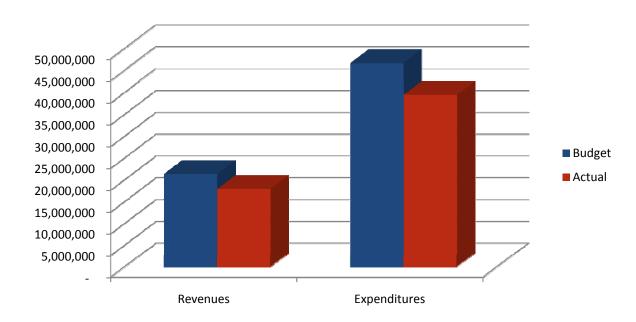
CITY OF ATLANTA General Fund - Budget Variance Analysis Current Period: JUL-2010

| Category | Budget Jul-10 | Actual Jul-10 | Variance \$ | Variance % |
|---|------------------|------------------|----------------|---------------|
| Revenues | 21,402,085 | 17,940,800 | (3,461,285) | -16% |
| Expenditures | 46,633,667 | 39,484,537 | (7,149,130) | -15% |
| Surplus (deficit) of revenues over expenditures | (25,231,582) | (21,543,737) | 3,687,845 | -15% |



Key Drivers:

Public Safety departments are under budget by 6%, which is attributed to vacant positions.

General government departments are under budget by 12%, which is due to timing of invoices for contracts and seasonal activity. Non-departmental is under budget by 34% since debt payments are due twice per year.

CITY OF ATLANTA SET OF BOOKS General Fund (1001) - Budget Variance Analysis Current Period: JUL-2010

| | Budget Jul-10 | Actual Jul-10 | Budget Variance | Var % | Key Variance Explanation | YTD Budget Jul-10 | YTD Actual Jul-10 | Budget Variance | Key Variance Var % Explanation | |
|---|------------------|------------------|--------------------|-------|--|----------------------|----------------------|--------------------|--|--|
| Revenues: | | | | | | | | | | |
| Current year property taxes | _ | - | _ | _ | Low; Monitoring Timing of Collections per TCO (due date 10/15) | - | _ | _ | - Low; Monitoring Timing of Collections per TCO (due date 10/15) | |
| Local option sales tax | 6,376,772 | 7,483,111 | 1,106,339 | 17 | Moderate; tied to consumer spending | 6,376,772 | 7,483,111 | 1,106,339 | 17 Moderate; tied to consumer spending | |
| Public utility franchise | 2,589,277 | 2,081,032 | (508,245) | (20) | Moderate: Monitoring Utility Prices (Georgia Power represents more than 50%; due in Ja | 2,589,277 | 2,081,032 | (508,245) | (20) Moderate: Monitoring Utility Prices (Georgia Power represents more than 50%; due in January) | |
| Indirect cost recovery | 2,873,208 | 3,012,753 | 139,545 | 5 | Low; budget was forecasted per cost allocation plan | 2,873,208 | 3,012,753 | 139,545 | 5 Low; budget was forecasted per cost allocation plan | |
| General business license | 1,716,336 | 494,255 | (1,222,081) | (71) | Low; this tax is tied to companies gross receipts (due date April 2011) | 1,716,336 | 494,255 | (1,222,081) | (71) Low; this tax is tied to companies gross receipts (due date April 2011) | |
| Insurance premium | 1,710,550 | | (1,222,001) | n/m | Annual Payment due in October 2010 | - | - | (1,222,001) | - Annual Payment due in October 2010 | |
| Other licenses and permits | 273.073 | 932,367 | 659,294 | 241 | Moderate; tied to construction sector | 273.073 | 932,367 | 659,294 | 241 Moderate; tied to construction sector | |
| Fines and forfeitures | 1,432,000 | 1,358,173 | (73,827) | (5) | High: APD ticket activity is key component | 1,432,000 | 1,358,173 | (73,827) | (5) High: APD ticket activity is key component | |
| Alcohol | 1,514,868 | 1,278,184 | (236,684) | (16) | Low; no material impact on drinking establishments | 1,514,868 | 1,278,184 | (236,684) | (16) Low; no material impact on drinking establishments | |
| Hotel and motel tax* | 685,300 | 894,562 | 209.262 | 31 | Low; budget was forecasted on reduced travel | 685,300 | 894,562 | 209.262 | 31 Low; budget was forecasted on reduced travel | |
| Building permits | 749,980 | 247,291 | (502,689) | (67) | Moderate; monitoring commercial construction sector | 749,980 | 247,291 | (502,689) | (67) Moderate; monitoring commercial construction sector | |
| Operating transfers | 745,500 | 247,271 | (302,007) | - | Recurring enterprise fund transfers | - | 247,271 | (502,007) | - Recurring enterprise fund transfers | |
| Intangible recording taxes | 149,156 | 258,603 | 109,447 | 73 | Moderate; less activity tied to credit crisis | 149,156 | 258,603 | 109,447 | 73 Moderate; less activity tied to credit crisis | |
| Land and building rentals | 682,215 | 332,440 | (349,775) | (51) | Moderate; based on contractual lease agreements | 682,215 | 332,440 | (349,775) | (51) Moderate; based on contractual lease agreements | |
| Real estate transfer taxes | 58,200 | 78,684 | 20,484 | 35 | Low; budget is conservative due to real estate trends | 58,200 | 78,684 | 20,484 | 35 Low; budget is conservative due to real estate trends | |
| Other revenues | 2,301,701 | (510,655) | (2,812,356) | (122) | Due to adj. related to gains/losses offset by interest earnings, misc. revenues | 2,301,701 | (510,655) | (2,812,356) | (122) Due to adj. related to gains/losses offset by interest earnings, misc. revenues | |
| Other revenues | 2,301,701 | (510,055) | (2,012,330) | | Due to adj. Telated to gains/1055e5 offset by interest carnings, finse. Tevenues | 2,301,701 | (510,055) | (2,012,330) | | |
| Total Revenues | 21,402,085 | 17,940,800 | (3,461,285) | (16) | | 21,402,085 | 17,940,800 | (3,461,285) | (16) | |
| Expenditures | | | | | | | | | | |
| Public safety: | | | | | | | | | | |
| Police | 13,471,431 | 12,487,499 | (983,932) | (7) | Vacant sworn positions have not been filled and timing of invoices | 13,471,431 | 12,487,499 | (983,932) | (7) Vacant sworn positions have not been filled and timing of invoices | |
| Fire | 6,172,999 | 5,800,093 | (372,906) | (6) | Vacant sworn positions have not been filled | 6,172,999 | 5,800,093 | (372,906) | (6) Vacant sworn positions have not been filled | |
| Corrections | 1,820,954 | 1,846,728 | 25,774 | 1 | Overtime payment for holiday and coverage for leave taken | 1,820,954 | 1,846,728 | 25,774 | Overtime payment for holiday and coverage for leave taken | |
| Courts | 697,413 | 680,615 | (16,798) | (2) | Vacant positions - 2 case managers have not been filled & timing of contracts | 697,413 | 680,615 | (16,798) | (2) Vacant positions - 2 case managers have not been filled & timing of contracts | |
| Solicitor | 215,870 | 138,192 | (77,678) | (36) | Vacant positions - 9 Attorneys and 8 others have not been filled | 215,870 | 138,192 | (77,678) | (36) Vacant positions - 9 Attorneys and 8 others have not been filled | |
| Public Defender | 128,595 | 97,227 | (31,368) | (24) | Vacant positions - 3 Attorneys and 2 others have not been filled | 128,595 | 97,227 | (31,368) | (24) Vacant positions - 3 Attorneys and 2 others have not been filled | |
| Total public safety | 22,507,262 | 21,050,354 | (1,456,908) | (6) | | 22,507,262 | 21,050,354 | (1,456,908) | (6) | |
| General Government | | | | | | | | | | |
| Citizens Review Board | 30,892 | 29,416 | (1,476) | (5) | Spending budget as needed and timing of invoices | 30,892 | 29,416 | (1,476) | (5) Spending budget as needed and timing of invoices | |
| Audit | 80.095 | 84,696 | 4.601 | 6 | Timing differences due to various expenses | 80,095 | 84.696 | 4,601 | 6 Timing differences due to various expenses | |
| City Council | 565,521 | 516,887 | (48,634) | (9) | Spending budget as needed and timing of invoices | 565,521 | 516,887 | (48,634) | (9) Spending budget as needed and timing of invoices | |
| Department of Information Technology | 2,240,157 | 1.301.252 | (938,905) | (42) | Timing difference of major contracts (IBM, Microsoft, Oracle, AT&T) | 2,240,157 | 1,301,252 | (938,905) | (42) Timing difference of major contracts (IBM, Microsoft, Oracle, AT&T) | |
| Human Resources | 223,176 | 177,735 | (45,441) | (20) | Spending budget as needed and timing of invoices | 223,176 | 177,735 | (45,441) | (20) Spending budget as needed and timing of invoices | |
| Ethics | 28,860 | 25,212 | (3,648) | (13) | Spending budget as needed and timing of invoices Spending budget as needed and timing of invoices | 28,860 | 25,212 | (3,648) | (13) Spending budget as needed and timing of invoices | |
| Executive Offices | 1,604,381 | 1,023,162 | (581,219) | (36) | Timing of payment for general contract services & vacant positions | 1,604,381 | 1,023,162 | (581,219) | (36) Timing of payment for general contract services & vacant positions | |
| Finance | 864,380 | 715,466 | (148,914) | (17) | Timing of payment for general contract services & vacant positions | 864,380 | 715,466 | (148,914) | (17) Timing of invoices and vacant positions | |
| Law | 381,275 | 322,497 | (58,778) | (17) | Spending budget as needed and timing of invoices | 381,275 | 322.497 | (58,778) | (17) Thining of invoices and vacant positions (15) Spending budget as needed and timing of invoices | |
| Parks, Recreation, and Cultural Affairs | 2,389,531 | 1,832,460 | (557,071) | (23) | Timing of invoices for seasonal recreational programming & vacant positions | 2,389,531 | 1,832,460 | (557,071) | (23) Timing of invoices for seasonal recreational programming & vacant positions | |
| Planning and Community Development | 707,123 | 708,075 | 952 | (23) | Timing differences related to invoices, contracted services and unfunded positions | 707,123 | 708,075 | 952 | Timing of invoices for seasonal recreational programming & vacant positions Timing differences related to invoices, contracted services and unfunded positions | |
| Procurement | 71,410 | 69,170 | (2,240) | (3) | Spending budget as needed and timing of invoices | 71,410 | 69,170 | (2,240) | (3) Spending budget as needed and timing of invoices | |
| Public Works | 1,779,625 | 2,881,923 | 1.102.298 | 62 | Timing of invoices related to flood expenses | 1,779,625 | 2,881,923 | 1,102,298 | 62 Timing of invoices related to flood expenses | |
| Public Works | 1,779,623 | 2,881,923 | 1,102,298 | 02 | Timing of invoices related to flood expenses | 1,779,625 | 2,881,923 | 1,102,298 | 62 Timing of invoices related to flood expenses | |
| Total general government | 10,966,426 | 9,687,951 | (1,278,475) | (12) | | 10,966,426 | 9,687,951 | (1,278,475) | (12) | |
| Non-Departmental Expenditures | 13,159,979 | 8,746,232 | (4,413,747) | (34) | Timing difference; main exp. health/life for retirees and litigations expenses | 13,159,979 | 8,746,232 | (4,413,747) | (34) Timing difference; main exp. health/life for retirees and litigations expenses | |
| Total Expenditures | 46,633,667 | 39,484,537 | (7,149,130) | (15) | | 46,633,667 | 39,484,537 | (7,149,130) | (15) | |
| Over/Under Revenues and Expenditure | (25,231,582) | (21,543,737) | 3,687,845 | (15) | = | (25,231,582) | (21,543,737) | 3,687,845 | (15) | |

^{*} The City of Atlanta receives collections of hotel/motel tax revenue
The Georgia World Congress Center and Georgia Dome receives 71.44% of
the revenues collected. The City of Atlanta retains 28.56% of the revenues.