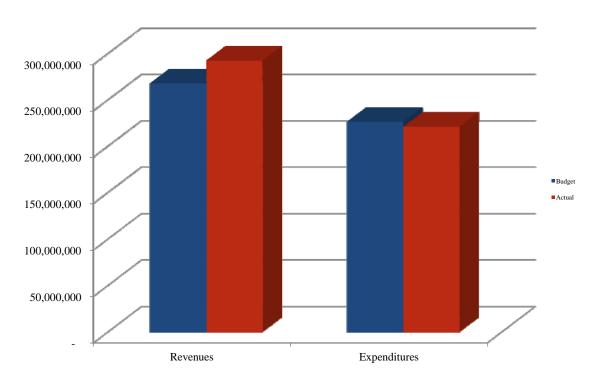
CITY OF ATLANTA

General Fund - Budget Variance Analysis Current Period: NOV-2012

| | Budget | Actual | Variance | Variance |
|---|-------------|-------------|-------------|----------|
| Category | Nov-12 | Nov-12 | \$ | % |
| Revenues | 267,505,739 | 292,071,949 | 24,566,210 | 9% |
| Expenditures | 225,950,370 | 220,713,581 | (5,236,789) | -2% |
| Surplus (deficit) of revenues over expenditures | 41,555,369 | 71,358,368 | 29,802,999 | N/A |



Key Drivers - Revenues:

Property taxes represents the primary variance; and this is attributable to the timing of tax receipts.

Key Drivers - Expenditures:

Public Safety is under budget by 5%, which is due mainly to vacant positions.

 $\textbf{General government} \ departments \ are \ under \ budget \ by 8\%, which \ is \ due \ mainly \ to \ timing \ of \ invoices.$

Non-departmental is over budget by 12%, which is due mainly to timing of debt payments.

CITY OF ATLANTA SET OF BOOKS General Fund (1001) - Budget Variance Analysis Current Period: NOV-2012

| | Budget Nov-12 | Actual Nov-12 | Budget Variance | Var % | Key Variance Explanation | YTD Budget Nov-12 | YTD Actual Nov-12 | Budget Variance | Key Variance Var % Explanation |
|---|------------------------|------------------------|----------------------|-----------|--|------------------------|------------------------|--------------------|--|
| | | | | | | | | | |
| Revenues: | | | | | | | | | |
| Current year property taxes | 21,917,752 | 2,944,364 | (18,973,388) | (87) | Moderate-Tax Collections Due date was Sept/Oct. 2012/96% Collection Rate | 138,285,719 | 164,779,025 | 26,493,307 | 19 Moderate-Tax Collections Due date was Sept/Oct. 2012/96% Collection Rate |
| Local option sales tax | 8,535,708 | 8,347,264 | (188,444) | (2) | Moderate-Expected Higher % Allocation effective January 2013. | 44,090,614 | 42,078,633 | (2,011,981) | (5) Moderate-Expected Higher % Allocation effective January 2013. |
| Public utility franchise | 1,633,605 | 1,630,373 | (3,232) | (0) | Low | 9,987,979 | 12,808,380 | 2,820,401 | 28 Low |
| Indirect cost recovery | 1,825,522 | 2,580,526 | 755,004 | 41 | Low-No Change Expected Monthly JE by Accounting Office | 12,821,257 | 12,902,630 | 81,373 | 1 Low-No Change Expected Monthly JE by Accounting Office |
| General business license | 427,201 | 326,157 | (101,044) | (24) | Low-Corporate Gross Revenue levels | 3,085,395 | 2,807,728 | (277,667) | (9) Low-Corporate Gross Revenue levels |
| Insurance premium | 3,940,000 | 2 (21 40) | (3,940,000) | (100) | Low-Payment due in October | 19,700,000 | 20,924,594 | 1,224,594 | 6 Low-Payment due in October |
| Other licenses and permits | 2,158,163 | 3,621,486 1,537,482 | 1,463,324 | 68 | Moderate | 5,792,044 | 5,521,057 | (270,986) | (5) Moderate |
| Fines and forfeitures Alcohol | 1,687,160 | ,, | (149,677) | (9) | Moderate | 8,145,753 | 9,129,719 | 983,966 | 12 Moderate |
| Alconol Hotel and motel tax* | 1,475,453 1,022,183 | 1,252,822 1,219,891 | (222,631) 197,708 | (15) | Moderate | 6,789,341 4,470,349 | 6,267,284 4,997,348 | (522,056) | (8) Moderate |
| Intangible recording taxes | 1,022,183 | 411.928 | 197,708 | 19 100 | Low-Improved RevPAR and Occup. Levels Low | 1.446.085 | 4,997,348 1.634.352 | 526,998 188.266 | 12 Low-Improved RevPAR and Occup. Levels13 Low |
| Land and building rentals | 1,089,795 | 226,773 | (863,022) | (79) | Low | 3,822,652 | 1,862,037 | (1,960,616) | (51) Low |
| Real estate transfer taxes | 110,532 | 87,750 | (22,781) | (21) | Low-Predicated on Stable RE Market | 726,642 | 564,494 | (162,148) | (22) Low-Predicated on Stable RE Market |
| Other revenues | 1,020,894 | 1,840,700 | 819,807 | 80 | Includes motor vehicle, charge for services and misc. revenues | 8,341,908 | 5,794,667 | (2,547,241) | (31) Includes motor vehicle, charge for services and misc. revenues |
| Other revenues | 1,020,094 | 1,040,700 | 619,607 | | includes motor venicle, charge for services and mise. revenues | 0,541,500 | 3,794,007 | (2,347,241) | (51) includes motor vehicle, charge for services and mise, revenues |
| Total Revenues | 47,128,547 | 26,027,518 | (21,101,029) | (45) | | 267,505,739 | 292,071,949 | 24,566,210 | 9 |
| Expenditures | | | | | | | | | |
| Public safety: | | | | | | | | | |
| Police | 14,054,290 | 13,178,735 | (875,555) | (6) | Under budget due to timing related to filling sworn and civilian positions | 70,271,450 | 67,241,451 | (3,029,999) | (4) Under budget due to timing related to filling sworn and civilian positions |
| Fire | 6,400,867 | 5,602,577 | (798.290) | (12) | Under budget due to timing related to filling sworn and civilian positions | 32.004.337 | 29.677.957 | (2,326,380) | (7) Under budget due to timing related to filling sworn and civilian positions |
| Corrections | 2,133,792 | 1,786,992 | (346,800) | (16) | Under Budget due to conservative spending and timing of invoices. | 10,668,962 | 10,644,528 | (24,434) | (0) Under Budget due to conservative spending and timing of invoices. |
| Courts | 740,435 | 733,097 | (7,338) | (10) | Under budget due to timing of invoices related to repair/maintenance | 3,702,173 | 3,475,346 | (226,827) | (6) Under budget due to one vacant position and timing of invoices |
| Solicitor | 244,412 | 262,294 | 17,882 | 7 | Over budget due to increase in extra/help and part time expenses | 1,222,060 | 1.267.682 | 45.622 | 4 Over budget due to increase in extra/help and part time expenses |
| Public Defender | 128,808 | 116,911 | (11,897) | (9) | Spending budget as needed and timing of invoices | 644,040 | 614,517 | (29,523) | (5) Spending budget as needed and timing of invoices |
| Total public safety | 23,702,604 | 21,680,606 | (2,021,998) | (9) | | 118,513,022 | 112,921,481 | (5,591,541) | (5) |
| General Government | | | | | | | | | |
| Citizens Review Board | 30,958 | 27,665 | (3,293) | (11) | Vacant position has not been filled | 154,788 | 98,942 | (55,846) | (36) Vacant position has not been filled |
| Audit | 116,628 | 106,302 | (10,326) | (9) | Spending budget as needed and timing of invoices | 583,142 | 454,966 | (128,176) | (22) Spending budget as needed and timing of invoices |
| City Council | 635,365 | 528,984 | (106,381) | (17) | Spending budget as needed and timing of invoices | 3,176,824 | 2,679,987 | (496,837) | (16) Spending budget as needed and timing of invoices |
| Department of Information Technology | 2,340,815 | 1,855,230 | (485,585) | (21) | Timing of IBM, Oracle, Accela, Telecom bills and other major maintenance contracts | 11,704,076 | 12,269,539 | 565,463 | 5 Over budget due to Courts IVR system upgrade and 311 Call Center |
| Human Resources | 403,807 | 356,473 | (47,334) | (12) | Vacant positions have not been filled and timing of invoices | 2,019,037 | 1,891,492 | (127,545) | (6) Vacant positions have not been filled and timing of invoices |
| Ethics | 29,312 | 29,347 | 35 | o o | Spending budget as needed | 146,559 | 147,251 | 692 | 0 Spending budget as needed |
| Executive Offices | 2,202,376 | 1,766,397 | (435,979) | (20) | Vacant positions have not been filled and timing of invoices | 11,011,878 | 7,724,477 | (3,287,401) | (30) Vacant positions have not been filled and timing of invoices |
| Finance | 1,020,231 | 964,369 | (55,862) | (5) | Spending budget as needed and timing of invoices | 5,101,153 | 4,867,313 | (233,840) | (5) Spending budget as needed and timing of invoices |
| Law | 472,839 | 540,034 | 67,195 | 14 | Spending budget as needed and timing of invoices | 2,364,193 | 2,222,821 | (141,372) | (6) Spending budget as needed and timing of invoices |
| Parks, Recreation, and Cultural Affairs | 2,599,378 | 2,296,416 | (302,962) | (12) | Timing of expenditures related to seasonal activities | 12,996,890 | 11,797,927 | (1,198,963) | (9) Timing of expenditures related to seasonal activities |
| Planning and Community Development | 213,063 | 978,283 | 765,220 | 359 | Spending budget as needed and timing of invoices | 1,065,315 | 1,506,146 | 440,831 | 41 Spending budget as needed and timing of invoices |
| Procurement | 72,686 | 73,312 | 626 | 1 | Over budget due to position moved from Office of Sustainability | 363,431 | 373,529 | 10,098 | 3 Over budget due to position moved from Office of Sustainability |
| Public Works | 2,080,327 | 1,667,964 | (412,363) | (20) | Under budget due to timing of invoices | 10,401,635 | 10,038,323 | (363,312) | (3) Under budget due to timing of invoices |
| Total general government | 12,217,785 | 11,190,776 | (1,027,009) | (8) | | 61,088,921 | 56,072,713 | (5,016,208) | (8) |
| Non-Departmental Expenditures | 9,269,685 | 29,073,834 | 19,804,149 | 214 | Over budget due mainly to timing of debt payments | 46,348,427 | 51,719,387 | 5,370,960 | 12 Over budget due mainly to timing of debt payments |
| Total Expenditures | 45,190,074 | 61,945,216 | 16,755,142 | 37 | | 225,950,370 | 220,713,581 | (5,236,789) | (2) |
| Over/Under Revenues and Expenditure | 1,938,473 | (35,917,698) | (37,856,171) | (1,953) | | 41,555,369 | 71,358,368 | 29,802,999 | 72 |

^{*} The City of Atlanta receives collections of hotel/motel tax revenues
The Georgia World Congress Center and Georgia Dome receives 75.01% of
the revenues collected. The City of Atlanta retains 24.99% of the revenues.