(77.10%)
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$63,012,717	\$0	\$0	\$0	\$63,012,717	100.00%
Other Financing Uses	\$141,095,006	\$105,567,446	\$35,527,560	\$141,095,006	\$0	0.00%
<b>Expenses</b>	<b>\$216,644,477</b>	<b>\$125,061,480</b>	<b>\$31,047,159</b>	<b>\$156,108,638</b>	<b>\$60,535,839</b>	<b>27.94%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	N/A
Purchased / Contracted Services Explanation	Variance due to standing accrual to be reversed in the 4th Quarter.
Supplies Explanation	N/A
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	Variance due to monthly indirect cost allocations more than anticipated.
Other Costs Explanation	Variance due to health care cost for retirees more than anticipated.
Debt Service Explanation	N/A
Conversion / Summary Explanation	Variance due to budgeted reserves that will be utilized as needed.
Other Financing Uses Explanation	Projected to spend within budget. This line item represents Airport Sinking Fund monthly anticipation.

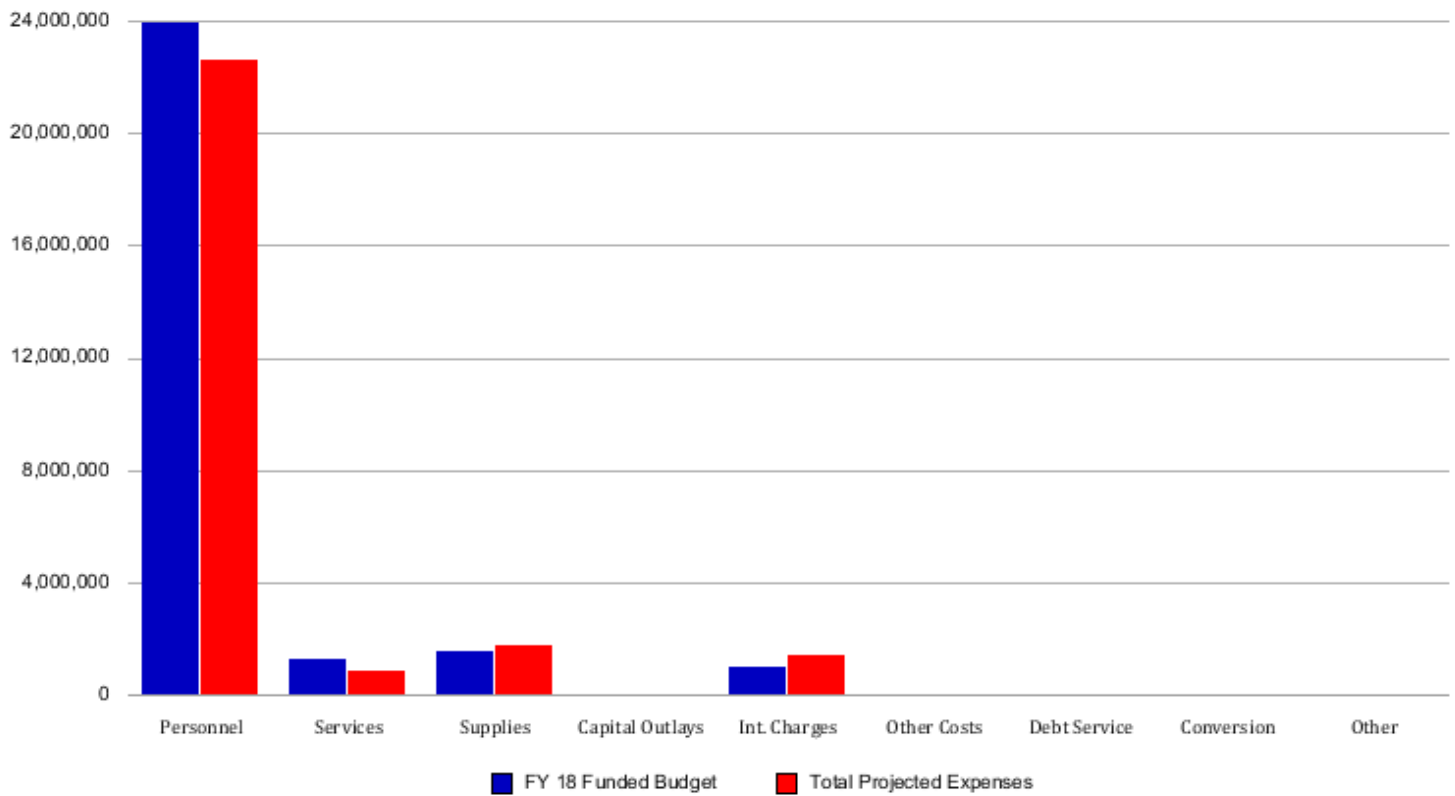
Airport Revenue Fund - Department Of Human Resources



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$2,094,472	\$1,537,446	\$514,653	\$2,052,099	\$42,373	2.02%
Purchased / Contracted Services	\$56,007	\$8,617	\$12,896	\$21,513	\$34,494	61.59%
Supplies	\$412	\$0	\$145	\$145	\$267	64.87%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$0	\$0	\$0	\$0	\$0	0.00%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$2,150,891</b>	<b>\$1,546,063</b>	<b>\$527,694</b>	<b>\$2,073,757</b>	<b>\$77,134</b>	<b>3.59%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the Department of Human Resources had six vacant positions. Variance due to extra help less than anticipated and timing of vacancies.
Purchased / Contracted Services Explanation	Variance due to contracted services for Background Checks, Court Reporting Services, Pre-Employment Physical, and Drug Screenings less than anticipated.
Supplies Explanation	Projected to spend within budget. This line includes miscellaneous office supplies.
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	N/A
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A

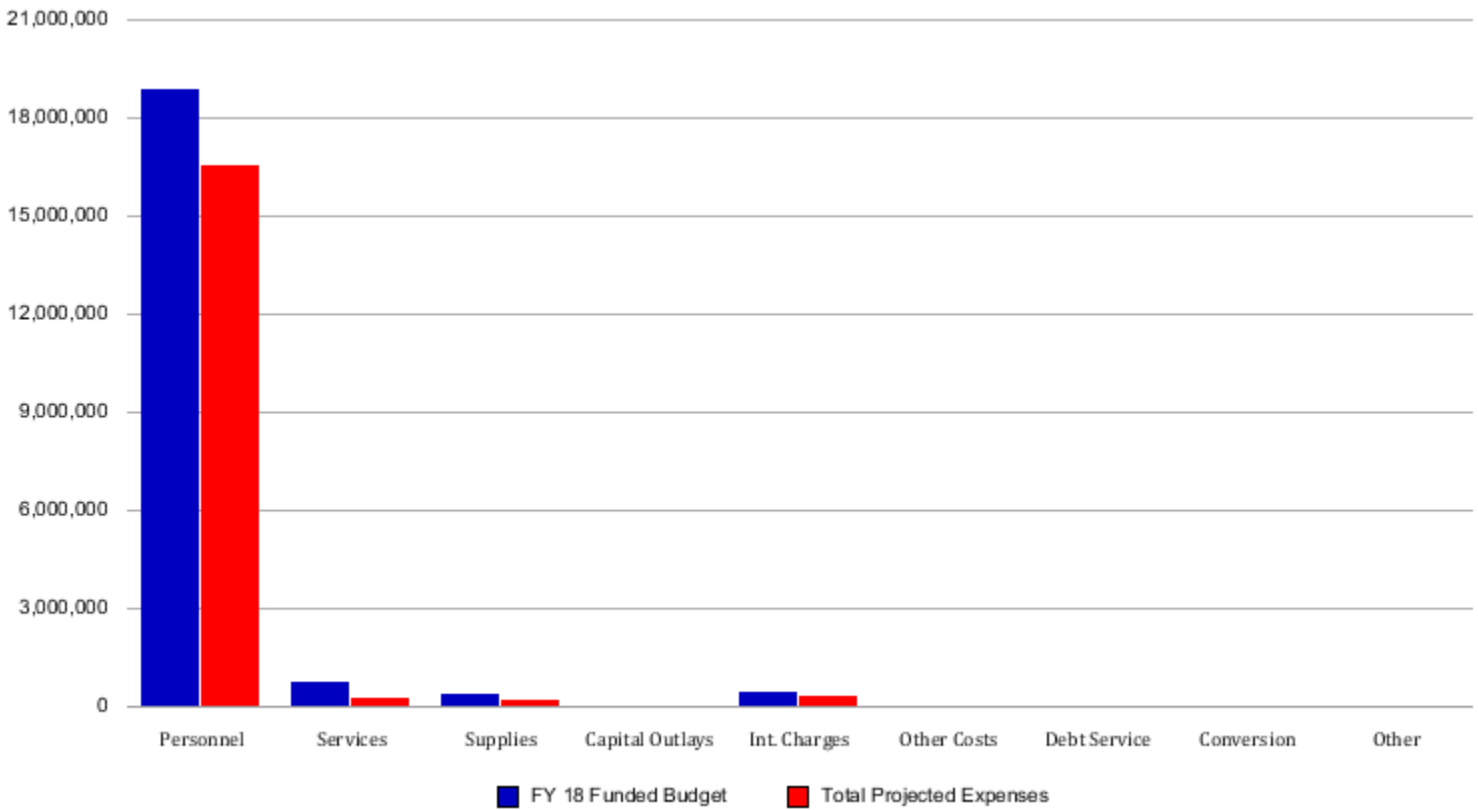
Airport Revenue Fund - Department Of Fire Services



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$23,937,433	\$16,461,589	\$6,189,686	\$22,651,275	\$1,286,158	5.37%
Purchased / Contracted Services	\$1,323,824	\$281,959	\$677,623	\$959,582	\$364,242	27.51%
Supplies	\$1,658,384	\$995,728	\$820,011	\$1,815,739	(\$157,355)	(9.49%)
Capital Outlays	\$0	(\$11,600)	\$11,600	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$1,057,715	\$625,304	\$843,453	\$1,468,757	(\$411,042)	(38.86%)
Other Costs	\$23,500	\$11,021	\$15,458	\$26,479	(\$2,979)	(12.68%)
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$28,000,856</b>	<b>\$18,364,001</b>	<b>\$8,557,830</b>	<b>\$26,921,832</b>	<b>\$1,079,024</b>	<b>3.85%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the Department of Fire Services - Aviation had 29 Sworn fully funded and three Civilian fully funded vacant positions. Variance due to savings in extra-help.
Purchased / Contracted Services Explanation	Variance due to EMS training, membership registration, and business travel offset by Consulting, Professional Services, and 3rd party billing less than anticipated.
Supplies Explanation	Variance due to utilities more than anticipated. This line includes fire equipment and apparatus expenses.
Capital Outlays Explanation	Variance due to an equipment coding error to be corrected in the 4th Quarter.
Interfund / Interdepartmental Charges Explanation	Variance due to motor/fuel and repair/maintenance cost more than anticipated.
Other Costs Explanation	Variance due to DOA power outage.
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A

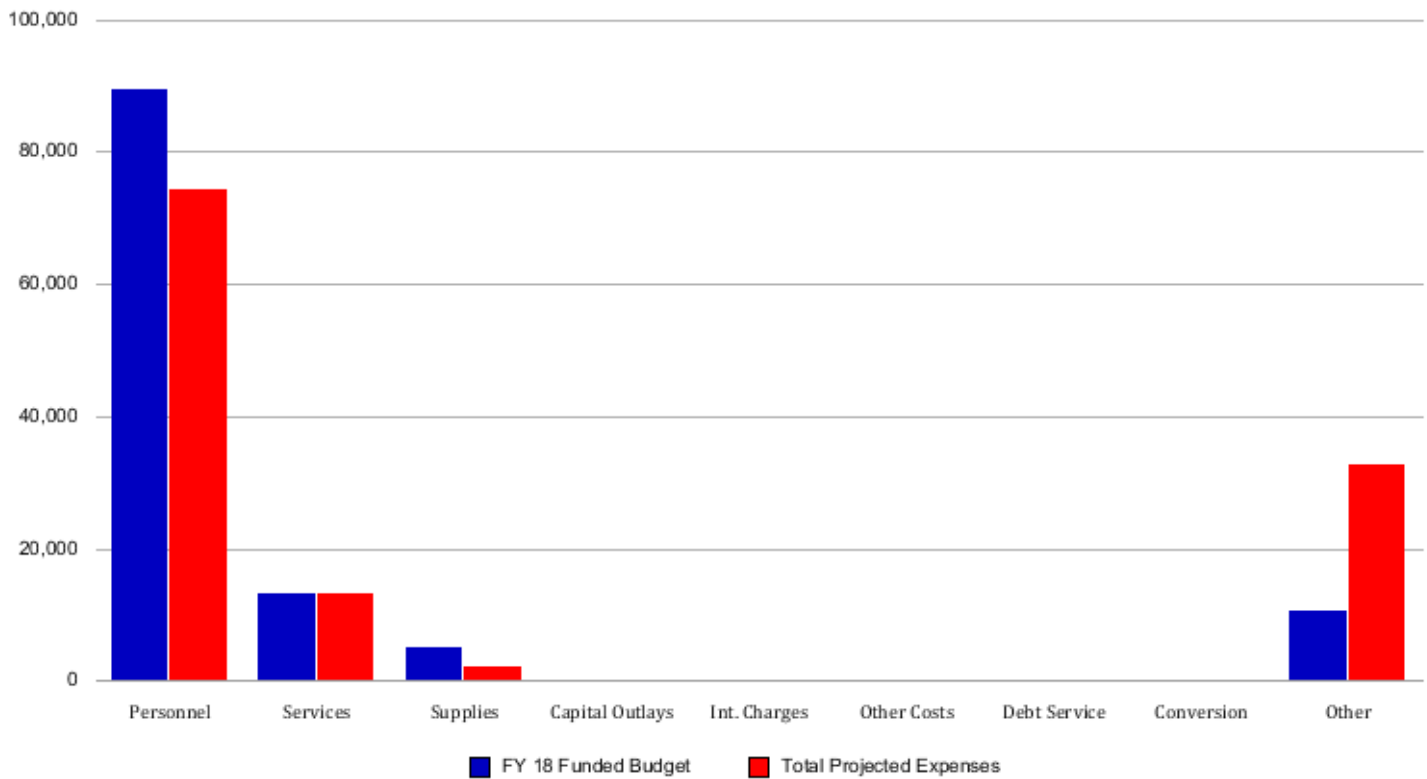
Airport Revenue Fund - Department Of Police Services



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$18,896,294	\$11,894,447	\$4,696,103	\$16,590,550	\$2,305,744	12.20%
Purchased / Contracted Services	\$826,849	\$12,040	\$305,908	\$317,948	\$508,901	61.55%
Supplies	\$435,101	\$101,904	\$168,583	\$270,487	\$164,614	37.83%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$511,631	\$301,730	\$113,451	\$415,181	\$96,450	18.85%
Other Costs	\$3,500	\$6,182	\$1,750	\$7,932	(\$4,432)	(126.63%)
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$20,673,375</b>	<b>\$12,316,302</b>	<b>\$5,285,796</b>	<b>\$17,602,098</b>	<b>\$3,071,277</b>	<b>14.86%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the Atlanta Police Department had three civilian and 48 sworn vacant positions.
Purchased / Contracted Services Explanation	Variance due to purchased/contracted services less than anticipated. This line includes Vet Services for K9 unit, Direct TV services, and travel expenses.
Supplies Explanation	Variance due to supplies less than anticipated. This line includes K9 and other basic supplies.
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	Variance due to motor/fuel and repair/maintenance costs less than anticipated.
Other Costs Explanation	Variance due to business meeting expense more than anticipated.
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A

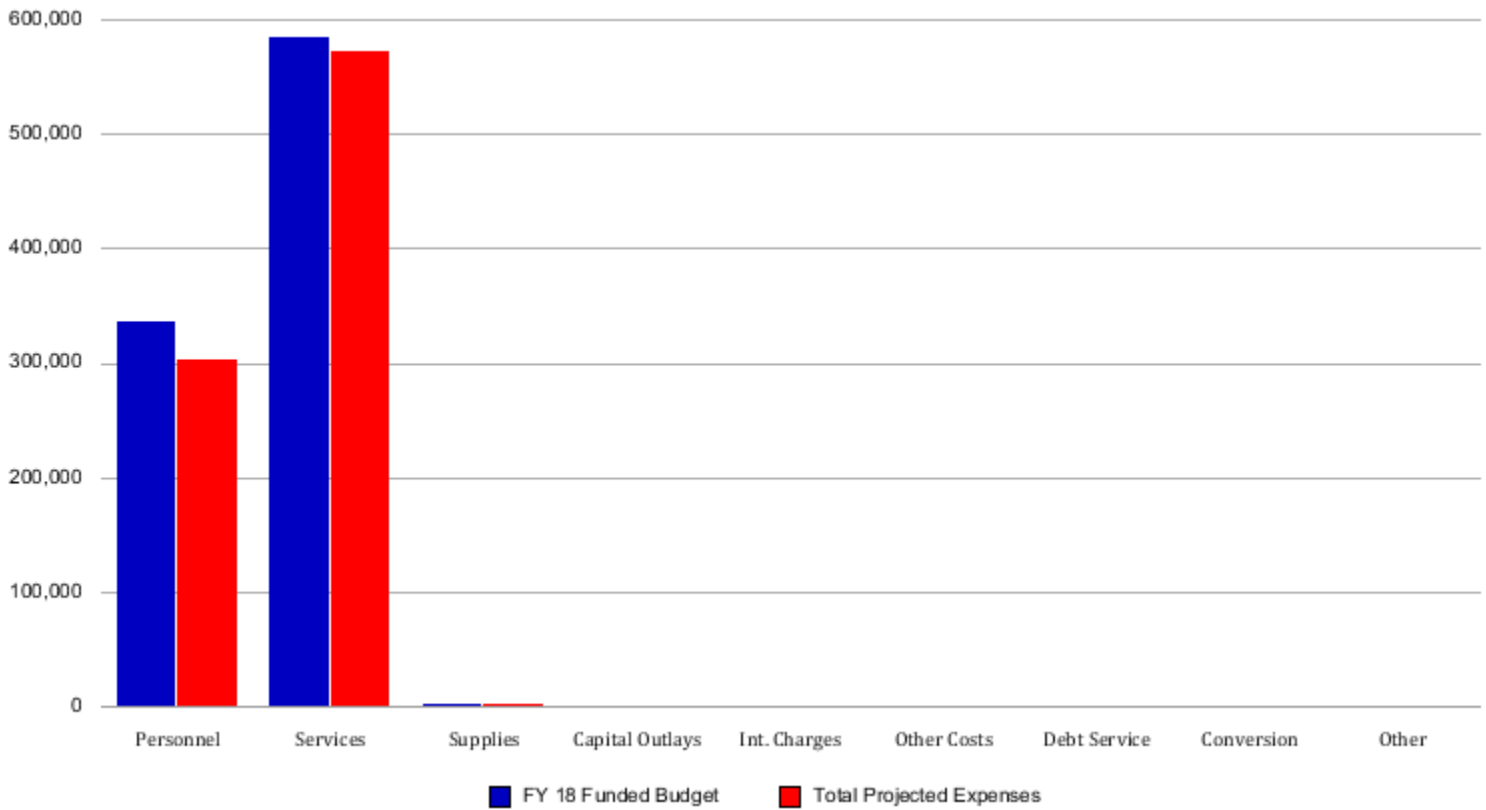
Airport Revenue Fund - Department Of Ethics



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$89,655	\$53,493	\$21,000	\$74,493	\$15,162	16.91%
Purchased / Contracted Services	\$13,350	\$5,559	\$7,790	\$13,350	\$0	0.00%
Supplies	\$5,305	(\$2,638)	\$5,161	\$2,523	\$2,782	52.44%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$300	\$99	\$201	\$300	\$0	0.14%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$10,980	\$32,940	\$0	\$32,940	(\$21,960)	(200.00%)
<b>Expenses</b>	<b>\$119,590</b>	<b>\$89,453</b>	<b>\$34,152</b>	<b>\$123,605</b>	<b>(\$4,015)</b>	<b>(3.36%)</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the Ethics Office had one vacant position. This position is split funded.
Purchased / Contracted Services Explanation	Projected to spend within budget. This line includes contracts for Ethics Games (training tool) and the Network (Ethics Hotline).
Supplies Explanation	Variance due to FY2017 accounting accruals. This line includes general office supplies.
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	Projected to spend within budget. This line includes the Commissioner contingency expense.
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	Variance due to prior year actuals coded to the FY18 Airport Revenue Fund budget. Funding utilized for the design and implementation of the Electronic Filing System (E-File 3.0).

Airport Revenue Fund - Department Of Audit



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$337,657	\$233,317	\$71,691	\$305,009	\$32,648	9.67%
Purchased / Contracted Services	\$585,780	\$538,657	\$34,401	\$573,058	\$12,722	2.17%
Supplies	\$4,143	\$2,557	\$1,586	\$4,143	\$0	0.00%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$800	\$363	\$437	\$800	\$0	0.00%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$928,380</b>	<b>\$774,894</b>	<b>\$108,115</b>	<b>\$883,009</b>	<b>\$45,371</b>	<b>4.89%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the City Auditor's Office had no vacant positions. Variance due to timing of filling vacant positions.
Purchased / Contracted Services Explanation	Projected to spend within budget. This line includes financial audits and contracted special audits.
Supplies Explanation	Projected to spend within budget. This line includes the purchase of office furniture, computers, and office supplies.
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	Projected to spend within budget. This line includes audit committee meeting expenses.
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A

## Building Permits Fund BUDGET VARIANCE ANALYSIS AND PROJECTION



Account	FY16 Actual Y-T-D(Mar)	FY17 Actual Y-T-D(Mar)	FY18 Funded Budget	FY18 Actual Y-T-D(Mar)	FY18 Projected	Variance (\$)	Variance (%)
Revenues	\$20,168,182	\$0	\$0	\$0	\$0	\$0	\$0.00%
Expenses	\$11,822,426	\$0	\$0	\$0	\$0	\$0	\$0.00%
<b>Surplus (Deficit)</b>	<b>\$8,345,756</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>N/A</b>

**Major Revenue Variances:**

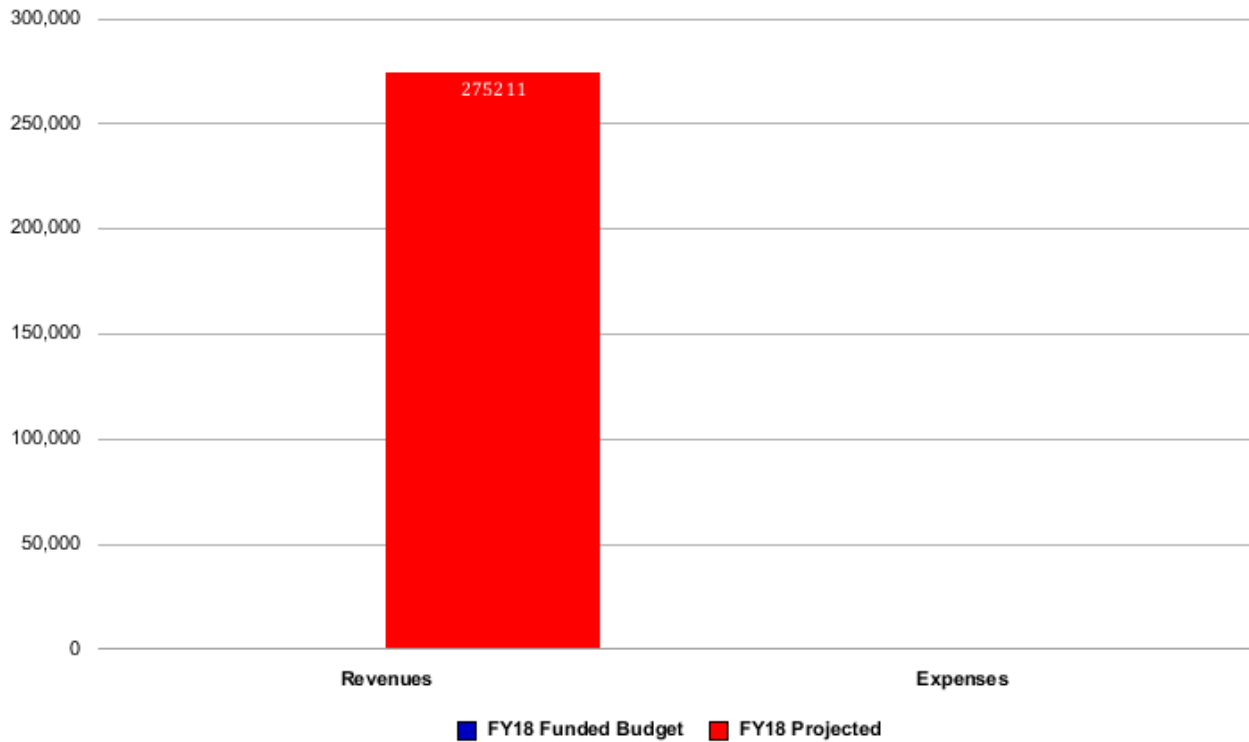
In FY2017, The Building Permit Enterprise Fund Revenues transferred to General Fund per Ordinance 16-O-1422.

**Major Expenditure Variances:**

In FY2017, The Building Permit Enterprise Fund Expenses reflects consolidation of the Building Permit Fund back into the General Fund per Ordinance 16-O-1422.



## Parks Facilities Revenue Fund BUDGET VARIANCE ANALYSIS AND PROJECTION



Account	FY16 Actual Y-T-D(Mar)	FY17 Actual Y-T-D(Mar)	FY18 Funded Budget	FY18 Actual Y-T-D(Mar)	FY18 Projected	Variance (\$)	Variance (%)
Revenues	\$15,542	\$0	\$0	\$275,211	\$275,211	\$275,211	\$0.00%
Expenses	\$113,879	\$12,874	\$0	\$10,568	\$0	\$0	\$0.00%
<b>Surplus (Deficit)</b>	<b>(\$98,336)</b>	<b>(\$12,874)</b>	<b>\$0</b>	<b>\$264,643</b>	<b>\$275,211</b>	<b>\$275,211</b>	<b>N/A</b>

**Major Revenue Variances:**

The Parks Facilities Revenue Fund received a transfer in the amount of \$275K from the sale of the Civic Center per Ordinance 17-0-1799 to offset the accumulated deficit.

**Major Expenditure Variances:**

Variance attributed to expenditures coded in error that will be reclassified by the 4th quarter. The facility is no longer in operation.

Parks Facilities Revenue Fund - Dept Of Parks & Recreation



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$0	\$0	\$0	\$0	\$0	0.00%
Purchased / Contracted Services	\$0	(\$1,000)	\$1,000	\$0	\$0	0.00%
Supplies	\$0	\$313	(\$313)	\$0	\$0	0.00%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$0	\$0	\$0	\$0	\$0	0.00%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$0</b>	<b>(\$687)</b>	<b>\$687</b>	<b>\$0</b>	<b>\$0</b>	<b>0.00%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	N/A
Purchased / Contracted Services Explanation	Variance due to standing accrual to be paid in the 4th quarter.
Supplies Explanation	Variance due to supply expense coded in error. Will be corrected in the 4th quarter.
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	N/A
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A

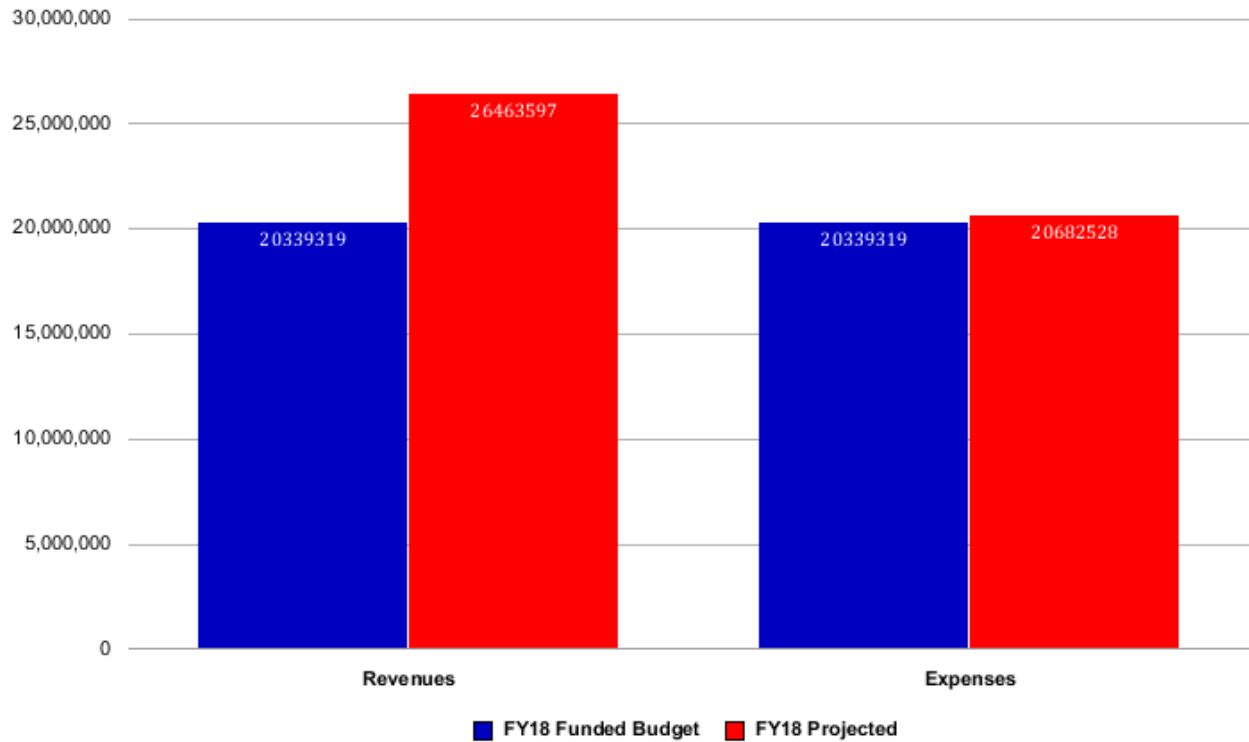
Parks Facilities Revenue Fund - Non-Departmental



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$0	\$0	\$0	\$0	\$0	0.00%
Purchased / Contracted Services	\$0	(\$1,000)	\$1,000	\$0	\$0	0.00%
Supplies	\$0	\$0	\$0	\$0	\$0	0.00%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$0	\$12,255	(\$12,255)	\$0	\$0	0.00%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$0</b>	<b>\$11,255</b>	<b>(\$11,255)</b>	<b>\$0</b>	<b>\$0</b>	<b>0.00%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	N/A
Purchased / Contracted Services Explanation	Variance due to standing accrual to be paid in the 4th quarter.
Supplies Explanation	N/A
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	Variance due to life and health (OPEB) cost coded in error.
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A

## Civic Center Revenue Fund BUDGET VARIANCE ANALYSIS AND PROJECTION



Account	FY16 Actual Y-T-D(Mar)	FY17 Actual Y-T-D(Mar)	FY18 Funded Budget	FY18 Actual Y-T-D(Mar)	FY18 Projected	Variance (\$)	Variance (%)
Revenues	\$396,677	\$2,391,011	\$20,339,319	\$26,280,404	\$26,463,597	\$6,124,278	\$30.11%
Expenses	\$1,037,540	\$1,033,120	\$20,339,319	\$20,267,740	\$20,682,528	(\$343,209)	(\$1.69%)
<b>Surplus (Deficit)</b>	<b>(\$640,864)</b>	<b>\$1,357,892</b>	<b>\$0</b>	<b>\$6,012,664</b>	<b>\$5,781,069</b>	<b>\$5,781,069</b>	<b>N/A</b>

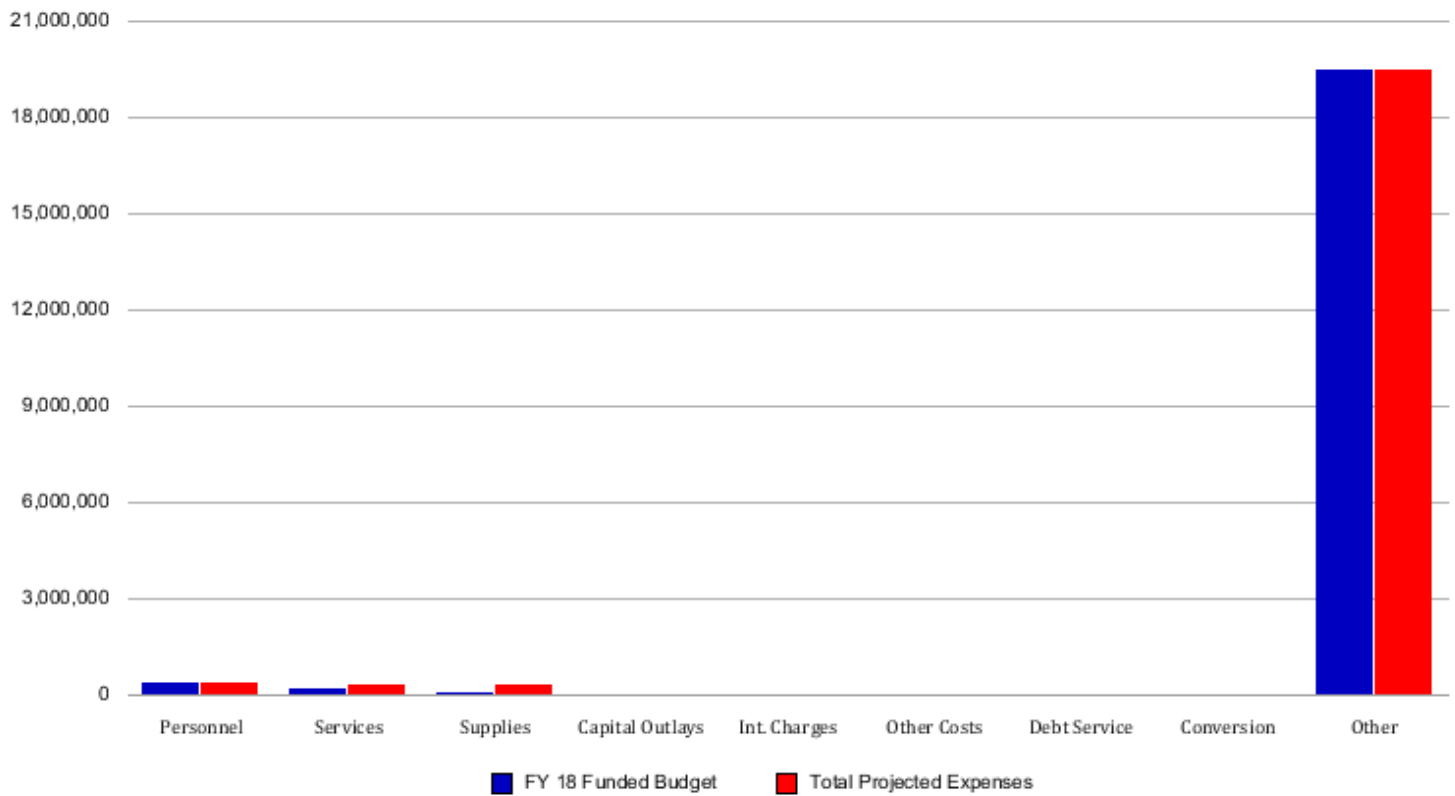
**Major Revenue Variances:**

The Civic Center was sold in Fiscal Year 2018 with net proceeds of \$24.4M and \$255K from rent and royalties, with additional proceeds from the sale of the Southface Parcel for \$1.5M and 7K from parking revenues.

**Major Expenditure Variances:**

Variance attributed to transactions associated with the operations of the Civic Center before the sale of venue.

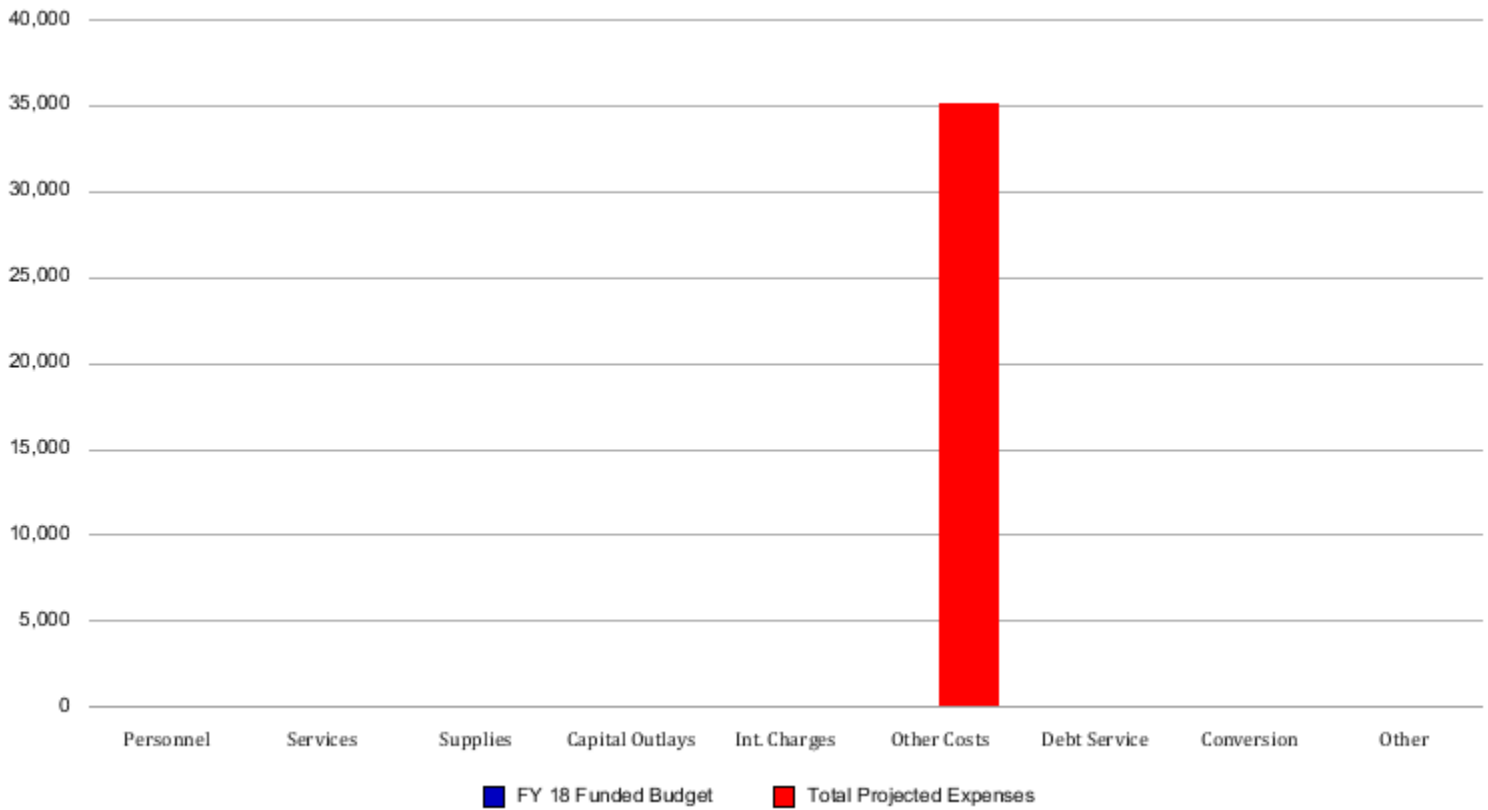
Civic Center Revenue Fund - Dept Of Parks & Recreation



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$451,857	\$238,092	\$192,571	\$430,663	\$21,194	4.69%
Purchased / Contracted Services	\$276,134	\$249,846	\$123,581	\$373,427	(\$97,293)	(35.23%)
Supplies	\$132,722	\$268,047	\$96,636	\$364,683	(\$231,961)	(174.77%)
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$0	\$0	\$0	\$0	\$0	0.00%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$19,478,606	\$19,478,606	\$0	\$19,478,606	\$0	0.00%
<b>Expenses</b>	<b>\$20,339,319</b>	<b>\$20,234,591</b>	<b>\$412,788</b>	<b>\$20,647,379</b>	<b>(\$308,060)</b>	<b>(1.51%)</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the Civic Center had four partially funded vacant positions. Variance due to extra help and overtime more than anticipated.
Purchased / Contracted Services Explanation	Variance due to operations before the sale of venue.
Supplies Explanation	Variance due to operations before the sale of venue.
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	N/A
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	Amount represents proceeds from the sale of the Civic Center applied to pay down fund deficits. Remaining proceeds transferred to the General Fund to be utilized per approved legislation.

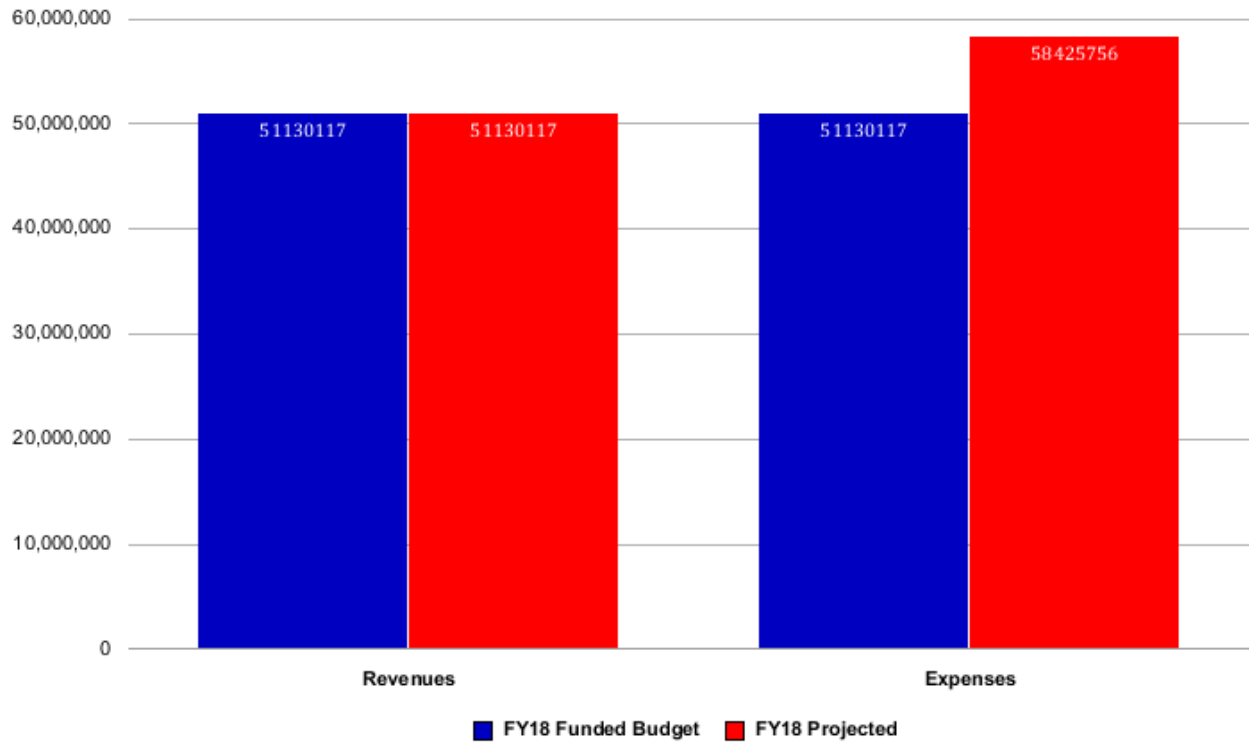
Civic Center Revenue Fund - Non-Departmental



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$0	\$0	\$0	\$0	\$0	0.00%
Purchased / Contracted Services	\$0	(\$2,000)	\$2,000	\$0	\$0	0.00%
Supplies	\$0	\$0	\$0	\$0	\$0	0.00%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$0	\$35,149	\$0	\$35,149	(\$35,149)	0.00%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$0</b>	<b>\$33,149</b>	<b>\$2,000</b>	<b>\$35,149</b>	<b>(\$35,149)</b>	<b>0.00%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	N/A
Purchased / Contracted Services Explanation	Variance due to standing accrual to be paid in the 4th quarter.
Supplies Explanation	N/A
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	Variance due to life and health cost (OPEB) more than anticipated
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A

## Solid Waste Services Revenue Fund BUDGET VARIANCE ANALYSIS AND PROJECTION



Account	FY16 Actual Y-T-D(Mar)	FY17 Actual Y-T-D(Mar)	FY18 Funded Budget	FY18 Actual Y-T-D(Mar)	FY18 Projected	Variance (\$)	Variance (%)
Revenues	\$31,432,192	\$27,289,599	\$51,130,117	\$25,964,921	\$51,130,117	\$0	\$0.00%
Expenses	\$37,472,592	\$46,537,652	\$51,130,117	\$42,619,986	\$58,425,756	(\$7,295,639)	(\$14.27%)
<b>Surplus (Deficit)</b>	<b>(\$6,040,400)</b>	<b>(\$19,248,054)</b>	<b>\$0</b>	<b>(\$16,655,065)</b>	<b>(\$7,295,639)</b>	<b>(\$7,295,639)</b>	<b>N/A</b>

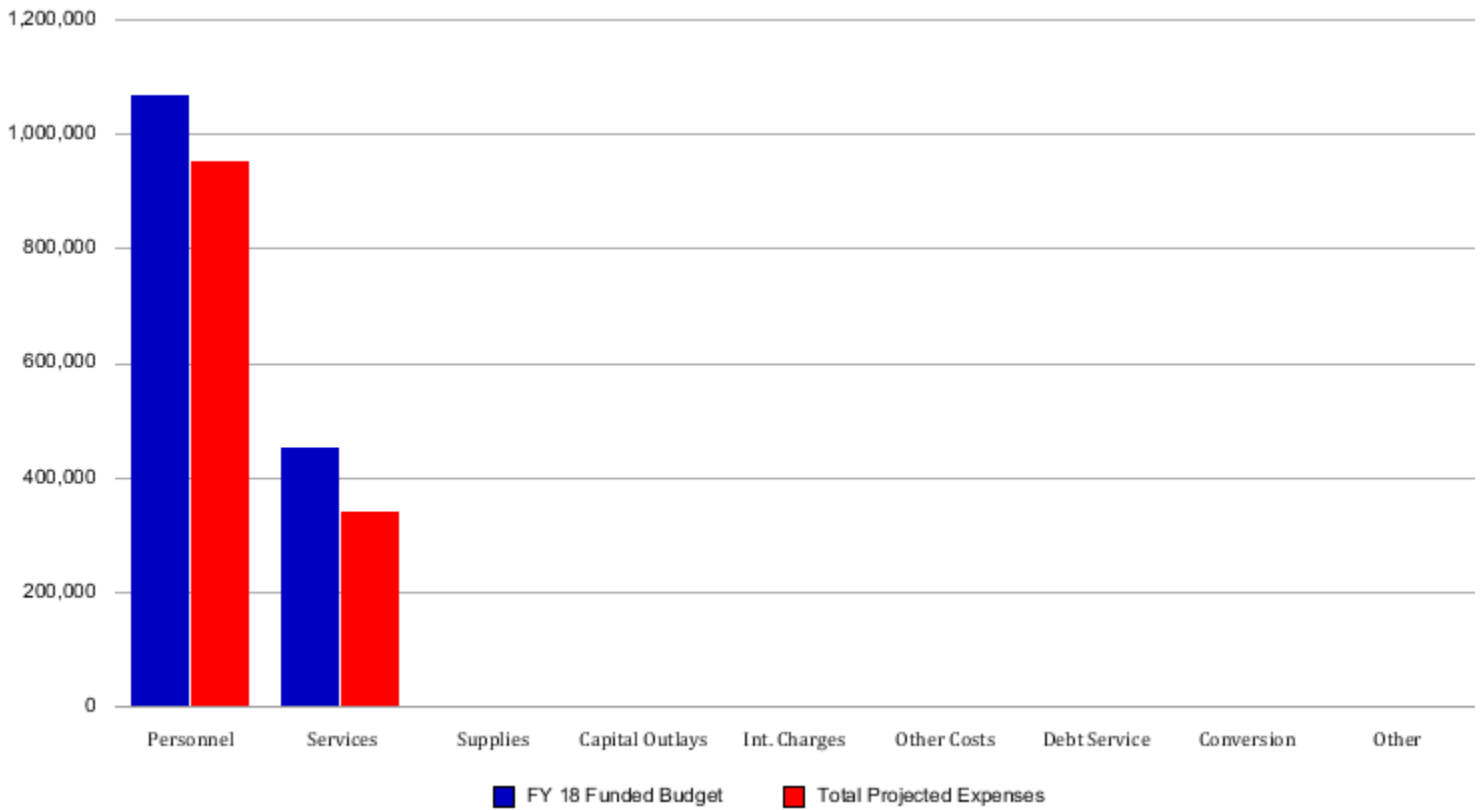
**Major Revenue Variances:**

As of March 31, 2018, the Department of Solid Waste Services revenues were \$25.9M. The Department projects FY18 revenues to be on target.

**Major Expenditure Variances:**

Solid Waste Services is projected to be over budget due to contract services for security, yard trimming, refuse disposal services, and debris removal and Indirect Cost Allocations more than anticipated.

Solid Waste Services Revenue Fund - Executive Offices

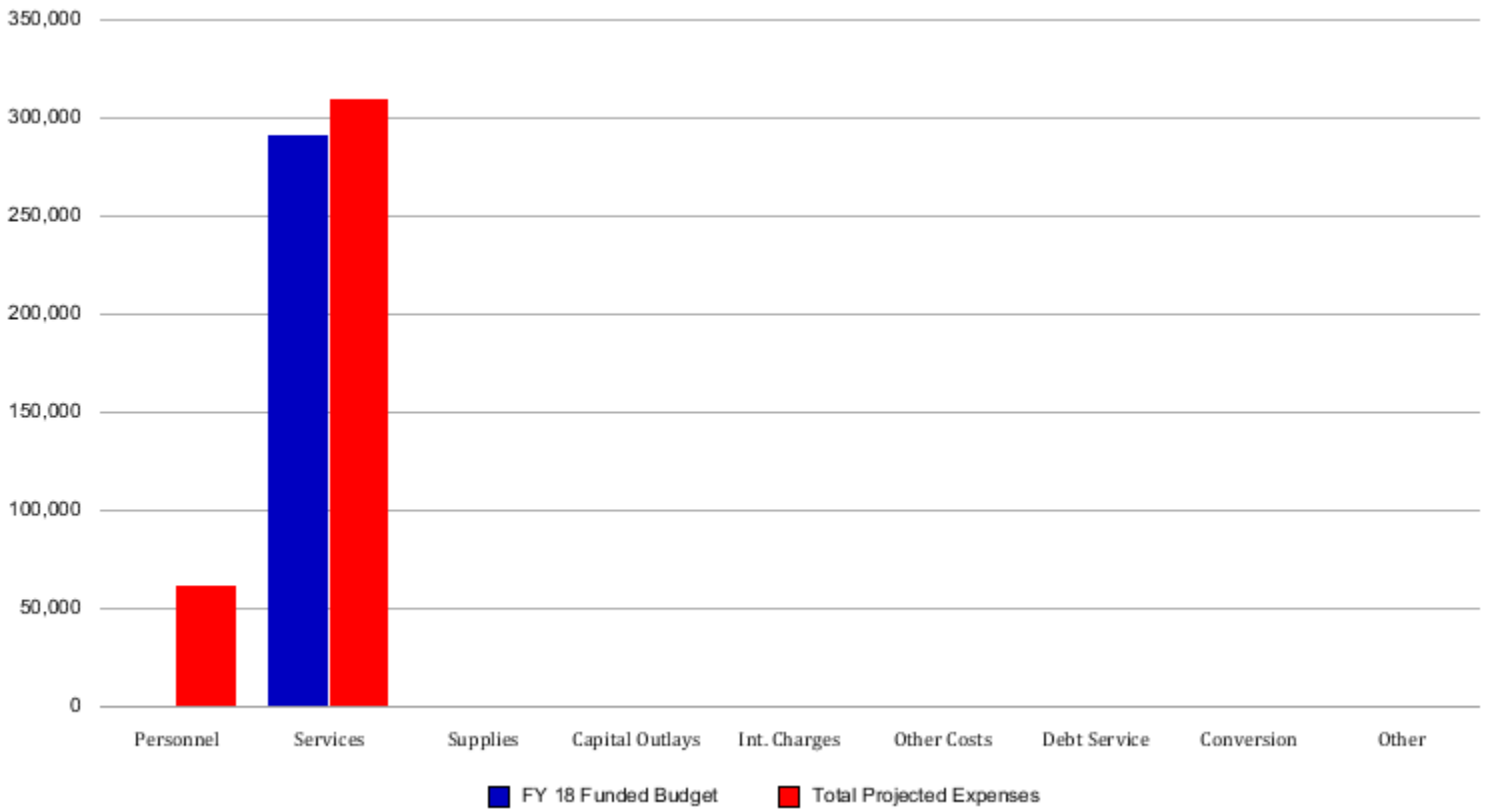


Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$1,068,631	\$761,965	\$193,167	\$955,132	\$113,499	10.62%
Purchased / Contracted Services	\$455,742	\$197,496	\$146,298	\$343,793	\$111,949	24.56%
Supplies	\$0	\$126	\$0	\$126	(\$126)	0.00%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$0	\$0	\$0	\$0	\$0	0.00%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$1,524,373</b>	<b>\$959,587</b>	<b>\$339,465</b>	<b>\$1,299,051</b>	<b>\$225,322</b>	<b>14.78%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the Executive Offices had five partially funded vacant positions, of which four are split funded.
Purchased / Contracted Services Explanation	Variance due to contracted services including OPUS, Mobile App, Cisco Telephony Upgrade, Hoskins Group, and First Source Automation Tracking less than anticipated.
Supplies Explanation	Variance due to supplies more than anticipated.
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	N/A
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A



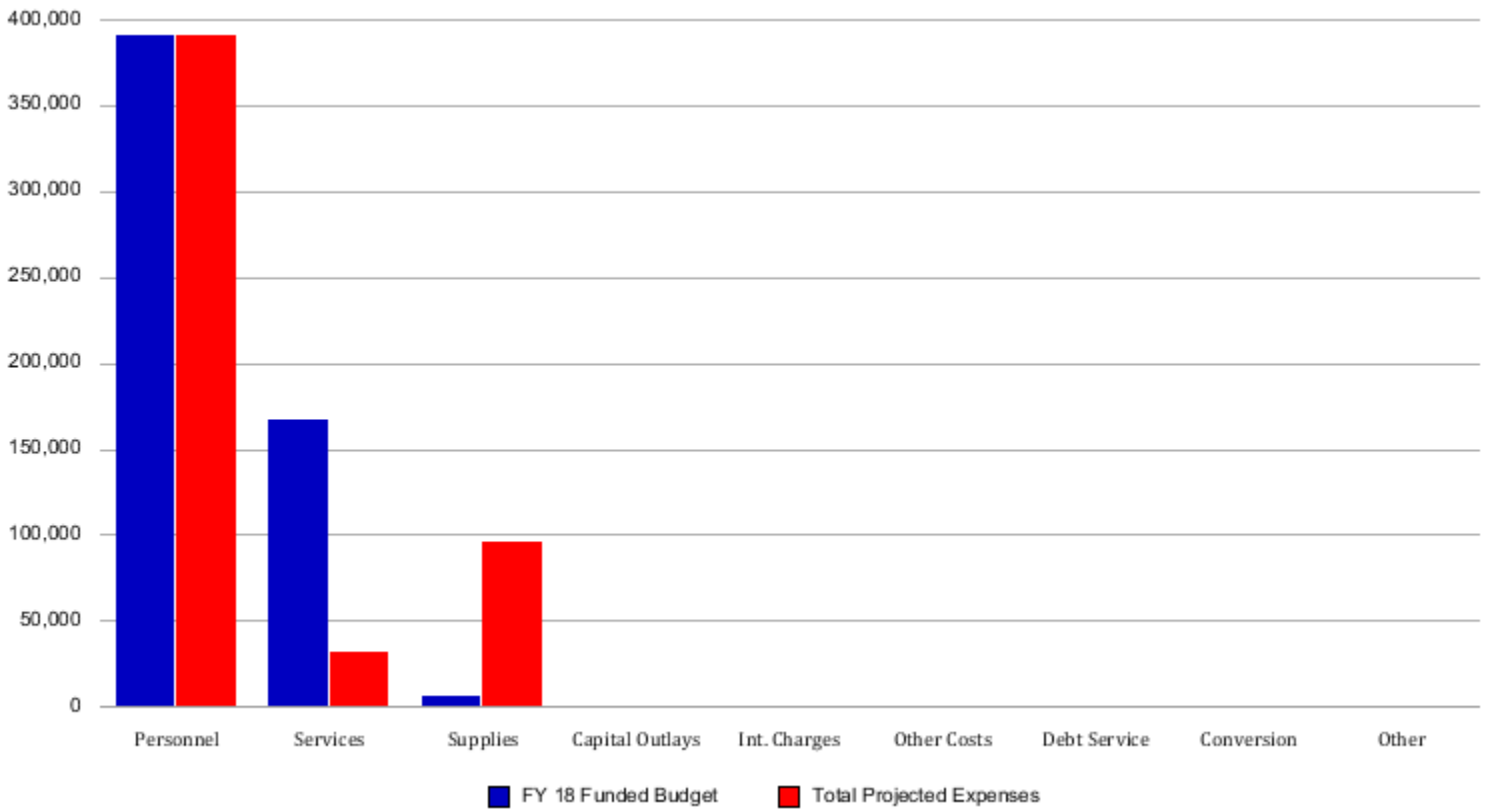
**Solid Waste Services Revenue Fund - Department Of Atlanta Information Management**



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$0	\$47,604	\$15,300	\$62,904	(\$62,904)	0.00%
Purchased / Contracted Services	\$291,666	\$209,005	\$101,108	\$310,113	(\$18,447)	(6.32%)
Supplies	\$0	\$0	\$0	\$0	\$0	0.00%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$0	\$0	\$0	\$0	\$0	0.00%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$291,666</b>	<b>\$256,609</b>	<b>\$116,408</b>	<b>\$373,017</b>	<b>(\$81,351)</b>	<b>(27.89%)</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, AIM had one partially funded vacant position. Variance due to split funding allocation to be corrected in 4th Quarter.
Purchased / Contracted Services Explanation	Variance due to Oracle contracts more than anticipated.
Supplies Explanation	N/A
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	N/A
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A

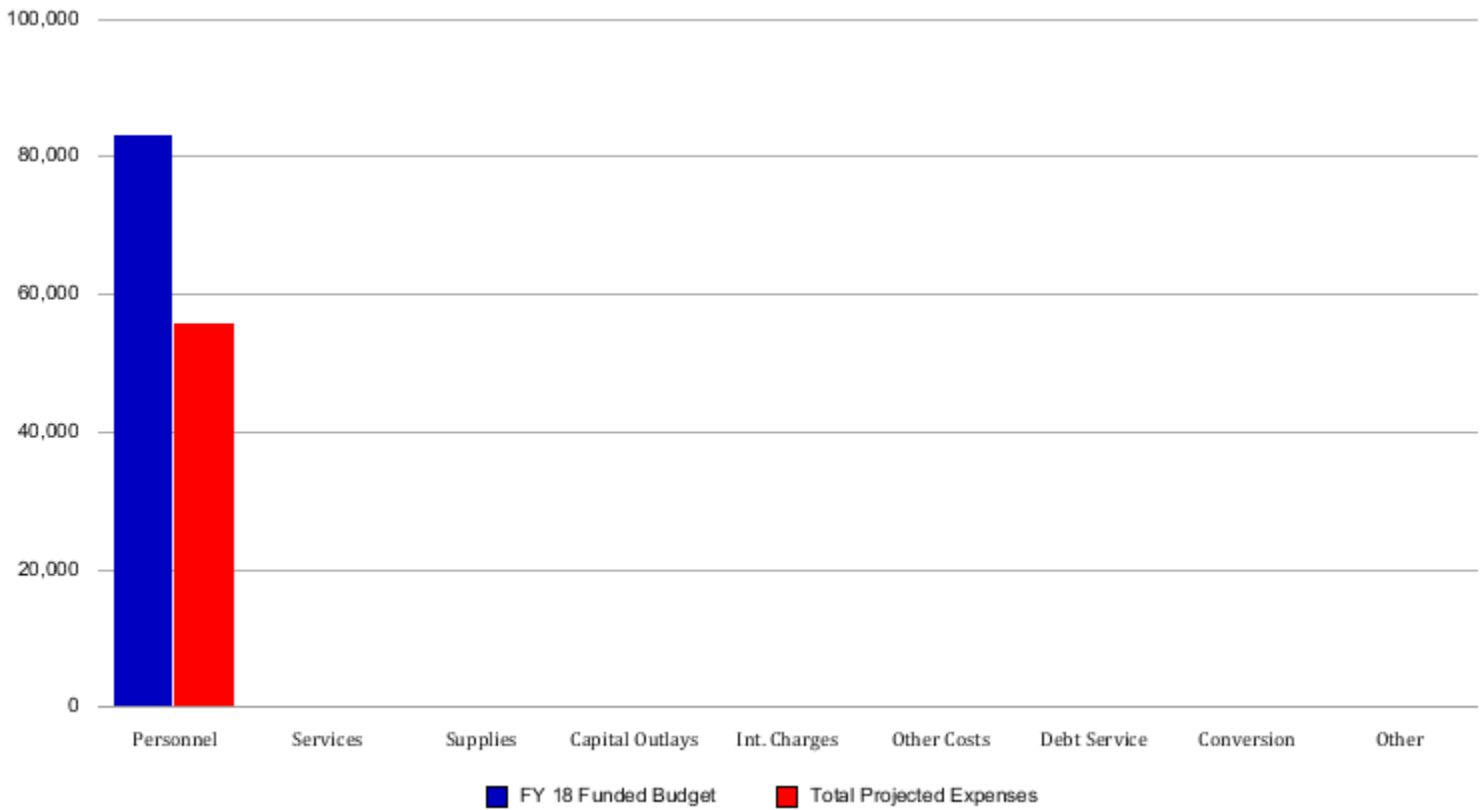
Solid Waste Services Revenue Fund - Department Of Finance



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$390,871	\$280,478	\$110,788	\$391,265	(\$394)	(0.10%)
Purchased / Contracted Services	\$168,158	\$7,246	\$25,454	\$32,700	\$135,458	80.55%
Supplies	\$7,278	\$47,661	\$49,279	\$96,940	(\$89,662)	(1,231.96%)
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$0	\$0	\$0	\$0	\$0	0.00%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$566,307</b>	<b>\$335,384</b>	<b>\$185,521</b>	<b>\$520,905</b>	<b>\$45,402</b>	<b>8.02%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the Department of Finance had no vacant positions. Variance due to salary adjustments.
Purchased / Contracted Services Explanation	Variance due to Superior Court FIFA/liens less than anticipated.
Supplies Explanation	Variance due to BCRS Software & Technical Support services more than anticipated.
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	N/A
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A

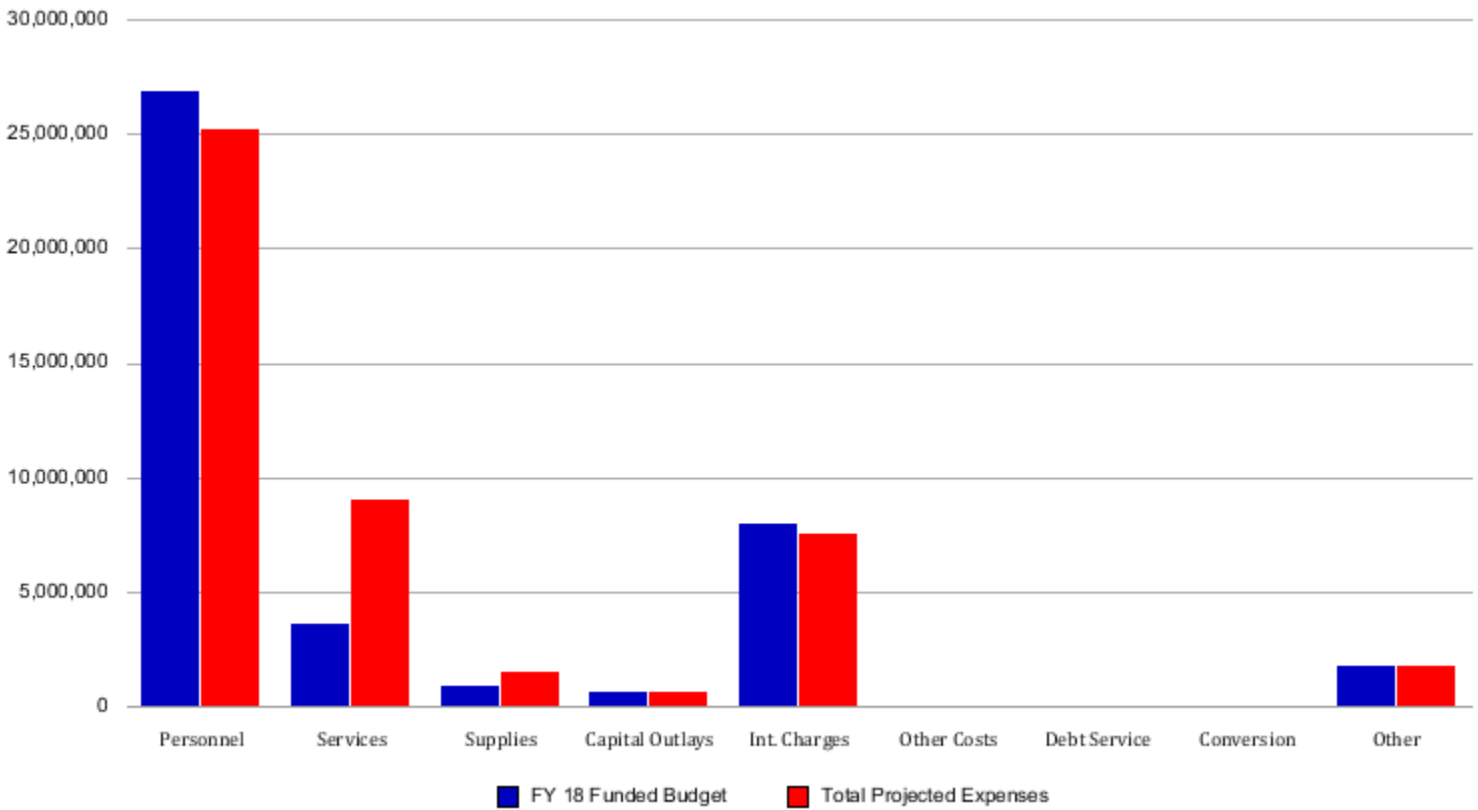
Solid Waste Services Revenue Fund - Department Of Procurement



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$83,248	\$34,942	\$21,007	\$55,949	\$27,299	32.79%
Purchased / Contracted Services	\$0	\$0	\$0	\$0	\$0	0.00%
Supplies	\$0	\$0	\$0	\$0	\$0	0.00%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$0	\$0	\$0	\$0	\$0	0.00%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$83,248</b>	<b>\$34,942</b>	<b>\$21,007</b>	<b>\$55,949</b>	<b>\$27,299</b>	<b>32.79%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the Department of Procurement had one vacant position.
Purchased / Contracted Services Explanation	N/A
Supplies Explanation	N/A
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	N/A
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A

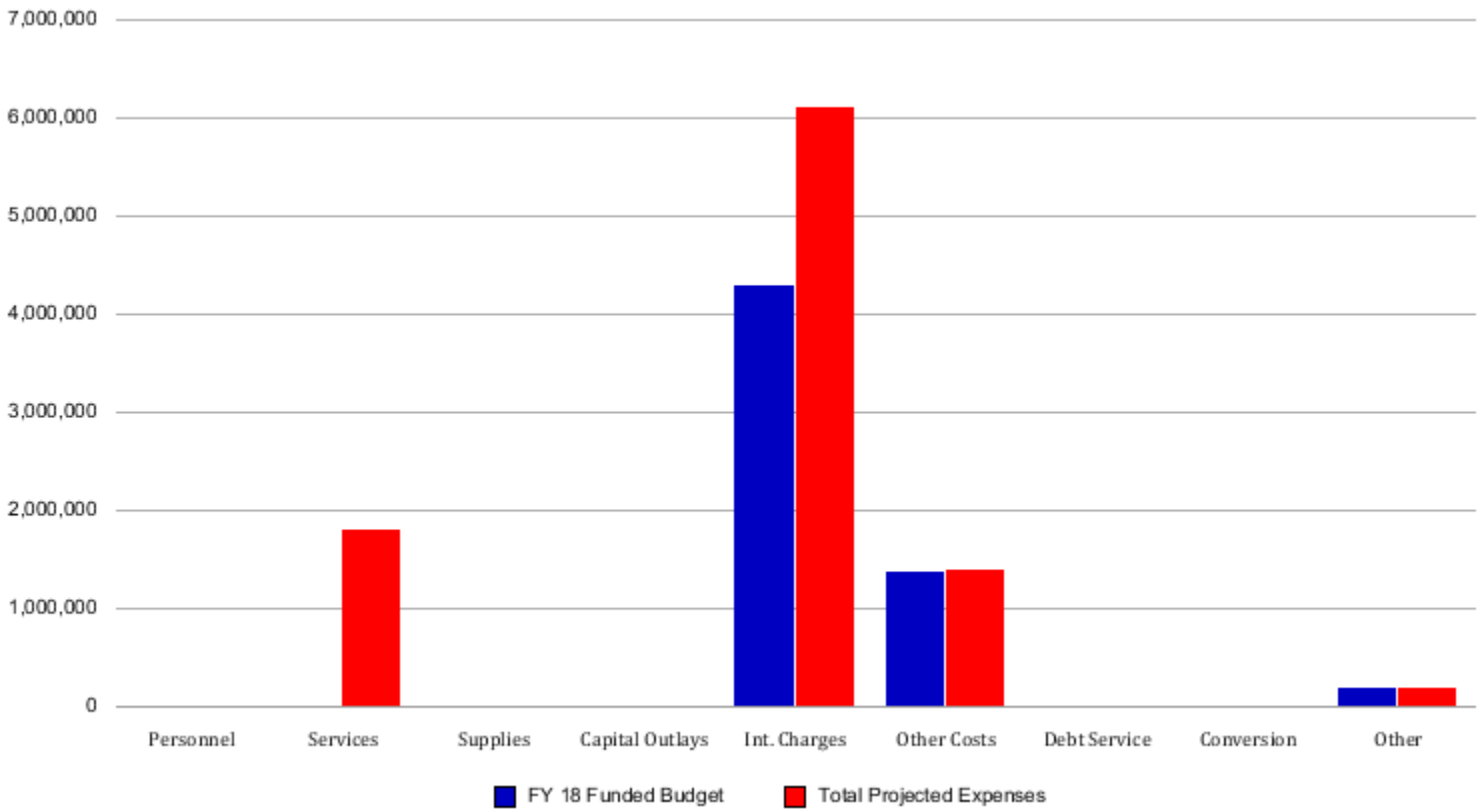
Solid Waste Services Revenue Fund - Department Of Public Works



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$26,928,345	\$18,924,642	\$6,306,562	\$25,231,204	\$1,697,141	6.30%
Purchased / Contracted Services	\$3,683,640	\$5,590,395	\$3,472,825	\$9,063,220	(\$5,379,580)	(146.04%)
Supplies	\$998,636	\$1,117,470	\$498,794	\$1,616,265	(\$617,629)	(61.85%)
Capital Outlays	\$692,316	\$35,569	\$656,747	\$692,316	\$0	0.00%
Interfund / Interdepartmental Charges	\$8,071,077	\$5,710,417	\$1,903,472	\$7,613,889	\$457,188	5.66%
Other Costs	\$1,835	\$85	\$803	\$888	\$947	51.62%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$1,885,874	\$1,680,000	\$205,874	\$1,885,874	\$0	0.00%
<b>Expenses</b>	<b>\$42,261,723</b>	<b>\$33,058,578</b>	<b>\$13,045,077</b>	<b>\$46,103,655</b>	<b>(\$3,841,932)</b>	<b>(9.09%)</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018 the Department of Public Works had 65 partially funded vacant positions. Variance due to overtime and part time salaries offset by vacancies and personnel adjustments.
Purchased / Contracted Services Explanation	Variance due to consulting/professional services for security, yard trimming, refuse disposal services, and debris removal more than anticipated.
Supplies Explanation	Variance due to supplies for recycling and refuse more than anticipated.
Capital Outlays Explanation	Projected to spend within budget. This line includes equipment and vehicles.
Interfund / Interdepartmental Charges Explanation	Variance due to motor/fuel and repair/maintenance costs less than anticipated.
Other Costs Explanation	Variance due to business meeting expenses less than anticipated.
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	Transfer amount to 3507 Fund for GMA lease payments.

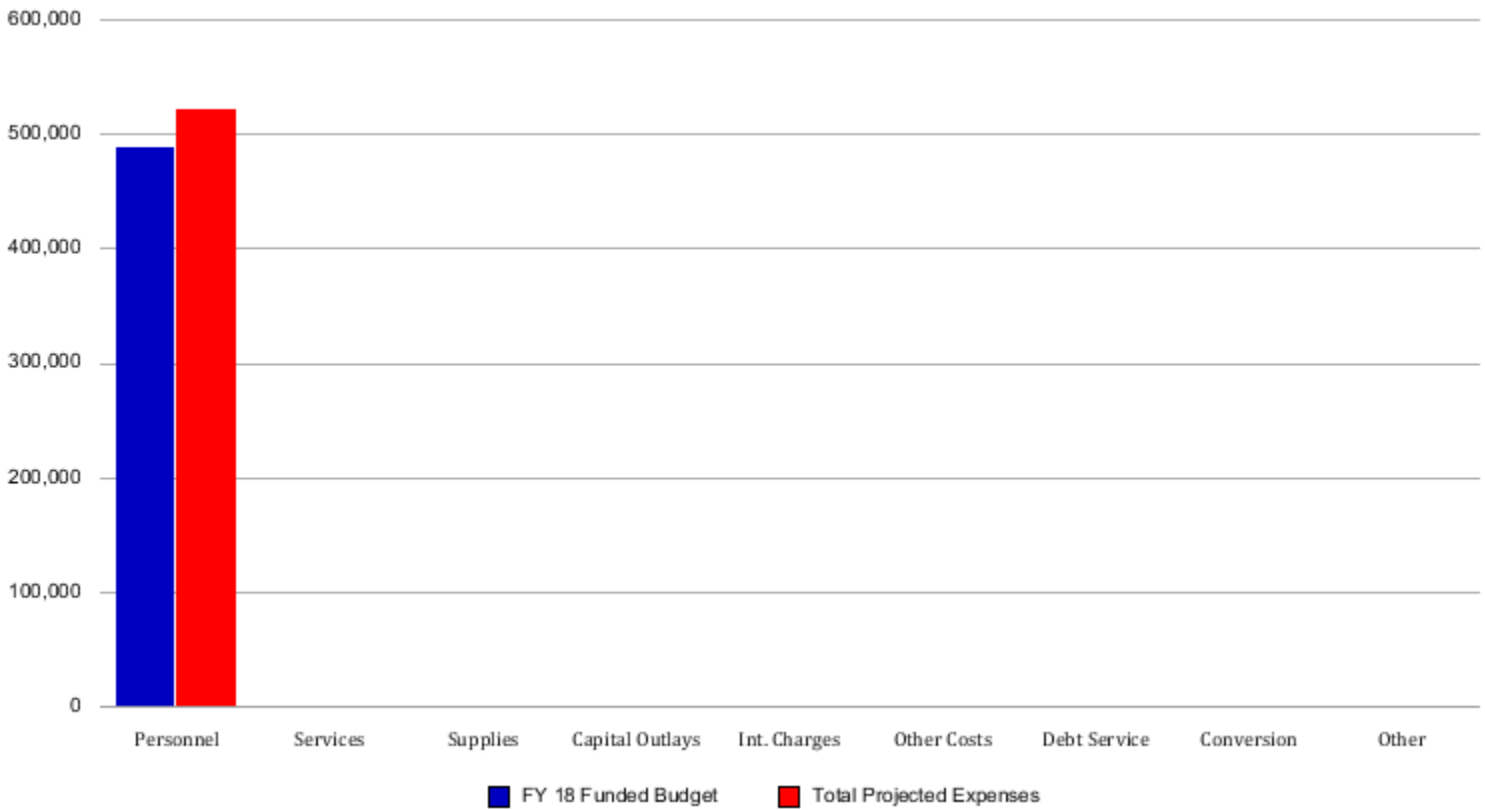
Solid Waste Services Revenue Fund - Non-Departmental



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$0	\$0	\$0	\$0	\$0	0.00%
Purchased / Contracted Services	\$0	\$1,811,192	\$0	\$1,811,192	(\$1,811,192)	0.00%
Supplies	\$0	\$0	\$0	\$0	\$0	0.00%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$4,308,000	\$4,744,196	\$1,372,905	\$6,117,101	(\$1,809,101)	(41.99%)
Other Costs	\$1,396,557	\$1,017,062	\$390,570	\$1,407,631	(\$11,074)	(0.79%)
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$206,162	\$0	\$206,162	\$206,162	\$0	0.00%
<b>Expenses</b>	<b>\$5,910,719</b>	<b>\$7,572,449</b>	<b>\$1,969,636</b>	<b>\$9,542,085</b>	<b>(\$3,631,366)</b>	<b>(61.44%)</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	N/A
Purchased / Contracted Services Explanation	Variance due to FY18 standing accrual.
Supplies Explanation	N/A
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	Variance due to Indirect Cost Allocations more than anticipated.
Other Costs Explanation	Variance due to life and health cost (OPEB) more than anticipated.
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	Transfer amount to 3507 Fund for GMA lease payments.

Solid Waste Services Revenue Fund - Department Of Human Resources



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$488,861	\$401,739	\$119,694	\$521,433	(\$32,572)	(6.66%)
Purchased / Contracted Services	\$0	(\$961)	\$961	\$0	\$0	0.00%
Supplies	\$0	\$0	\$0	\$0	\$0	0.00%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$0	\$0	\$0	\$0	\$0	0.00%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$488,861</b>	<b>\$400,777</b>	<b>\$120,656</b>	<b>\$521,433</b>	<b>(\$32,572)</b>	<b>(6.66%)</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the Department of Human Resources had one vacant position. Variance due to salary adjustments and extra help more than anticipated.
Purchased / Contracted Services Explanation	FY17 AMEX Travel accrual to be paid in the 4th Quarter.
Supplies Explanation	N/A
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	N/A
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A

Solid Waste Services Revenue Fund - Department Of Ethics



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$0	\$0	\$0	\$0	\$0	0.00%
Purchased / Contracted Services	\$0	\$0	\$0	\$0	\$0	0.00%
Supplies	\$0	\$0	\$0	\$0	\$0	0.00%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$0	\$0	\$0	\$0	\$0	0.00%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$3,220	\$9,660	\$0	\$9,660	(\$6,440)	(200.00%)
<b>Expenses</b>	<b>\$3,220</b>	<b>\$9,660</b>	<b>\$0</b>	<b>\$9,660</b>	<b>(\$6,440)</b>	<b>(200.00%)</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	N/A
Purchased / Contracted Services Explanation	N/A
Supplies Explanation	N/A
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	N/A
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	Variance due to prior year actuals coded to the FY18 Solid Waste Services Revenue Fund budget. Funding utilized for the design and implementation of the Electronic Filing System (E-File 3.0).

## Underground Atl Facil Revenue Fund BUDGET VARIANCE ANALYSIS AND PROJECTION



Account	FY16 Actual Y-T-D(Mar)	FY17 Actual Y-T-D(Mar)	FY18 Funded Budget	FY18 Actual Y-T-D(Mar)	FY18 Projected	Variance (\$)	Variance (%)
Revenues	\$1,309,580	\$34,467,207	\$0	\$0	\$0	\$0	\$0.00%
Expenses	\$1,729,034	\$1,928,152	\$0	\$0	\$0	\$0	\$0.00%
<b>Surplus (Deficit)</b>	<b>(\$419,454)</b>	<b>\$32,539,054</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>N/A</b>

**Major Revenue Variances:**

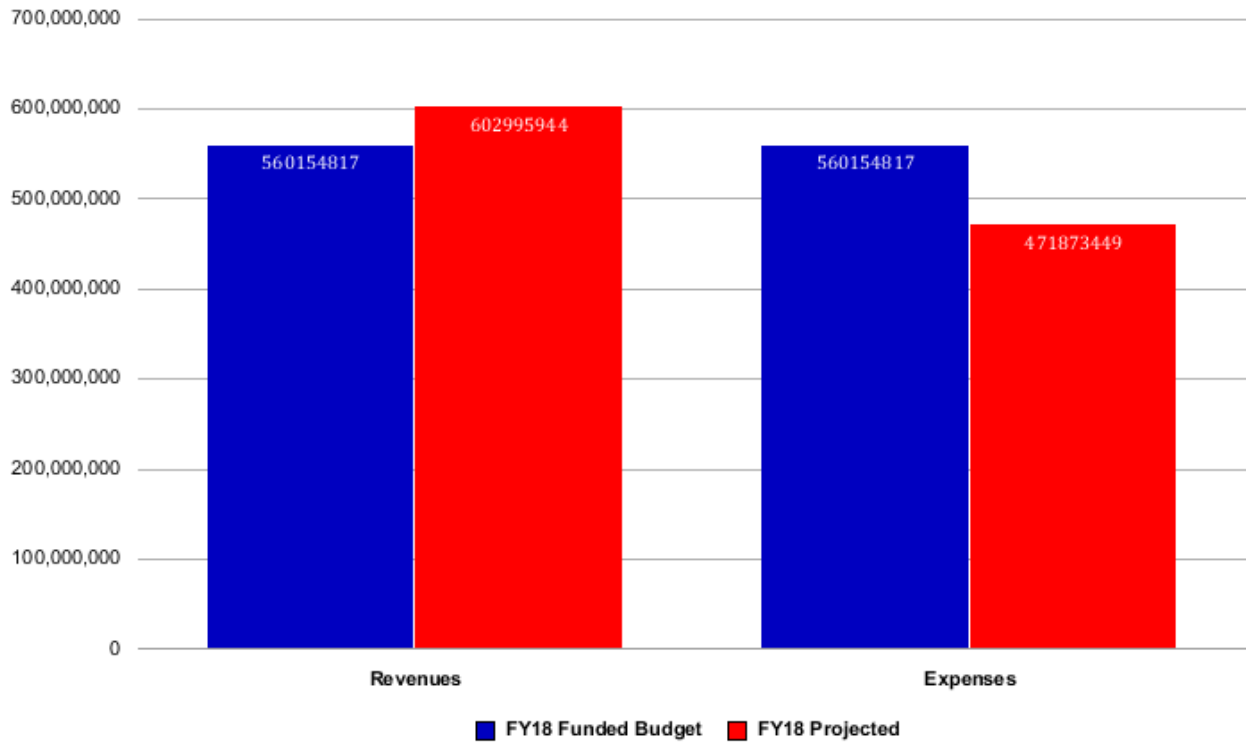
The Underground Atlanta was sold in Fiscal Year 2017.

**Major Expenditure Variances:**

The Underground Atlanta was sold in Fiscal Year 2017.



## Water & Wastewater Revenue Fund BUDGET VARIANCE ANALYSIS AND PROJECTION



Account	FY16 Actual Y-T-D(Mar)	FY17 Actual Y-T-D(Mar)	FY18 Funded Budget	FY18 Actual Y-T-D(Mar)	FY18 Projected	Variance (\$)	Variance (%)
Revenues	\$441,093,095	\$457,758,782	\$560,154,817	\$464,217,369	\$602,995,944	\$42,841,127	\$7.65%
Expenses	\$326,350,343	\$337,419,527	\$560,154,817	\$399,953,800	\$471,873,449	\$88,281,368	\$15.76%
<b>Surplus (Deficit)</b>	<b>\$114,742,752</b>	<b>\$120,339,255</b>	<b>\$0</b>	<b>\$64,263,569</b>	<b>\$131,122,495</b>	<b>\$131,122,495</b>	<b>N/A</b>

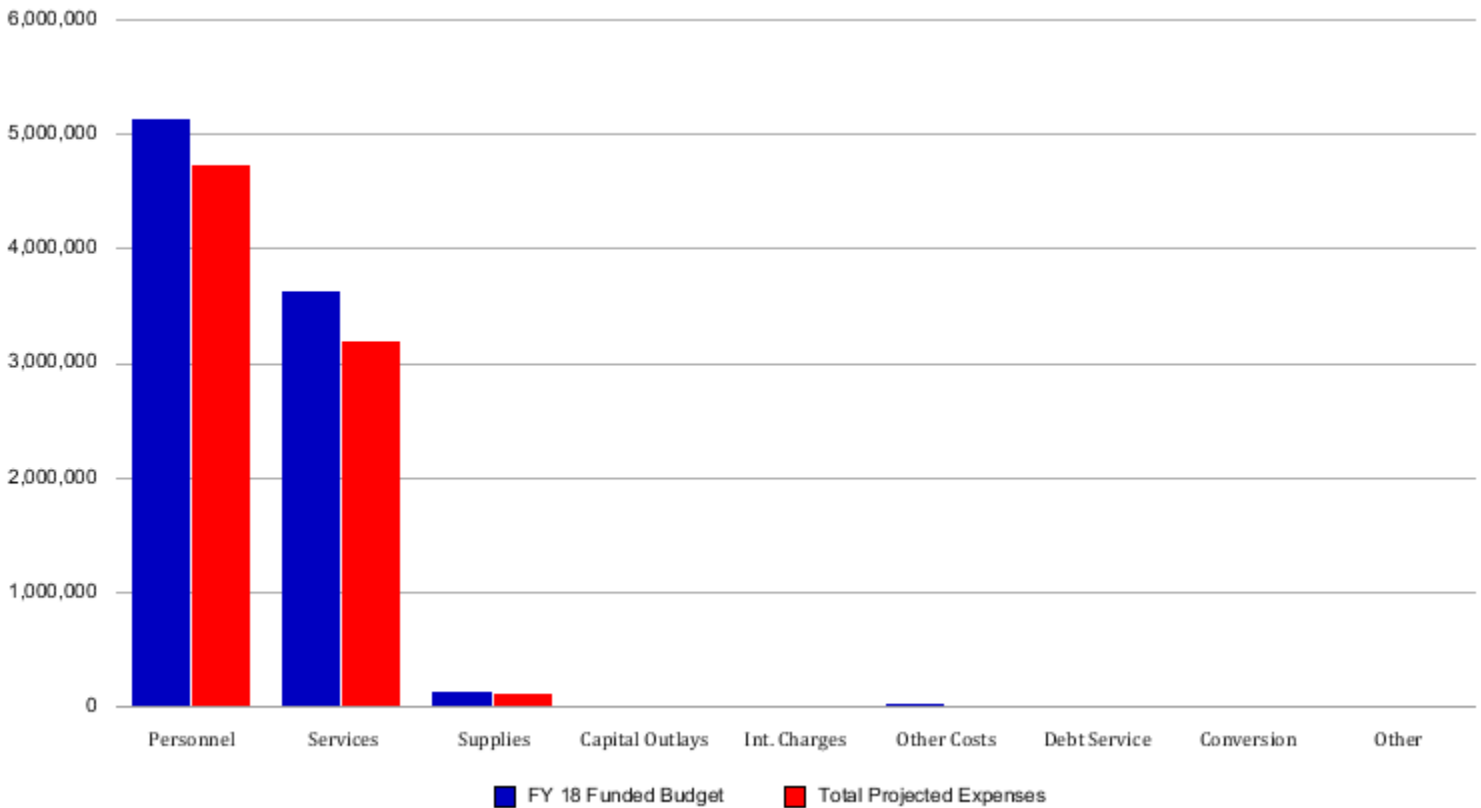
**Major Revenue Variances:**

Variance in Water & Sewer service revenue due to increased usage and collection efforts; Interfund transfers more than anticipated.

**Major Expenditure Variances:**

Variance due to fund-wide reserves, GEFA loan reserves, and bad debt reserves; less than anticipated.

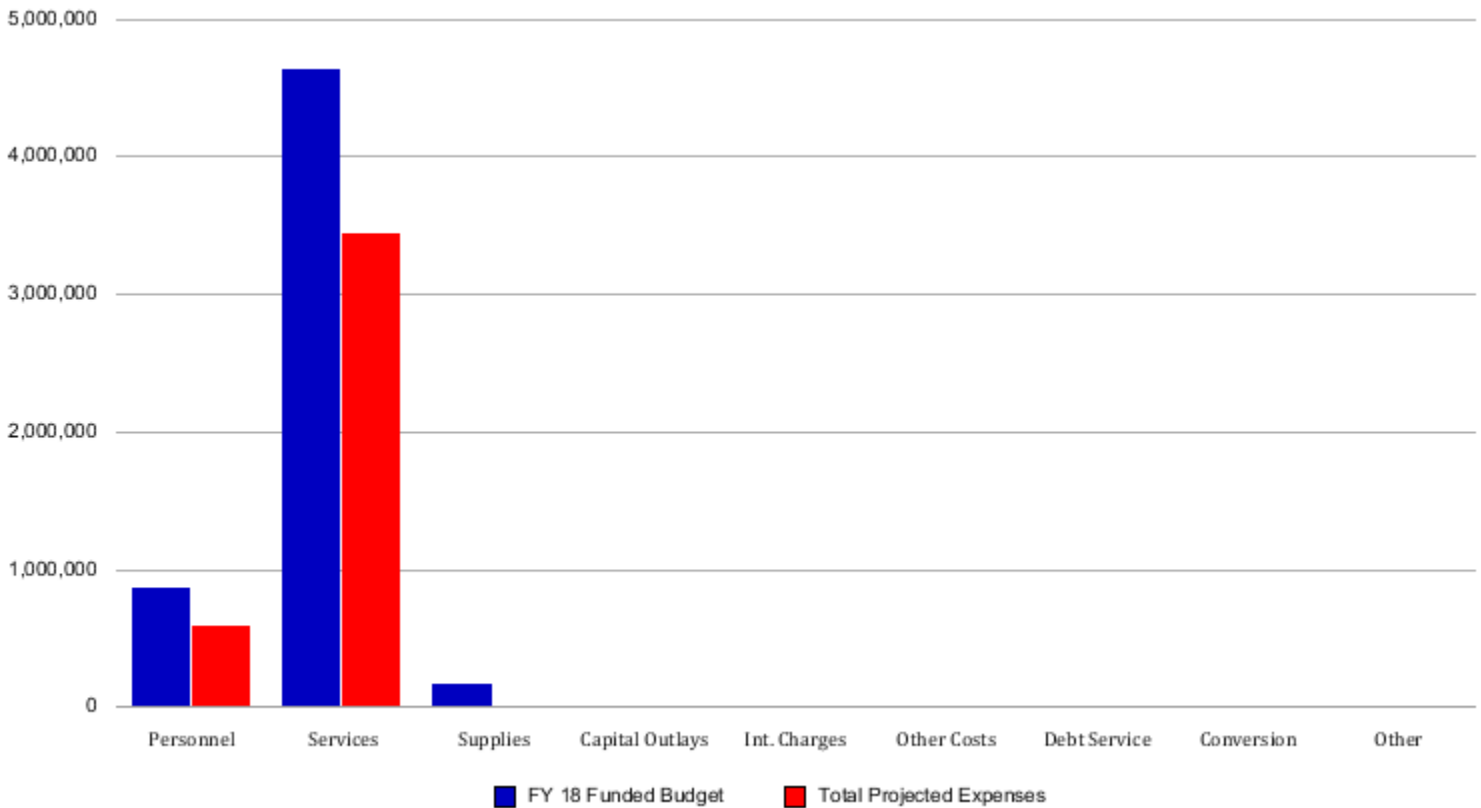
Water & Wastewater Revenue Fund - Executive Offices



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$5,135,901	\$3,472,600	\$1,269,611	\$4,742,212	\$393,689	7.67%
Purchased / Contracted Services	\$3,635,706	\$2,604,338	\$596,292	\$3,200,630	\$435,076	11.97%
Supplies	\$137,868	\$106,398	\$17,177	\$123,575	\$14,293	10.37%
Capital Outlays	\$29,040	\$8,867	\$7,140	\$16,007	\$13,033	44.88%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$39,100	\$751	\$7,337	\$8,089	\$31,011	79.31%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$8,977,615</b>	<b>\$6,192,954</b>	<b>\$1,897,559</b>	<b>\$8,090,513</b>	<b>\$887,102</b>	<b>9.88%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the Executive Offices had 11 partially funded vacant positions, of which three are split funded.
Purchased / Contracted Services Explanation	Variance due to contracted services including 72 Marietta lease payment and OPUS software and maintenance services less than anticipated.
Supplies Explanation	Variance due to supplies less than anticipated.
Capital Outlays Explanation	Variance due to equipment and computer purchases less than anticipated.
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	Variance due to contingency expenses less than anticipated.
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A

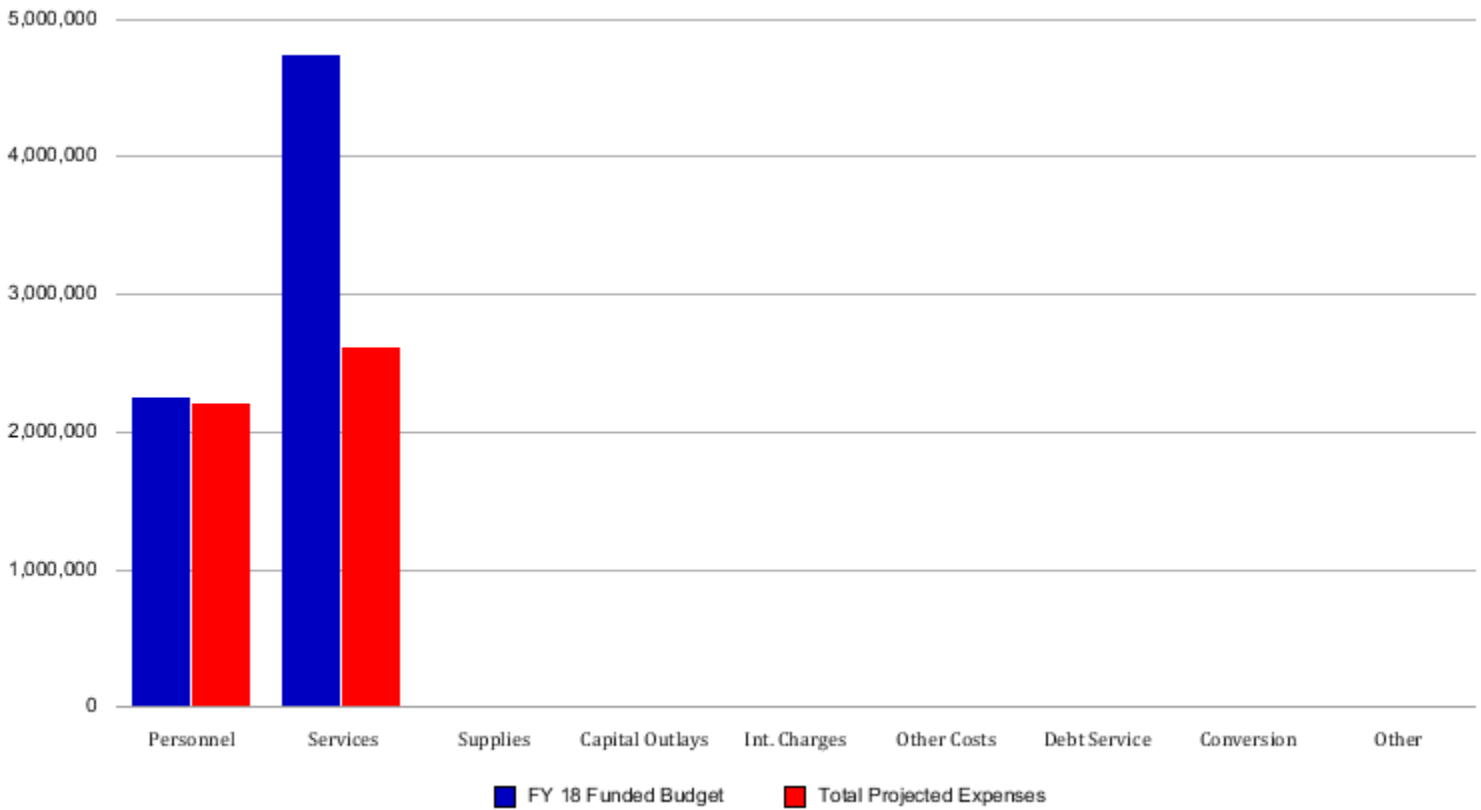
Water & Wastewater Revenue Fund - Department Of Atlanta Information Management



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$882,657	\$384,408	\$220,327	\$604,736	\$277,921	31.49%
Purchased / Contracted Services	\$4,640,399	\$2,173,897	\$1,281,940	\$3,455,837	\$1,184,562	25.53%
Supplies	\$180,300	\$0	\$7,950	\$7,950	\$172,350	95.59%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$0	\$0	\$0	\$0	\$0	0.00%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$5,703,356</b>	<b>\$2,558,306</b>	<b>\$1,510,217</b>	<b>\$4,068,523</b>	<b>\$1,634,833</b>	<b>28.66%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, AIM had four vacant positions. Variance due to savings in extra help.
Purchased / Contracted Services Explanation	Variance due to anticipated savings related to contract services.
Supplies Explanation	Variance due to supplies less than anticipated. This line includes general supplies and materials.
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	N/A
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A

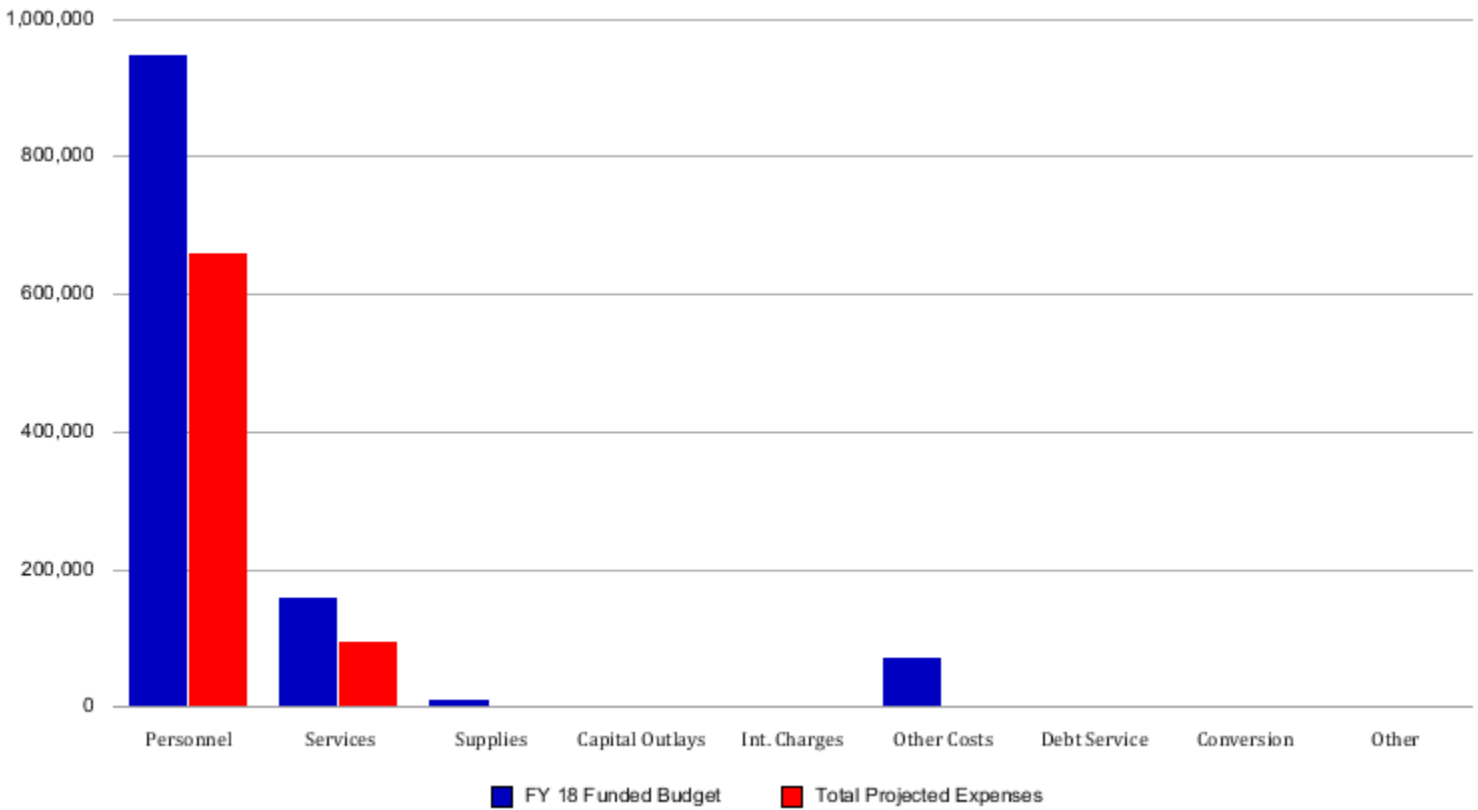
Water & Wastewater Revenue Fund - Department Of Law



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$2,255,154	\$1,655,988	\$563,508	\$2,219,496	\$35,658	1.58%
Purchased / Contracted Services	\$4,749,135	\$1,877,359	\$744,191	\$2,621,550	\$2,127,585	44.80%
Supplies	\$24,999	\$10,810	\$8,235	\$19,045	\$5,954	23.82%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$8,500	\$4,504	\$3,761	\$8,266	\$234	2.76%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$7,037,788</b>	<b>\$3,548,661</b>	<b>\$1,319,696</b>	<b>\$4,868,357</b>	<b>\$2,169,431</b>	<b>30.83%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the Department of Law had 5.33 vacant positions. Variance due to timing of filling vacant positions, increase in extra help, and salary adjustments.
Purchased / Contracted Services Explanation	Variance due to outside counsel and litigation expenses less than anticipated.
Supplies Explanation	Variance due to supplies less than anticipated.
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	Projected to spend within budget. This line includes business meetings and Commissioner contingency expenses.
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A

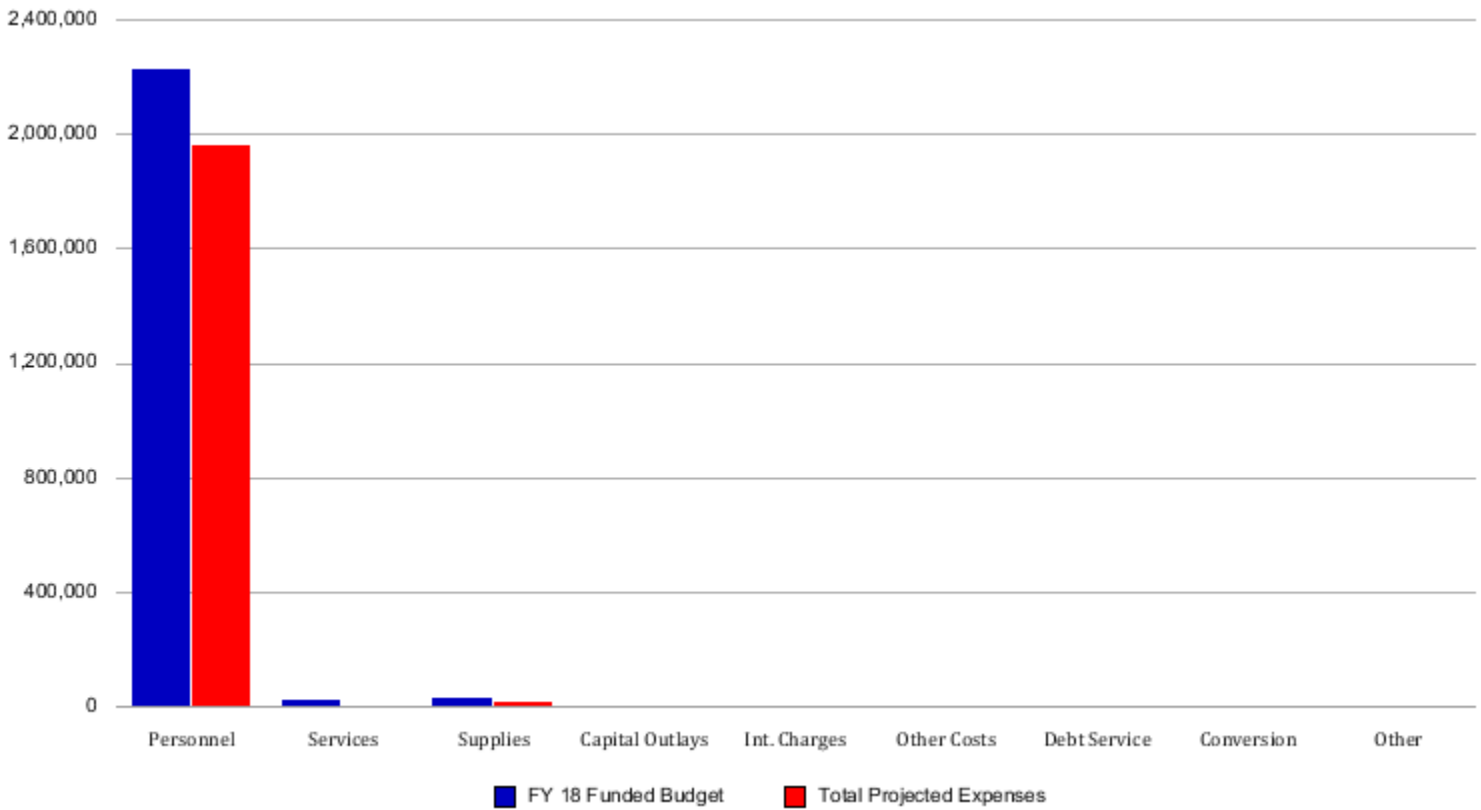
Water & Wastewater Revenue Fund - Department Of Finance



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$949,167	\$488,384	\$172,668	\$661,052	\$288,115	30.35%
Purchased / Contracted Services	\$161,493	\$41,347	\$55,578	\$96,925	\$64,568	39.98%
Supplies	\$13,131	\$1,831	\$412	\$2,243	\$10,888	82.92%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$72,917	\$0	\$0	\$0	\$72,917	100.00%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$1,196,708</b>	<b>\$531,562</b>	<b>\$228,658</b>	<b>\$760,220</b>	<b>\$436,488</b>	<b>36.47%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the Department of Finance had three vacant positions. Variance due to timing of filling vacant positions within the Office of Revenue and Office of the Treasurer.
Purchased / Contracted Services Explanation	Variance due to training expenses less than anticipated.
Supplies Explanation	Variance due to consumable supplies less than anticipated.
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	Variance due to bank charges less than anticipated.
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A

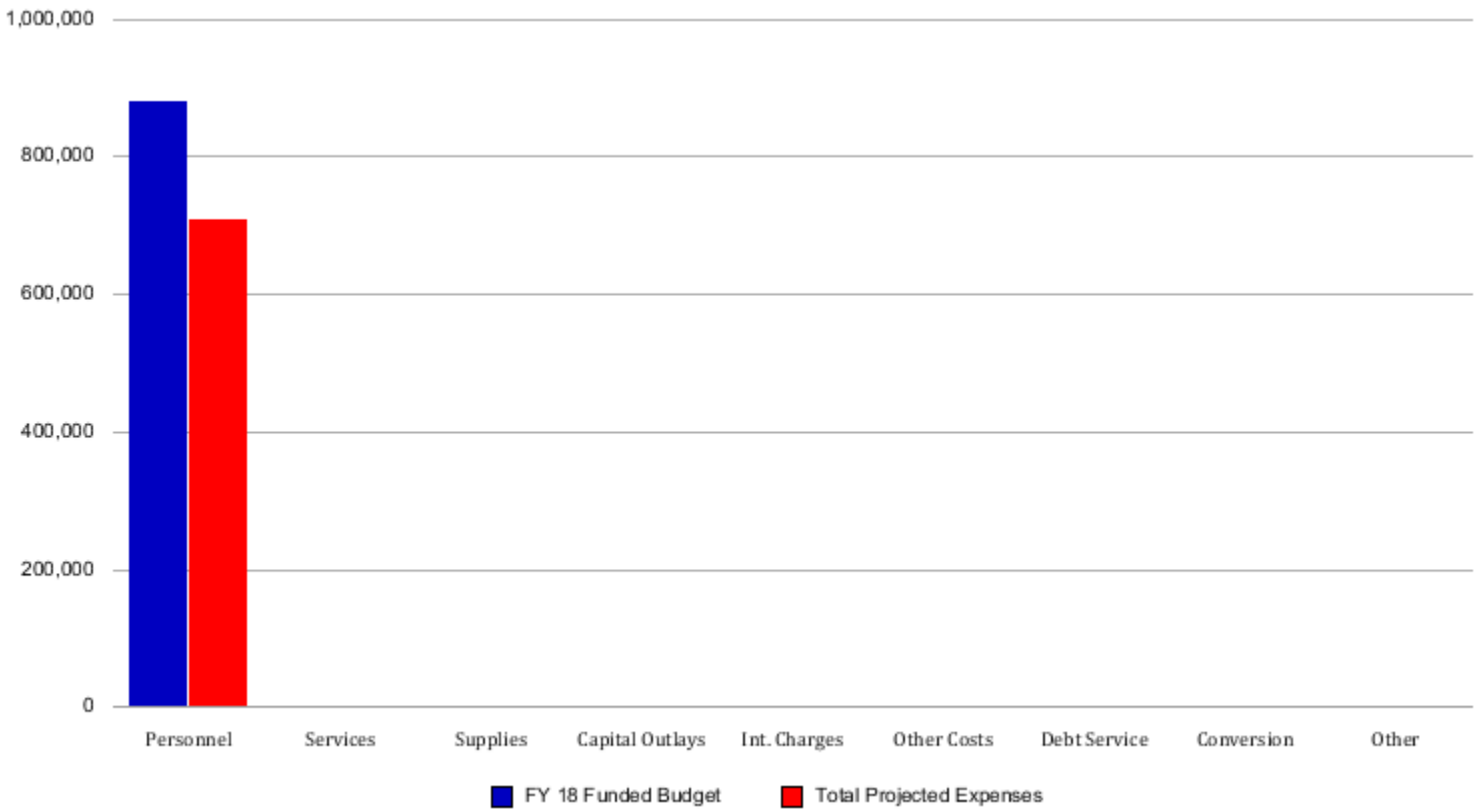
Water & Wastewater Revenue Fund - Department Of Procurement



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$2,227,388	\$1,396,525	\$566,547	\$1,963,071	\$264,317	11.87%
Purchased / Contracted Services	\$30,428	\$911	\$9,199	\$10,111	\$20,317	66.77%
Supplies	\$39,050	\$18,762	\$6,843	\$25,605	\$13,445	34.43%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$0	\$0	\$0	\$0	\$0	0.00%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$2,296,866</b>	<b>\$1,416,199</b>	<b>\$582,589</b>	<b>\$1,998,788</b>	<b>\$298,078</b>	<b>12.98%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the Department of Procurement had one vacant position. Variance due to timing of filling vacant positions.
Purchased / Contracted Services Explanation	Variance due to copier lease/usage and training expenses less than anticipated.
Supplies Explanation	Variance due to supplies less than anticipated.
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	N/A
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A

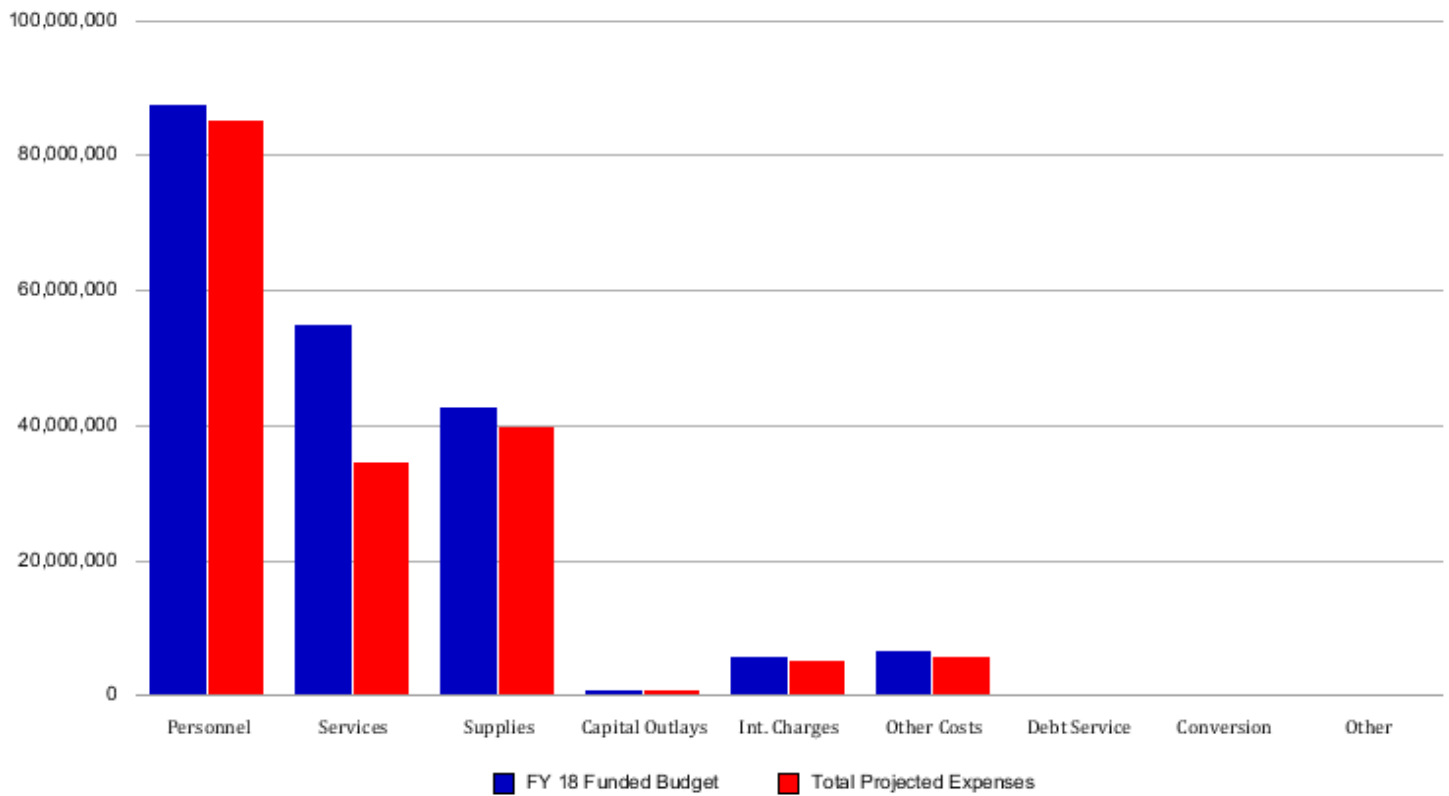
Water & Wastewater Revenue Fund - Department Of Public Works



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$882,097	\$457,185	\$253,025	\$710,209	\$171,888	19.49%
Purchased / Contracted Services	\$0	\$0	\$0	\$0	\$0	0.00%
Supplies	\$0	\$0	\$0	\$0	\$0	0.00%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$0	\$0	\$0	\$0	\$0	0.00%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$882,097</b>	<b>\$457,185</b>	<b>\$253,025</b>	<b>\$710,209</b>	<b>\$171,888</b>	<b>19.49%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the Department of Public Works has one partially funded vacant position. Variance due to overtime less than anticipated.
Purchased / Contracted Services Explanation	N/A
Supplies Explanation	N/A
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	N/A
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A

Water & Wastewater Revenue Fund - Department Of Watershed Management

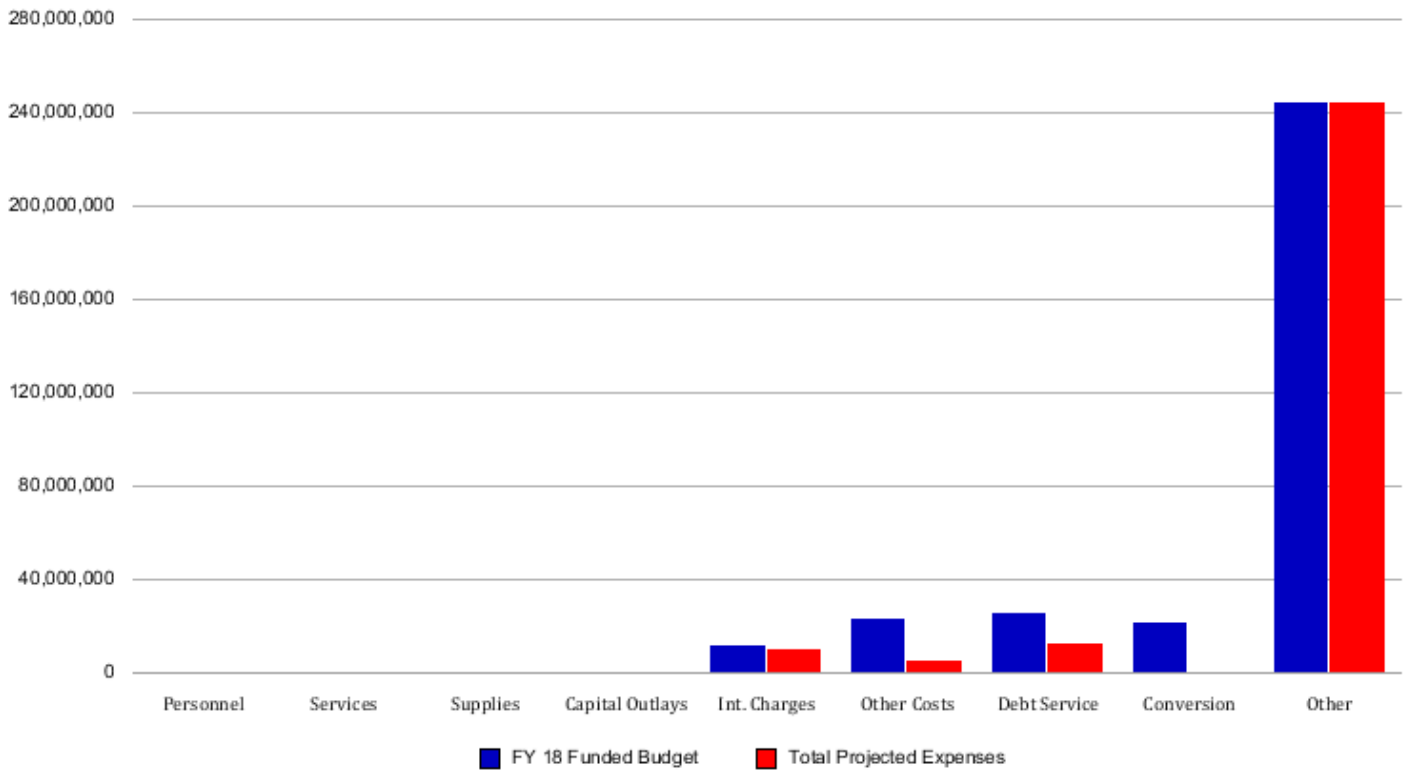


Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$87,534,307	\$63,935,766	\$21,282,939	\$85,218,705	\$2,315,602	2.65%
Purchased / Contracted Services	\$55,202,195	\$18,028,234	\$16,813,896	\$34,842,130	\$20,360,065	36.88%
Supplies	\$42,791,592	\$24,164,234	\$15,676,943	\$39,841,177	\$2,950,415	6.89%
Capital Outlays	\$965,610	\$232,918	\$616,205	\$849,123	\$116,487	12.06%
Interfund / Interdepartmental Charges	\$5,854,807	\$3,797,197	\$1,439,735	\$5,236,932	\$617,875	10.55%
Other Costs	\$6,852,495	\$8,837,304	(\$2,887,603)	\$5,949,702	\$902,793	13.17%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$200,000	\$200,000	\$0	\$200,000	\$0	0.00%
<b>Expenses</b>	<b>\$199,401,006</b>	<b>\$119,195,653</b>	<b>\$52,942,115</b>	<b>\$172,137,768</b>	<b>\$27,263,238</b>	<b>13.67%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018 the Department of Watershed Management had 148 vacant positions. Salary savings offset by Extra Help and Overtime more than anticipated.
Purchased / Contracted Services Explanation	Variance due to contracted services and repair/maintenance costs less than anticipated.
Supplies Explanation	Variance due to supplies, equipment, chemicals and utilities at DWM plants less than anticipated.
Capital Outlays Explanation	Variance due to equipment (\$5,000+) less than anticipated.
Interfund / Interdepartmental Charges Explanation	Variance due to motor/fuel and repair/maintenance costs less than anticipated.
Other Costs Explanation	Variance due to litigation and settlement expenses, credit card charges/fees, property/liquidation expenses and penalties less than anticipated.
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	Funding for IT Service Management Project expensed as budgeted.



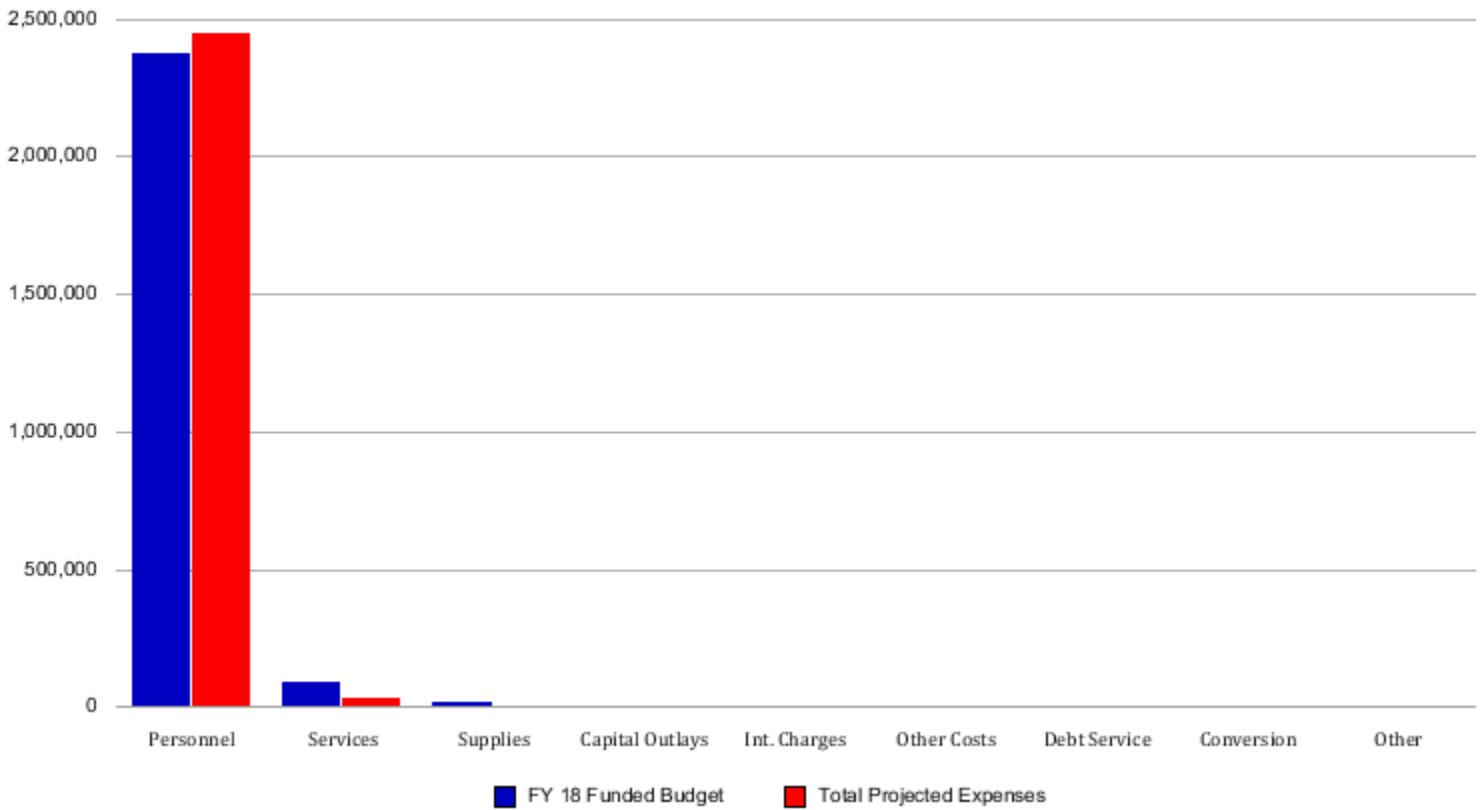
Water & Wastewater Revenue Fund - Non-Departmental



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$383,143	\$103,280	\$5,563	\$108,844	\$274,299	71.59%
Purchased / Contracted Services	\$350,000	\$7,031,957	(\$6,761,819)	\$270,138	\$79,862	22.82%
Supplies	\$0	\$0	\$0	\$0	\$0	0.00%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$12,654,500	\$7,896,760	\$2,632,254	\$10,529,014	\$2,125,486	16.80%
Other Costs	\$23,963,555	\$4,617,662	\$1,714,298	\$6,331,961	\$17,631,594	73.58%
Debt Service	\$26,573,714	\$8,996,927	\$4,547,430	\$13,544,357	\$13,029,357	49.03%
Conversion / Summary	\$22,233,952	\$0	\$0	\$0	\$22,233,952	100.00%
Other Financing Uses	\$244,613,067	\$234,491,399	\$10,121,668	\$244,613,067	\$0	0.00%
<b>Expenses</b>	<b>\$330,771,931</b>	<b>\$263,137,987</b>	<b>\$12,259,394</b>	<b>\$275,397,380</b>	<b>\$55,374,551</b>	<b>16.74%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	Variance due to workers' compensation less than anticipated.
Purchased / Contracted Services Explanation	Funding for DWM flood insurance coverage to be expensed as budgeted. Standing accrual to be reversed in the 4th quarter.
Supplies Explanation	N/A
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	Variance due to Indirect Cost, Prior Year to be corrected in the 4th quarter. Indirect Cost expensed as budgeted.
Other Costs Explanation	Variance due to bad debt reserve, payments to Fulton County, and retiree benefits less than anticipated.
Debt Service Explanation	Variance due to GEFA reserves, funding for GEFA loan principal, and interest and fees less than anticipated.
Conversion / Summary Explanation	DWM Fund-wide reserves to be utilized as needed.
Other Financing Uses Explanation	Funding for debt service payments, sinking funds requirements, wire transfers, and PILOT/ Franchise fees to be expensed as budgeted.

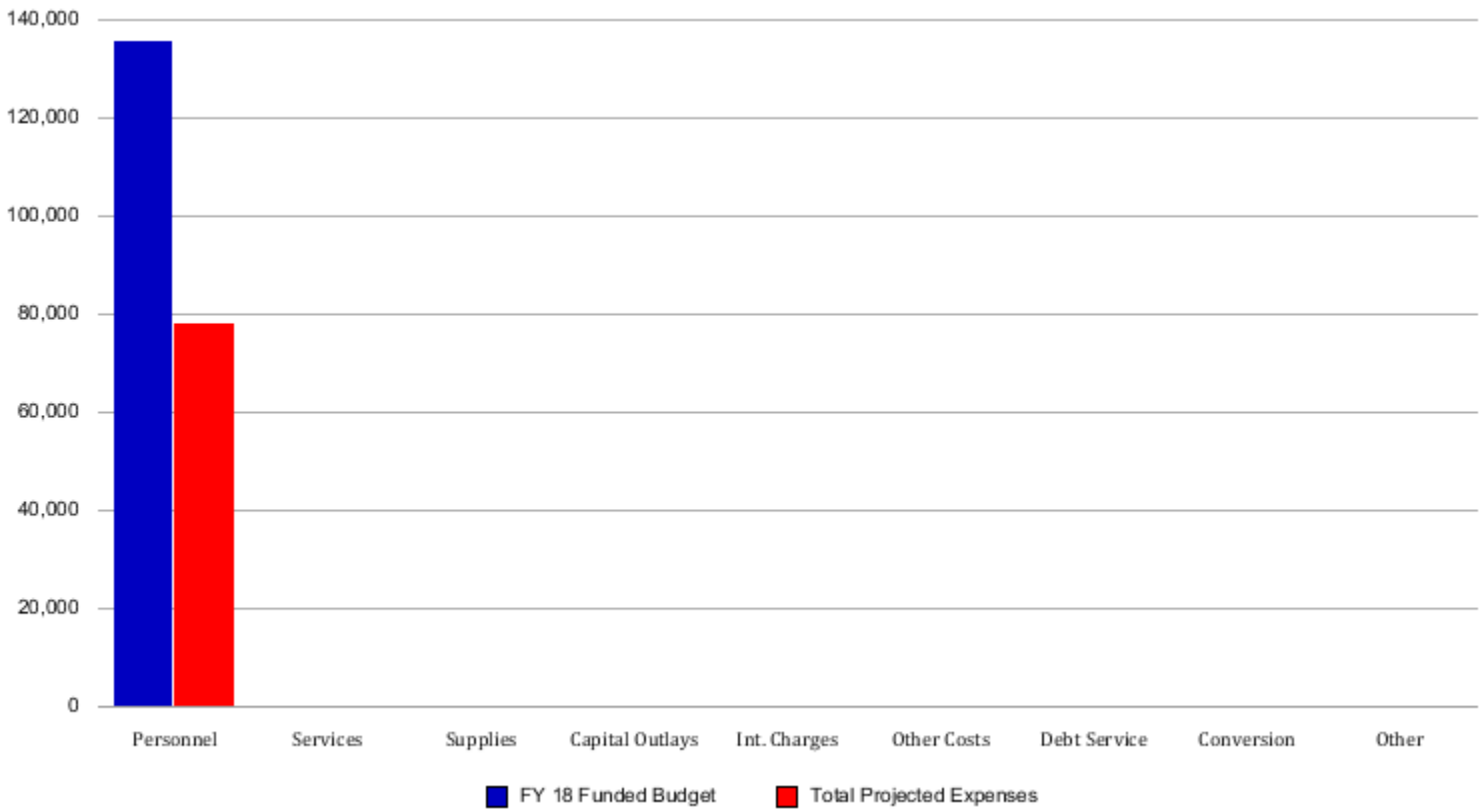
Water & Wastewater Revenue Fund - Department Of Human Resources



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$2,377,947	\$1,864,748	\$591,062	\$2,455,810	(\$77,863)	(3.27%)
Purchased / Contracted Services	\$97,066	\$15,846	\$23,252	\$39,098	\$57,968	59.72%
Supplies	\$26,735	\$0	\$1,039	\$1,039	\$25,696	96.11%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$8,537	\$800	\$3,319	\$4,119	\$4,418	51.75%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$2,510,285</b>	<b>\$1,881,394</b>	<b>\$618,673</b>	<b>\$2,500,066</b>	<b>\$10,219</b>	<b>0.41%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the Department of Human Resources had no vacant positions. Variance due to personnel adjustments and extra help more than anticipated.
Purchased / Contracted Services Explanation	Variance due to contracted services for Background Checks, Court Reporting Services, Pre-Employment Physical, and Drug Screenings less than anticipated.
Supplies Explanation	Variance due to supplies less than anticipated.
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	Variance due to costs associated with Civil Service Board Hearings less than anticipated.
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A

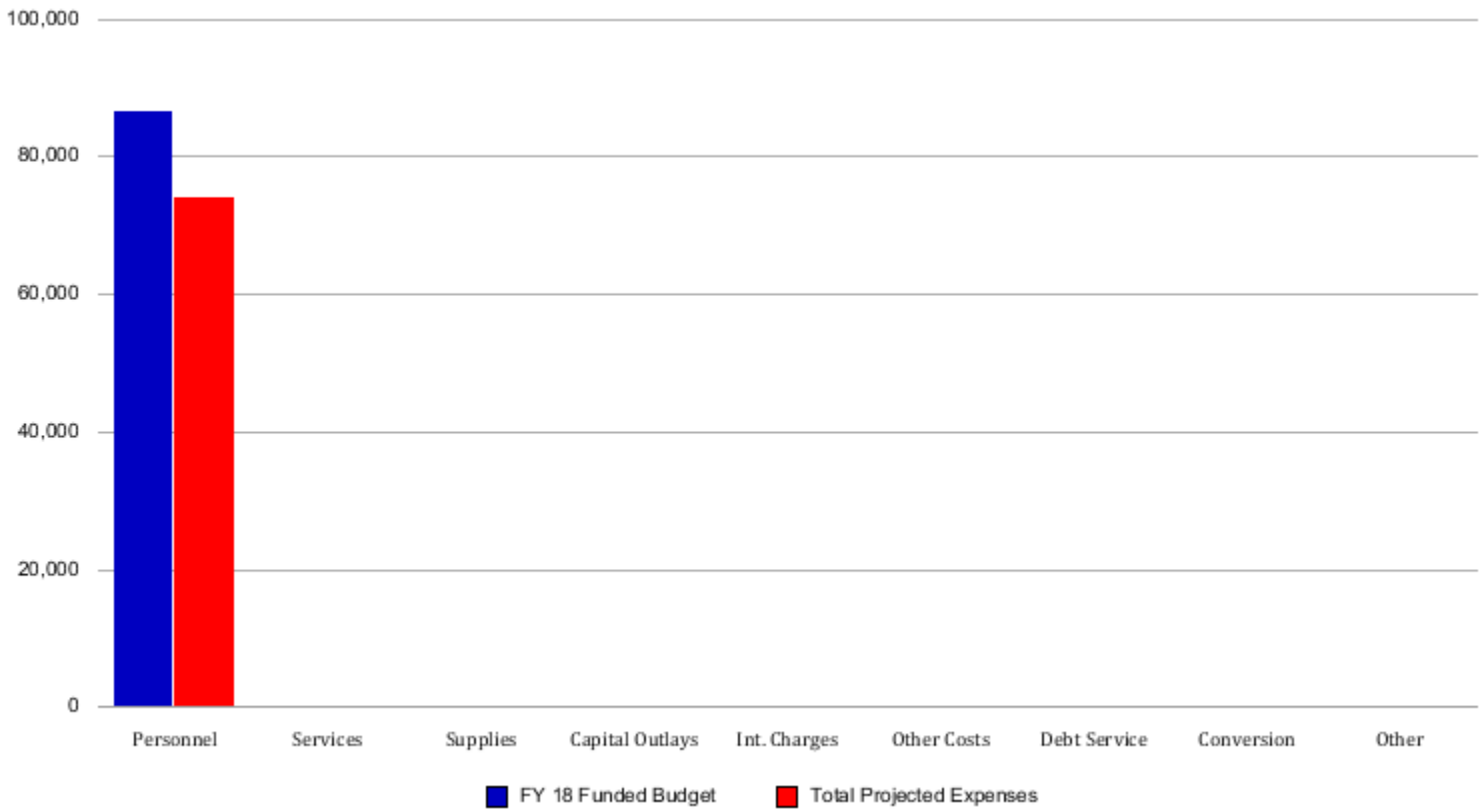
Water & Wastewater Revenue Fund - Department Of Police Services



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$135,799	\$44,464	\$33,950	\$78,413	\$57,386	42.26%
Purchased / Contracted Services	\$0	\$0	\$0	\$0	\$0	0.00%
Supplies	\$0	\$400	\$0	\$400	(\$400)	0.00%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$0	\$0	\$0	\$0	\$0	0.00%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$135,799</b>	<b>\$44,864</b>	<b>\$33,950</b>	<b>\$78,813</b>	<b>\$56,986</b>	<b>41.96%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the Atlanta Police Department had one sworn vacant Police Investigator position.
Purchased / Contracted Services Explanation	N/A
Supplies Explanation	Variance due to uniform expense more than anticipated.
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	N/A
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A

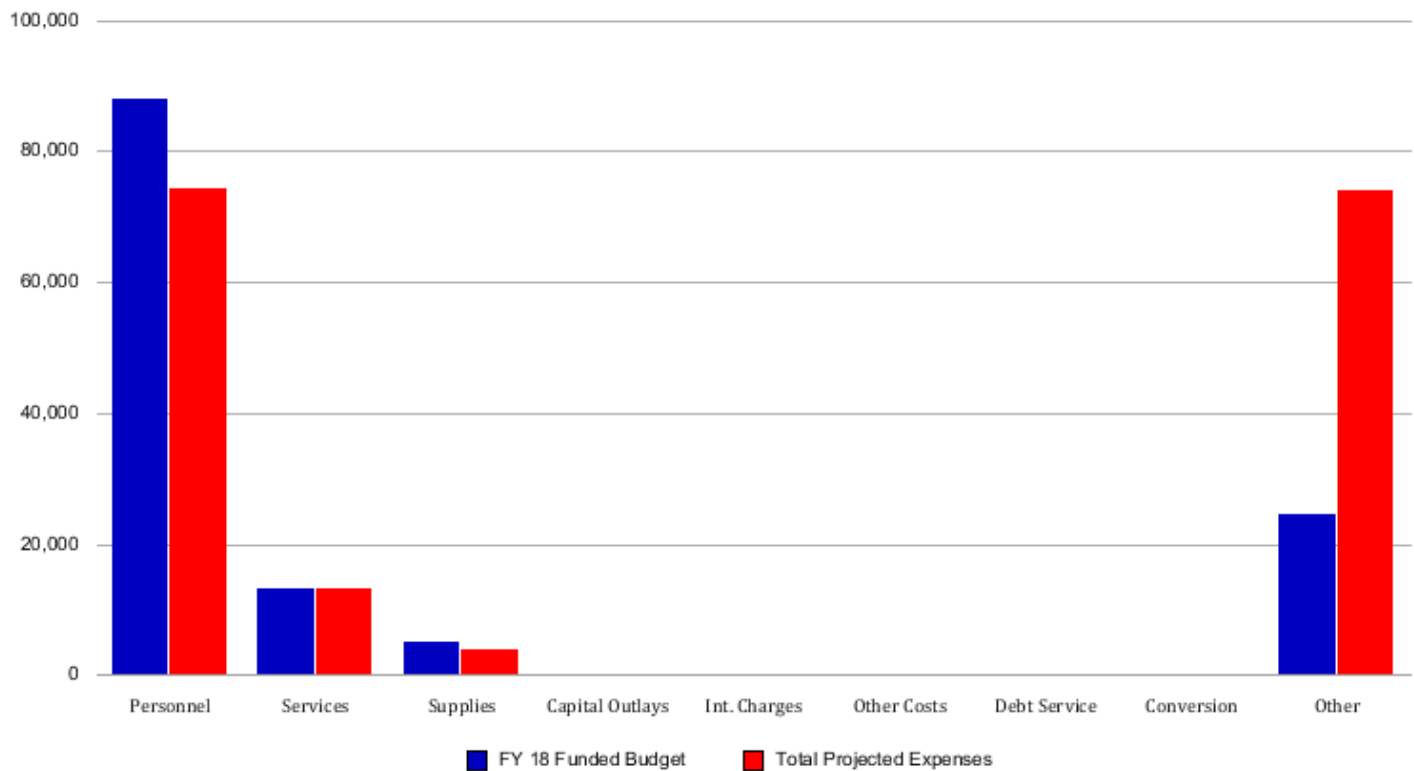
Water & Wastewater Revenue Fund - Department Of The Solicitor



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$86,776	\$53,232	\$21,086	\$74,318	\$12,458	14.36%
Purchased / Contracted Services	\$0	\$0	\$0	\$0	\$0	0.00%
Supplies	\$0	\$0	\$0	\$0	\$0	0.00%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$0	\$0	\$0	\$0	\$0	0.00%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$86,776</b>	<b>\$53,232</b>	<b>\$21,086</b>	<b>\$74,318</b>	<b>\$12,458</b>	<b>14.36%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, Office of Solicitor had no vacant positions. Variance due to adjustment for benefits.
Purchased / Contracted Services Explanation	N/A
Supplies Explanation	N/A
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	N/A
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A

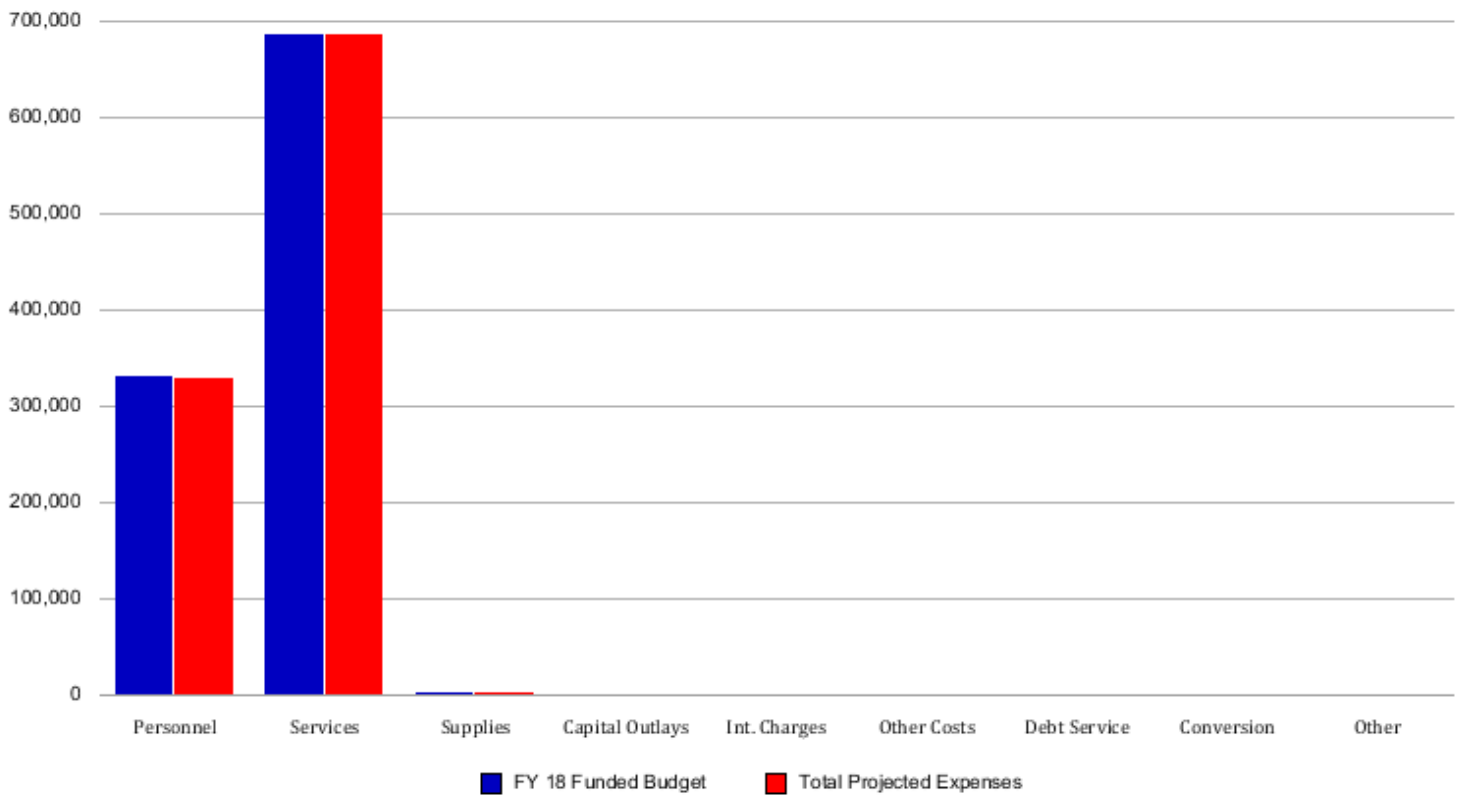
Water & Wastewater Revenue Fund - Department Of Ethics



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$88,065	\$53,457	\$21,000	\$74,457	\$13,608	15.45%
Purchased / Contracted Services	\$13,349	\$5,592	\$7,757	\$13,349	\$0	0.00%
Supplies	\$5,305	\$1,273	\$3,034	\$4,306	\$999	18.83%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$300	\$99	\$201	\$300	\$0	0.06%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$24,791	\$74,370	\$0	\$74,370	(\$49,579)	(199.99%)
<b>Expenses</b>	<b>\$131,810</b>	<b>\$134,790</b>	<b>\$31,991</b>	<b>\$166,782</b>	<b>(\$34,972)</b>	<b>(26.53%)</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the Ethics Office had one vacant position. This position is split funded.
Purchased / Contracted Services Explanation	Projected to spend within budget. This line includes contracts for Ethics Games (training tool) and the Network (Ethics Hotline).
Supplies Explanation	Variance due to general office supplies less than anticipated.
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	Projected to spend within budget. This line includes the Commissioner contingency expense.
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	Variance due to prior year actuals coded to the FY18 Water & Wastewater Revenue Fund budget. Funding utilized for the design and implementation of the new Electronic Filing System (E-File 3.0).

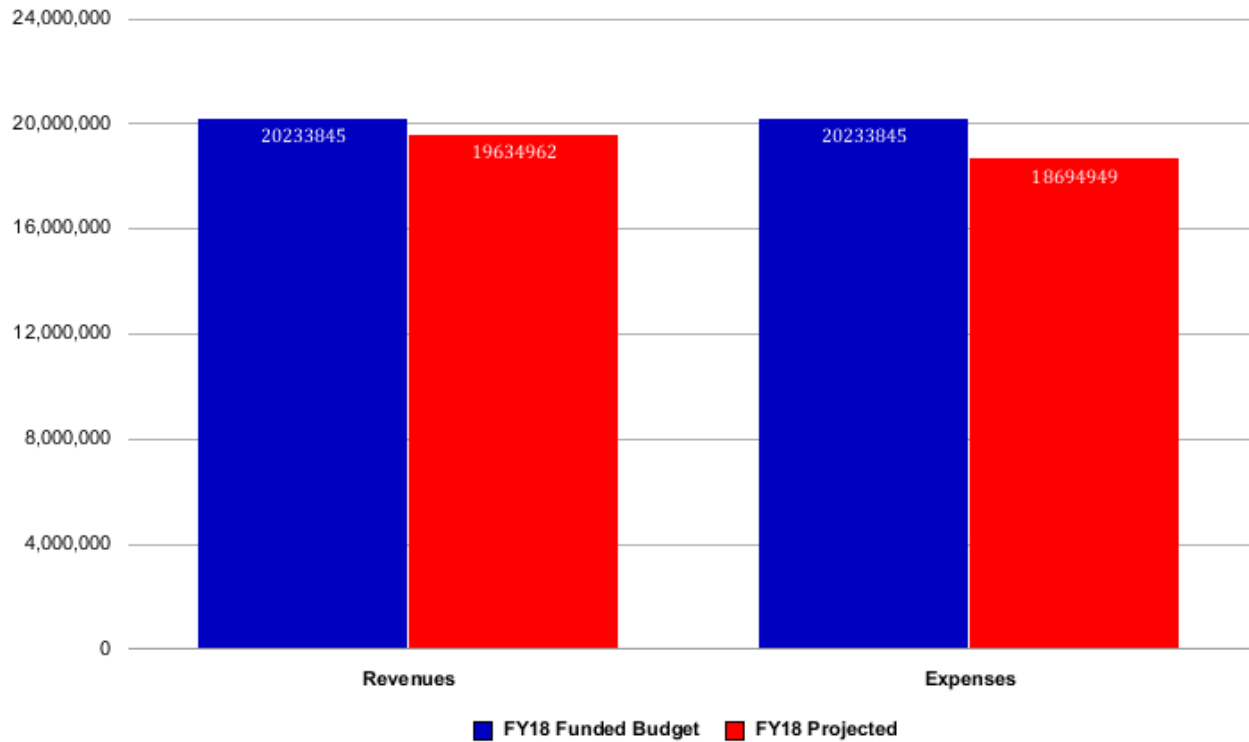
Water & Wastewater Revenue Fund - Department Of Audit



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$332,057	\$247,974	\$83,014	\$330,988	\$1,069	0.32%
Purchased / Contracted Services	\$685,780	\$549,344	\$136,436	\$685,780	\$0	0.00%
Supplies	\$4,143	\$3,333	\$810	\$4,143	\$0	0.00%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$800	\$363	\$437	\$800	\$0	0.00%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$1,022,780</b>	<b>\$801,015</b>	<b>\$220,696</b>	<b>\$1,021,711</b>	<b>\$1,069</b>	<b>0.10%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the City Auditor's Office had no vacant positions. Variance due to personnel adjustment.
Purchased / Contracted Services Explanation	Projected to spend within budget. This line includes financial audits and contracted special audits.
Supplies Explanation	Projected to spend within budget. This line includes the purchase of office furniture, computers, and office supplies.
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	Projected to spend within budget. This line includes audit committee meeting expenses.
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A

## Emergency Telephone System BUDGET VARIANCE ANALYSIS AND PROJECTION



Account	FY16 Actual Y-T-D(Mar)	FY17 Actual Y-T-D(Mar)	FY18 Funded Budget	FY18 Actual Y-T-D(Mar)	FY18 Projected	Variance (\$)	Variance (%)
Revenues	\$15,337,173	\$13,910,029	\$20,233,845	\$16,185,205	\$19,634,962	(\$598,883)	(\$2.96%)
Expenses	\$13,857,966	\$12,261,779	\$20,233,845	\$12,060,439	\$18,694,949	\$1,538,896	\$7.61%
<b>Surplus (Deficit)</b>	<b>\$1,479,208</b>	<b>\$1,648,251</b>	<b>\$0</b>	<b>\$4,124,766</b>	<b>\$940,013</b>	<b>\$940,013</b>	<b>N/A</b>

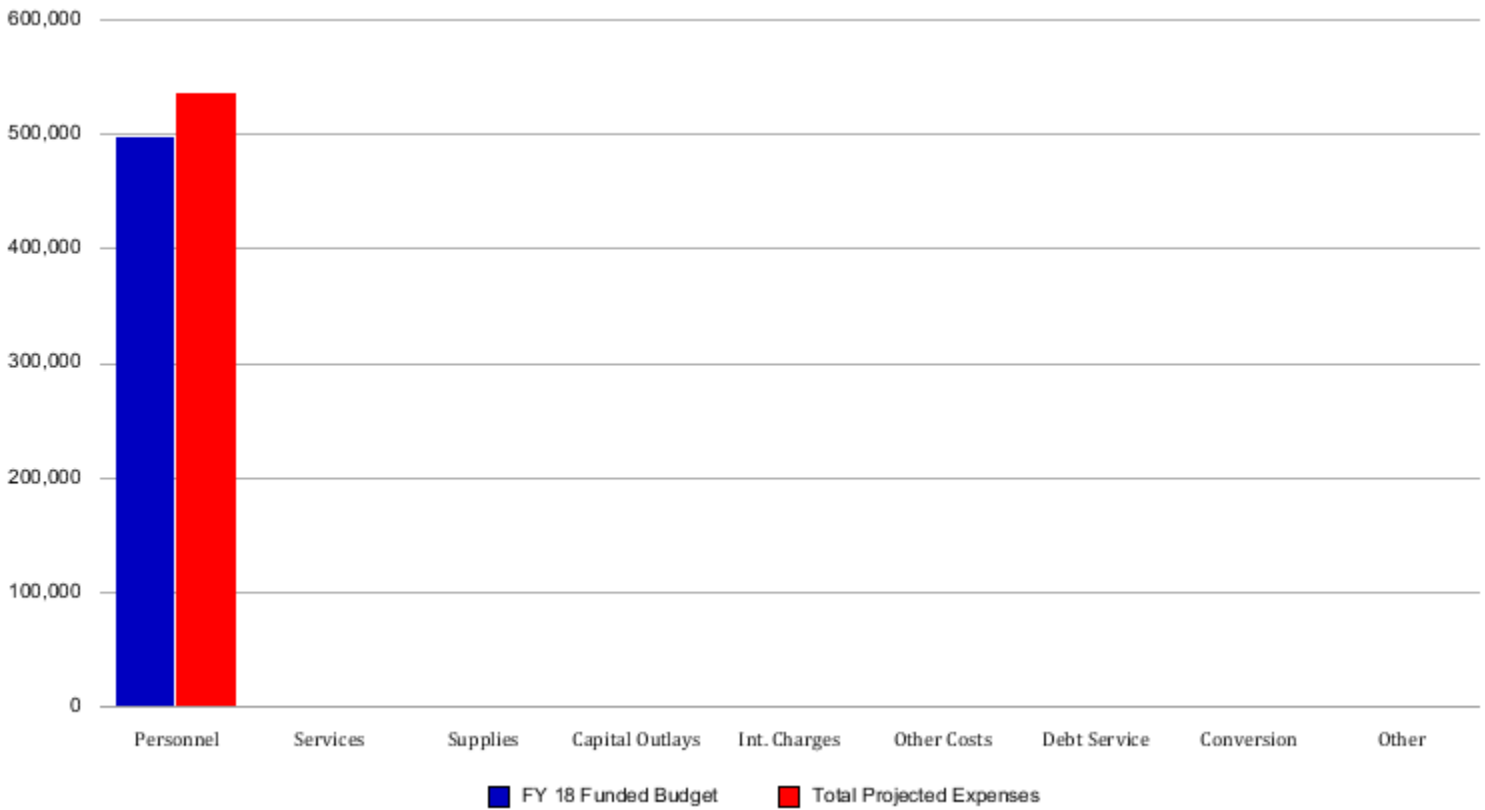
**Major Revenue Variances:**

As of March 31, 2018, E911 revenues were \$16.2M. The fiscal year 2018 projected revenues are less than anticipations.

**Major Expenditure Variances:**

As of March 31, 2018, E911 expenditures are anticipated to be on target. Variance due to vacant positions and Contract Services less than anticipated.

Emergency Telephone System - Department Of Atlanta Information Management

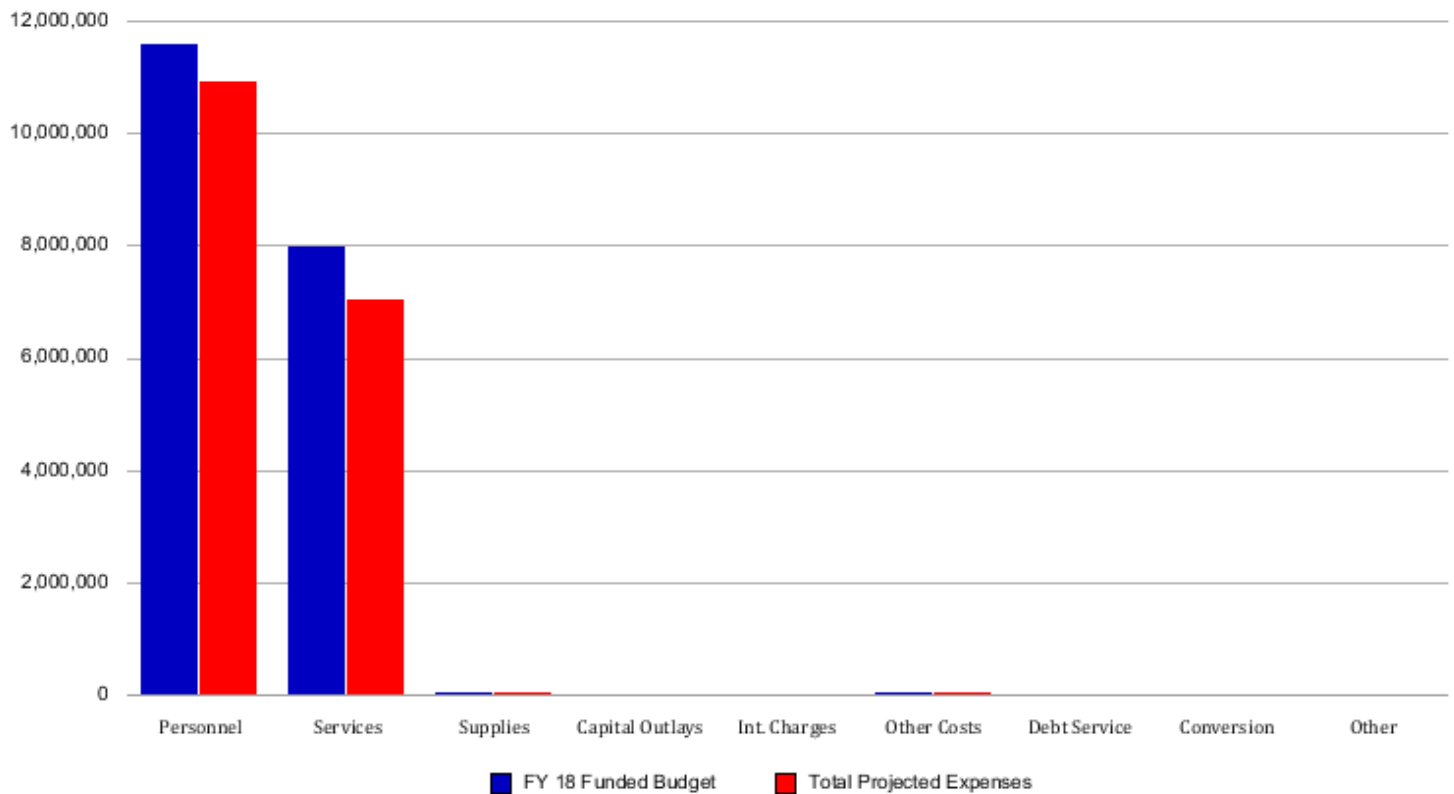


Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$497,768	\$411,783	\$124,442	\$536,225	(\$38,457)	(7.73%)
Purchased / Contracted Services	\$0	\$0	\$0	\$0	\$0	0.00%
Supplies	\$0	\$0	\$0	\$0	\$0	0.00%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$0	\$0	\$0	\$0	\$0	0.00%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$497,768</b>	<b>\$411,783</b>	<b>\$124,442</b>	<b>\$536,225</b>	<b>(\$38,457)</b>	<b>(7.73%)</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, AIM had no vacant positions. Variance due to lump sum payouts for annual leave.
Purchased / Contracted Services Explanation	N/A
Supplies Explanation	N/A
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	N/A
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A



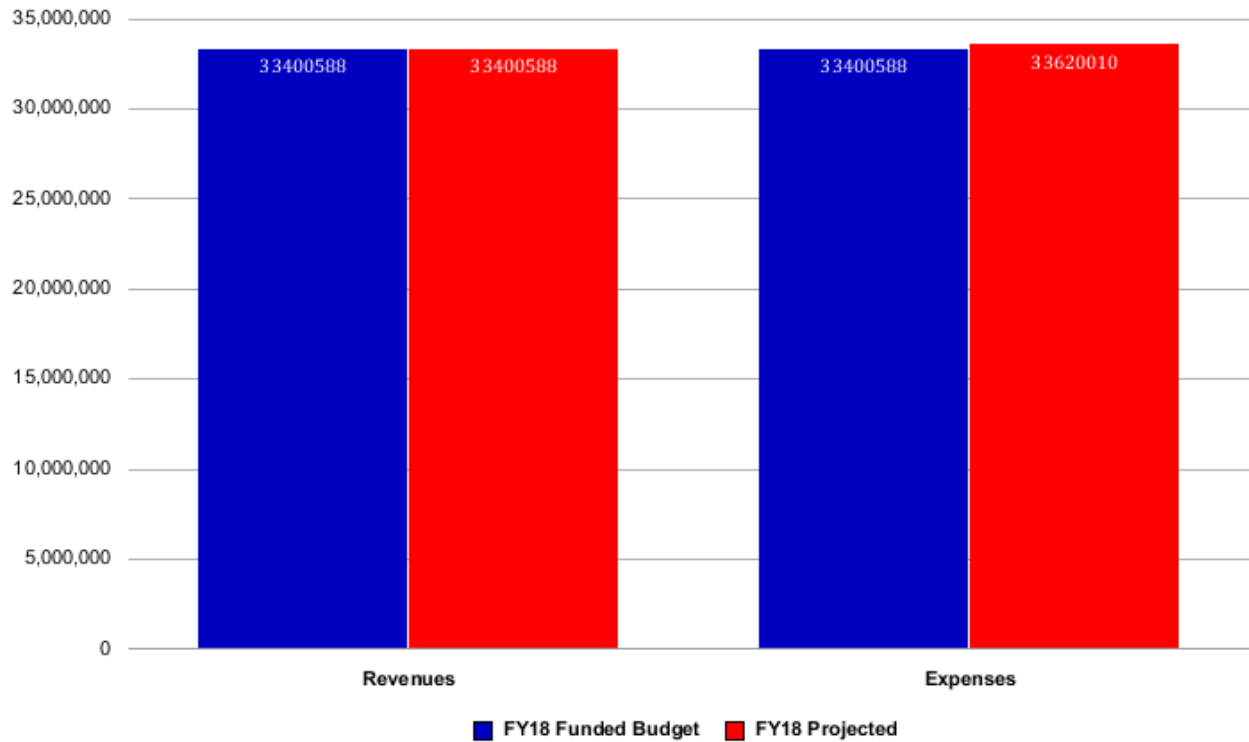
### Emergency Telephone System - Department Of Police Services



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$11,585,895	\$8,210,561	\$2,727,249	\$10,937,810	\$648,085	5.59%
Purchased / Contracted Services	\$8,004,238	\$3,373,147	\$3,703,935	\$7,077,082	\$927,156	11.58%
Supplies	\$70,416	\$65,435	\$4,656	\$70,091	\$325	0.46%
Capital Outlays	\$5,160	\$0	\$5,160	\$5,160	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$70,368	\$5,514	\$63,067	\$68,581	\$1,787	2.54%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$19,736,077</b>	<b>\$11,654,656</b>	<b>\$6,504,068</b>	<b>\$18,158,723</b>	<b>\$1,577,354</b>	<b>7.99%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, E911 had 27 vacant positions. Variance due to vacancies offset by overtime more than anticipated.
Purchased / Contracted Services Explanation	Variance due to purchased/contracted services less than anticipated. Expenses include Public Safety System Inc. support for E911, AT&T, and Northrop Grumman Commercial Systems Inc. contracts.
Supplies Explanation	Variance due to supplies less than anticipated.
Capital Outlays Explanation	Projected to spend within budget. This line includes equipment expenses.
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	Projected to spend within budget. This line includes services related to billing and collecting of COA E911 fees.
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A

## Fleet Service Fund BUDGET VARIANCE ANALYSIS AND PROJECTION



Account	FY16 Actual Y-T-D(Mar)	FY17 Actual Y-T-D(Mar)	FY18 Funded Budget	FY18 Actual Y-T-D(Mar)	FY18 Projected	Variance (\$)	Variance (%)
Revenues	\$25,121,732	\$46,516,064	\$33,400,588	\$23,105,104	\$33,400,588	\$0	\$0.00%
Expenses	\$23,927,751	\$22,541,686	\$33,400,588	\$23,567,432	\$33,620,010	(\$219,422)	(\$0.66%)
<b>Surplus (Deficit)</b>	<b>\$1,193,982</b>	<b>\$23,974,377</b>	<b>\$0</b>	<b>(\$462,328)</b>	<b>(\$219,422)</b>	<b>(\$219,422)</b>	<b>N/A</b>

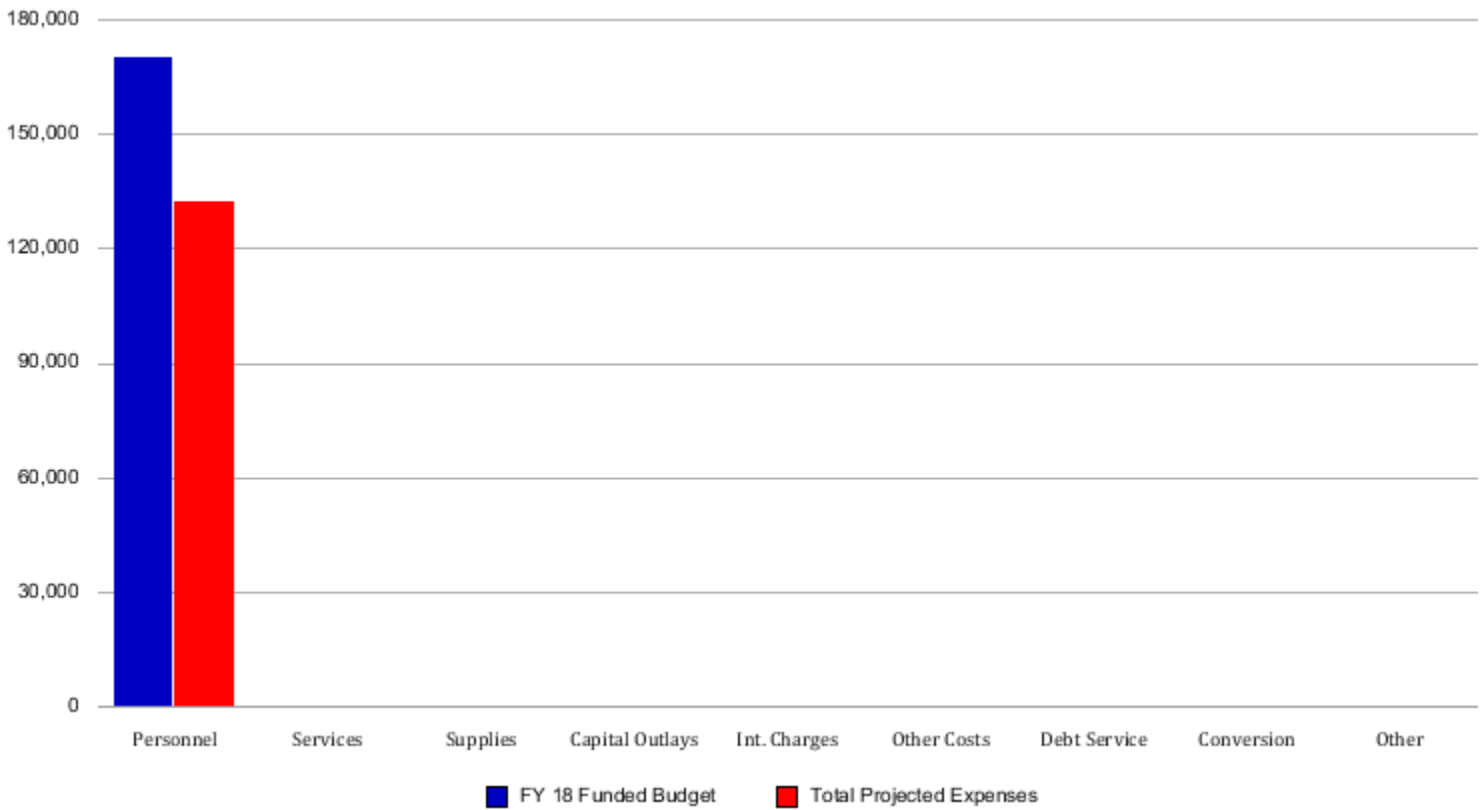
**Major Revenue Variances:**

As of March 31, 2018, the Fleet Service Fund generated \$23.1M in revenues. The Department projects FY18 revenues will be on par with anticipations.

**Major Expenditure Variances:**

Fleet services is projected to be over budget due to indirect cost allocation and supplies for fleet vehicles more than anticipated.

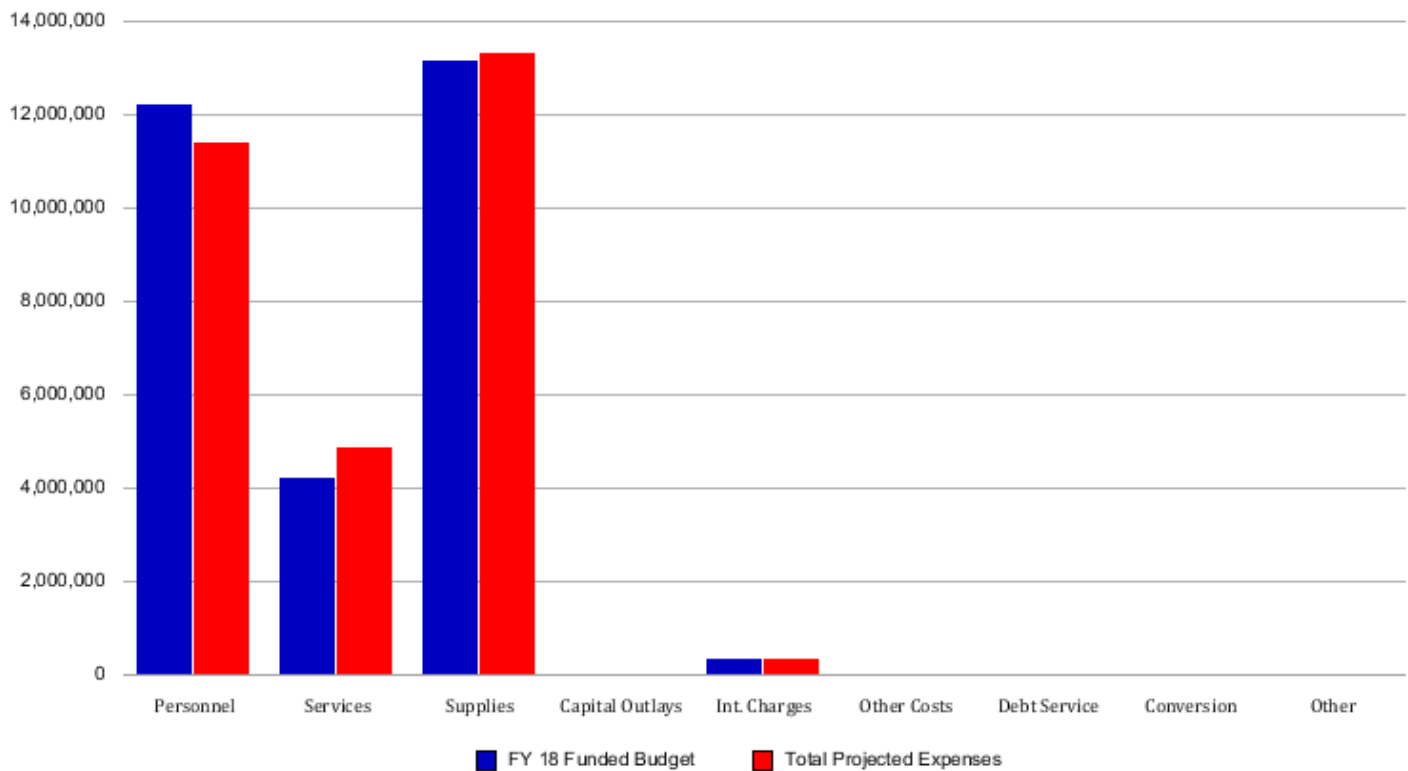
Fleet Service Fund - Department Of Procurement



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$170,302	\$90,117	\$42,253	\$132,370	\$37,932	22.27%
Purchased / Contracted Services	\$0	\$0	\$0	\$0	\$0	0.00%
Supplies	\$0	\$0	\$0	\$0	\$0	0.00%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$0	\$0	\$0	\$0	\$0	0.00%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$170,302</b>	<b>\$90,117</b>	<b>\$42,253</b>	<b>\$132,370</b>	<b>\$37,932</b>	<b>22.27%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the Department of Procurement had one vacant position.
Purchased / Contracted Services Explanation	N/A
Supplies Explanation	N/A
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	N/A
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A

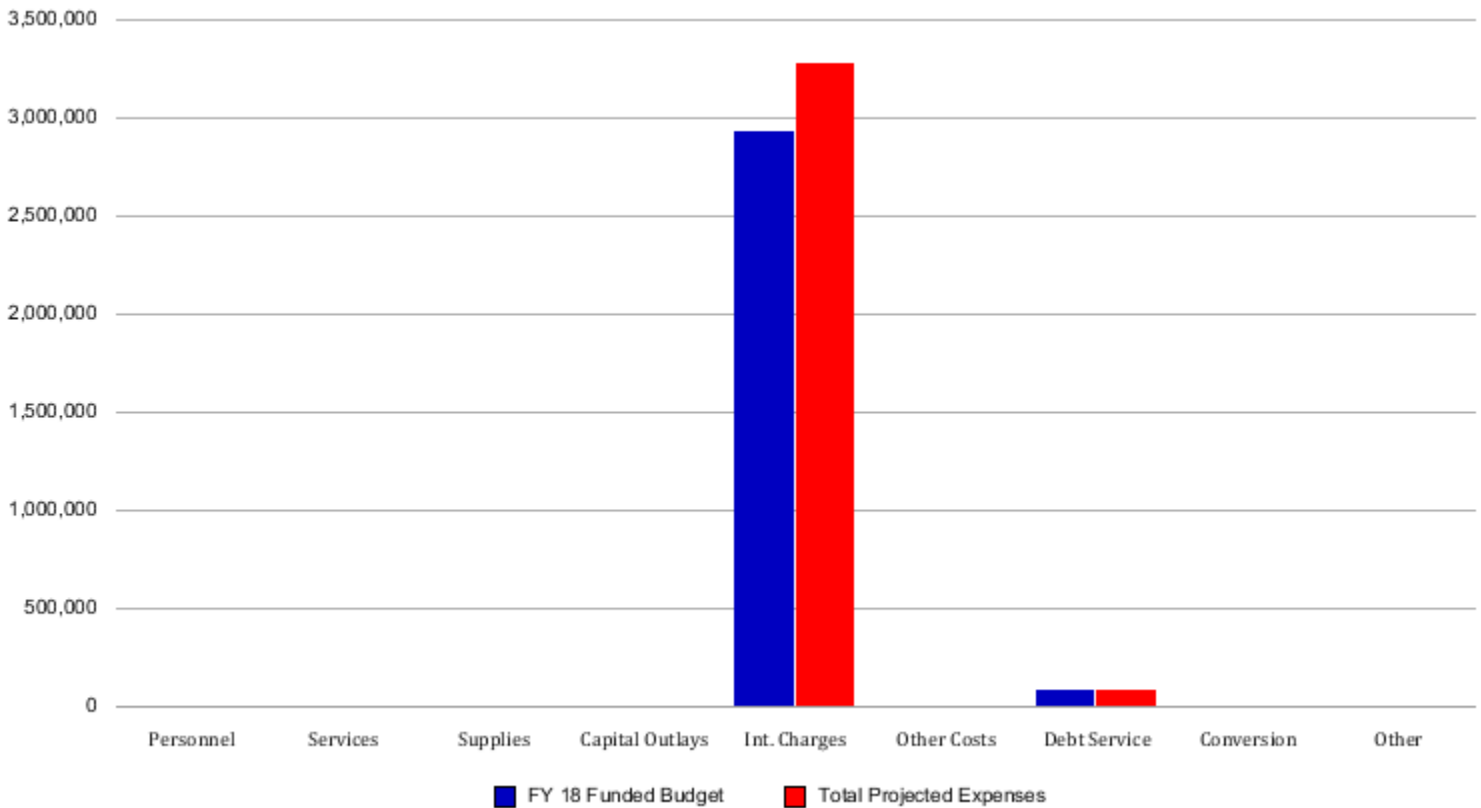
Fleet Service Fund - Department Of Public Works



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$12,233,675	\$8,551,743	\$2,868,393	\$11,420,136	\$813,539	6.65%
Purchased / Contracted Services	\$4,258,675	\$2,670,476	\$2,228,640	\$4,899,116	(\$640,441)	(15.04%)
Supplies	\$13,176,676	\$9,189,726	\$4,138,222	\$13,327,949	(\$151,273)	(1.15%)
Capital Outlays	\$15,500	\$0	\$15,500	\$15,500	\$0	0.00%
Interfund / Interdepartmental Charges	\$401,038	\$254,228	\$121,659	\$375,888	\$25,150	6.27%
Other Costs	\$0	\$0	\$0	\$0	\$0	0.00%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$30,085,564</b>	<b>\$20,666,174</b>	<b>\$9,372,415</b>	<b>\$30,038,589</b>	<b>\$46,975</b>	<b>0.16%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the Department of Public Works had 15 partially funded vacant positions. Variance due to vacancies offset by Worker's Compensation costs more than anticipated.
Purchased / Contracted Services Explanation	Variance due to consulting and professional services more than anticipated. Expenses include repair and maintenance to fleet vehicles.
Supplies Explanation	Variance due to motor vehicle diesel and small part supplies such as after market repair parts for automobiles, light duty trucks, medium/heavy trucks, vans and SUV's more than anticipated.
Capital Outlays Explanation	Projected to spend within budget. This line is for vehicles, machinery and equipment purchases.
Interfund / Interdepartmental Charges Explanation	Variance due to motor/fuel and repair/maintenance costs less than anticipated.
Other Costs Explanation	N/A
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A

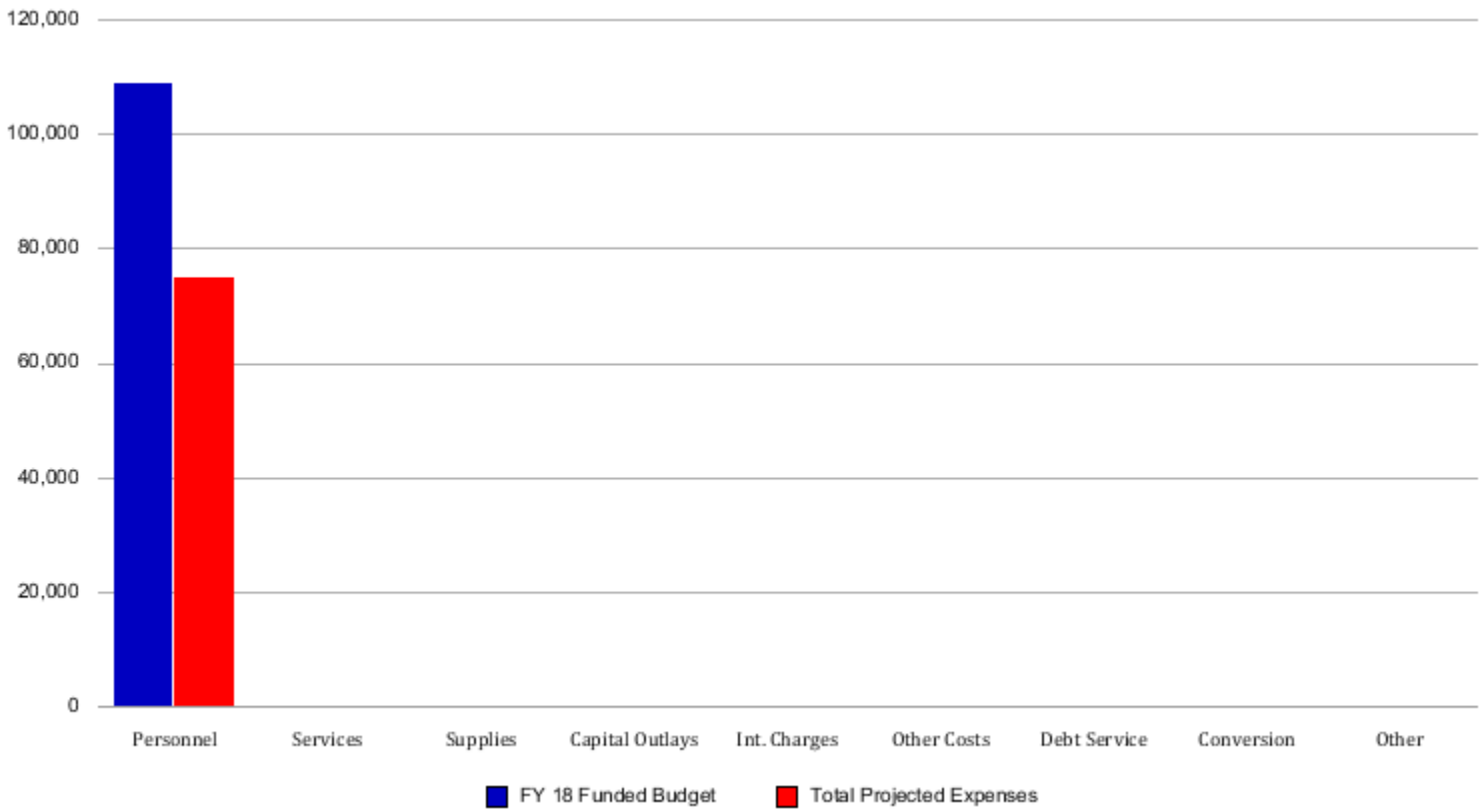
Fleet Service Fund - Non-Departmental



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$0	\$0	\$0	\$0	\$0	0.00%
Purchased / Contracted Services	\$0	(\$56,000)	\$56,000	\$0	\$0	0.00%
Supplies	\$0	\$0	\$0	\$0	\$0	0.00%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$2,939,000	\$2,756,714	\$520,228	\$3,276,942	(\$337,942)	(11.50%)
Other Costs	\$0	\$0	\$0	\$0	\$0	0.00%
Debt Service	\$96,857	\$20,641	\$76,216	\$96,857	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$3,035,857</b>	<b>\$2,721,354</b>	<b>\$652,444</b>	<b>\$3,373,798</b>	<b>(\$337,941)</b>	<b>(11.13%)</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	N/A
Purchased / Contracted Services Explanation	Variance due to standing accrual to be paid in the 4th quarter.
Supplies Explanation	N/A
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	Variance due to monthly indirect cost allocations more than anticipated.
Other Costs Explanation	N/A
Debt Service Explanation	Projected to spend within budget. This line is for Fleet Service Fund allocable interest.
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A

Fleet Service Fund - Department Of Human Resources



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$108,865	\$54,955	\$20,298	\$75,254	\$33,611	30.87%
Purchased / Contracted Services	\$0	\$0	\$0	\$0	\$0	0.00%
Supplies	\$0	\$0	\$0	\$0	\$0	0.00%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$0	\$0	\$0	\$0	\$0	0.00%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$108,865</b>	<b>\$54,955</b>	<b>\$20,298</b>	<b>\$75,254</b>	<b>\$33,611</b>	<b>30.87%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the Department of Human Resources had no vacant positions. Variance due to extra help less than anticipated.
Purchased / Contracted Services Explanation	N/A
Supplies Explanation	N/A
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	N/A
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A

Fleet Service Fund - Executive Offices



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$0	\$34,394	(\$34,394)	\$0	\$0	0.00%
Purchased / Contracted Services	\$0	\$0	\$0	\$0	\$0	0.00%
Supplies	\$0	\$0	\$0	\$0	\$0	0.00%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$0	\$0	\$0	\$0	\$0	0.00%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$0</b>	<b>\$34,394</b>	<b>(\$34,394)</b>	<b>\$0</b>	<b>\$0</b>	<b>0.00%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	Variance due to Worker's Compensation charges coded to fund in error. Charges to be reversed in the 4th quarter.
Purchased / Contracted Services Explanation	N/A
Supplies Explanation	N/A
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	N/A
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A

Fleet Service Fund - Department Of Atlanta Information Management

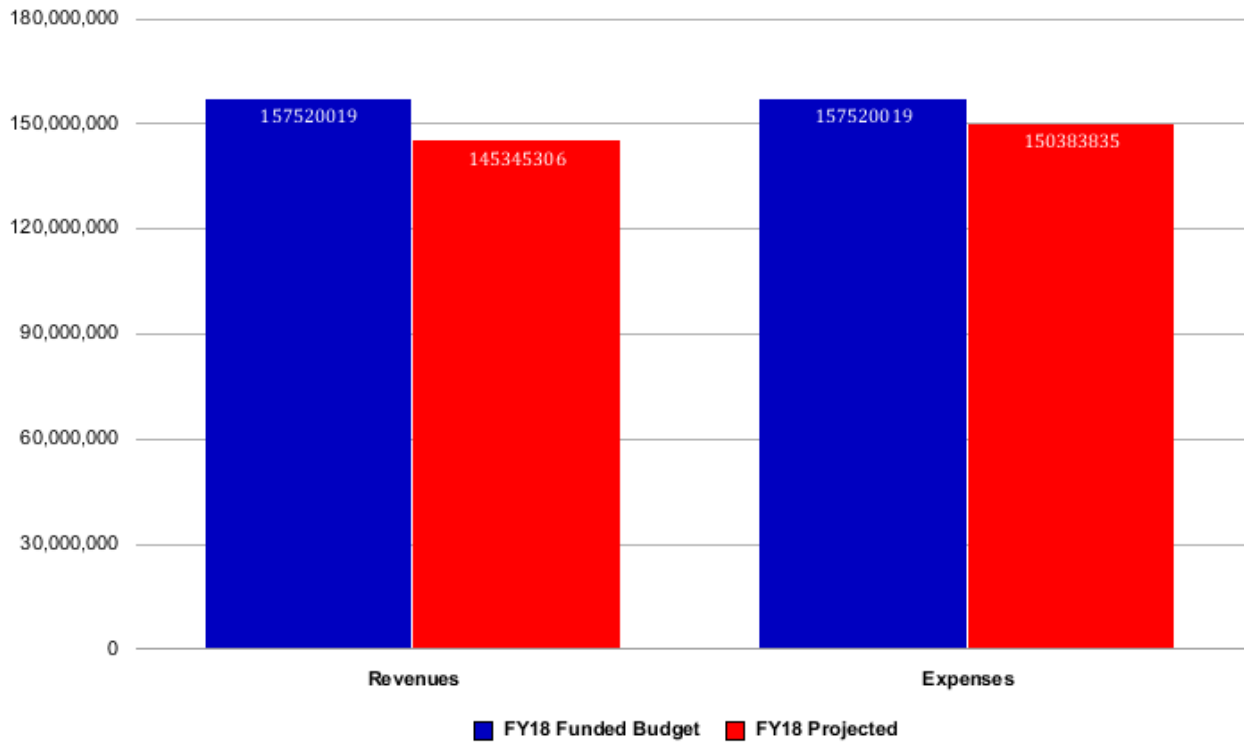


Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$0	(\$548)	\$548	\$0	\$0	0.00%
Purchased / Contracted Services	\$0	\$0	\$0	\$0	\$0	0.00%
Supplies	\$0	\$0	\$0	\$0	\$0	0.00%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$986	(\$986)	\$0	\$0	0.00%
Other Costs	\$0	\$0	\$0	\$0	\$0	0.00%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$0</b>	<b>\$438</b>	<b>(\$438)</b>	<b>\$0</b>	<b>\$0</b>	<b>0.00%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	Variance due to FY17 accrual to be reversed in the 4th quarter.
Purchased / Contracted Services Explanation	N/A
Supplies Explanation	N/A
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	Variance due to motor/fuel charges coded to fund in error. Charges to be reversed in the 4th quarter.
Other Costs Explanation	N/A
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A



## Group Insurance Fund BUDGET VARIANCE ANALYSIS AND PROJECTION



Account	FY16 Actual Y-T-D(Mar)	FY17 Actual Y-T-D(Mar)	FY18 Funded Budget	FY18 Actual Y-T-D(Mar)	FY18 Projected	Variance (\$)	Variance (%)
Revenues	\$107,306,806	\$107,710,758	\$157,520,019	\$106,491,074	\$145,345,306	(\$12,174,713)	(\$7.73%)
Expenses	\$108,395,879	\$116,710,540	\$157,520,019	\$113,354,411	\$150,383,835	\$7,136,184	4.53%
<b>Surplus (Deficit)</b>	<b>(\$1,089,074)</b>	<b>(\$8,999,782)</b>	<b>\$0</b>	<b>(\$6,863,338)</b>	<b>(\$5,038,529)</b>	<b>(\$5,038,529)</b>	<b>N/A</b>

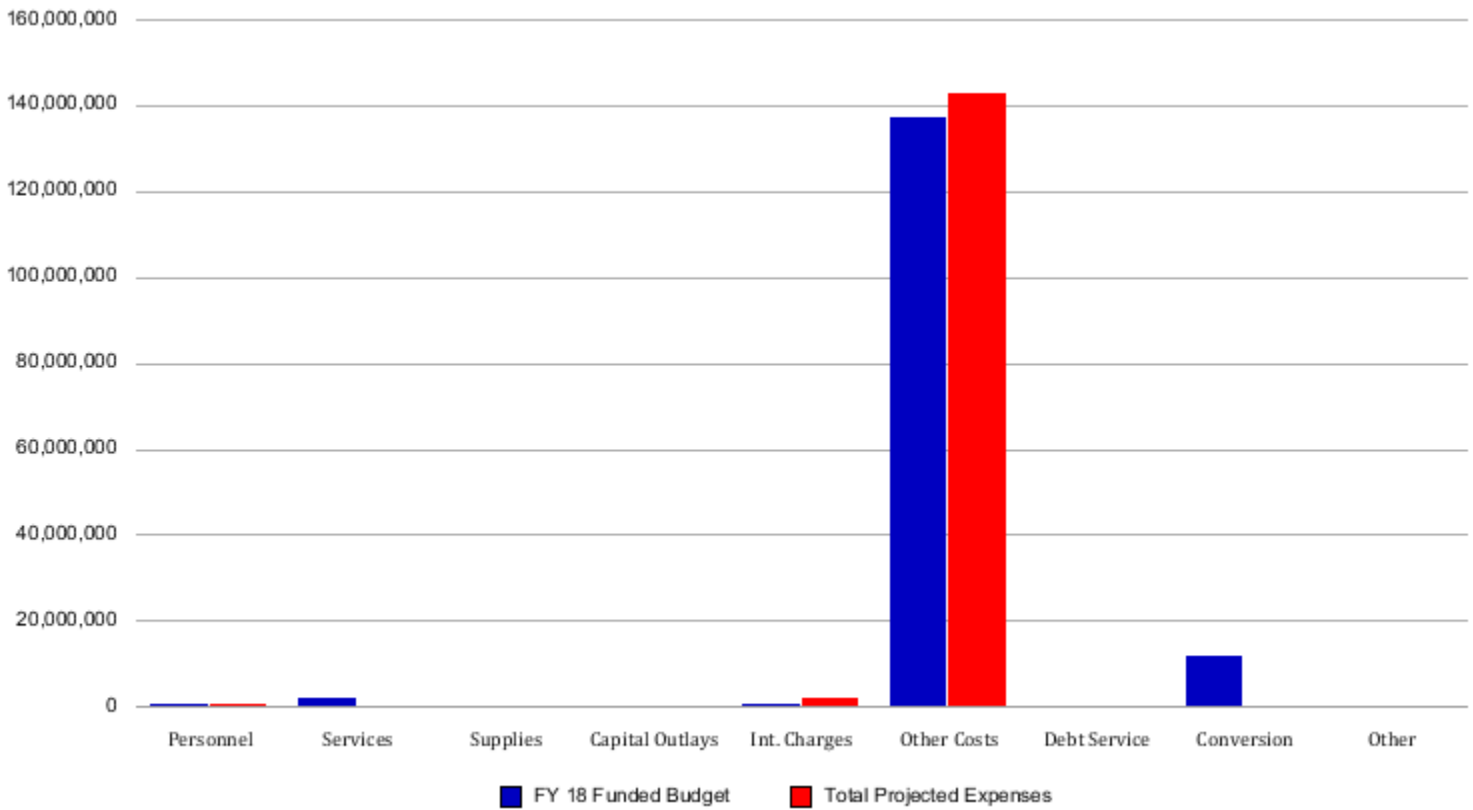
**Major Revenue Variances:**

Variance due to number of participants in plan. The employer and employee contributions fund medical claims because the City is self-funded and the contracts for the medical providers act as Administrators over the insurance program.

**Major Expenditure Variances:**

Currently, FY18 Group Insurance expenditures are projected to be \$149.6M. This amount includes projected expenses for insurance plan payments as well as costs related to the Affordable Care Act.

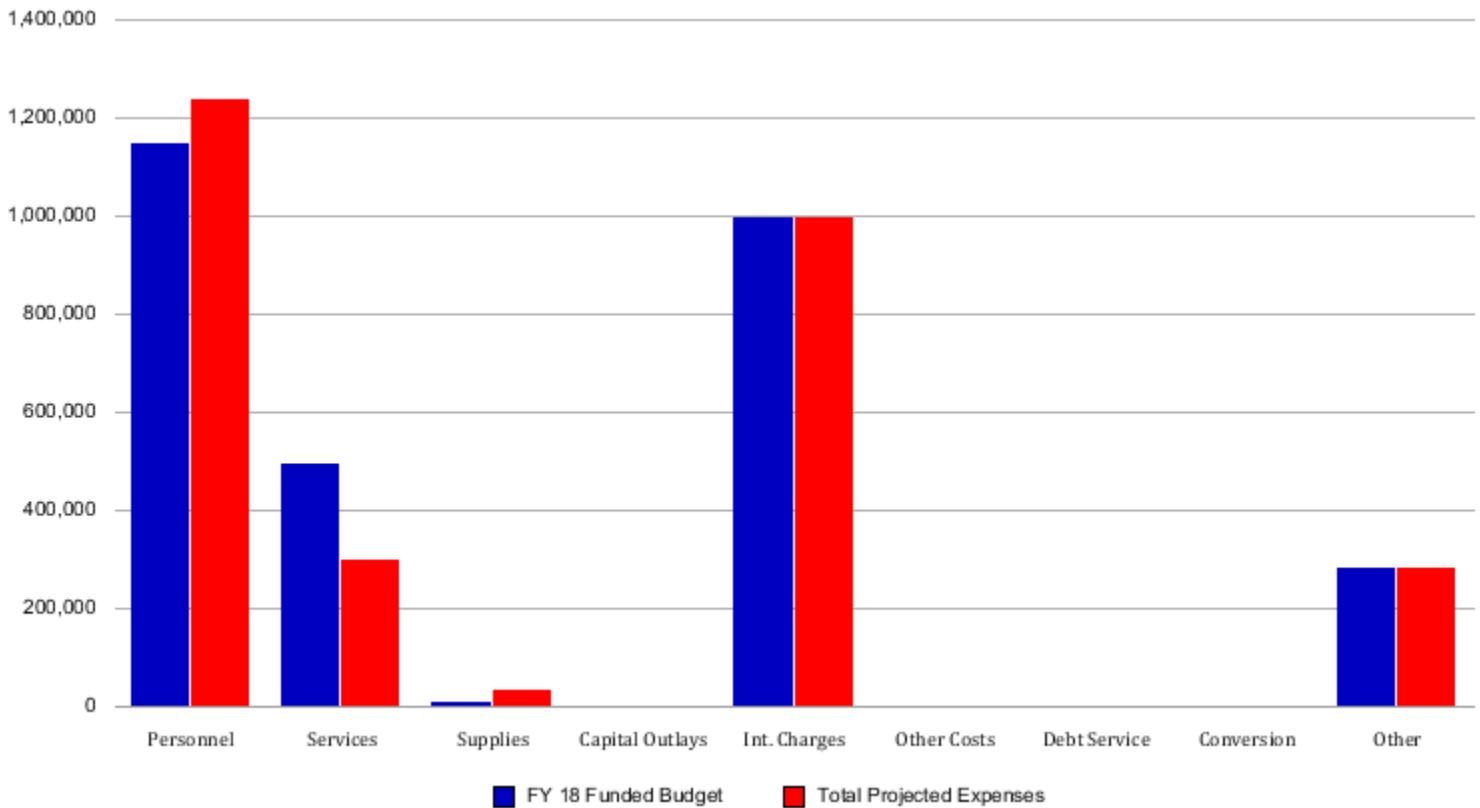
Group Insurance Fund - Non-Departmental



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$1,118,054	\$545,417	\$335,017	\$880,434	\$237,620	21.25%
Purchased / Contracted Services	\$2,500,000	(\$18,000)	\$625,000	\$607,000	\$1,893,000	75.72%
Supplies	\$0	\$0	\$0	\$0	\$0	0.00%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$1,222,000	\$2,129,050	\$183,661	\$2,312,711	(\$1,090,711)	(89.26%)
Other Costs	\$137,620,810	\$109,472,061	\$33,477,494	\$142,949,555	(\$5,328,745)	(3.87%)
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$12,109,658	\$0	\$765,976	\$765,976	\$11,343,682	93.67%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$154,570,522</b>	<b>\$112,128,527</b>	<b>\$35,387,148</b>	<b>\$147,515,676</b>	<b>\$7,054,846</b>	<b>4.56%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	Variance due to expenses related to voluntary employee/retiree vision care less than anticipated.
Purchased / Contracted Services Explanation	Variance due to costs related to the new Employee Wellness Center operating contracts less than anticipated.
Supplies Explanation	N/A
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	Variance due to indirect cost monthly allocations more than anticipated.
Other Costs Explanation	Variance due to incurred but not reported claims more than anticipated.
Debt Service Explanation	N/A
Conversion / Summary Explanation	Variance due to funding for Employee Wellness Center build out to be expensed as needed.
Other Financing Uses Explanation	N/A

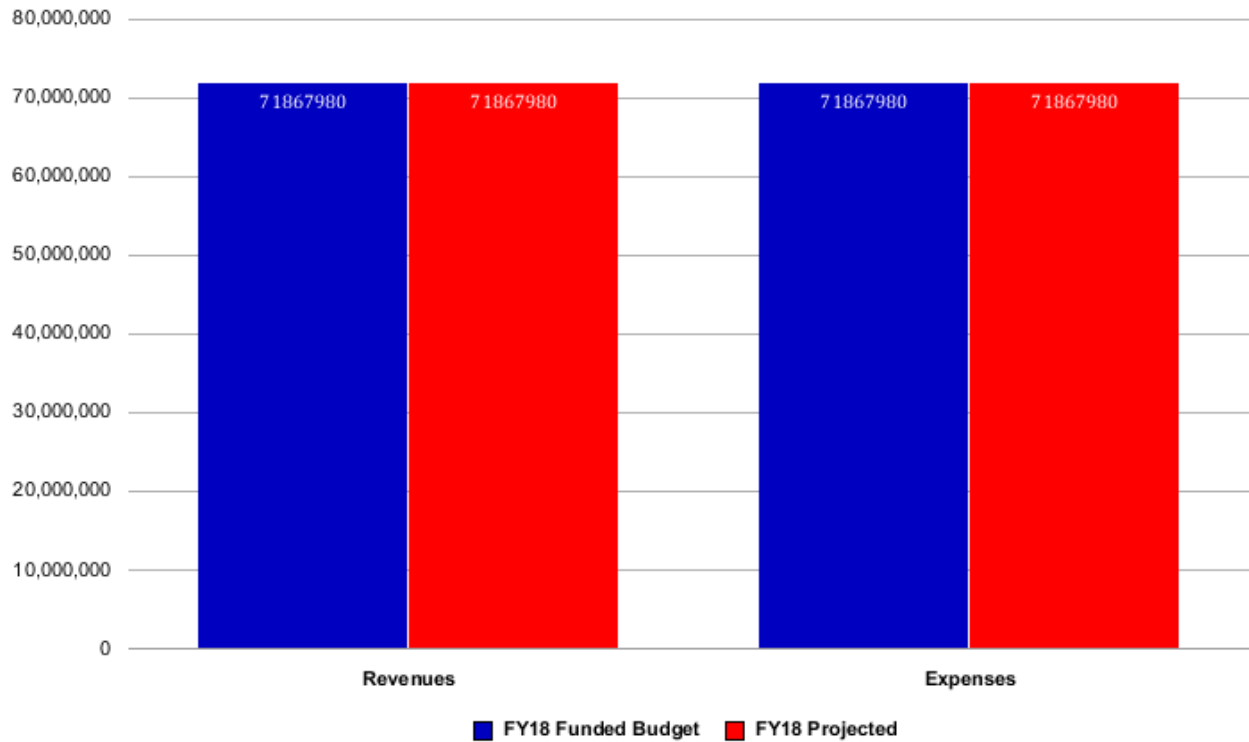
Group Insurance Fund - Department Of Human Resources



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$1,150,474	\$957,551	\$280,944	\$1,238,495	(\$88,021)	(7.65%)
Purchased / Contracted Services	\$497,453	\$236,095	\$68,273	\$304,368	\$193,085	38.81%
Supplies	\$13,558	\$30,938	\$6,245	\$37,183	(\$23,625)	(174.25%)
Capital Outlays	\$0	\$101	\$0	\$101	(\$101)	0.00%
Interfund / Interdepartmental Charges	\$1,000,433	\$1,199	\$999,234	\$1,000,433	\$0	0.00%
Other Costs	\$0	\$0	\$0	\$0	\$0	0.00%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$287,579	\$0	\$287,579	\$287,579	\$0	0.00%
<b>Expenses</b>	<b>\$2,949,497</b>	<b>\$1,225,884</b>	<b>\$1,642,275</b>	<b>\$2,868,159</b>	<b>\$81,338</b>	<b>2.76%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	As of March 31, 2018, the Department of Human Resources had no vacant positions. Variance due to personnel adjustments.
Purchased / Contracted Services Explanation	Variance due to Employee Assistance Programs, document shredding, and design/printer services less than anticipated.
Supplies Explanation	Variance due to supplies more than anticipated.
Capital Outlays Explanation	Variance due to an accounting error corrected in the 3rd quarter.
Interfund / Interdepartmental Charges Explanation	Projected to spend within budget. This line includes Employee Benefit Costs.
Other Costs Explanation	N/A
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	Operating Transfer from Fund 6002.

## Hotel/Motel Tax Fund BUDGET VARIANCE ANALYSIS AND PROJECTION



Account	FY16 Actual Y-T-D(Mar)	FY17 Actual Y-T-D(Mar)	FY18 Funded Budget	FY18 Actual Y-T-D(Mar)	FY18 Projected	Variance (\$)	Variance (%)
Revenues	\$48,103,721	\$52,733,160	\$71,867,980	\$49,028,841	\$71,867,980	\$0	\$0.00%
Expenses	\$48,103,721	\$45,729,031	\$71,867,980	\$47,612,958	\$71,867,980	\$0	\$0.00%
<b>Surplus (Deficit)</b>	<b>\$0</b>	<b>\$7,004,129</b>	<b>\$0</b>	<b>\$1,415,884</b>	<b>\$0</b>	<b>\$0</b>	<b>N/A</b>

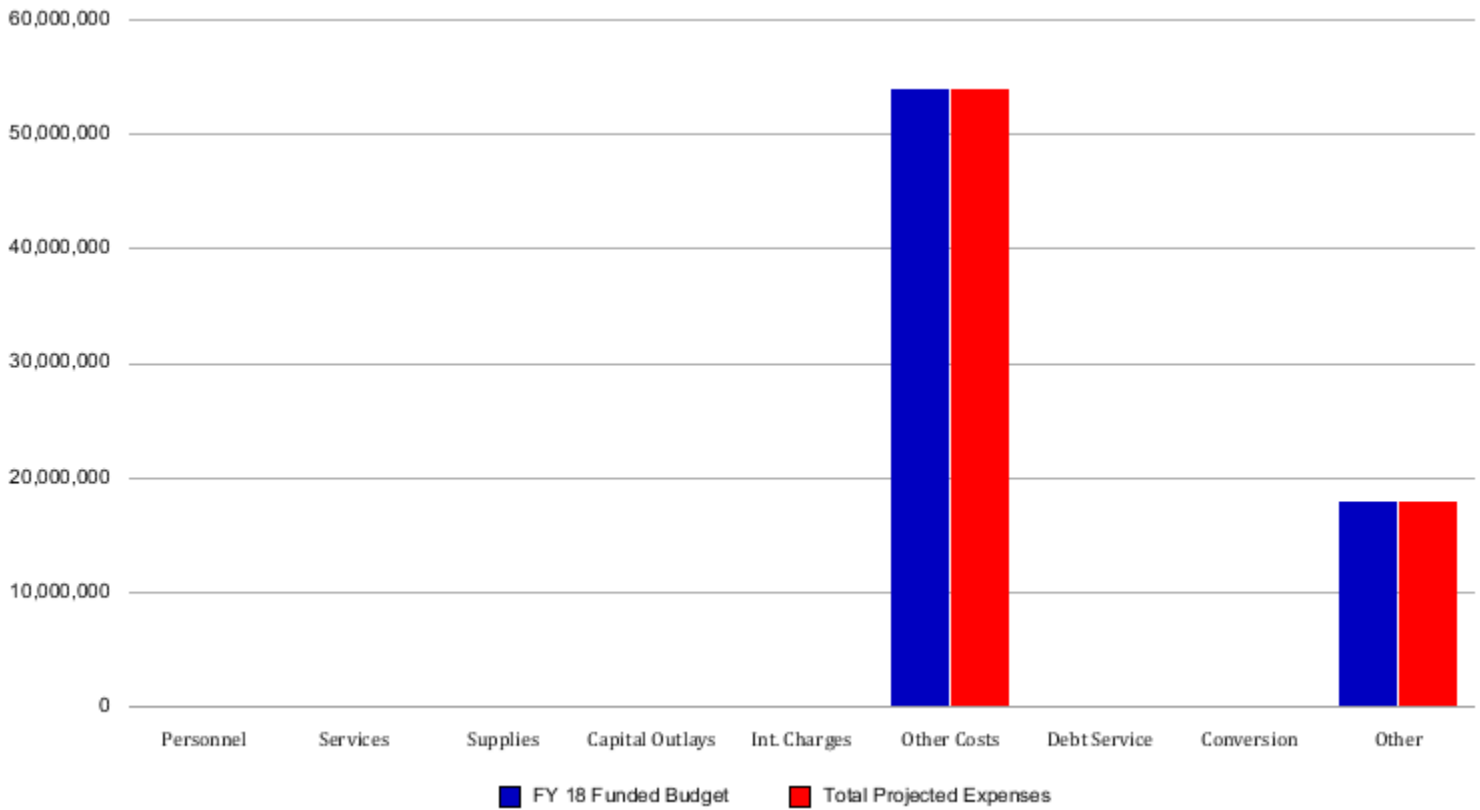
**Major Revenue Variances:**

As of March 31, 2018, the Hotel/Motel Tax Fund revenues were \$49M. Revenues are expected to be in line with anticipated budget.

**Major Expenditure Variances:**

Hotel/Motel Tax Fund expenses are commensurate with revenues.

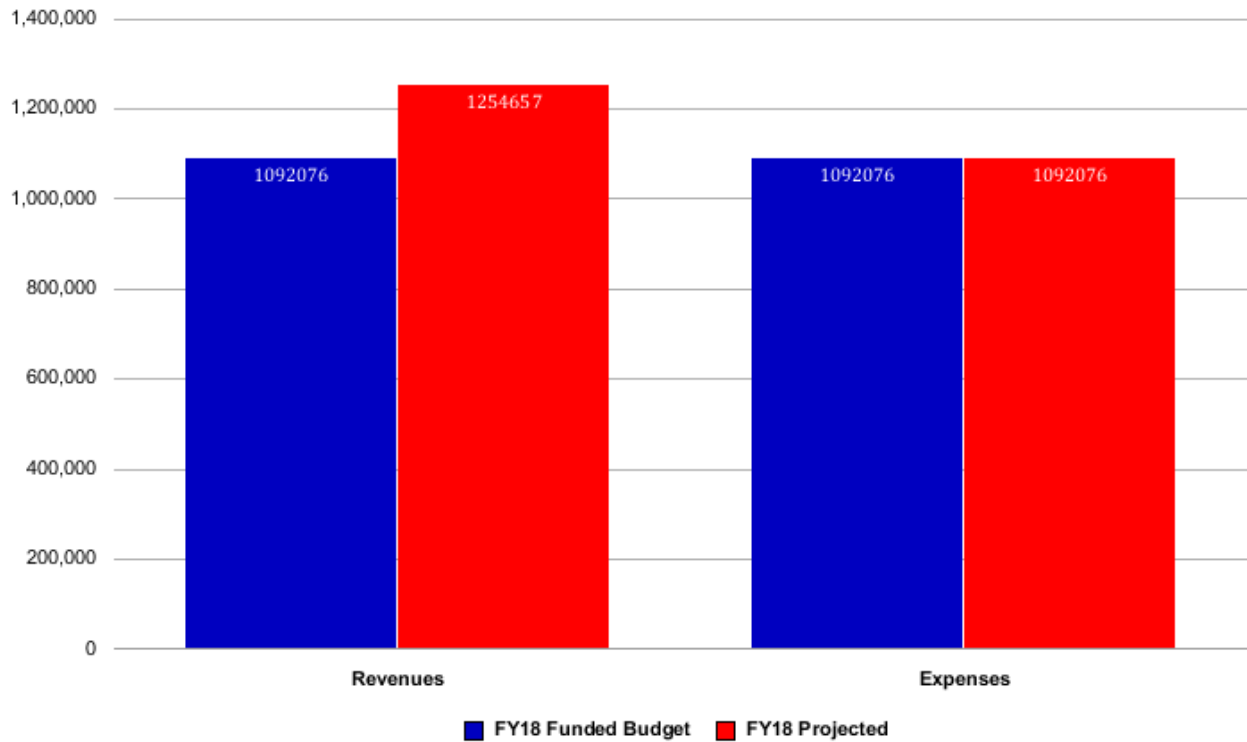
Hotel/Motel Tax Fund - Non-Departmental



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$0	\$0	\$0	\$0	\$0	0.00%
Purchased / Contracted Services	\$0	\$0	\$0	\$0	\$0	0.00%
Supplies	\$0	\$0	\$0	\$0	\$0	0.00%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$53,908,172	\$34,780,384	\$19,127,788	\$53,908,172	\$0	0.00%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$17,959,808	\$12,832,574	\$5,127,234	\$17,959,808	\$0	0.00%
<b>Expenses</b>	<b>\$71,867,980</b>	<b>\$47,612,958</b>	<b>\$24,255,022</b>	<b>\$71,867,980</b>	<b>\$0</b>	<b>0.00%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	N/A
Purchased / Contracted Services Explanation	N/A
Supplies Explanation	N/A
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	Expenses are commensurate with revenues.
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	Expenses are commensurate with revenues.

## Rental/Motor Vehicle Tax Fund BUDGET VARIANCE ANALYSIS AND PROJECTION



Account	FY16 Actual Y-T-D(Mar)	FY17 Actual Y-T-D(Mar)	FY18 Funded Budget	FY18 Actual Y-T-D(Mar)	FY18 Projected	Variance (\$)	Variance (%)
Revenues	\$848,363	\$851,317	\$1,092,076	\$1,010,590	\$1,254,657	\$162,581	\$14.89%
Expenses	\$848,363	\$844,735	\$1,092,076	\$942,724	\$1,092,076	\$0	\$0.00%
<b>Surplus (Deficit)</b>	<b>\$0</b>	<b>\$6,583</b>	<b>\$0</b>	<b>\$67,866</b>	<b>\$162,581</b>	<b>\$162,581</b>	<b>N/A</b>

**Major Revenue Variances:**

Rental Car tax collections on pace with revenue amounts expected for third quarter.

**Major Expenditure Variances:**

Expenditures are projected to be on par as anticipated.

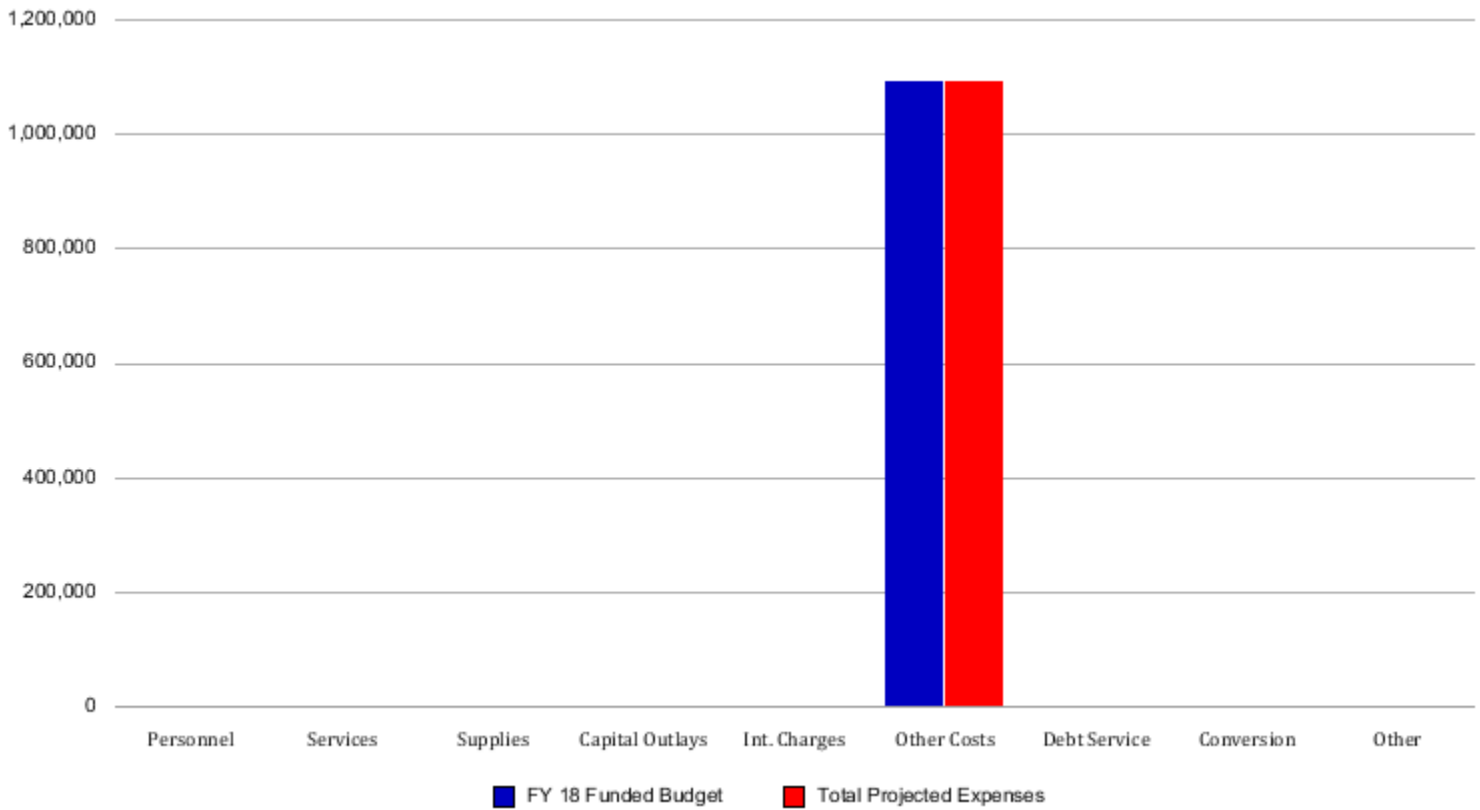
Rental/Motor Vehicle Tax Fund - Department Of Finance



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$0	\$0	\$0	\$0	\$0	0.00%
Purchased / Contracted Services	\$0	\$0	\$0	\$0	\$0	0.00%
Supplies	\$0	\$0	\$0	\$0	\$0	0.00%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$0	\$686	(\$686)	\$0	\$0	0.00%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$0</b>	<b>\$686</b>	<b>(\$686)</b>	<b>\$0</b>	<b>\$0</b>	<b>0.00%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	N/A
Purchased / Contracted Services Explanation	N/A
Supplies Explanation	N/A
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	Variance due to Car Rental analysis cost charged to fund in error. Charges to be reversed in the 4th quarter.
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A

Rental/Motor Vehicle Tax Fund - Non-Departmental

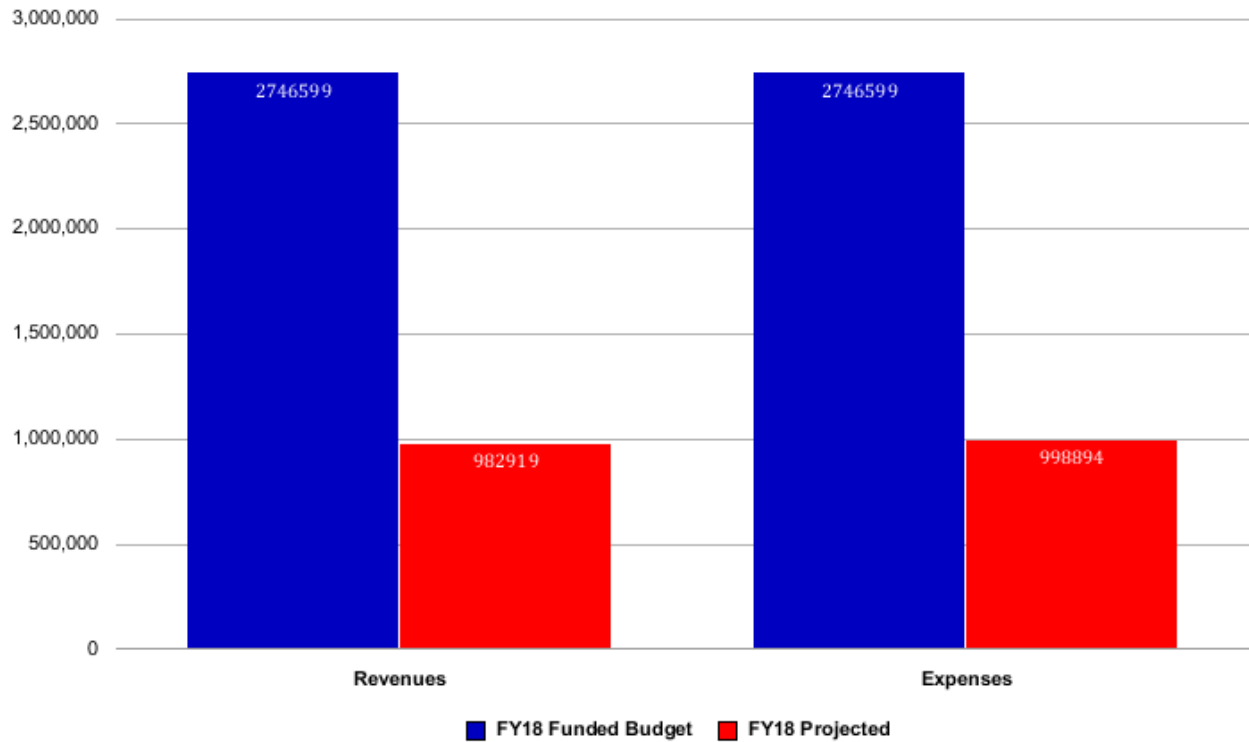


Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$0	\$0	\$0	\$0	\$0	0.00%
Purchased / Contracted Services	\$0	\$0	\$0	\$0	\$0	0.00%
Supplies	\$0	\$0	\$0	\$0	\$0	0.00%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$0	\$0	\$0	\$0	0.00%
Other Costs	\$1,092,076	\$942,038	\$150,038	\$1,092,076	\$0	0.00%
Debt Service	\$0	\$0	\$0	\$0	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$1,092,076</b>	<b>\$942,038</b>	<b>\$150,038</b>	<b>\$1,092,076</b>	<b>\$0</b>	<b>0.00%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	N/A
Purchased / Contracted Services Explanation	N/A
Supplies Explanation	N/A
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	N/A
Other Costs Explanation	Projected to spend within budget.
Debt Service Explanation	N/A
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A



## City Plaza Operating Fund BUDGET VARIANCE ANALYSIS AND PROJECTION



Account	FY16 Actual Y-T-D(Mar)	FY17 Actual Y-T-D(Mar)	FY18 Funded Budget	FY18 Actual Y-T-D(Mar)	FY18 Projected	Variance (\$)	Variance (%)
Revenues	\$10,686,625	\$1,012,768	\$2,746,599	\$722,919	\$982,919	(\$1,763,680)	(\$64.21%)
Expenses	\$468,538	\$601,234	\$2,746,599	\$716,076	\$998,894	\$1,747,705	\$63.63%
<b>Surplus (Deficit)</b>	<b>\$10,218,087</b>	<b>\$411,533</b>	<b>\$0</b>	<b>\$6,844</b>	<b>(\$15,975)</b>	<b>(\$15,975)</b>	<b>N/A</b>

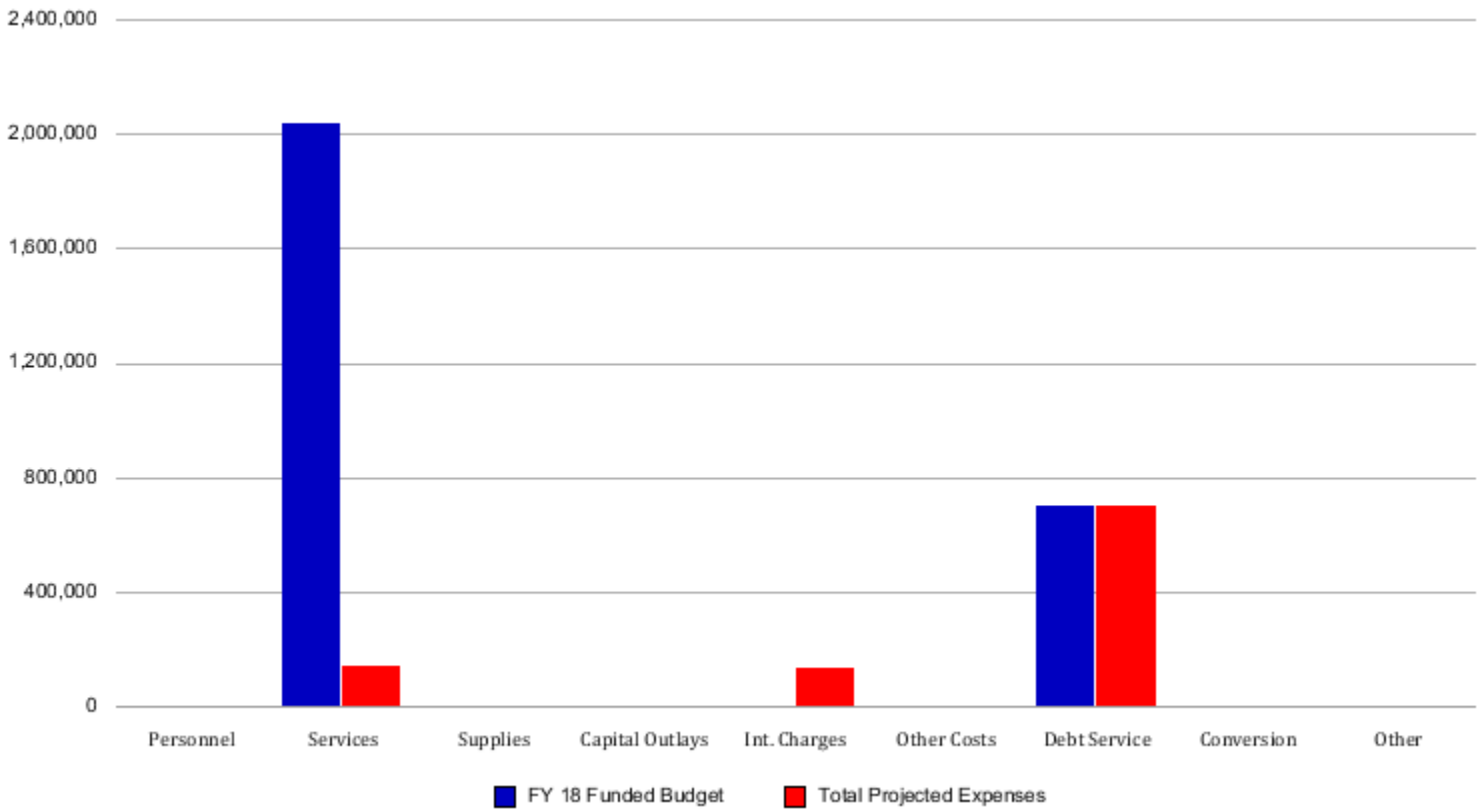
**Major Revenue Variances:**

As of March 31, 2018, the City Plaza Operating Fund revenues were \$723K. Projected revenues were adjusted to better align with current trends in rental revenue.

**Major Expenditure Variances:**

Variance in City Plaza Fund due to funding for Professional/Consulting Services to be expensed as needed.

City Plaza Operating Fund - Non-Departmental



Account	FY 18 Funded Budget	Actual Y-T-D (Mar)	Projected Expenses	Total Projected Expenses	Variance(\$)	Variance(%)
Personnel Services And Employee Benefits	\$0	\$0	\$0	\$0	\$0	0.00%
Purchased / Contracted Services	\$2,037,000	\$97,727	\$50,000	\$147,727	\$1,889,273	92.75%
Supplies	\$0	\$0	\$0	\$0	\$0	0.00%
Capital Outlays	\$0	\$0	\$0	\$0	\$0	0.00%
Interfund / Interdepartmental Charges	\$0	\$107,874	\$33,695	\$141,569	(\$141,569)	0.00%
Other Costs	\$0	\$0	\$0	\$0	\$0	0.00%
Debt Service	\$709,599	\$510,475	\$199,124	\$709,599	\$0	0.00%
Conversion / Summary	\$0	\$0	\$0	\$0	\$0	0.00%
Other Financing Uses	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Expenses</b>	<b>\$2,746,599</b>	<b>\$716,076</b>	<b>\$282,818</b>	<b>\$998,894</b>	<b>\$1,747,705</b>	<b>63.63%</b>

Expenditure Category	Variance Explanation
Personnel Services And Employee Benefits Explanation	N/A
Purchased / Contracted Services Explanation	Variance due to funding for Professional/Consulting Services to be expensed as needed.
Supplies Explanation	N/A
Capital Outlays Explanation	N/A
Interfund / Interdepartmental Charges Explanation	Variance due to indirect cost allocations more than anticipated.
Other Costs Explanation	N/A
Debt Service Explanation	Projected to spend within budget. This line includes payment for debt service.
Conversion / Summary Explanation	N/A
Other Financing Uses Explanation	N/A



# Cash Pool Reporting – March 2018

## Enterprise Funds

Enterprise Funds		Investment in Cash Pool (\$ in thousands)				Cash Pool Interest Earnings (\$ in thousands)			
Fund	Description	Dec-17	Jan-18	Feb-18	Mar-18	Dec-17	Jan-18	Feb-18	Mar-18
5051	Water and Waste Water Revenue	\$51,847	\$83,717	\$111,135	\$68,802	\$42	\$80	\$116	\$102
5052	Water and Waste Water Renewal Extension	758,865	746,541	747,289	735,602	794	890	892	841
5401	Solid Waste Services Revenue	(2,376)	(4,803)	(7,342)	(9,963)	(1)	(4)	(7)	(10)
5402	Solid Waste R&E	(9,864)	(9,876)	(9,889)	(9,900)	(9)	(12)	(12)	(11)
5501	Airport Revenue	112,499	113,877	122,397	138,204	115	134	141	148
5502	Airport Renewal Extension	695,185	683,369	670,263	663,211	724	814	808	757
	<b>Total</b>	<b>\$1,606,156</b>	<b>\$1,612,825</b>	<b>\$1,633,853</b>	<b>\$1,585,956</b>	<b>\$1,665</b>	<b>\$1,902</b>	<b>\$1,938</b>	<b>\$1,827</b>



# Cash Pool Reporting – March 2018

## Governmental Funds

Governmental Funds		Investment in Cash Pool (\$ in thousands)				Cash Pool Interest Earnings (\$ in thousands)			
Fund	Description	Dec-17	Jan-18	Feb-18	Mar-18	Dec-17	Jan-18	Feb-18	Mar-18
1001	General Fund	\$247,758	\$287,887	\$289,470	\$296,355	\$213	\$317	\$345	\$333
2151	Emergency Telephone System	(2,465)	(714)	(1,863)	(1,556)	(2)	(2)	(1)	(2)
2351	TSPLOST	38	5,668	30	10,403	-	3	3	6
2751	Hotel/Motel Tax	351	1,325	1,730	478	1	1	2	1
2801	Rental/Motor Vehicle Tax	(8)	(8)	(8)	(8)	-	-	-	-
3101	Annual Bond	347	345	346	347	-	-	-	-
3351	TSPLOST Capital Projects	24,337	22,913	21,722	12,161	27	28	27	19
3501	Park Improvement	3,855	6,771	7,054	6,970	3	6	8	8
3503	Capital Finance	21,514	46,563	46,016	43,845	17	40	55	51
3504	Special Assessment	3,407	3,412	3,450	3,592	4	4	4	4
3507	Capital Asset	(244)	(825)	(1,135)	(1,287)	-	-	(1)	(1)
3508	Capital Finance Recovery Zone	13	13	13	13	-	-	-	-
5059	Special 1% Sales and Use Tax	-	-	-	-	-	-	-	-
	<b>Total</b>	<b>\$298,902</b>	<b>\$373,351</b>	<b>\$366,826</b>	<b>\$371,313</b>	<b>\$263</b>	<b>\$397</b>	<b>\$442</b>	<b>\$419</b>



# Cash Pool Reporting – March 2018

## Other Funds

Other Funds		Investment in Cash Pool (\$ in thousands)				Cash Pool Interest Earnings (\$ in thousands)			
Fund	Description	Dec-17	Jan-18	Feb-18	Mar-18	Dec-17	Jan-18	Feb-18	Mar-18
4501	Perpetual Care	\$140	\$142	\$144	\$144	\$0	\$0	\$0	\$0
5561	Parks Facilities Revenue	(2)	(3)	(5)	(6)	-	-	-	-
5562	Parks Facilities R&E	(0)	(0)	(0)	(0)	-	-	-	-
5572	Downtown Parking Project	356	464	499	499	-	-	-	-
5574	City Plaza Project	1,127	1,190	1,162	1,233	1	1	1	1
5575	City Plaza R&E	170	49	5	(110)	-	-	-	-
5581	Civic Center Revenue	185	130	1,620	1,547	10	-	1	2
5582	Civic Center R&E	-	-	-	-	-	-	-	-
6001	Fleet Service	(2,519)	(2,745)	(2,440)	(3,092)	(2)	(3)	(3)	(3)
6002	Group Insurance	(2,572)	(3,973)	(5,618)	(6,633)	(4)	(3)	(5)	(7)
7101	Agency	22,237	22,749	23,249	23,991	23	27	28	27
7701	Trust	33,915	32,422	32,777	32,596	33	39	39	37
	<b>Total</b>	<b>\$53,038</b>	<b>\$50,424</b>	<b>\$51,392</b>	<b>\$50,170</b>	<b>\$61</b>	<b>\$61</b>	<b>\$61</b>	<b>\$57</b>
	<b>Total Investment in Cash Pool</b>	<b>\$1,958,096</b>	<b>\$2,036,601</b>	<b>\$2,052,071</b>	<b>\$2,007,438</b>	<b>\$1,989</b>	<b>\$2,360</b>	<b>\$2,441</b>	<b>\$2,303</b>

**CITY OF ATLANTA, GEORGIA**  
**General Fund - Statement of Cash Flows**  
(In Thousands)  
Q3 FY2018 & Q3 FY2017

Unaudited

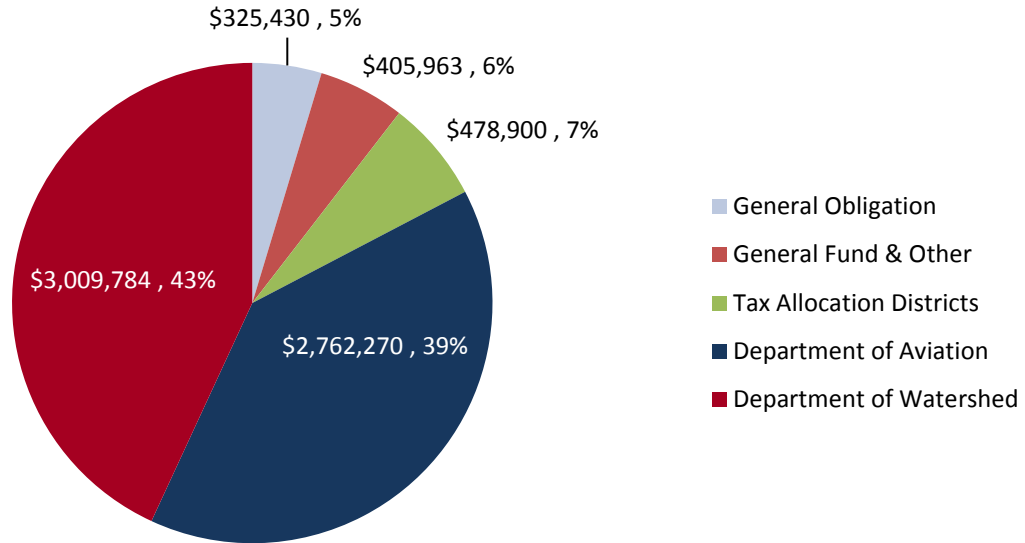
FY2018

FY2017

	Q1	Q2	Jan-18	Feb-18	Mar-18	Q3	FY18 Fiscal YTD	Q1	Q2	Q3	FY17 Fiscal YTD
<b>Cash and cash equivalents, beginning of period</b>	<b>\$ 205,038</b>	<b>\$ 137,269</b>	<b>\$ 230,012</b>	<b>\$ 267,341</b>	<b>\$ 263,853</b>	<b>\$ 230,012</b>	<b>\$ 205,038</b>	<b>\$ 138,119</b>	<b>\$ 81,293</b>	<b>\$ 237,902</b>	<b>\$ 138,119</b>
<b>Cash flows from operating activities</b>											
Revenue											
Cash flow from property taxes	4,418	131,410	56,087	6,848	3,072	66,007	201,835	2,241	181,383	8,308	191,932
Cash flow from public utility and other taxes	42,550	70,457	47,110	18,437	12,786	78,333	191,341	41,000	67,862	71,663	180,525
Cash flow from licenses and permits	11,472	19,484	6,814	15,463	33,533	55,810	86,766	14,079	18,143	56,953	89,175
Cash flow from charges for services	1,278	1,559	799	590	503	1,892	4,729	1,318	1,383	1,640	4,341
Cash flow from fines & forfeitures	5,311	5,019	1,614	1,808	1,624	5,046	15,376	5,774	5,482	5,577	16,833
Cash flow from building and concessions	6,131	3,480	282	680	1,032	1,994	11,605	3,946	2,357	2,773	9,076
Cash flow from hotel/motel taxes	3,528	4,797	1,538	1,724	1,245	4,507	12,832	3,028	5,280	4,238	12,546
Cash flow from other miscellaneous	9,827	10,831	4,979	4,093	3,326	12,398	33,056	8,838	8,809	19,394	37,041
Accounts Receivable Decrease (Increase)	(1,863)	(4,687)	(31,860)	31,885	(520)	(495)	(7,045)	192	(830)	2,686	2,048
<b>Total revenue</b>	<b>82,652</b>	<b>242,351</b>	<b>87,363</b>	<b>81,528</b>	<b>56,601</b>	<b>225,492</b>	<b>550,495</b>	<b>80,416</b>	<b>289,869</b>	<b>173,232</b>	<b>543,517</b>
Employee Accruals	3,195	10,103	(10,242)	554	364	(9,324)	3,974	4,940	789	(1,924)	3,805
Employee Expense	(107,945)	(125,635)	(27,223)	(33,852)	(36,610)	(97,685)	(331,265)	(108,744)	(104,943)	(108,349)	(322,036)
Employee related payments	(104,750)	(115,532)	(37,465)	(33,298)	(36,246)	(107,009)	(327,290)	(103,804)	(104,154)	(110,273)	(318,231)
Payments to Vendors	(37,615)	(46,818)	(14,078)	(15,881)	(10,975)	(40,934)	(125,367)	(39,331)	(51,195)	(40,950)	(131,476)
Accounts Payable	(4,164)	(3)	26,760	(28,116)	(2,604)	(3,960)	(8,127)	194	(4,926)	11,174	6,442
Vendor related payments	(41,779)	(46,821)	12,682	(43,997)	(13,579)	(44,894)	(133,494)	(39,137)	(56,121)	(29,775)	(125,033)
<b>Operating expenses</b>	<b>(146,529)</b>	<b>(162,353)</b>	<b>(24,783)</b>	<b>(77,295)</b>	<b>(49,825)</b>	<b>(151,903)</b>	<b>(460,784)</b>	<b>(142,941)</b>	<b>(160,275)</b>	<b>(140,048)</b>	<b>(443,264)</b>
<b>Operating income</b>	<b>(63,877)</b>	<b>79,999</b>	<b>62,580</b>	<b>4,233</b>	<b>6,776</b>	<b>73,589</b>	<b>89,711</b>	<b>(62,525)</b>	<b>129,594</b>	<b>33,184</b>	<b>100,253</b>
Operating transfers	2,343	(4,272)	(17,328)	813	459	(16,056)	(17,985)	1,966	53,742	(14,139)	41,569
Hotel/motel	(3,528)	(4,797)	(1,538)	(1,724)	(1,245)	(4,507)	(12,832)	(3,028)	(5,280)	(4,238)	(12,546)
Operating transfers	(1,185)	(9,069)	(18,866)	(911)	(786)	(20,563)	(30,817)	(786)	48,462	(18,377)	29,023
Interfund receivables/payables	9,018	30,009	(2,897)	(5,354)	(4,255)	(12,506)	26,521	19,454	343	28,783	48,580
<b>Net cash (used)/provided by operating activities</b>	<b>(56,044)</b>	<b>100,939</b>	<b>40,817</b>	<b>(2,032)</b>	<b>1,735</b>	<b>40,520</b>	<b>85,415</b>	<b>(44,133)</b>	<b>178,399</b>	<b>43,590</b>	<b>177,856</b>
<b>Cash flows from financing activities</b>											
MOU principal payments	(10,000)	-	-	-	-	-	(10,000)	(10,000)	-	-	(10,000)
Principal repayments of long-term debt	(2,267)	(6,992)	(2,295)	-	-	(2,295)	(11,554)	(2,213)	(8,234)	3,698	(6,749)
Interest payments	(632)	(536)	(152)	(1,039)	-	(1,191)	(2,359)	(812)	(6,632)	1,371	(6,073)
Acquisition, construction and impr. of capital assets	(202)	(1,170)	(28)	(612)	(181)	(821)	(2,193)	(529)	(2,276)	(1,347)	(4,152)
Capital Contributions	-	-	-	-	-	-	-	-	-	-	-
Proceeds from bond/note issuance	-	-	-	-	-	-	-	-	-	-	-
Proceeds from sale of capital assets	475	765	137	(83)	(81)	(27)	1,213	130	199	88	417
<b>Net cash (used)/provided by financing activities</b>	<b>(12,626)</b>	<b>(7,934)</b>	<b>(2,338)</b>	<b>(1,734)</b>	<b>(262)</b>	<b>(4,334)</b>	<b>(24,894)</b>	<b>(13,424)</b>	<b>(16,943)</b>	<b>3,810</b>	<b>(26,557)</b>
<b>Cash flows from investing activities</b>											
Interest on investments	901	(262)	(1,150)	278	956	84	723	731	(4,847)	1,916	(2,200)
Purchases and sales of non-pooled investments	-	-	-	-	-	-	-	-	-	-	-
<b>Net cash provided by/(used) investing activities</b>	<b>901</b>	<b>(262)</b>	<b>(1,150)</b>	<b>278</b>	<b>956</b>	<b>84</b>	<b>723</b>	<b>731</b>	<b>(4,847)</b>	<b>1,916</b>	<b>(2,200)</b>
<b>Change in cash and cash equivalents</b>	<b>(67,769)</b>	<b>92,743</b>	<b>37,329</b>	<b>(3,488)</b>	<b>2,429</b>	<b>36,270</b>	<b>61,244</b>	<b>(56,826)</b>	<b>156,609</b>	<b>49,316</b>	<b>149,099</b>
<b>Cash and cash equivalents, ending balance</b>	<b>\$ 137,269</b>	<b>\$ 230,012</b>	<b>\$ 267,341</b>	<b>\$ 263,853</b>	<b>\$ 266,282</b>	<b>\$ 266,282</b>	<b>\$ 266,282</b>	<b>\$ 81,293</b>	<b>\$ 237,902</b>	<b>\$ 287,218</b>	<b>\$ 287,218</b>
Cumulative operating cash flow	\$ (56,044)	\$ 44,895	\$ 40,817	\$ 38,785	\$ 40,520	\$ 85,415	\$ 85,415	\$ (44,133)	\$ 134,266	\$ 177,856	\$ 177,856
Cumulative cash flow from financing	\$ (12,626)	\$ (20,560)	\$ (2,338)	\$ (4,072)	\$ (4,334)	\$ (24,894)	\$ (24,894)	\$ (13,424)	\$ (30,367)	\$ (26,557)	\$ (26,557)
Cumulative cash flow from investing	\$ 901	\$ 639	\$ (1,150)	\$ (872)	\$ 84	\$ 723	\$ 723	\$ 731	\$ (4,116)	\$ (2,200)	\$ (2,200)
<b>Total</b>	<b>\$ (67,769)</b>	<b>\$ 24,974</b>	<b>\$ 37,329</b>	<b>\$ 33,841</b>	<b>\$ 36,270</b>	<b>\$ 61,244</b>	<b>\$ 61,244</b>	<b>\$ (56,826)</b>	<b>\$ 99,783</b>	<b>\$ 149,099</b>	<b>\$ 149,099</b>

## City of Atlanta Debt Portfolio

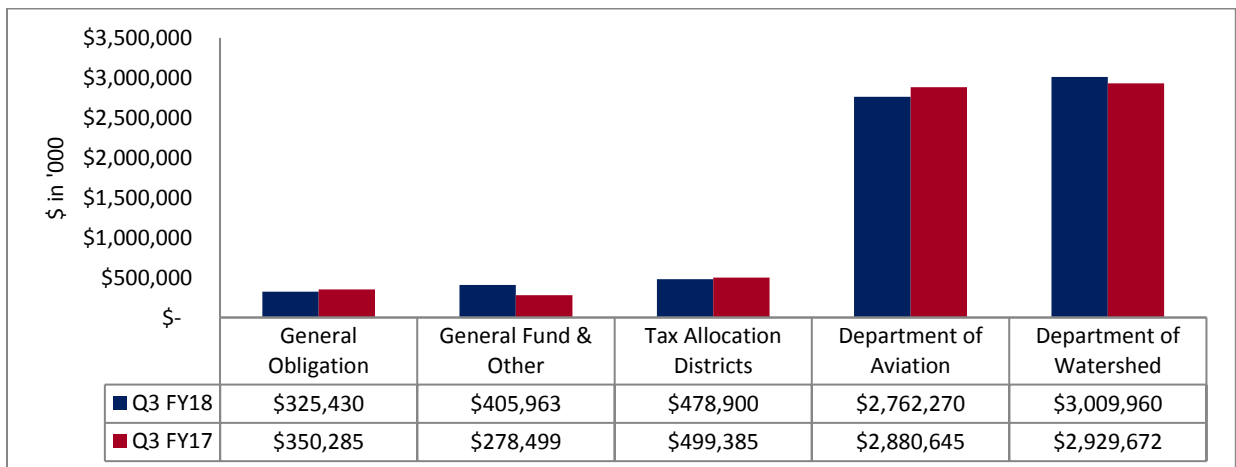
### Total Debt Outstanding (Q3 FY18)



At the end of the third quarter, the City of Atlanta’s outstanding long-term debt is \$7.0 billion. Total outstanding debt consists of \$1.2 billion in General Obligation and Other debt (General Fund, loans, Leases, Intergovernmental Agreements and Tax Allocation District (“TADs”)), \$2.8 billion in Aviation Revenue Bonds, and \$3.0 billion in Water and Wastewater Revenue Bonds. The Department of Aviation Commercial Paper Program in the amount of \$675 million and Bond Anticipation Notes (“BANs”) in the amount of \$300 million as of March 31, 2018 are not included in the total outstanding long-term debt aforementioned. The Department of Watershed has a Commercial Paper Program in the amount of \$250 million as of Mach 31, 2018, which is not included in the total outstanding long-term debt aforementioned.

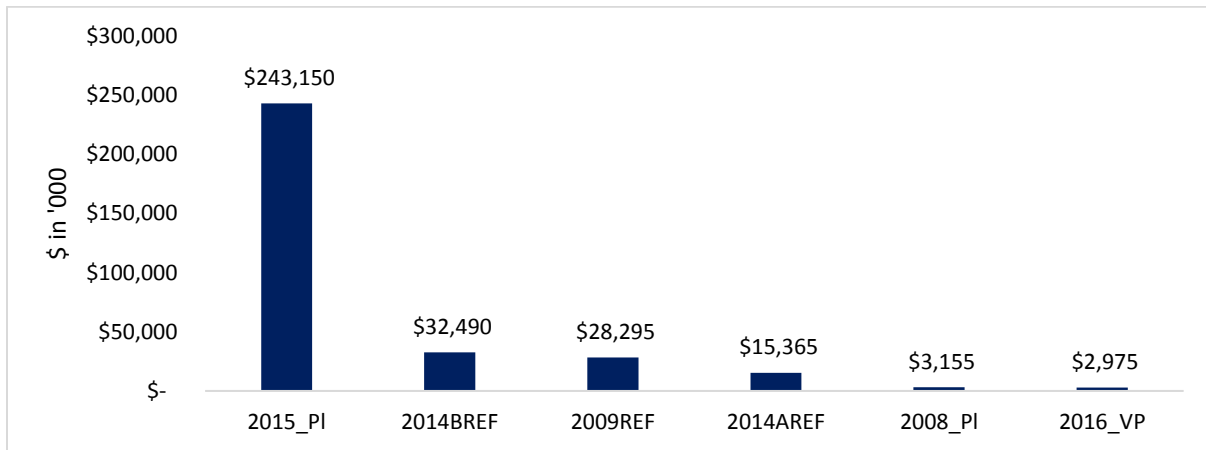
A comparison of the total outstanding debt between Q3 FY18 and Q3 FY17 shows an overall net increase of \$44 million or 0.6%.

### Debt Comparison Q3 (FY18 vs. FY17)



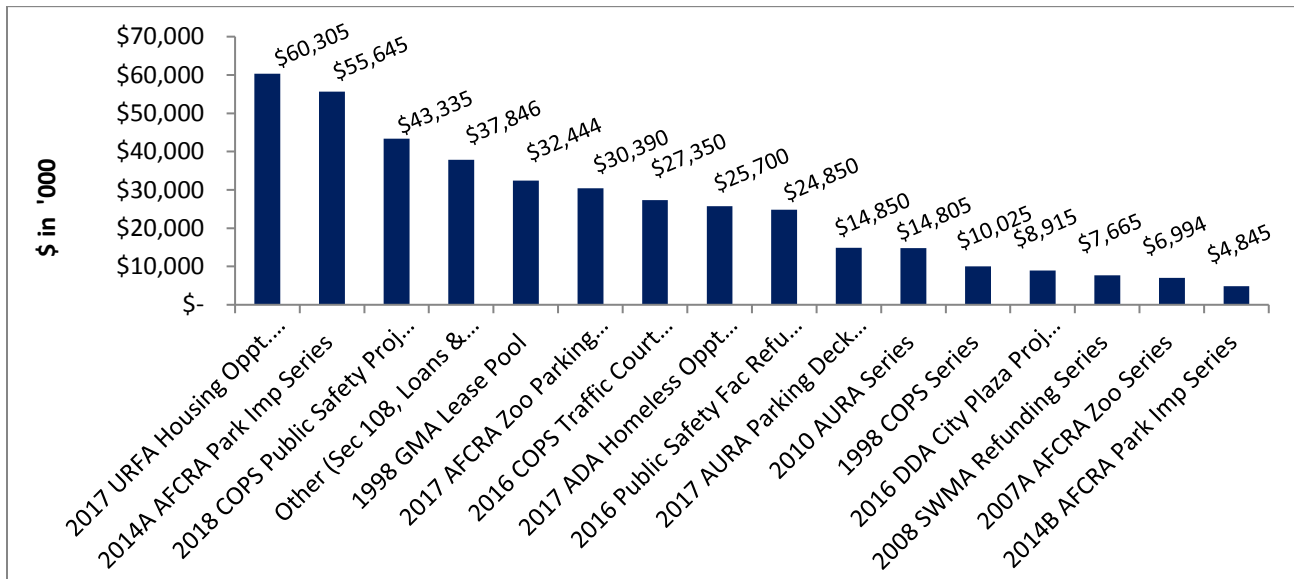
The following graphs outline debt outstanding for each series of bonds within the City's debt portfolios:

### General Obligation



The City's General Obligation debt portfolio consists of six (6) bond issuances with \$325.4 million outstanding as of Q3 FY18. A comparison with same period FY17 shows an overall decrease of \$24.8 million in total debt outstanding.

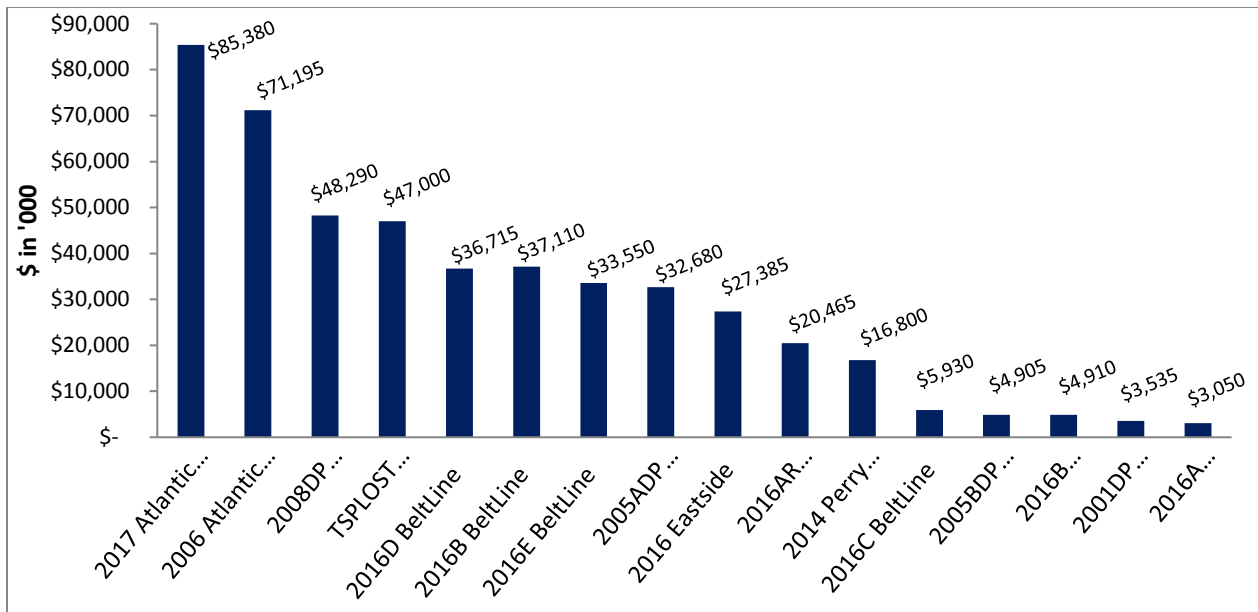
### General Fund & Other



The General Fund and Other debt portfolio includes bonds issued by the Atlanta Fulton County Recreation Authority ("AFCRA"), Atlanta Public Safety and Judicial Facilities Authority, Atlanta Solid Waste Management Authority, Downtown Development Authority, and Section 108 Loans. The total debt outstanding as of Q3 FY18 is \$405.9 million, a comparison with Q3 FY17 shows an overall increase of \$127.5 million. The City entered into several Energy Performance Agreements which increased the amount of debt during Fiscal Year 2018.

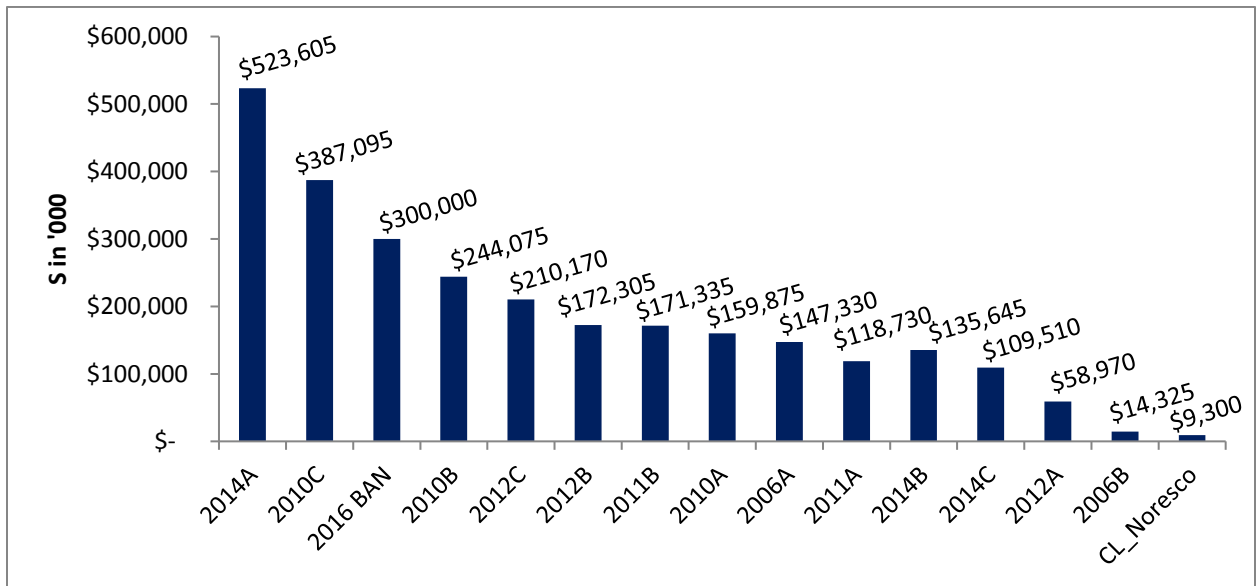


## Tax Allocation Districts (TADs)



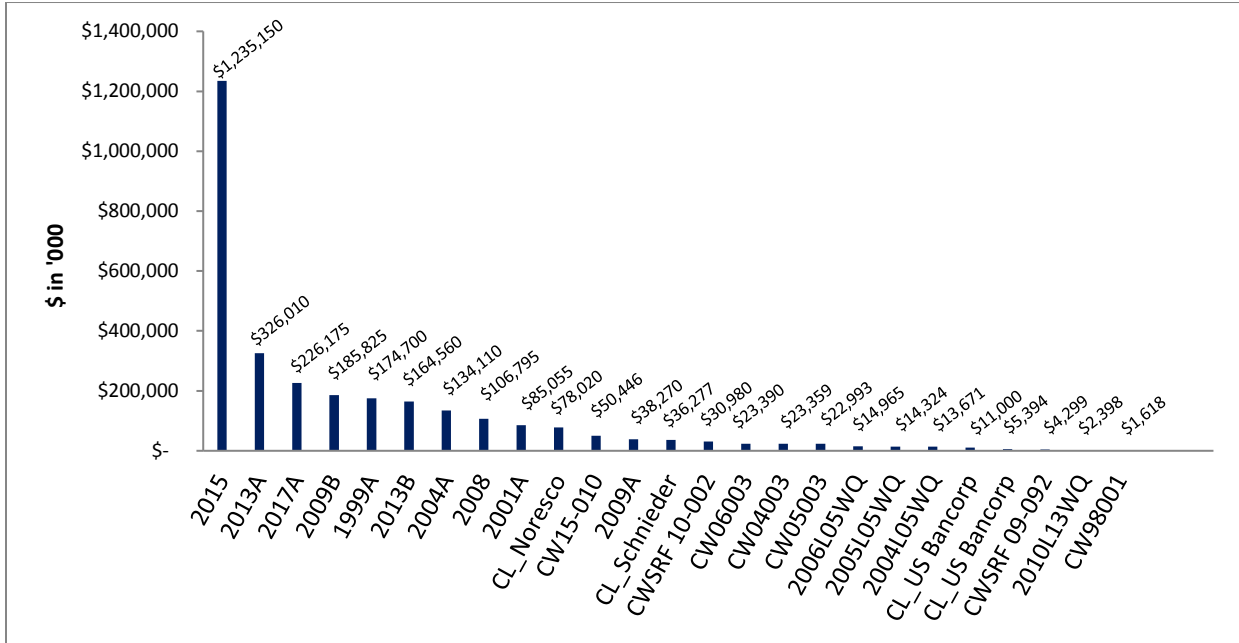
Tax Allocation District (TAD) debt totaled \$478.9 million as of Q3 FY18. This amount represents a decrease of \$20.4 million of total TAD debt outstanding compared to Q3 FY17. The City refunded and issued new money bonds in December 2017 for the City of Atlanta Tax Allocation Refunding Bonds (Atlantic Station Project), Series 2017.

## Department of Aviation



The Department of Aviation's debt totaled \$2.8 billion as of Q3 FY18. This reflects a net decrease of \$118.3 million compared to Q3 FY17.

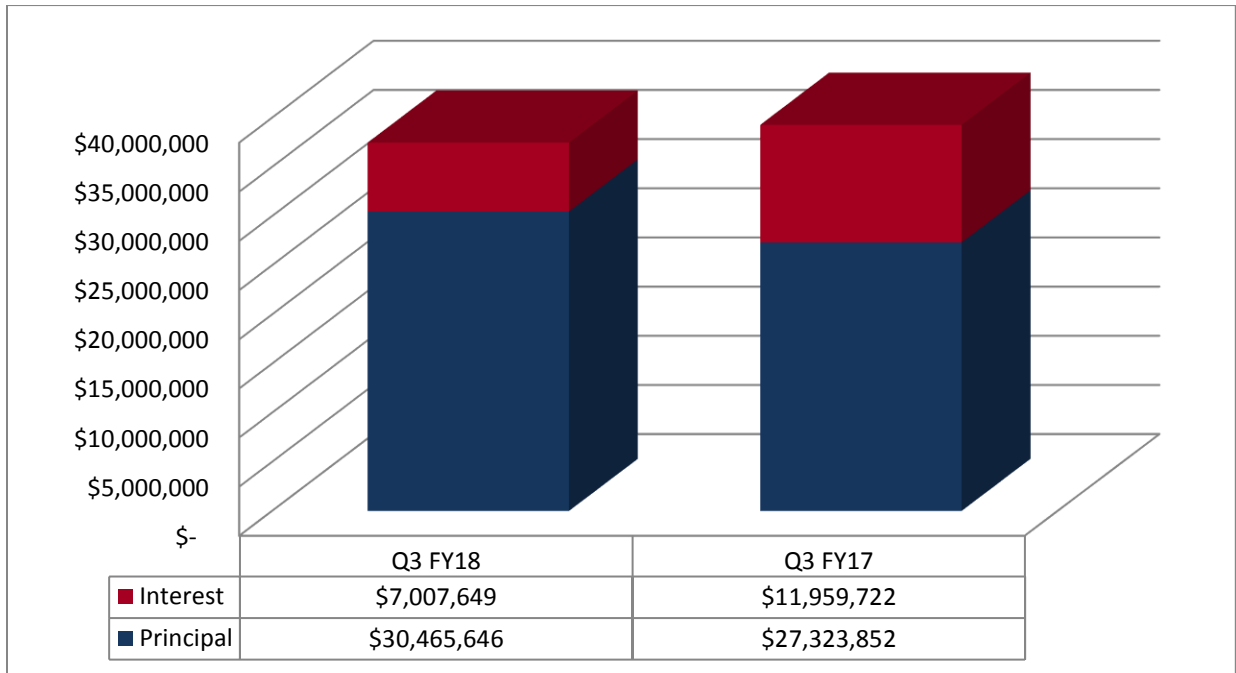
## Department of Watershed Management



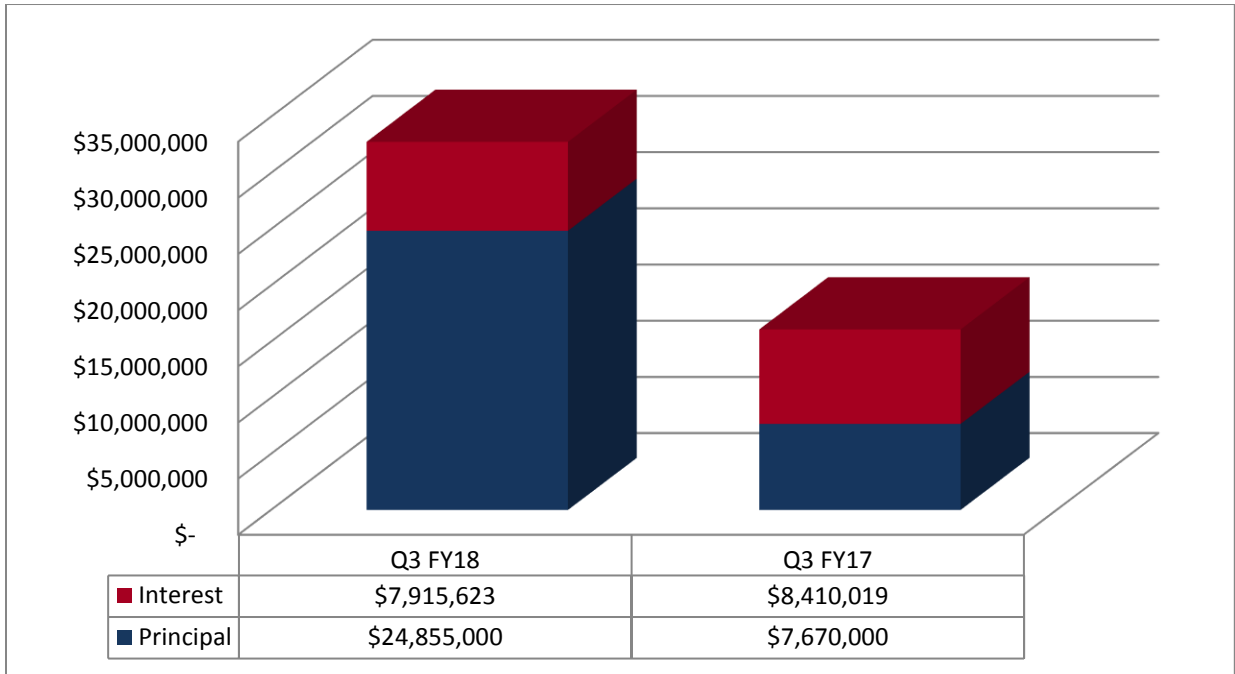
The Department of Watershed Management’s debt totaled \$3 billion as of Q3 FY18. This reflects an overall debt increase of approximately \$80.3 million compared to Q3 FY17.

The following graphs outline total debt payments made as of Q3 FY18 in comparison to Q3 FY17.

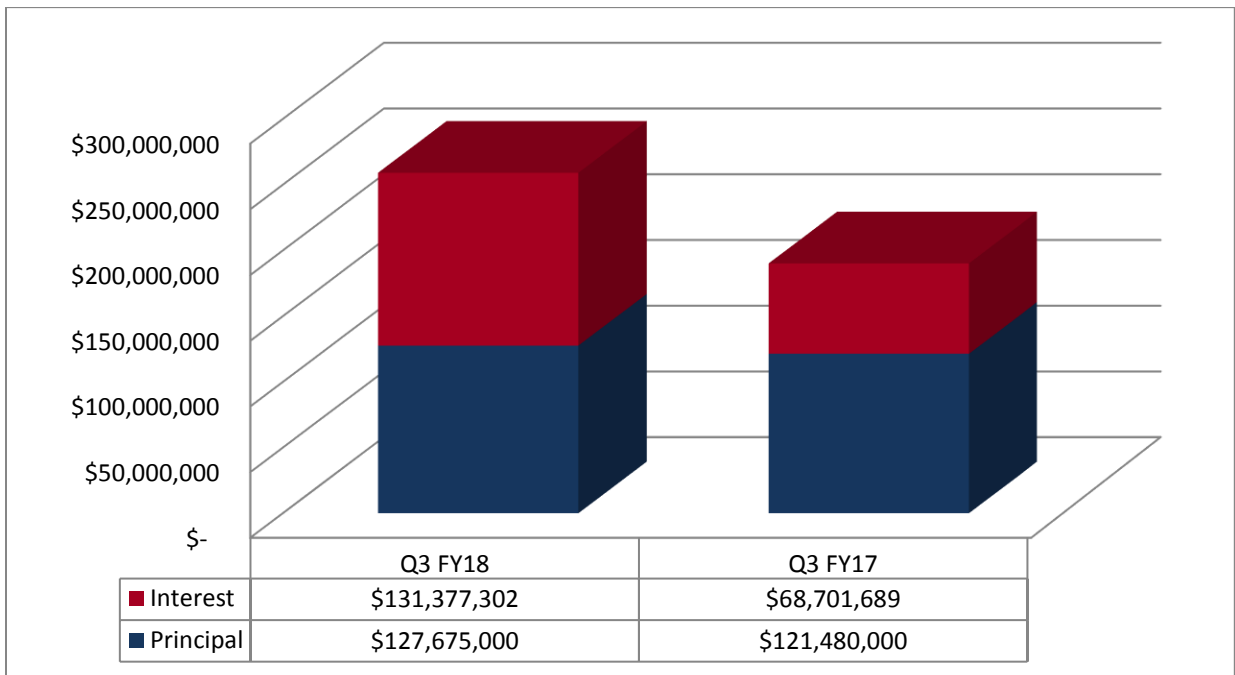
## General Fund & Other



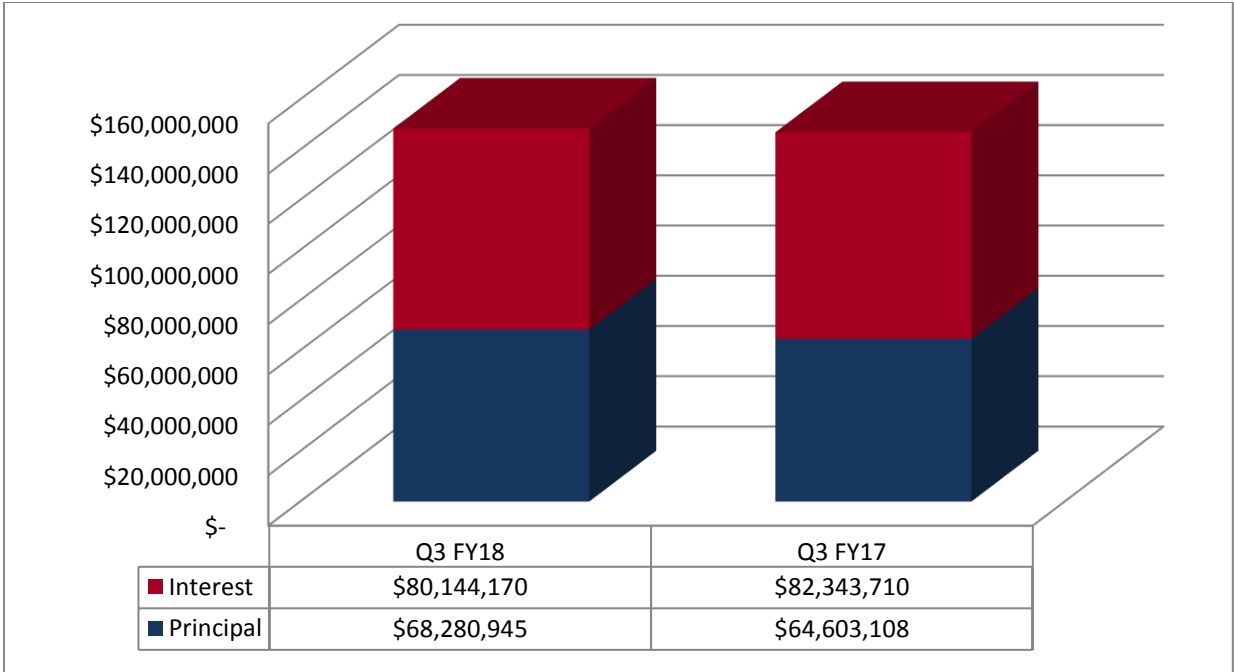
## General Obligation (GO)



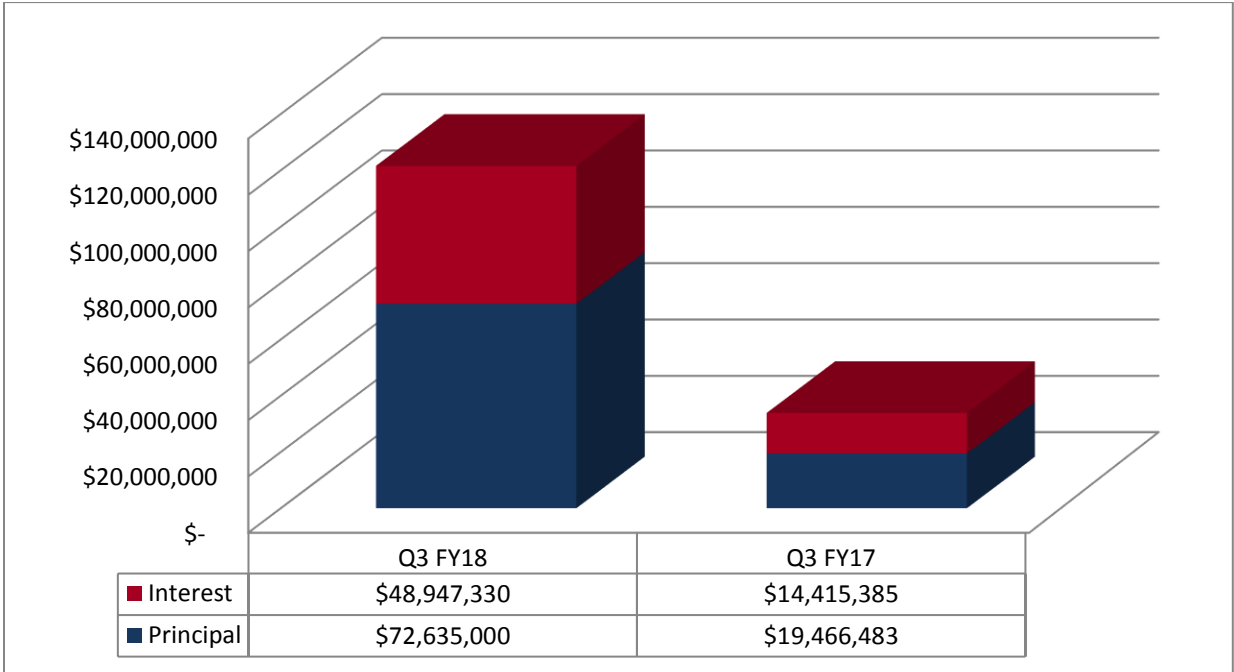
## Department of Aviation



**Department of Watershed Management**



**Tax Allocation Districts (TADs)**

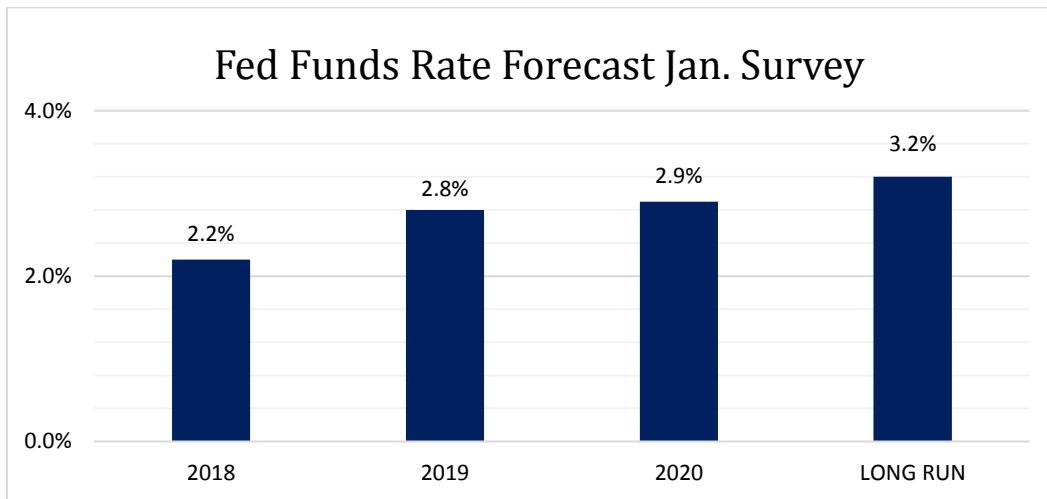


The City continues to make timely payments on all its outstanding debt obligations and constantly monitors the financial markets for any potential refunding opportunities that will generate present value (PV) savings as well as reduce annual debt service costs.

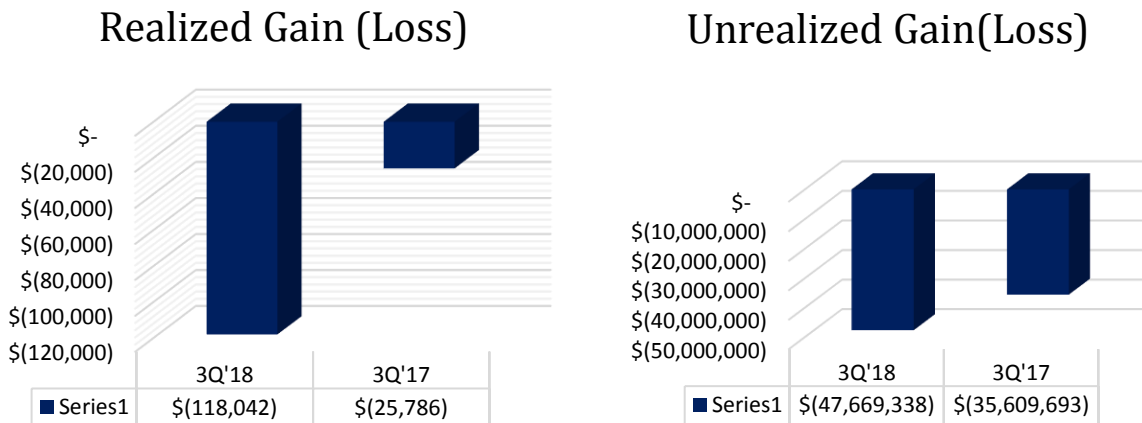
## City of Atlanta Investment Portfolio

**Economic Outlook:** As of March 2018, the 1-year treasury rose to 2.09%, versus 1.03% a year ago. 10-year treasury yields were at 2.75%, versus 2.42% in the prior year. At the first Federal Open Market Committee (FOMC) meeting of 2018, the Federal Reserve raised rates to 25bps, making the target range 1.50%-1.75%. The Fed is expected to increase rates 2-3 times this year.

Investors are confident about stronger economic growth; however, some remain skeptical regarding how the Presidential tariffs will affect the economy as well as global relations. Unemployment continues to remain at 4.1%, however the U-6 (people unemployed versus still looking), shows a higher-level closer to 8%.



**Realized & Unrealized Gain:** Realized losses were greater this quarter over last quarter due to the investment team taking some losses to meet some immediate cash outflow needs. Unrealized losses continue to increase in this negative rate environment, which are now locked in due to the continued increase in interest rates.

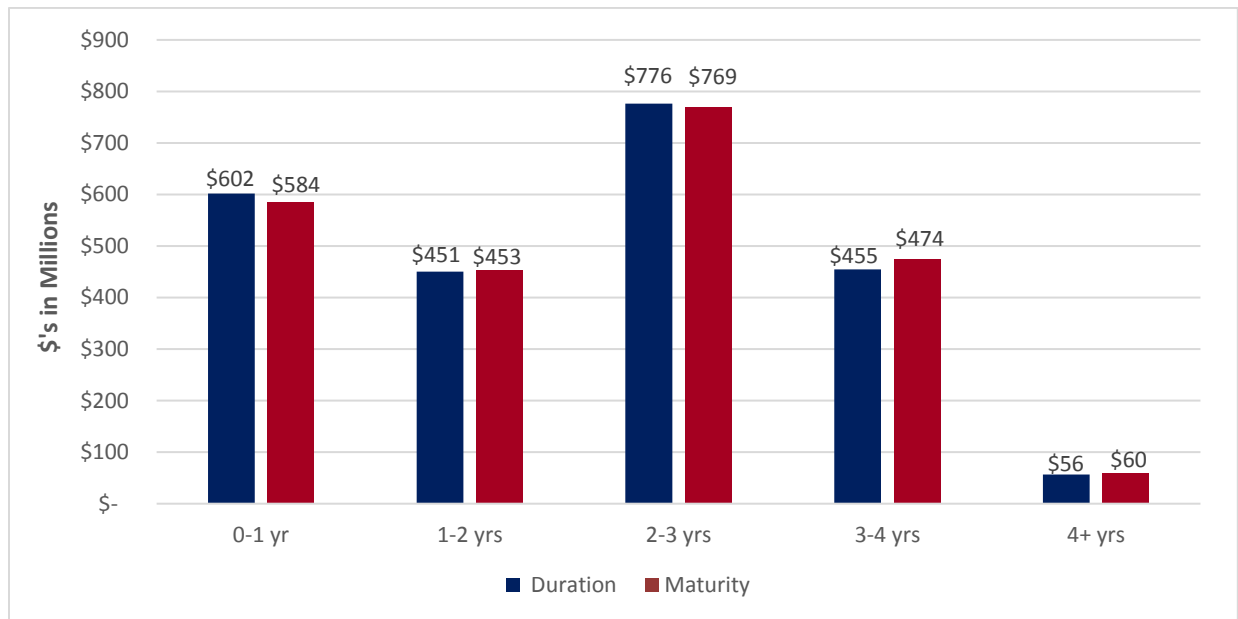


It should be noted, while there were small realized losses, net income for the period ending Q3 FY18 was \$9.0 million, compared to \$7.6 million in Q3 FY17 (an increase of 18.4%).

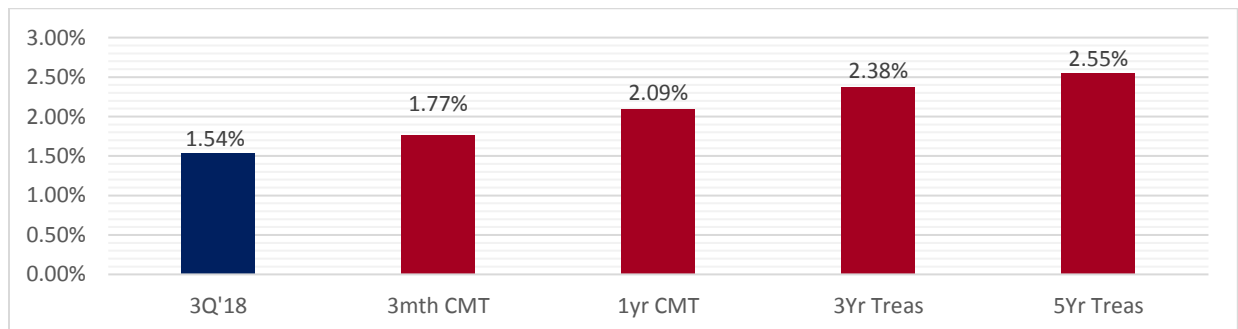
**Total Portfolio:** As of Q3 FY18, the City of Atlanta’s investment portfolio had a total par value of \$2.4 billion and is mostly comprised of the Cash Pool for General Government, Watershed Management, and Airport Passenger Facility Charge (APFC) accounts.

Investments	Par Value 3/31/18	Par Value 3/31/17	% of Portfolio
Federal Agency Securities	\$ 1,694.7	\$ 1,692.5	71.4%
US Treasury Securities	\$ 416.0	\$ 405.0	17.5%
Municipal Securities	\$ 228.7	\$ 223.0	9.6%
Certificates of Deposit	\$ 9.0	\$ 14.0	0.4%
Georgia Fund 1	\$ 25.5	\$ 25.3	1.1%
<b>Total</b>	<b>\$ 2,373.9</b>	<b>\$ 2,359.8</b>	<b>100%</b>

**Maturity Distribution:** Final maturity and duration are concentrated in the 2-3 year range. This is predominantly due to a high concentration of U.S. Agency bonds purchased during significantly lower interest rates periods. The Office of the Treasurer recently implemented a new strategy of laddering out investments over a specified time frame to meet cash requirements.



**Benchmark:** Q3 FY18 yield was 1.54%, compared to 1.32% in Q3 FY17. Current lag in benchmark is due to the FOMC’s speed in increasing the Fed Funds and investment in long dated lower yields in prior years.



**Portfolio Strategy:** The Office of the Treasurer is continuing a laddered portfolio approach to maintain and meet the City’s cash requirements. As short-term investments mature, cash needs are met, while excess cash is reinvested at a higher yield in response to the Fed increasing rates.

**Statement of Covenant Compliance:** As of Q3 FY18, the City was in compliance with all guidelines. Cash on hand was approximately \$200M, intentionally being held to invest after the FOMC increased rates, as well as take care of larger debt service payments.

	<b>Actual Results - As of 3/31/18</b>		<b>Mandates Per Investment Policy</b>	
<b>Investments</b>	<b>Total Par Amount</b>	<b>% of Portfolio</b>	<b>Guidelines</b>	<b>In Compliance?</b>
Federal Agency Securities	\$ 1,694.7	71.4%	75% Max	Yes
US Treasury Securities	\$ 416.0	17.5%	15% Min	Yes
Municipal Securites	\$ 228.7	9.6%	25% Max	Yes
Certificates of Deposit	\$ 9.0	0.4%	40% Max	Yes
Georgia Fund 1	\$ 25.5	1.1%	25% Max	Yes
<b>Total</b>	<b>\$ 2,373.9</b>	<b>100.0%</b>		

\*\*All \$ amounts in MM's

**Certified Brokers:** The City of Atlanta has 26 registered broker-dealers that are approved to transact business with the city. While ensuring that the City of Atlanta receives the best pricing possible from the market, the Office of the Treasurer ensures all broker-dealers that transact with the city are able to do so. In FY18, we have transacted business with 33% of Minority and Women Business Enterprises (MWBE) brokers-dealers.

As of Q3 FY18, the Office of the Treasurer completed a new RFQ (Request for Qualifications) to diversify the number of broker-dealers that transact with the city. The Office of the Treasurer certified 49 brokers, increasing the City’s ability to get the best execution with buying and selling bonds.

## MUNICIPAL BOND RATINGS

BONDS TYPE	CREDIT RATING		
	Moody's	Standard & Poor's	Fitch
<b>General Obligation Bonds</b>	Aa1	AA+	AA+
<b>Water and Wastewater Revenue Bonds</b>	Aa2	AA-	A+
<b>Hartsfield-Jackson Atlanta International Airport Revenue Bonds - Senior Lien GARBs</b>	Aa3	AA-	AA-
<b>Hartsfield-Jackson Atlanta International Airport Revenue Bonds- PFC/Subordinate Lien GARBs</b>	Aa3	AA-	A+
<b>Hartsfield-Jackson Atlanta International Airport Revenue Bonds</b>	A3	A-	A
<b>Senior Lien Customer Facility Charge Atlanta Development Authority</b>	Aa1	AA+	--
<b>Downtown Development Authority</b>	Aa1	AA+	AA+
<b>Solid Waste Management Authority</b>	Aa1	AA+	--
<b>City of Atlanta and Fulton County Recreation Authority</b>	Aa1	AA+	--
<b>Urban Residential Finance Authority</b>	Aa1		AA+
<b>Tax Allocation Districts</b>	N/A	N/A	--



## CATASTROPHIC (GENERAL) FUND BALANCE PROJECTION

Fund Balance at June 30, 2010	72,433
FY 2011 Surplus	<u>21,917</u>
Fund Balance at June 30, 2011	94,350
FY 2012 Surplus	<u>32,370</u>
Fund Balance at June 30, 2012	126,720
FY2013 Surplus	<u>11,444</u>
Fund Balance at June 30, 2013	138,164
FY2014 Surplus	<u>3,821</u>
Fund Balance at June 30, 2014	141,985
FY2015 Surplus	<u>9,029</u>
Fund Balance at June 30, 2015	151,014
FY2016 Surplus	<u>2,135</u>
Fund Balance at June 30, 2016	153,149
FY2017 Surplus	<u>47,433</u>
Fund Balance at June 30, 2017 (Audited)	200,582

### Projected Fund Balance Change during FY18

FY2018 Revenues Approved by City Council	682,325	
Less: GF revenue projection variance	<u>(12,658)</u>	
Net projected Revenues as of 6/30/2018		669,667
FY2018 Expenses Approved by City	682,325	
Plus: GF department projection variance	<u>11,293</u>	
Net projected Expenses as of 6/30/2018		693,618
Net Estimated FY18 Deficit from Operations		<u>(23,951)</u>
<b>Total Projected Fund Balance General Fund</b>		<b>176,631</b>

### GASB 54 Fund Balance Projection:

	<u>30-Jun-18</u>	
Nonspendable	5,941	
Restricted	0	
Committed	31,575	
Assigned	8,537	
Unassigned	<u>130,578</u>	
	176,631	
Unrestricted	170,690	

## **APPENDIX A - REVENUE DETAIL**

### **PROPERTY TAXES & INTANGIBLE TAXES**

*PROPERTY TAXES*

*INTANGIBLE TAXES*

### **LOCAL OPTION SALES TAX**

### **ALCOHOL, HOTEL/MOTEL AND OTHER TAX**

*ALCOHOL TAX*

*HOTEL/MOTEL TAX*

### **PUBLIC UTILITY FRANCHISE**

### **INSURANCE PREMIUM TAXES**

### **MOTOR VEHICLE**

### **LICENSES AND PERMITS**

*LICENSES, LIQUOR*

*LICENSES, BEER/WINE*

*LICENSES, GENERAL BUSINESS*

*PERMITS, COMMERCIAL PARKING*

*PERMITS, BUILDING*

*PERMITS, ELECTRICAL*

*OTHER LICENSES & PERMITS*

### **CHARGES FOR SERVICES**

*INDIRECT COST RECOVERY*

*POLICE INSPECTIONS*

*POLICE SERVICE ATLANTA BOARD OF EDUCATION*

*POLICE SERVICE BURGLAR ALARM*

*FEES FOR SWIMMING*

*OTHER CHARGES FOR SERVICES*

### **FINES & FORFEITURES**

*TRAFFIC FINES*

*PARKING FINES*

*FAILURE TO APPEAR/ABIDE*

*OTHER FINES & FORFEITURES*

### **MISCELLANEOUS REVENUE**

*LAND RENTAL*

*BUILDING RENTAL*

*INS INMATE LEASE RENTAL*

*RECOVERIES*

### **OTHER FINANCING SOURCES & LOCAL SHARED**

*INTEREST EARNINGS*

*GAIN/LOSS ON INVESTMENT*

*OPERATING TRANSFER FROM 7101 - ONE TIME BONUS - AGENCY FUNDS*

*OPERATING TRANSFER FROM 7701 - CAR RENTAL TAX*

**APPENDIX B - DEPARTMENT OF FINANCE/BUDGET OFFICE CONTACT LIST**

Please contact your Budget Analyst/Manager if you have any questions.

<b>OBFP Staff</b>	<b>Title</b>	<b>Department</b>	<b>Phone Number</b>
<b>Youlanda Carr</b>	<b>Budget Chief</b>		<b>(404) 330-6949</b>
<b>Jessime McGarity</b>	<b>Budget Director</b>		<b>(404) 330-6902</b>
David Oberender	Budget & Policy Manager	Police E911 Corrections	(404) 865-8691
Melita Kelly	Budget Analyst	Aviation Planning Non- Departmental	(404) 330-6714
Stacia Waters	Budget Analyst	Fire AIM Hotel / Motel City Plaza	(404) 335-1922
Jelani Willis	Budget Analyst	Parks Civic Center Solid Waste Public Works Fleet Services	(404) 546-6667
<b>Shawn Gabriel</b>	<b>Budget Director</b>		<b>(404) 865-8442</b>
Pam Holmes	Budget & Policy Manager	Hyperion/EPRCS	(404) 330-6985
Alicia Thompson	Budget Analyst	Procurement Courts Solicitor Watershed Public Defender Group Insurance	(404) 865-8471
Daniel Brown	Budget Analyst	Law Finance City Council Human Resources Executive Office OEAM ATL311 Rental	(404) 865-8475
Victor Duru	Budget Analyst Associate	Ethics Audit ACRB	(404) 330-6443

**APPENDIX C – GLOSSARY OF TERMS**

<b>Alcohol</b>	Alcohol accounts include 3% tax-by-the-drink and Wholesale Alcohol at .22 cents per liter.
<b>Building Permits</b>	Building permit fee is \$5.00 per \$1,000 of valuation or \$50 whichever is greater.
<b>Current Year Property Taxes</b>	Real and personal ad valorem taxes; tax revenues derived from 10.24 millage rate.
<b>Fines/Forfeitures</b>	Comprised of traffic fines and tied to ticket issuance and Park Atlanta guarantee included.
<b>General Business License</b>	Business tax based on gross receipts and number of employees on companies reporting Georgia income.
<b>Hotel/Motel Tax</b>	Seven percent room occupancy tax levied on the occupant of any hotel, motel, lodgings, or rooming accommodations.
<b>Indirect Cost Recovery</b>	Cost allocation to recover centralized administrative services provided to enterprise funds.
<b>Insurance Premium</b>	Insurance companies pay tax on the gross direct premium to the State Insurance Department.
<b>Intangible Recording Taxes</b>	Recording tax is levied on each instrument securing one or more long-term notes at the rate of \$1.50 per each \$500.
<b>Interest Earnings</b>	Interest earned based on the General Fund equity share in the Cash Pool (Concentration Account).
<b>Land and Building Rentals</b>	Monthly lease rental agreements for City-owned real estate properties (Neighborhood centers and cell towers).
<b>Local Option Sales Tax</b>	City share of LOST is 42.87% of one percent; county-wide tax negotiated between Fulton County and municipalities.
<b>Motor Vehicle Taxes</b>	Monthly tag tax due on the birth date of each registered motor vehicle.
<b>Operating Transfers</b>	Transfers from Car Tax and Trust funds.
<b>Other Charges for Services</b>	Public safety fees including false alarms, school detective, and inspection fees.

<b>Other Licenses/Permits</b>	Comprised of alcohol, professional licenses, plumbing, electrical, and HVAC permits.
<b>Prior Year</b>	
<b>Property Taxes</b>	Outstanding delinquent property taxes that are subject to FIFA (liens).
<b>Public Utility Franchise</b>	Franchise fee paid by public utility companies based on a percentage of gross receipts or linear feet.
<b>Real Estate Transfer Taxes</b>	Tax is levied on sale/transfer of real estate at rate of \$1 for the first \$1,000 & .10 cents for each additional \$100.
<b>Recoveries</b>	State reimbursements for workers compensation claims from State Subsequent Injury Trust Fund.